



2008 ANNUAL REPORT

The dream at 75



CONTENTS

OVERVIEW	4
HIGHLIGHTS	6
CHAIRMAN'S INTRODUCTION	8
CEO'S REPORT	12
OUR PERFORMANCE	24
OUR GAMES	28
OUR RETAILERS	32
OUR PLAYERS AND WINNERS	38
OUR SUPPORT FOR THE COMMUNITY	40
PLANNING AND BUSINESS DEVELOPMENT	50
OUR PEOPLE	54
ORGANISATIONAL STRUCTURE	60
CORPORATE GOVERNANCE FRAMEWORK	
FINANCIAL STATEMENTS AND KEY	64
PERFORMANCE INDICATORS	69
DIRECT GRANTS SUMMARY	111
LOTTERYWEST GRANTS LIST	112

For further information:

contact@lotterywest.wa.gov.au
74 Walters Drive, Osborne Park, Western Australia 6017
Telephone: 08 9340 5100 Fax: 08 9242 2577
www.lotterywest.wa.gov.au

PO Box 1113, Osborne Park, Western Australia 6917



That winning feeling

In 1968 a thirteen member office syndicate from AMP in central Perth shared a \$100,000 lottery win.

W.M.

Charity

CONSULTATION

£3000

TICKETS 2

Lots of Prizes



STATEMENT OF COMPLIANCE

For the Year Ended 30 June 2008



HON C J BARNETT MLC MLA PREMIER, MINISTER FOR STATE DEVELOPMENT.

In accordance with Section 61 of the Financial Management Act 2006, we hereby submit to the Premier for information and presentation to Parliament, the Annual Report of the Lotteries Commission for the financial year ended 30 June 2008.

The Annual Report has been prepared in accordance with the provisions of the Financial Management Act 2006 and the Lotteries Commission Act 1990 (as amended).

CLYDE BEVAN
Chairman
Accountable Authority
23 September 2008

ROGER LEWIS
Commissioner
Accountable Authority
23 September 2008

Left: 'Lots of Prizes' plaque

Perhaps one of the earliest examples of advertising the 'lottery dream'.

This plaster sign from a Perth lottery outlet was found discarded in a lane behind King Street, Perth in the early 1970s and was brought to Lotterywest's attention in 2005.

Kindly loaned by poet and collector, Michael Ryan, the plaque is now displayed in the Lotterywest head office foyer.

OVERVIEW

WHO WE ARE

Lotterywest (the Lotteries Commission of Western Australia) operates according to the provisions of the Lotteries Commission Act 1990 (as amended), as a statutory authority responsible for selling lottery games and distributing the proceeds for the benefit of the Western Australian community.

OUR COMMITMENT

To contribute to the vision of Western Australia to provide the best opportunities for current and future generations and to:

- Perform to the highest ethical, professional, commercial and governance standards;
- Work in partnership with others who are committed to strengthening and building the quality and wellbeing of community life in Western Australia and the enhancement of the lottery business, nationally and internationally;
- Operate collaboratively and ethically to develop productive working relationships with our retailers who represent Lotterywest to our players, with our beneficiaries and with all our stakeholders;
- Develop a corporate culture that encourages the unique contribution of each person; and
- Make evidence based and ethical decisions giving consideration to social, economic and environmental factors.

OUR VISION

To be a leader in the global lottery industry and to enhance the quality of life and wellbeing of Western Australians.

OUR PURPOSE

To provide funds and support to the community of Western Australia through excellence and integrity in our lottery operations.

Right: Mr C Turvey of the Auditor General's Department holds a tray of wooden marbles selected from the barrel by a drawer with a long-handled ball scoop.

This strictly controlled process was maintained between 1932 and the 1970s with small wooden balls individually numbered from 000001 to 100,000 corresponding to the numbers of the charity tickets sold. By the 1970s the manual draws were replaced with a computerised random number generator.

OUR VALUES

REWARDING

We commit to do our utmost to ensure that those who play our games, seek our grants or have any kind of business dealings with us, find their experience a valued and enriching one

INSPIRING

We motivate, encourage and inspire ourselves and others to achieve greater things for the benefit of the community of Western Australia.

TRUSTED

We are honest, reliable and trustworthy and we conduct ourselves professionally with the highest standards of integrity in all our business operations and in our relationships with all our stakeholders.

ENGAGING

We actively seek relationships with all our stakeholders based on the principles of mutual respect which enhance the achievement of their goals and ours.

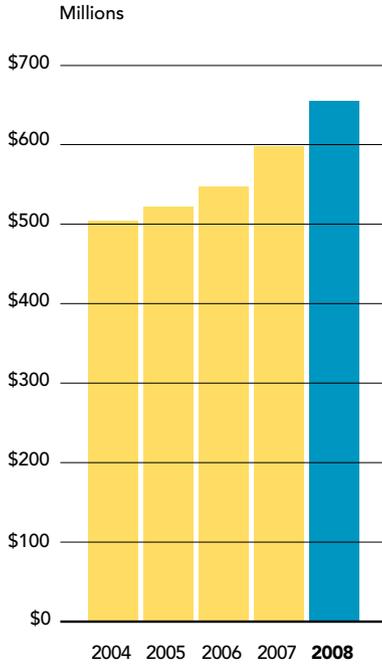
TOTAL SALES OF
\$654,000,000

**INCREASE OF \$55 MILLION
(9.2%) ON LAST YEAR**



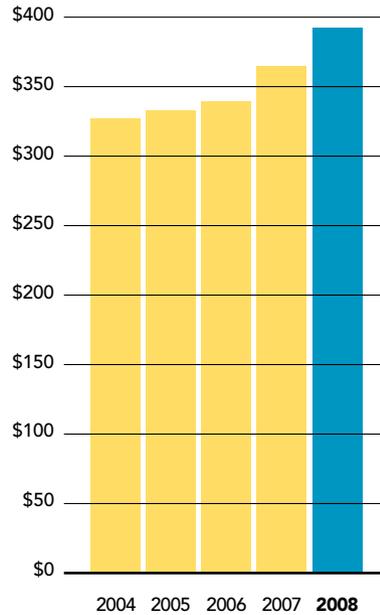
Special draw lottery tickets from the 1960's.

TOTAL SALES



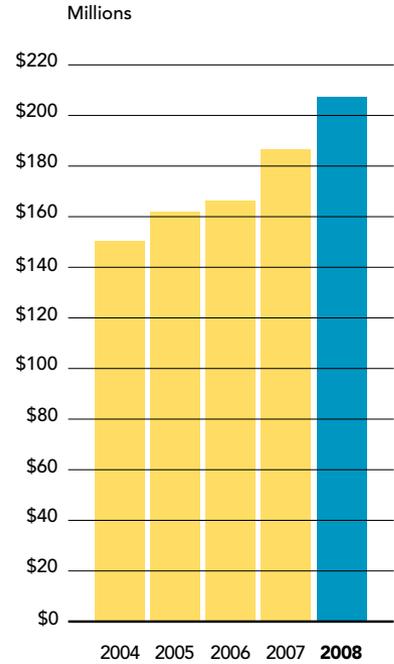
ANNUAL LOTTERY SALES

Per capita (adult)



TOTAL FUNDING

Providing to the Western Australian community



OUR GAMES

- Total sales of \$654 million
- Increase of \$55 million (9.2%) on last year
- Total annual sales per adult of \$391.46

OUR RETAILERS

- 492 online retail outlets
- 64 Scratch'n'Win only outlets
- 488 shopfits completed (99% of the network)
- \$53.5 million paid to retailers in commission

OUR COMMUNITY

- A total of \$205 million was returned to the Western Australian community.
- \$95 million returned to Hospitals
- \$12 million returned to the Arts
- \$12 million returned to Sports
- \$4.6 million to the University of WA for the Perth International Arts Festival
- \$4.6 million to ScreenWest for the support of the screen industry in WA
- \$77 million distributed to charitable and community groups
- 1,270 grants approved to 1,035 different organisations



CHAIRMAN'S INTRODUCTION



CHAIRMAN'S INTRODUCTION



In the year when Western Australia's lottery celebrates 75 years of service to the Western Australian community, Lotterywest might have been excused for dwelling on past glories and the contribution this exceptional organisation has made to our State. In fact, the focus of Lotterywest during 2007/08 has been firmly on the future.

The Matrix project, one of the most ambitious projects ever undertaken by Lotterywest, has meant that in 2008/09 Lotterywest staff, retailers and players have state-of-the art lottery technology at their disposal. At the same time Lotterywest's management and information systems are in the process of being comprehensively upgraded to provide the systems necessary to support our retailers and the new gaming system.

This major investment has ensured that Lotterywest is now positioned to maintain its position as one of the world's outstanding state lotteries.

The ultimate beneficiaries of the tremendous investment by Lotterywest, will of course be the many recipients of the funds raised by the organisation – including Western Australia's hospitals, sports, arts and thousands of community groups.

This ambitious and intensive project has been undertaken during a year in which Lotterywest has once again set new records for product sales and returns to the community. The entire team of Lotterywest staff, under the leadership of Chief Executive Officer, Jan Stewart, as well as Lotterywest's network of retailers are to be commended for this impressive performance.

As this report shows, after three quarters of a century, Lotterywest continues to make a profound difference to the quality of life of Western Australians and is well placed to continue to make this unique contribution into the future.

CLYDE BEVAN
Chairman

Left: Parkerville Children's Home – 1910

The Parkerville Children's home was one of the very first Lotteries Commission grant recipients, receiving £200 in March 1933 following the Commission's first lottery draw.

Lotteries Commission – January 1951

In 1951 the Lotteries Commission was the proud owner of its own premises in Murray Street.







CEO'S REPORT

Burringurrah Pool

Funding towards a pool for the remote Burringurrah Aboriginal Community near Mount Augustus was one of 53 grants totalling \$2.7 million for Aboriginal organisations during 2000.



This time 75 years ago, by 30 June 1933, the newly established Lotteries Commission had held three lottery draws since the first historic lottery draw held in the Perth Town Hall on 21 March 1933 and won by the 13 year old Joan Smart of Cottesloe.

This caused the Board much consternation as the games rules did not allow someone of her age to play. Fortunately, legal advice was provided which advised that if Joan made over her ticket to her father he could claim the prize. By June 1933 prizes totalling £5,000 had been paid and the Board had met virtually every week to make decisions on the distribution of the profits raised from these lotteries.

