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## LANDCORP'S PERFORMANCE TARGETS AND MEASURES

Below are the key performance indicators (KPI) for 2018-19 and 2017-18. Progress is monitored on a quarterly basis.

KPI #	Key Performance Indicators	2018-19 Target	2017-18 Target
<b>MAJOR PLANNED ACHIEVEMENTS</b>			
1	Major Planned Achievements per SCI completed (%)	≥ 90%	98%
<b>1. INTEGRATED PROJECT OUTCOMES</b>			
2	Achieve target for dwelling unit equivalents (DUE's) created in Perth metropolitan area	700	800
3	Achieve target for dwelling unit equivalents (DUE's) created in regional areas	100	108
4	Achieve target for release of general industrial lots	40	20
<b>2. RELATIONSHIPS AND PARTNERSHIPS</b>			
5	Proportion of customers satisfied with overall purchase process (%)	>80%	>80%
<b>3. ORGANISATIONAL AND COMMERCIAL SUSTAINABILITY</b>			
6	Return on assets (%)	5%	5.4%
7	Total revenue (% of target achieved)	≥ 90%	≥ 90%
8	Development expenditure (% variation to budget)	< 10%	< 10%
9	Staff retention (%)	90%	90%
10	Lost time injury frequency rate (LTIFR)	< 2	< 2
<b>4. MARKET LEADERSHIP AND INNOVATION</b>			
11	Number of new projects using accredited assessment tools	2*	2*
12	Number of delivered demonstration projects	≥ 3	≥ 3
13	Achieve GRI accreditation to our annual Sustainability Report	Achieved	Achieved
14	Publish our report on progress against our Reconciliation Action Plan	Published	Published

\* Tools that could be used include Greenstar Communities, One Planet Living, Enviro Developer, Precinx, Green Building Council Star Rating.