The first board meeting to distribute the profits from the very first game took place on Friday 24 March 1933. In total £3,005 was distributed to 40 different Western Australian charities. Those organisations included many names still familiar to us in Western Australia – such as the Parkerville Children’s Home, Clontarf, Silver Chain Nursing League, St John Ambulance Western Australia, St Vincent de Paul Society, Boy Scouts, RSPCA, Lady Lawley Cottage by the Sea, Alexandra Home for Women (now known as Ngala), Home of the Good Shepherd, Little Sisters of the Poor, and Fairbridge Farm School.

Representatives of these organisations along with many other well known

Western Australian charity and community groups, other dignitaries and the staff of Lotterywest celebrated this anniversary with a special function held in the Perth Town Hall on 27 March this year. The event was launched by the Premier, the Hon Alan Carpenter, with His Excellency the Governor Dr Ken Michael and Mrs Michael in attendance. His Excellency spoke on behalf of the many community groups of which he and Mrs Michael are the patrons. The event had a 1930s theme and took the form of a ‘re-enactment’ of the first lottery draw and a humorous interpretation of the first grants distribution meeting by the Commission.

At the last meeting of the financial year on 29 June 1933 the Minutes record that the Board resolved to donate £1,000 to the head centre of St John Ambulance Western Australia, half of which was for their domestic use of the head centre and half was to be available to the sub branches. An additional £250 was to go to the cost of a new ambulance ‘when they find the other £250 themselves’. It was also resolved that £1,000 be donated to the Fremantle St John Ambulance Western Australia towards the cost of their new ambulance ‘they having secured £200 themselves’. In addition, the Board resolved to grant the Yarloop Hospital £75 for their staff quarters.

Lotterywest is very proud that we continue to provide funds to all those organisations supported by Lotterywest since the early beginnings as well as to many other community groups established since that time. We are particularly honoured that St John Ambulance Western Australia chooses to recognise these years of support by carrying the Lotterywest brand image on their entire ambulance fleet.

When the Lotteries Commission was established it was amidst great political and public controversy. It was at the height of the Depression, when illegal



Daily News – 1 February 1979

gambling was rife and great hardship was being experienced throughout the community. The Parliament of the day very reluctantly passed the Act of Parliament which led to the creation of the Lotteries Commission, citing the only justification for the creation of a state run lottery was recognition that people will gamble whether the parliament approved it or not, and that the money raised from this new state lottery would be used for worthy causes. They were however, very cautious in their approach by including in the Act a requirement that the performance of the Lotteries Commission be reviewed annually and that the authority to continue be voted on again. The Hansard record of these annual debates has provided a rich source of information of public opinions about gambling and about the Lotteries Commission and the decisions it was making in its grants distribution role.



Beagle Bay Mission

In 1959, Beagle Bay Mission entered a new phase of activity. New schools, hospitals and housing facilities were built while the Lotteries Commission supplied equipment for the mission.

This is valuable information for our Lotterywest research fellow working on our history, which will be published later in 2008. It was not until 1954 when the Commission 'turned 21' that the Act was passed to give it permanent status.

Lotterywest remains the only Australian lottery today and indeed one of few globally, to retain this original direct funding relationship with our community – a relationship which has shaped its ethos since the early days. It is fitting that this year, which has seen the implementation of the biggest technology and business development projects undertaken by Lotterywest, should coincide with this special anniversary year.

It is fitting too that we celebrate our best sales results ever and that this year we have recorded, for the first time, more than \$200 million in revenue distributed for our community.

This included nearly \$87 million to the diverse range of individual community groups and charities which Lotterywest has the unique responsibility for supporting directly through our grants programs.

The section of this report referring to our support of the community will detail some of the many inspiring organisations that we have been privileged to support in this past year.

This return to the community was made possible by a sales result of \$654 million, up over 9% on last year. Several large jackpot runs on OZ Lotto and a record jackpot offer of \$50 million on Powerball contributed significantly to those results. The very strong local economy and growing population of Western Australia also clearly contributed to our performance.

We were also very pleased with the improved performance of our instant

lottery products marketed under the name of 'Scratch'n'Win'. We are very conscious of the importance of balancing our marketing of our products by providing customers with games they will find enjoyable within responsible gaming practices.

The growth strategy on which we have been working for the past three years has been a balanced one which has included a better product range, a better prize structure and improved marketing. This has led to total growth of our instant products in that period of 26.7% and annual growth for this year of 6.8%.

BUSINESS DEVELOPMENT PROJECT

The project, known in house as 'Matrix' following a staff competition to choose the name, began with the planning stages more than three years ago and has two elements.

The first is the complete replacement of our gaming system and installation of new terminals with our 492 online retailers. The second is the replacement of our core management information systems to provide a single platform for business process management and reporting.

After an extensive tender process in 2006, the contract for the gaming system was awarded to INTRALOT, an international company specialising in the lottery industry and the manufacture and installation of gaming systems and terminals.

The requirement for a range of business support systems was addressed through a tender process for the replacement of Lotterywest's central business systems. The contract for these systems and installation was awarded to Fujitsu who is working with us to implement a SAP system.





The Retailer 'Link' magazine May 2008

Glenn Major and Kate Major from Major Luck Lottery Centre were the first members of our retail network to have the new CORONIS terminal installed.

This year our main focus was the planning and installation of the first phase of both the gaming system and terminals, and the first phase of the SAP system.

The first stage of this project 'went live' in early June with the customer relationship module of the SAP system. This will continue to be installed in phases over the next six to 12 months. This was followed a few days later, on 9 June, with the switching on of the new gaming system and a new core finance/procurement module in SAP.

The gaming system consists of a new back end system containing the core technologies which drive the various games and touch screen terminals in our retail outlets. The terminals include a large player's screen which allows the provision of advertising and other information material to the customer, including our grants programs, together with information about their purchases.

A critical element of this new gaming system has been the provision of ticket self checking devices in the retail outlets. We are the first lottery in Australia to offer this service to players and it has been very well received by both them and the retailers as a welcome improvement in our service to customers.

The size and logistical difficulties of the gaming system installation project should not be underestimated with terminals and new communications systems needing to be installed in every retail outlet across this vast state within a few weeks.

Complete testing of the system was then required, followed by the training of every member of the network as well as our own staff in the use of the new system and terminal. Our training staff were fully engaged for months in firstly preparing the training materials and then in running a series of daily training sessions in the

metropolitan area and throughout the regional areas of the State.

A major public communication strategy was also required to prepare our players for the new system.

While there continues to be a number of improvements we are working on, the overall implementation of the gaming system element of the Matrix project has been as successful as could have been hoped for a project of this size and complexity.

The implementation of the SAP system has proved to be more difficult than anticipated. Although we have successfully installed the finance and procurement system, there remains much work to be done to achieve the goals set for the first phase of that part of the project. This includes the installation of the new payroll and human resource management system as well as the longer term objectives of the second phase of the project, which is yet to commence.

This will include a new grants management system which will improve our service to grant applicants.

I'm particularly grateful to every one of our employees who have been totally committed to helping us achieve the objectives of Matrix. Their challenging task extended this year not only to enabling the new systems to go live, but also to maintaining our business operations at our target standards in another record year of sales.

The end result of this project will be an integrated platform for every aspect of our business which we believe will assist to ensure that we continue to be able to serve the public of Western Australia with the lottery products they enjoy, and to provide our beneficiaries with the support they require from us.

RETAIL DISTRIBUTION NETWORK

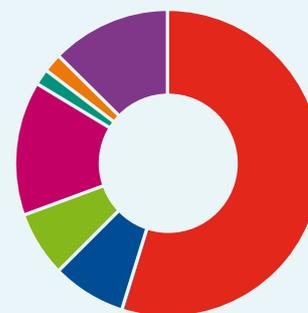
The support and cooperation of our retail distribution network has been a very significant factor in the success of the roll out of the gaming system. I would like to place on record our appreciation to them for the part which they continue to play as we work to ensure the new system operates as we have planned.

Our retail distribution network remains a critical part of our business success. The retailers are our public face, sell the products to our players and provide the link between Lotterywest and the public.

Apart from the special training in the use of the new terminals, we have continued to develop our general training programs and the multifaceted program of support to retailers known as 'Retailer Connect'. This program is based on our core brand value of actively seeking to engage with key stakeholders.

Our Retailer Relationship Officers have improved their call cycles so retailers receive more frequent support and improved quality of support offered during their visits. We also offer a range of incentive programs with rewards for achieving agreed sales targets. We have a program of offering retailers the opportunity to attend, as our guests, sporting events and cultural occasions such as the West Australian Ballet Company, the WA Symphony Orchestra and various theatre productions, all of which are supported with Lotterywest funding managed by the Department of Culture and the Arts. These opportunities have been enthusiastically embraced by many in our network.

Our retail licensing policy remains unchanged, and is based on strictly commercial principles other than for rural and remote locations in Western Australia where we have a 'Community



WHERE THE MONEY WENT IN 2007/08

● Prizes	\$368m
● Retailers commission	\$54m
● Operational expenses	\$46m
● Hospitals	\$95m
● Sports	\$12m
● Arts	\$12m
● Direct grants	\$86m



Image from the new Lotterywest 'share it' television commercial.

Service Outlet' policy. Each year we review the data on population growth and development of shopping centres in the state, and determine where there are potential opportunities for outlets which will meet our sales targets.

Our annual plans for new outlets are available for those interested. The process is a rigorous one which includes the invitation to submit an expression of interest for a new licence followed by an interview.

For those wishing to purchase an existing business with a Lotterywest licence there is a similar selection process involving the submission of a business plan followed by an interview.

The Lotterywest brand was first launched in 2004. An important part of the rebranding of all our marketing and communication was the implementation of the Lotterywest new retail image. The decision that a new and more contemporary brand was needed arose out of a project to replace the outdated Lotteries Commission shopfit originally implemented in the early 1990s. Early scoping for this project quickly demonstrated that the whole organisation's branding needed a review before the retail image could be redesigned.

Market research and considerable planning, ultimately led to the whole relaunch of the Lotteries Commission as Lotterywest. The final step in the rebranding project has been the implementation by our retailers of the brand in the retail outlets.

This has been a lengthy project since it was begun four years ago, made longer by the difficulty experienced by some retailers in a period of labour shortage in getting tradespeople to do the work to refurbish their stores.

We had set a goal to have all retailers implement the Lotterywest image before the installation of the new gaming terminals in April this year. This was partly because of the very real additional problems of installing the new terminals in old style shopfits, but also because we believed this important milestone of new terminals and new gaming system in our 75th Anniversary year should mark the completion of the full implementation of the Lotterywest image in the retail environment. With only a very small number of outlets which were given approval by the Board for an extension to this deadline, in the case of extenuating circumstances beyond their control, the target date for the complete transformation of the network was achieved. We appreciate the support of all our retailers in this project, and acknowledge that for many this has at times presented them with some challenges.

MARKETING AND COMMUNICATION

Another very important project undertaken in the past 12 months has been a review of our communication and marketing of Lotterywest to ensure that the way our brand is presented, together with our grants programs and our products, continues to remain relevant and contemporary and represents our core values. This review has resulted in a far more integrated communication approach with the first of the new material being completed and launched early in June.

As an organisation which operates in a commercial environment, it is essential that we communicate with our customers about our products. We recognise the need to do this responsibly, consistent with the World Lottery Association standards. We also need to let our grant recipients and potential grant applicants know about our grant opportunities.

Following an intense period of reflection, review and planning, a communication platform was developed which has as its basis the message 'share it'. This message recognises the importance of taking time to capture the special moments in our lives, not necessarily moments of material success, but moments of connection with other people, and those moments need to be shared.

The theme of sharing special moments has been carried through all our grants advertising material and has included a series of six community advertisements portraying a range of very different community organisations, conservation groups, aged care, youth, children's arts groups and services for those with disabilities.

These advertisements are designed primarily to be a tribute to the organisations themselves with a small positioning line which acknowledges our players' contribution. The 'tag line' reads 'Supported by you through Lotterywest'. There is a shorter version of these advertisements which is shown immediately after the Lotto draw on television, and at other times, which concludes with a message of encouragement to community organisations to call Lotterywest to find out about our grants program, or visit our website. This is all part of our commitment to the raising of awareness amongst the community about the easy accessibility of our grants programs.

The new product marketing for Lotto (Saturday Lotto, Monday and Wednesday Lotto), OZ Lotto and Powerball gives each a slightly different positioning but with the same underlying 'share it' message. The focus is on different kinds of 'moments' in our lives with the core message that material wealth is of real value when it is shared with others.



The Returned and Services League.



Spare Parts Puppet Theatre.



The Australian Lotto Bloc, from left to right, Bill Thorburn (Tatts Group); June Roache (SA Lotteries); Jan Stewart (Lotterywest); Michael Howell (NSW Lotteries); Sue van der Merwe (Golden Casket).

The new Scratch'n'Win marketing material will be very different from the past and will have a distinctly quirky animation style. These advertisements allow both for the branding of the products as well as for more targeted advertisements of the individual Scratch'n'Win games.

Ultimately, we are confident that this more integrated approach to our marketing and communication will be more effective and efficient while still taking a very responsible approach, consistent with both national lottery advertising standards and the recently launched World Lottery Association marketing standards.

AUSTRALIAN LOTTERY INDUSTRY – THE 'BLOC'

Lotterywest is a member of a group consisting of the other members of the Australian lottery industry (the 'Bloc'), namely Tattersall's (which is licensed to

operate in Victoria, the ACT, the Northern Territory and Tasmania, and which now holds the licence to operate the Golden Casket Lottery in Queensland), the South Australian Lotteries Commission and the New South Wales Lottery Corporation (which also holds a licence to operate in the ACT).

We join with these organisations for the purposes of operating the Lotto games (Saturday Lotto, Monday and Wednesday Lotto, OZ Lotto and Powerball) and to operate Soccer Pools. There are five separate Bloc agreements, one for each game. With approximately 83% of Lotterywest's revenue coming from these Bloc products, this partnership is very important to the success of our business. It provides a sufficiently large population base to generate the kind of prize levels which the players are seeking as evidenced by the sales results of our Saturday Lotto super draws and of the larger jackpot offerings of OZ Lotto and Powerball.

The Bloc meets four times a year to oversee the management of the games and to plan for the ongoing development of the products.

CURRENT BUSINESS ENVIRONMENT

Our business continues to operate in a very dynamic, economic, technological and competitive framework. We have been fortunate in Western Australia to have the highest population growth nationally together with a very strong local economy driven by the resource sector. The impact of rising petrol prices, housing affordability and interest rates appears to have had little immediate effect on our business results in the past year.

The forthcoming year however will need to be monitored carefully, with various commentators suggesting that the next 12 months may be very difficult for some sectors of the economy. We certainly have seen the impact on many of our community beneficiaries and their client groups in our grant programs. This is outlined in more detail in the section of this report referring to our support of the community.

The constant development of technology continues to drive the gaming industry nationally and internationally. The use of the Internet for product distribution and its expanding use by both authorised and unauthorised gaming operators, continues to exercise the attention of members of the World Lottery Association, particularly those based in Europe who, as public sector authorised lotteries, see their business under increasing threat from competition from operators outside their jurisdictions.

Our investment in the new gaming system and the range of support services to our retail distribution network, as well as the new marketing strategy, affirms that our strategic focus in Western Australia continues to be on retail distribution.

Past Annual Reports have made reference to the Internet as a sales channel and an opportunity which would be reviewed once the installation of the new gaming system is successfully completed. The opportunity to purchase lottery products via this channel has been available for some time to players in Queensland and other states in which Tattersall's is licensed to operate – Tasmania, the ACT, and the Northern Territory. There is no practical restriction on the opportunity for Western Australians to purchase lottery products via this channel should they wish to do so, other than an understanding by the states who have this sales channel already that their service is primarily for the residents of their own state.

Later this year we will review our position, together with the Board and the Minister, in order to determine if this service should be offered by Lotterywest to the players of Western Australia.

Another recent trend globally has been for governments to consider the privatisation of their state lotteries, although in Australia the oldest lottery, Tattersall's, has always been a private company (which is now publicly listed on the Australian Stock Exchange) operating under licence in Victoria, Tasmania, the ACT and the Northern Territory.

As noted in last year's Annual Report, this trend has occurred most recently in Australia when the Queensland Government took the decision to sell their shares in the Golden Casket Lottery Corporation to Tattersall's. This occurred at a similar time to the Victorian Government opening up the licence to run the lottery in Victoria to competition. Last year the Victorian Government made the announcement that they would in effect 'split' the lottery licence. Tattersall's have retained the licence to operate Bloc products (ie. the games of Lotto run nationally) in Victoria.

A second licence was given to INTRALOT (which as noted above is also the supplier of the new Lotterywest gaming system). INTRALOT now holds the licence to provide instant lotteries and other state-based games in Victoria.

The impact that this new element of competition will have on the Lotto games we manage in partnership with the other Australian lotteries is yet to be seen. These developments certainly demonstrate the changing landscape of the gaming and lottery industry in Australia and nationally.

Within Western Australia, we operate in a relatively limited competitive gaming market. We understand that there continues to be bipartisan support for the current gaming policy for one casino licence, the racing industry under the Racing and Wagering Authority, and for Lotterywest as a statutory authority operating the lottery in this state, with clear support for the retention of the direct funding role in relation to the community.

REGIONAL DEVELOPMENT POLICY

Lotterywest continues to build on its commitment to the development of regional Western Australia through initiatives such as:

- Supporting projects through Lotterywest grants that enhance the quality and wellbeing of community life in Western Australia;
- Ensuring those in regional Western Australia have access to professional grant advice through our regional grants seminars;
- Developing and sustaining the development of small businesses in regional Western Australia through our licensing and distribution policies; and

WORLD LOTTERY ASSOCIATION / ASIA PACIFIC LOTTERY ASSOCIATION

Lotterywest has been an active member of the World Lottery Association (WLA) for many years with my serving on the executive committee for eight years, most recently in the position of Senior Vice President. The WLA is an important industry association providing information, educational programs and standards to the global lottery industry. Of particular importance are the standards for security, for responsible gaming and for responsible marketing.

Lotterywest is also a member of the Asia Pacific Lottery Association, one of five regional bodies which make up the membership of WLA.

RESPONSIBLE GAMBLING

Lotterywest is a member of the Problem Gambling Support Services Committee, a voluntary body chaired by the Director General of the Department of Racing, Gaming & Liquor, with membership comprised of other members of the gambling industry in Western Australia. Lotterywest provides an annual grant through our grants program to fund the problem gambling service operated by Centrecare. Although there is little evidence to show that lottery products create problems for the vast majority of our players, we recognise that we have a responsibility to provide warnings about playing responsibly and to provide information about the services available to those who may identify themselves, or a family member, as having a problem with our products or any other gambling product. Next year we will be seeking formal accreditation under the WLA responsible gambling standards to ensure that all our practices meet those standards.



Lotterywest staff Veronique Renel, and Francis Cleary, Lotterywest staff members.

OUR PEOPLE

It is a cliché to say that ‘our people are our greatest resource’, but it is a simple statement of fact. It is only with the full support and contribution of the people who work for Lotterywest that we achieve our goals for the community of Western Australia. Without our people we have no business.

Greater demands than ever before have been placed on our staff. It is to the credit of every single one of them that last year we have achieved all our objectives both in terms of revenue results and in the achievements of the objectives of the Matrix project.

This year the numbers working at Lotterywest swelled from 182, our base number of staff, to nearly 300 at the peak of Matrix activity. Business partners and other contractors are included in that number. This rapid increase in numbers has posed a challenge in many ways. The requirements placed on our Human Resource team to manage the recruiting activity and our contracts team to manage the many new contracts have posed unprecedented demands on those teams as well as on the organisation to incorporate the new people into Lotterywest. It has also been an opportunity for us to benefit from the new ideas and skills brought in by our new people, including our business partners from overseas, and has added to the diversity and energy of our organisation.

The shortage in the Western Australian labour market has also presented challenges in finding the right kind of people for some of our vacancies. As with many other businesses we have had to make sure that we can offer an interesting and rewarding workplace to attract new employees, as well as to make sure we retain our valuable people. Flexible work arrangements are offered wherever possible.

During the forthcoming year with many of our valued and experienced people nearing retirement age we will be focusing further on these kind of arrangements as a means to retaining their skills and knowledge.

The current employment environment has led to renewed focus on other workplace programs, including a review of our staff development programs which were recently relaunched as the 'Lotterywest Academy'. This program, with its own Intranet site, plans and coordinates the professional development of our staff aligned to the annual performance review program based on a competency and values framework.

Lotterywest has had a structured 'wellness' program for a number of years now and this has continued in the past year. A range of services are offered including free health checks, exercise programs, education sessions and many others. A number of our staff have taken a personal leadership role in championing this program, and have led a number of corporate activities such as the annual 'City to Surf' fun run and the 'Relay for Life' which have been enthusiastically supported by many staff members.

The emphasis is not only on physical health but also on emotional wellbeing. We also have a new contract for our employee assistance program to offer support and counselling to those members of our staff who may, at times, have special needs. This service is also available to retailers for trauma counselling and has unfortunately had to be used on two occasions when retailers experienced violent robberies.

The emphasis in our organisation is on living our brand values – Rewarding, Inspiring, Trusted and Engaging (RITE). This is put into action by ensuring that we celebrate and acknowledge success and, in particular, through our staff initiated and managed RITE Awards.

These awards are a way in which members of the organisation can acknowledge their peers for particular examples of 'RITE' behaviour. We also have formal awards at the end of each financial year for both staff and retailers to acknowledge those who make a particular personal contribution to the community in a voluntary capacity.

Staff are included and consulted in decision making through two organisational forums, the Lotterywest Leadership Group (consisting of all senior managers) and the staff consultancy body known as the Lotterywest Community Voice.

These forums have played a very important part in working with the Matrix project team responsible for managing the, at times, very difficult transitions associated with the implementation of our new gaming and business systems.

GOVERNANCE

At the end of this very significant year for Lotterywest I again place on record my appreciation for the support of our Minister, the Hon Ljiljanna Ravlich MLC, Minister for Government Enterprises, of the members of our Board, and of Mr Campbell Ansell, the Chairman of our Audit Committee, who have all worked closely with us during the Matrix project. I particularly acknowledge two members of the Board who completed their term in the last 12 months, Mr Peter Holland and Ms Anne Conti, for their contribution over their time on the Board. I welcome two new members of our Board, Mr Ray Bennett and Mr Colin Campbell-Fraser. The quality of governance provided by all members of the Board, their overall support and the public representation at community functions and advocacy of Lotterywest is greatly appreciated.

Ultimately, the results achieved this year are due to the efforts of our loyal staff. I thank them all again in this important anniversary year for their part in our being able to make the record contribution to the Western Australian community, which is our ultimate mission.



JAN STEWART
Chief Executive Officer
16 September 2008



LOTTERYWEST'S PERFORMANCE

American entertainer Liberace drawing the Magic Millions lottery numbers, 3 May 1976.

STAKEHOLDERS	STAKEHOLDERS EXPECTATIONS	HOW WE MEET STAKEHOLDERS EXPECTATIONS
<p>THE WESTERN AUSTRALIAN GOVERNMENT</p>	<p>The objectives of the Lotteries Commission Act fulfilled and Lotterywest's business managed in accordance with relevant legislation, Government policy and ethical standards</p>	<p>Providing grant funding and support to the community of Western Australia Maintaining excellence and integrity in our lottery business</p>
<p>WESTERN AUSTRALIAN COMMUNITY</p>	<p>The proceeds from Lotterywest games used for the benefit of the Western Australian community Lottery games are conducted responsibly and with integrity</p>	<p>Streamlined grant making processes Enhancing and improving grant making and service to the community in line with changing community needs Cost efficient operations benchmarked with best practice standards Monitoring feedback from beneficiaries and actively responding to the feedback Provide games that are run with integrity and are managed and promoted responsibly</p>
<p>RETAILERS</p>	<p>Professional support and a range of services to assist the growth of their business Ongoing access to training and development Appropriate remuneration commensurate with effort A modern, secure, risk managed technological and information service Cost effective marketing which supports retail sales Fairness and due process in the issuing of retail licences Inclusion in Lotterywest's community grants role</p>	<p>Providing a comprehensive retailer training, development and ongoing support program Appropriate and timely review of retail sales commission levels and sales performance incentive programs Providing a modern technological platform and gaming system to support the current and future needs of the business Quality marketing of our products A clear and fair process by which retail licences are offered Retailers are included where appropriate in grant presentations</p>
<p>PLAYERS</p>	<p>Engaging and entertaining lottery games Reasonable access to Lotterywest games in both metropolitan and regional areas The highest standard of business integrity and transparency Quality customer service at point of purchase</p>	<p>Ongoing product development and enhancement Keeping abreast of global industry developments Adding value to products through special promotions Ensuring retailers are appropriately trained in customer service standards Publicising Western Australian winners consistent with players' rights to privacy Maintaining an informative and up-to-date website Maintaining strong media relationships Highlighting the community beneficiaries of Lotterywest games</p>
<p>STRATEGIC PARTNERS</p> <ul style="list-style-type: none"> ■ AUSTRALIAN LOTTERY INDUSTRY PARTNERS ■ KEY SUPPLIERS 	<p>Open, forward thinking, collaborative relationships that are underpinned by sound business practices, good corporate governance, excellence in business process standards and ethical decision making</p>	<p>Regular communication and sharing of information with the Lotto Bloc and other business partners Common code of conduct and standards of corporate social responsibility Transparency in all business dealings Equity in business relationships</p>
<p>STAFF</p>	<p>Open communication Encouragement and opportunity for career and personal development Dynamic work culture that fosters creativity, innovation, improvement, fairness and support Motivation and rewards Inclusion in Lotterywest's community grants role</p>	<p>Open communication and opportunity for input into the organisation via a range of consultative structures Flexible work arrangements Family friendly environment Corporate emphasis on people development including further study and acting opportunities Active promotion of health and wellbeing through the corporate wellness program Annual performance feedback and individual development plan</p>



Lotteries Commission premises,
Murray Street – circa 1960.

.ENGINEERS.

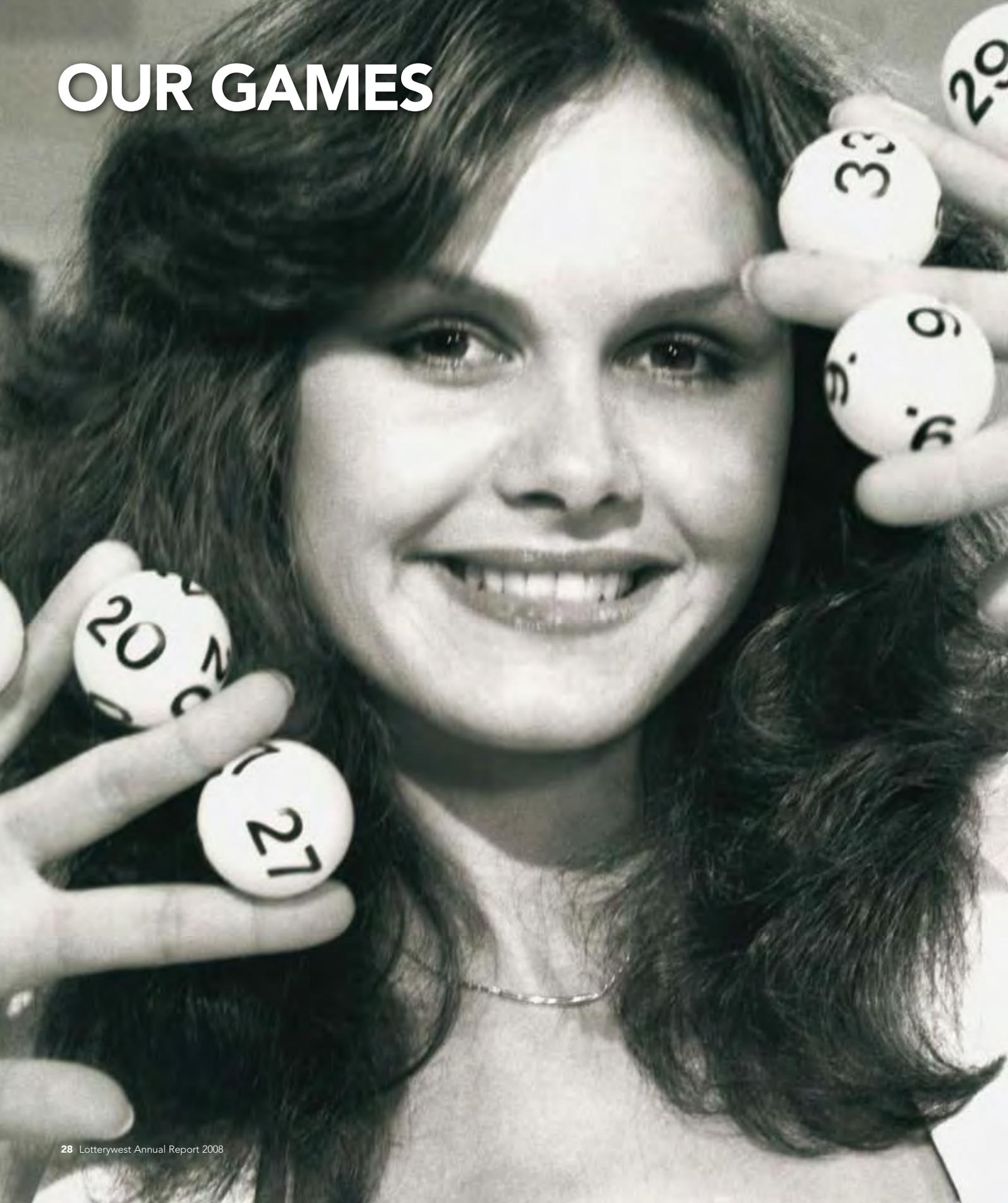


HARDWARE

C. J. & COLMER
FOOTWEAR
CIVIL
SERVICE
CLUB



OUR GAMES



In 2007/08 we had record sales of \$654 million, an increase of \$55 million or 9.2% on last year. Combined sales of national (Saturday Lotto, Monday and Wednesday Lotto, OZ Lotto, Powerball, Super 66 and Soccer Pools) provided 83% of total sales revenue. The State based products Scratch'n'Win and Cash 3 contributed 16% and 1% respectively.

Our strategies for maintaining growth across all brands will be enhanced by the development of our 'share it' campaign which was launched in June 2008. This campaign will provide the basis for the delivery of effective marketing communications for all Lotterywest products over the coming years.

Our vision is to deliver an integrated brand message, with the overarching Lotterywest brand guiding advertising and product communications in the Western Australian community.



SATURDAY LOTTO

Saturday Lotto remains the most popular game for our players and is one of three major national games with a 6/45 matrix. Saturday Lotto commenced as a State game in 1979, and became a Bloc game in March 1981. NSW Lotteries joined the game in December 2000, and the game is now played throughout Australia.

Saturday Lotto provides 45% of our total sales revenue. The performance of this game continues to be critical to the overall success of our business. During the year, sales for Saturday Lotto totalled \$297 million, a decrease of \$5 million (-1.7%) over the previous year. This result is attributable to a notable shift in spend to the higher level jackpot events for both OZ Lotto and Powerball. This trend was consistent nationally.

73% of Saturday Lotto sales are derived from 'base weeks', with a guaranteed Division One prize pool of \$4 million. In addition, \$82 million (27%) of Saturday Lotto sales are derived from six 'Superdraws' and one 'Megadraw'. These events are planned in conjunction with our Bloc partners, offering higher Division One prize pools. In 2007/08 these events offered guaranteed Division One prize pools between \$19 million and \$30 million.

This game will offer higher prizes next year when Tattersalls (Victoria) joins the game with the increased population base enabling higher prizes.

Sales for 2007/08 were \$31.5 million, an increase of \$5 million (19.2%) over the previous year.

The ongoing development and positioning of the Lotto brand, including the promotion of a new range of product combination offers, remains a strategic priority within the broader management of the brand portfolio.



OZ LOTTO

OZ Lotto, played on Tuesdays, has a game matrix of 7/45, with seven prize divisions. OZ Lotto commenced in February 1994 with a 6/45 matrix and in October 2005 was relaunched with a matrix and prize structure change.

The revised game matrix designed to deliver a higher jackpotting game and has delivered on its promise for 2007/08 on a regular basis. For the first time in the game's history, a \$40 million jackpot offer occurred in May 2008, resulting in record OZ Lotto sales of \$10.2 million for that draw.

Western Australia achieved one of the highest percentage increases in sales growth in OZ Lotto from last year with annual sales of \$94.2million (an overall increase of \$27.9 million (42.1%) over the previous year). OZ Lotto sales represent 14.4% of total lottery sales.

The total number of jackpots for 2007/08 was 45 compared to 42 in the previous year.



MONDAY AND WEDNESDAY LOTTO

Monday and Wednesday Lotto were introduced in May 2006, with a 6/45 matrix. Monday and Wednesday Lotto are linked games played in conjunction with NSW Lotteries and SA Lotteries. Each game offers a guaranteed Division One prize pool – \$1 million for Monday Lotto and \$750,000 for Wednesday Lotto.

Left: Hostess of the live televised Lotto draw, Susie Combley, holds Lotto balls promoting the big night of the first draw.

OUR GAMES



POWERBALL

Powerball, played on Thursdays, was introduced to Western Australian players in May 1996. During 2007/08 the jackpot sequence was revised, providing players with a variety of jackpot levels and ensuring an optimum offering for our players.

The highest jackpot level in the history of all Australian lotteries was reached in June 2008 with a \$50 million Division One prize pool offered. As a result of the enthusiastic response of the players, the actual Division One prize pool was \$58.5 million, shared by 4 friends in Victoria who had on impulse bought a ticket for the group. Lotterywest achieved \$11.45 million in sales for that draw.

Powerball sales for 2007/08 were \$115.85 million (18% of total lottery sales), an increase of \$19.94 million (20.8%) over the previous year.



INSTANT LOTTERIES

Instant scratch tickets under the Brand name 'Scratch'n'Win' were first introduced in Western Australia in December 1982. In 2007 Scratch'n'Win celebrated its 25th Anniversary. The popularity of this brand continues to grow with sales for 2007/08 passing the \$100 million milestone to reach \$103.9 million, an increase of \$6.6 million (6.8%) over the previous year.

To enhance the level of player participation across all ticket price points, our strategy for managing and building the brand has included:

- Introducing a fresh new look to the whole ticket range;
- Continued development of popular long play ticket themes; and

- The development of gaming style tickets with an improved prize structure.

These strategies along with a strong focus on retailer local marketing initiatives, product and sales training and sales performance rewards provided the outstanding sales results for the year.



CASH 3

Cash 3, a fixed odds numbers game where the player chooses 3 numbers, was launched in October 1998. Sales continue to steadily increase. Cash 3 is a state game offered only in Western Australia, and has a loyal player base.

During the year, a tailored Cash 3 training program was delivered for our retail network which promoted retailers' awareness and confidence in the product to engage higher levels of player participation.

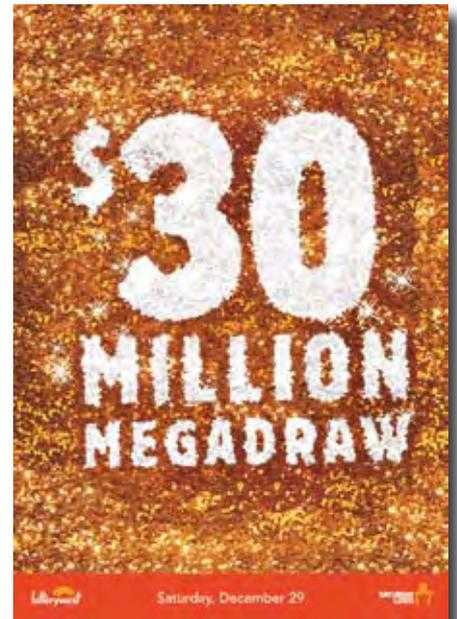
Sales for 2007/08 were \$7.28 million, an increase \$790,000 (12.2%) over the previous year.



SUPER 66

Super 66 commenced in November 1986, and is offered as an add-on numbers game, played as an option with a range of Lotto games. Players are given six randomly generated numbers and win a prize according to how closely these match, in order, the numbers drawn.

Sales in 2007/08 were \$3.2 million, a decrease of \$175,000 (5.1%) over the previous year. This game nationally has been steadily decreasing in sales over several years and is under active review by the Bloc.



SOCCER POOLS

Soccer Pools is a national sports game based on the results of the soccer games played throughout the world. This game continues to be a niche game in Western Australia and has a loyal player base.

Sales in 2007/08 were \$1 million, representing a slight increase of \$16,000 (1.7%) over the previous year.



SATURDAY LOTTO

Sales: \$297.2m (\$302.26m in 2006/07)
 Achieved \$19.61m sales for \$30m Megadraw



OZ LOTTO

Sales: \$94.2m (\$66.3m in 2006/07)
 Represents 14.4% of lottery sales in WA
 Record \$30m prize won in WA by one lucky winner during October 2007
 Record \$40m jackpot in May 2008



POWERBALL

Sales: \$115.85m (\$95.9m in 2006/07)
 Represents 18% of lottery sales in WA
 Record \$50m jackpot in June 2008



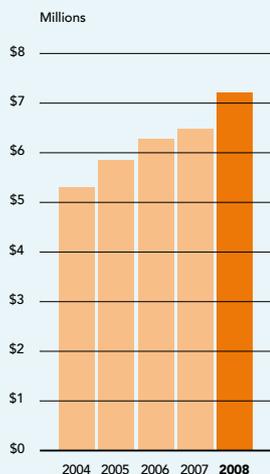
MONDAY & WEDNESDAY LOTTO

Sales: \$31.5m (\$26.4m in 2006/07)
 11 Division One prizes won in WA



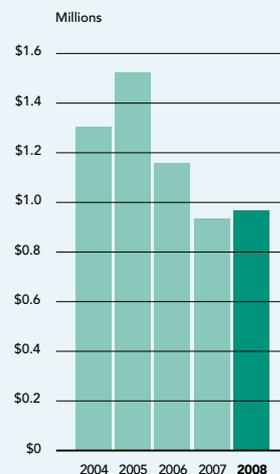
SCRATCH 'N' WIN

Sales: \$103.87m (\$97.25m in 2006/07)
 Represents 16.2% of total sales in WA



CASH 3

Sales: \$7.28m (\$6.49m in 2006/07)



SOCCER POOLS

Sales: \$0.98m (\$0.96m in 2006/07)



SUPER 66

Sales: \$3.2m (\$3.4m in 2006/07)

m = million



OUR RETAILERS

Lotterywest distributes games through a network of independent businesses licenced to sell Lotterywest products.

The Lucky Charm Kiosk – circa 1955.

Our retailers are located throughout the state – in metropolitan Perth and regional centres, as well as in remote areas. Most are small businesses, with the majority operating as newsagencies. Other business categories represented in the network include kiosks, pharmacies, supermarkets and general stores.

We are committed to working in partnership with our retail network to ensure that our business development initiatives and growth strategies are aligned and compatible with our changing industry, economic and social environment.

Lotterywest continues to implement initiatives aimed at optimising the performance of the distribution network.

Lotterywest retailers are supported in their promotion and sales of lottery products. This includes product marketing and promotion, training and development opportunities, one to one support by our Retailer Relationship Officers and Helpdesk and field technicians who provide operational and technical support. We also have a comprehensive retailer relationship program providing retailers with access to a range of specialist support services, business development initiatives and other benefits.

By far the most significant event affecting our retail network during the year was the Matrix project to provide the next generation of lottery technology to all outlets that sell the full range of Lotterywest products.

The installation of new lottery terminals, ticket checkers, printers and player screens was a challenging logistical operation and represented a major investment in our retail network. This project is described in more detail in the CEO's Overview section of this report.

RETAIL DISTRIBUTION

Our current retail network consists of 556 outlets of which 492 offer all lottery products and 64 offer Scratch'n'Win products only. Our retail network includes the following:

Metropolitan Outlets

ALL PRODUCTS	SCRATCH'N'WIN ONLY	TOTAL
331	42	373

Regional and Country Outlets

ALL PRODUCTS	SCRATCH'N'WIN ONLY	TOTAL
78	22	100

Community Service Outlets (CSOs)

ALL PRODUCTS	SCRATCH'N'WIN ONLY	TOTAL
83	0	83

Community Service Outlets (CSOs) are located in rural and remote locations and provide a valued service to the residents in the area.

The retail distribution network is managed to support our primary business objective, which is to achieve an appropriate level of return from the sale of lottery products for the benefit of the community of Western Australia.

With the exception of CSOs, decisions in relation to the establishment of new lottery outlets are based on this fundamental principle. The CSO policy recognises the special circumstances of communities in rural and remote Western Australia.

The following table summarises changes within the network during 2007/08.

	2007/08	2006/07
New Outlets Established	10	1
Change of Outlet Ownership	71	84
Outlet Terminations (Voluntary)	8	7
Outlet Relocations	12	11

RETAIL DISTRIBUTION STRATEGY

We continue to refine our distribution planning processes to identify potential locations for establishing new lottery outlets, as well as the best opportunities for network optimisation. This includes the opportunity for low turnover outlets to relocate to an area assessed as having greater sales potential.

Our distribution planning framework and site assessment methods changed in 2007 and now enable us to use demographic information more effectively in responding to population growth and planned commercial and residential developments throughout the state.

Based on this new methodology our Retail Distribution Plan 2008, released in December 2007, includes the range of locations we will consider for establishing lottery outlets during the calendar year. The plan approach provides a robust and transparent decision making process and is responsive in the current environment of rapid development and population growth.

The new methodology is based on measures of sales penetration and outlet saturation and is essentially a relative suburb performance measure against the performance of the whole of the network.

OUR RETAILERS



Ushan Iddamalgodha from Southlake Newsagency.

This approach ensures that the areas targeted for potential establishment of new outlets are those with relatively low sales performance and low numbers of existing outlets.

The CSO policy was also reviewed during the year to ensure that communities in rural and remote locations of Western Australia have reasonable access to lottery products.

A plan for 2009 will be released later in 2008.

RETAILERS' CONSULTATIVE PANEL

The Retailers' Consultative Panel is the advisory forum in which key business issues of mutual interest to both Lotterywest and our retailers are discussed. It provides us with invaluable information and support

in relation to the way we conduct our business and manage the relationship with our retailers.

This year the panel made a significant contribution in providing critical feedback in planning for the implementation of our new gaming system. It also provided constructive feedback from our retailer network on the impact on retailer operations and player concerns in the post 'go live' period of the project. We acknowledge and thank all the members of the panel for their contribution.

The panel is comprised of seven licenced Lotterywest retailers. One position is reserved for the current President of the Western Australian branch of the Australian Newsagents Federation, and the others are filled by a process of nomination and panel selection each year. Panel membership is balanced to include representatives from

both metropolitan and regional locations, different sales categories and business types.

RETAILER RELATIONSHIP

Our relationship with our retailers is one of the most important aspects of our business operations, and is critical in achieving our goal of providing the best possible returns for the Western Australian community. We remain committed to supporting retailers and equipping them with the best possible tools. This includes ensuring that retailers have accurate, timely and relevant information they can use in their own business development. We provide support, such as help to develop action plans for specific product and event promotions and help with broader business planning activities, that has helped develop our relationship into a highly positive partnership.

We provided additional support to our retailers through increased face to face retail visits, weekly product and event information and shared information through the Link magazine and Retail Link website channels. Together with regular project updates, these communications have provided an improved level of support that has been pivotal during the implementation stages of the new gaming system.

LOTTERYWEST SHOPFIT

The presentation of our brand in the retail environment is important to our business operations. The installation of the new gaming system meant it was critical that there was a unified shopfit across the network in readiness for the installation of the new technology.

During the year a concerted effort was made to have the Lotterywest shopfit

installed in every Lotterywest outlet. We provided additional support and resources to ensure that every retailer was able to fulfil their obligation to install a new shopfit. As a direct result, as at 30 June 2008, 488 retailers have completed the Lotterywest shopfit with the remainder due to be completed early in the 2008/09 financial year.

Having achieved our goal of implementing the highest quality shopfit across the entire network we are committed to monitoring and maintaining standards in all of our outlets to maintain our high quality retail presentation and customer service standards.

RETAILER CONNECT

In the past 12 months, our Retailer Connect program has continued to engage and assist retailers through participation in a wide range of events and activities. These have included:

- Community Connect Awards 2007*
- Hopman Cup 2007/08*
- Lotterywest Skyshow 2008*
- Financial Dynamics workshops*
- Chamber of Commerce and Industry WA leadership forum*
- WA Opera, WA Ballet and WASO performances*
- AFL (West Coast Eagles and Fremantle Dockers) and Perth Glory games*
- Australian Newsagents Federation National Conference*

Retailers also attended a two day 'Business Adventure' training workshop held in conjunction with a retailer event at Adventure World, at which over 1400 retailers, family members and staff enjoyed the opportunity to connect and network with other retailers.

Over 30 retailers attended Lotterywest cheque presentations and other events associated with Lotterywest grants in their local community.

The Retailer Relief Assistance Register is managed by Lotterywest to enable retailers to access experienced retailers to manage their business in their absence. There were enhancements made to the program during the year. Support was also provided for the recruitment of casual and part-time staff using a recruitment website.

These initiatives have proven to be a great success and extremely valuable to many retailers.

Retailer Connect has partnered with a number of industry bodies to provide expert business information and advisory resources for retailers.

The Retail Sales Performance program has contributed to the overall sales growth of Lotterywest products with a 35% increase in Advance Wagering sales for the December Megadraw.

Over 35% of retailers responded to our second Retailer Satisfaction Survey used to measure their awareness and satisfaction with the Retailer Connect program and gauge attitudes towards Lotterywest. The results of that research showed that:

- Retailer awareness of the program has grown from 72% to 94%;
- Retailer satisfaction has increased across most elements of the program; and
- The attitude of retailers to Lotterywest has had a small improvement from 86% – 89%.



RETAIL NETWORK

- 492 online outlets
- 64 Scratch'n'Win only outlets
- 488 shopfits completed (99% of network)
- In total 2,419 retailers and their staff (100% of the network) attended training events in 2007/08
- This is up from 799 (39% of the network) in the previous year

OUR RETAILERS

In 2008/09, the Retailer Connect program will continue to engage retailers, provide support to develop their business, maintain standards and increase sales of lottery products and will specifically focus on:

- Customer Service and Retail Presentation Standards;
- Retail Sales Performance programs to assist retailers to better understand and use the new features of the CORONIS terminal;

- The key factors impacting the profitability of newsagencies and kiosks as part of a 'Sustaining Profitability' project; and
- Providing additional training opportunities for retailers to develop their business skills by accessing external providers including the Chamber of Commerce and Industry WA, the Small Business Development Corporation and the Australian Institute of Management.

RETAILER LEARNING AND DEVELOPMENT

There was a significant increase in the resources allocated to retailer training and development during the year due to the critical need to prepare the network for the new technology provided as part of the Matrix project.

The Retailer Training and Development team also continued to review core training activities and make improvements to help new retailers optimise sales and meet business objectives.

In total 2,419 retailers and their staff (100% of the network) attended training events in 2007/08. This is up from 799 (39% of the network) in the previous year. 1,930 people participated in non compulsory training events and every outlet in the network attended at least one event. The training was delivered in 15 regional and remote locations where 43 training sessions were completed.

The Retailer Mentor program provided access to volunteer mentors for all new retailers and a number of existing retailers seeking particular expertise.

Continuous improvement of our core retailer training programs has remained a clear focus and as a result of the implementation of our new gaming system, our Retailer Owner and Manager course has been redeveloped and extended to a full five day program.

Tracey Apps – Customer Enquiries.



Other new initiatives have included '25 Ways for 25 Days' (designed to support Lotto Slikpik 25 products), specialist business insurance and retail leasing seminars, and training for running in-store promotions.

These have proven very successful and have become permanent features of the training calendar. In addition, the conference style business development program, Business Adventure, complemented the retailer family night at Adventure World in November.

MATRIX TRAINING

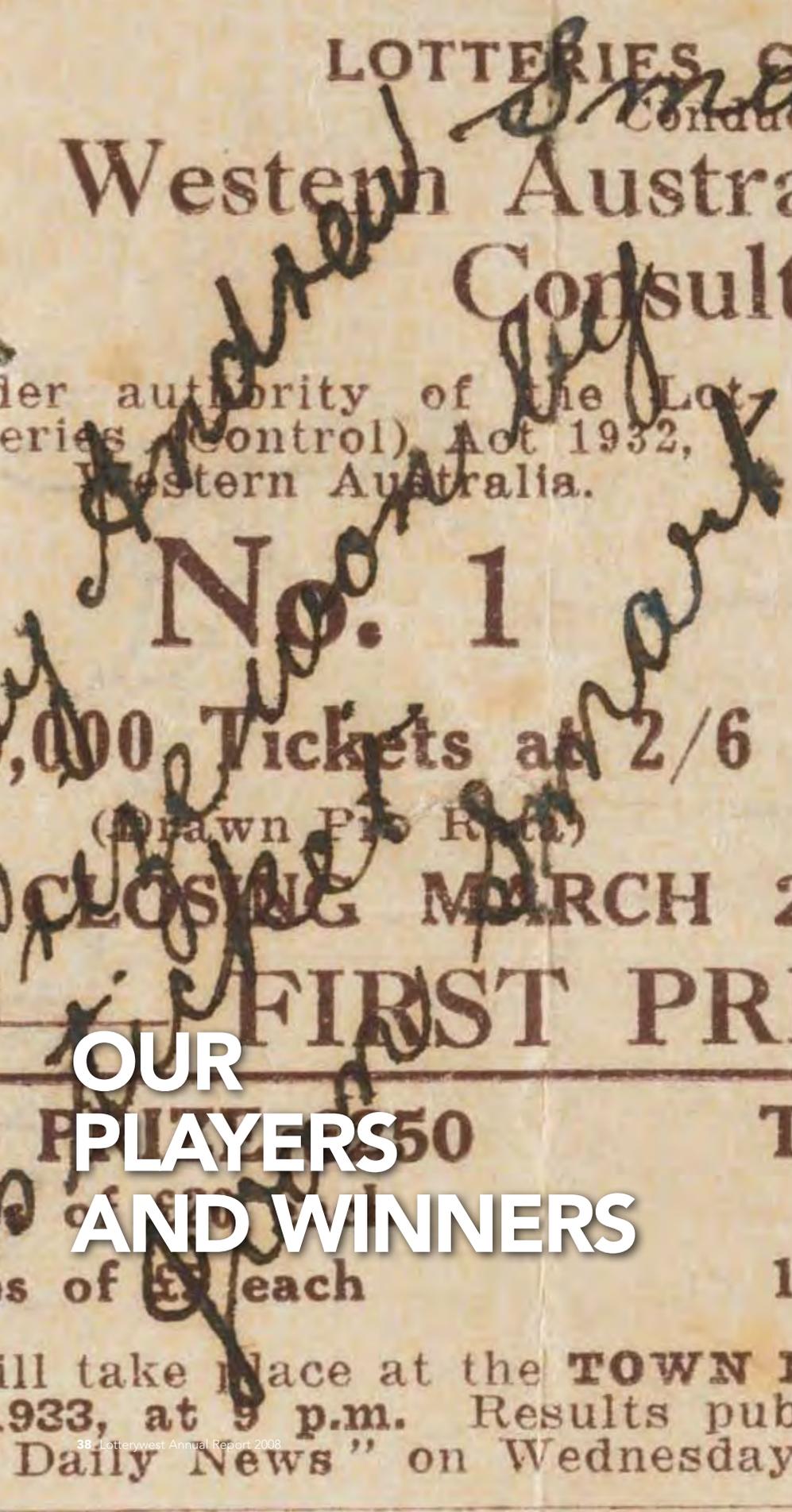
The Retailer Training and Development team played an integral role with the Matrix project team to develop and test the system specifications for the new gaming system.

A range of nine course types was developed to meet the needs of owners, managers and staff including special 'English as a Second Language' (ESL) courses and fast-track events. An innovative approach to staff training known as 'Training Olympics' was designed to provide flexible entry and exit points to training on the new terminals.

The training delivery schedule included over 100 training events in 12 regional and remote locations and two metropolitan locations. Every outlet was provided with an opportunity to attend training with no restrictions on the frequency of attendance.

During the lead up to 'going live' with the new gaming system, 1,827 retailer staff and managers attended training with at least one person from every outlet participating.





OUR PLAYERS AND WINNERS

OUR PLAYERS AND WINNERS

During the year 89 Western Australians shared in Division One prizes worth more than \$144 million.

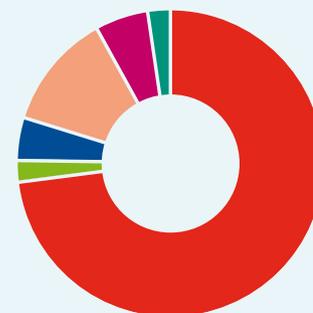
Saturday Lotto was the game in which most WA players struck it lucky with 65 people winning a combined total of \$59.7 million, with 37 winners instantly becoming Lotto multimillionaires.

Here are some of our most memorable Lotto winners through the year and their stories.

- On 23 October 2007, a WA university student in his 20s made national headlines and Lotto history when he became the sole winner of a \$30 million OZ Lotto jackpot. At the time it was the nation's equal largest ever lottery win. It was only the second OZ Lotto ticket the man had ever bought and he purchased it just before the draw close off time. So captivated were players by the story of the young man's fairytale win that Lotterywest outlets reported 'copycat' last minute ticket purchases for future OZ Lotto jackpot draws.
- Just days before the big OZ Lotto win, WA was in the Lotto headlines as a lucky businessman in his 50s was one of only two players from around the country to share in a \$30 million Powerball jackpot. In addition to the \$15 million prize, the man got a nice 'top up' of more than \$1 million, as his Powerpik ticket won 44 Division Two prizes, bringing his total win to more than \$16 million.

Left: Joan Smart's Consultation No. 1 winning ticket.

- In September 2007, WA proudly claimed the lion's share – five out of eight Division One winners from the \$20 million Superdraw. One of the five was an ecstatic group of 38 people from Perth Home Care Services, an organisation supported by Lotterywest grants that looks after the community's frail and aged. The \$2.5 million that each of the eight Division One winners took home was one of the biggest shares in Superdraw history.
- WA's multi million dollar winning streak continued in November 2007 when a middle aged couple from Perth's southern suburbs won the entire \$15 million jackpot. The man was watching the draw on TV and asked wife to call out the numbers. When she started calling out the same numbers the man thought she was joking.
- This year started with a bang for a 21 year old apprentice from Rockingham who went from minimum wage to millionaire after winning more than \$1 million in a Saturday Lotto draw in January 2008. The man was WA's first Lotto millionaire for 2008.
- A Kalgoorlie man kept his winning Saturday Lotto ticket of more than \$1 million in his top pocket for more than three weeks. Although he knew immediately after the draw he was a winner, he waited for 'talk to die down' in Kalgoorlie before fronting at the Lotterywest head office to claim his win on his 55th birthday.
- A couple in their 60s who had just celebrated their 42nd wedding anniversary found a \$1.25 million Wednesday Lotto win especially sweet. They struggled to rebuild their lives 23 years after they had 'lost everything' farming a property that had experienced seven droughts in 11 years.
- A retired man in his 60s from Broome claimed his Powerball prize was 'like a golden Easter egg'. He won on the same numbers he had been using for eight years. His System 7 ticket meant he also won prizes in Division Three and Division Four, adding more than \$18,000 to his \$3 million Division One prize.
- A single father in his 30s on a sole parent pension described his \$800,000 lottery win as 'life-changing'. The man had taken time out from the workforce to raise his children, but had been forced to return to work to make ends meet. The man was looking forward to buying a new house and some 'treats' for his children.
- The first Division One Lotto win in country Western Australia in 2008 went to a couple from Manjimup. The 'Manjimup millionaires' won their fortune on a Wednesday Lotto Slikpik 25 costing just \$8.20. The couple insisted that they would both continue working in their jobs and likened their win to having '100 tins of baked beans in the cupboard – just in case.'



DIVISION 1 WINNERS 2007/08

● Saturday Lotto	65
● OZ Lotto	2
● Powerball	4
● Monday & Wednesday Lotto	11
● Super 66	5
● Soccer Pools	2

- 368 million in prizes won by Western Australians
- During the year 89 Western Australians shared in Division One prizes worth more than \$144 million
- On 23 October 2007, a WA university student in his 20s made national headlines and Lotto history when he became the sole winner of a \$30 million OZ Lotto jackpot



OUR SUPPORT FOR THE COMMUNITY OF WESTERN AUSTRALIA

Lady Lawley Cottage

Lady Lawley Cottage was one of the Lotteries Commission's first grant recipients and used the funds to purchase blankets, sheets, bedspreads, floor coverings and furnishings. Lady Lawley Cottage has been a long term recipient of Lotterywest funding throughout the Commission's history.

DIRECT GRANTS

As the Western Australian state lottery, Lotterywest is unique in Australia in its role of returning its 'profits' directly to the community through a grants program. The program is operated by Lotterywest and makes statutory allocations to specific groups of beneficiaries, as defined by the Act.

This year, the total return to our beneficiaries was over \$200 million with our statutory beneficiaries receiving greater than anticipated support. Health, Arts and Sport organisations received \$95 million, \$12 million and \$12 million respectively. In addition our direct grant recipients received a total of \$86.8 million, \$13.8 million more than budgeted.

OUR GRANT MAKING PRINCIPLES

Lotterywest was set up in 1933 by the government of the day to raise funds to benefit the community. The members of the first Lotteries Commission, and their successors, have always interpreted that charter in the broadest way possible to suit the changing needs of the community.

Lotterywest has always taken a balanced approach to the way it has managed its revenue and grants program. Grants have always been made available for facilities that benefit the entire community, services which aim to offer public health benefits or prevent social problems and grants which support the most disadvantaged of our community. Following are the principles under which we operate our grants program.

Being Responsive and Flexible –

Our submission-based model of grant-making allows us to work with organisations to determine what they are seeking to achieve and how we can best support them and for what activity or item. The

grants assessment is the active work the grants team undertakes with community organisations, where they add to project development and create linkages and relationships across the industry.

Being Developmental –

Our grants team works with grant seekers before the submission is prepared to help make each project as effective as possible – even if the original proposal is not immediately supported. Our team is encouraged to invest as much time as possible working in partnership with grant seeking organisations to maximise a project's ability to be supported and its long term benefit to the community.

A Balanced Approach –

Lotterywest prioritises the needs of organisations working to support socially and economically disadvantaged people. We equally recognise the need for celebration by being aware of our history and the preserving our natural and built heritage to enhance the overall quality of life in Western Australia.

A Complementary Source –

Our overall strategy is to strengthen the community sector in Western Australia. Lotterywest is rarely the sole funder of any project. We work with organisations to help them link into all appropriate funding sources in government, the corporate and private sectors and stakeholders to give their proposal the best chance of achieving its goals.

AREAS OF SUPPORT

Our grant making supports the spectrum of the not-for-profit sector's activity. Our grant priorities are:

- To provide support for the skilling of the board members, staff and volunteers of community organisations and for the overall development of the 'human

capital' so critical to the community;

- Supporting organisations and communities to have quality and appropriate physical infrastructure for service delivery and to maximise participation in community activity;
- Enabling communities to address pressing social needs;
- Conserving our natural and built environment and celebrating our history; and
- Bringing people together to celebrate, share and develop stronger communities.

A QUALITY ASSURANCE FRAMEWORK

Every grant request is considered consistently in terms of ensuring eligibility (as specified by the Lotteries Commission Act), as well as the financial and management capacity of the applicant organisation and the community benefit to be achieved by the grant. The process is subject to review against a quality assurance framework comprising the following broad factors:

- That the applicant organisation and the request purpose are eligible under the Lotteries Commission Act;
- That the need for the request is adequately demonstrated and supported by others in the community;
- That the organisation has the appropriate capacity and track record to undertake the project for which the grant is requested;
- That the request has been considered against relevant approved grant policies and assessment considerations;

OUR SUPPORT FOR THE COMMUNITY OF WESTERN AUSTRALIA

- The organisation has an Australian Business Number (ABN) and has been considered against the GST policy;
- That the organisation's acquittal history and track record with Lotterywest has been taken into account;
- The capacity of the organisation (governance; financial viability; and management ability) has been demonstrated; and
- A correct Board report has been prepared and approved, and that Board and Minister's decisions have been actioned.

FROM 1933 TO 2008

In our 75th year we have made grants to a number of organisations who received Lotteries grants when the Board made its first distribution in March 1933.

In March 1933, £3,005 was granted to 40 beneficiary organisations.

This list included:

- Parkerville Children's Home;
- Silver Chain Nursing League;
- St John of God Hospital (free Ward);
- St John Ambulance Association,
- St Vincent de Paul Society;
- Boy Scouts Association;
- Fairbridge Farm School ;
- Ex-Naval Men's Association; and
- Alexandra Home for Women (now known as Ngala).

Grants were made to these same organisations this year and represent a few examples of the wide range of grants made to the community of Western Australia in 2007/08. The full list can be found at the end of the Annual Report.

Parkerville Children and Youth Care Inc. A grant of \$42,184 was approved

for a vehicle and a range of household furniture to provide a safe, functional and welcoming environment for children, aged between 8 to 14 years, who are unable to live with their families due to significant abuse or other family issues. Parkerville has been offering residential care and support services to disadvantaged and abused children since 1903.

Silver Chain Nursing Association. Three grants totalling \$333,680 will assist the organisation to conduct a feasibility study to explore options for accommodation for community organisations within the new civic precinct in Busselton, purchase exercise equipment for residents over 55 years of age in the Silver Chain's Independent Living Units and to redevelop the Margaret Harris Day Centre in Mandurah.

St John of God Foundation. A grant of \$70,377 was approved towards IT equipment and training to support the efficient administration of the Foundation. Each year over 1,000 individuals receive direct benefit from the St John of God Foundation's services including young people, families, Indigenous people and those experiencing mental illness.

St John Ambulance Association. A grant of \$963,200 was approved to support the Association's volunteer services with building improvements and new equipment and ambulances.

Surf Lifesaving Association. The Surf Life Saving Association received three grants totalling \$477,430.

This funding went towards:

- A major IT upgrade for its headquarters to enhance the quality of service provided to its member clubs across the state;
- A major redevelopment of the Albany Surf Lifesaving Club; and
- The Cottesloe Surf Life Saving Club

received support to complete a written history of the Club as part of the celebration of its centenary year in 2009.

St Vincent de Paul Society. This year the Society was provided with grants totalling \$201,929 to provide emergency financial assistance to families and individuals experiencing hardship, upgrade training and volunteer facilities, upgrade the Busselton St Vinnie's Centre and purchase a vehicle to transport clients of the inner city Passages Resource Centre. The St Vincent de Paul Society provides a range of community services across Western Australia, including accommodation, emergency support, counselling and services for people with chronic mental illness.

Scout Association of Australia. Grants totalling \$299,470 supported the Centenary Conference, 'Unearth Perth' event, development of a new barn for the Warnbro Scouts and professional development for the Scout Association's Board members.

Fairbridge Farm School. A grant of \$500,000 will provide accredited training for young people considered at risk and will enable Fairbridge to continue to provide heritage buildings and facilities for broad community use and benefit.

Returned Services League. Grants totalling \$321,895 supported the staging of the Anzac Day Parade and services in Perth City and across suburban and regional areas, the provision of emergency relief to members experiencing hardship and the preservation and showcasing of the Geraldton Sub Branch's unique military heritage collection. The Cockburn Sub Branch received support to purchase a new photocopier and the Coolgardie Sub Branch was provided with a grant to prepare a conservation plan for its building.

Ngala. Grants totalling \$702,228 supported professional development for staff, a major IT upgrade and capital improvements, furnishings and toys for the Noranda Family Centre.

THE EXTERNAL ENVIRONMENT

The community sector is very much at the 'mercy' of external factors beyond its control – the economic climate in particular. The grants team carefully monitor these factors to ensure our grants policies remain relevant to the needs of the sector.

Key policy considerations in our grant making this year included the following impacts.

Increasing living costs. Increases in housing, food, fuel and health costs have placed strong demand on organisations providing welfare and support services to disadvantaged people. This is compounded in rural areas where people are experiencing the economic and social effects of long term drought.

Skills shortage. The skills and labour shortage has impacted on the capacity of the not-for-profit sector to attract and retain skilled staff, resulting in a challenge to meet demand and complete community development or service enhancement projects.

Increased building costs. Many organisations undertaking capital works projects, with Lotterywest and other financial support, are experiencing difficulty with contracting, lengthy delays in project completion and cost escalation.

Changing community demographics. In 2006 WA recorded 265,900 births (the highest number in 35 years) and the median age of mothers was nearly 31. This 'baby boom' is contributing to increased attention on early years



Boys dancing Nyarna, Lake Stretch celebrations, end of the six week trip along the Stock Route. Photo by Tim Acker, 2007.

programs and interventions and the need for family and children's support services, as well as recreational and social facilities and infrastructure. Our ageing population is also growing, presenting issues with demand for in home and residential care and support for healthy ageing.

Indigenous reconciliation. This year has seen great public and government interest in Indigenous reconciliation and encouragement for social and economic participation by Indigenous people. This year over \$4.6 million was provided directly to 57 Indigenous organisations with significantly more to projects assisting Indigenous people within general community groups.

The health agenda. The increasing interest in the health debate has been reflected in an increase in requests for grant support. Various requests for funding have been received for preventative strategies, including projects to support active living, increased physical activity and wellbeing and to address the increase in childhood and adult obesity.

Increasing attention is being paid to the needs of those affected by mental health issues, especially anxiety and depression. Lotterywest has a history of supporting medical research which has extended to social and other research projects considering these issues.

This year these projects have included the Daughters of Charity Services study of independent community living for young adults with mental illness, City of Gosnells Youth Health Expo and Bunbury Diocesan Trustees 'Child in the Family' project to enhance the nurturing of children, improve health and strengthen family life.

Changed school leaving age. This year saw the introduction of changes in the school leaving age. This means continuing school attendance or other approved programs until the end of the year in which a student turns 17. This includes students accessing alternative education programs, such as those delivered by community based organisations.

OUR SUPPORT FOR THE COMMUNITY OF WESTERN AUSTRALIA

ADVISORY PANELS

External advisors continue to contribute to our grant making considerations. Each grant assessment involves community consultation. Where highly specialist policy or technical input is required, advisory panels are in place.

We gratefully acknowledge the generous contribution of these people.

Community Histories Technical Panel advises Lotterywest on applications for community history grants.

Mr Steve Howell, *Senior Subject Specialist, JS Battye Library*
Mr Malcolm Traill, *City of Albany, Local Studies*
Dr Bobbie Oliver, *Senior Lecturer, Curtin University*
Ms Julie Zuvela, *City of Nedlands, Local Studies*
Ms Lee Grmas, *Lotterywest Program Manager (Chairperson/Executive Officer)*

The Disability Equipment Sector Advisory Group provides advice and guidance to the Disability Equipment Grant Management Project (DEGMP) managed by the Independent Living Centre (ILC). The group adds value to the grants process by providing informed community comment on the proposals.

Ms Carol Solosy, *Manager, Technology, Training & Employment Services, Association for the Blind*
Mr Greg Madson, *President, Blind Citizens Association of WA*
Ms Lorraine Scholten, *Manager Para Quadriplegic Association of WA Inc*
Mr James Parish, *Senior Social Worker, Rocky Bay Inc*
Ms Angela Loran, *Contract Coordinator, Therapy Focus Inc*
Ms Sandra Wallace, *Allied Health Manager, Multiple Sclerosis Society of WA Inc*
Ms Nicki Longmire, *Project Officer and Chairperson, Independent Living Centre of WA*
Mr Peter McDonnell, *community representative*
Ms Jacinta Hanrahan, *Disability Services Commission (recently replaced by Ms Alice Gould)*
Mr Mark Teale, *Lotterywest Assistant Director, Grants & Community Development*

The role of the Emergency Relief Sector Advisory Group is to provide advice and comment in relation to the proposed distribution of the Lotterywest Emergency Relief grant monies.

Ms Lyn Levy, *Project Policy Officer Western Australian Council of Social Service*
Mr John Lane, *Emergency Management Project Officer, WA Local Government Association*
Ms Marianne Mayer, *President, Financial Counselling Association*
Ms Susanne Magna, *Senior Non Government Planning and Policy Officer, Department Child Protection*
Mr David Marshal, *State Manager, Department of Family and Community Services and Indigenous Affairs*
Ms Barbara Hollin, *Chairperson, Western Australian Emergency Relief Forum*
Mr Alan Moore, *Lotterywest Program Manager (Chair)*

The Emergency Relief Advisory Group was established for the three year period 2004/05, 2005/06 and 2006/07. The panel was continued in 2007/08, and will not continue in 2008/09. A revised approach has been agreed upon using the Statewide Emergency Relief Committee (SERC) as the main consultative group to advise Lotterywest.

ACHIEVEMENTS

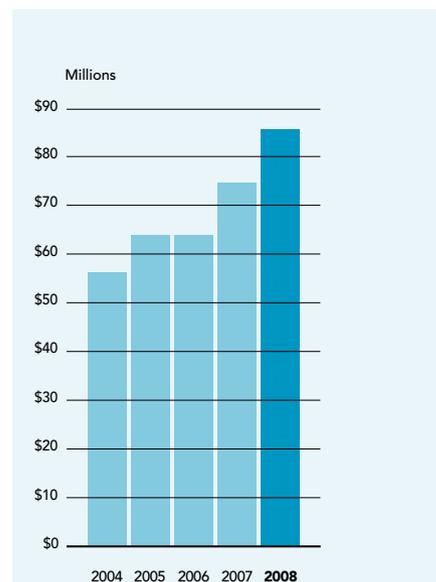
The focus this year has been on ensuring community organisations are aware of our grant program and that the application process is as simple and accessible as possible. We have also focussed on having a better understanding of the impact of our work and strengthening existing partnerships while also fostering new relationships.

Notable achievements include:

- Grants totalled \$86.2 million including additional funding available through increased sales and grant write backs (ie. grants either no longer required by the organisation or not at the level originally approved).
- A total of 1,270 grants were made to 1,035 organisations. We estimate that we provided grants at approximately 250 organisations or services not previously assisted by Lotterywest.
- The Matrix project included a new grants management system, including grant payment functionality under the first phase of the new SAP system. This was successfully completed and a significant amount of work has been undertaken towards phase two of the Matrix project, including a revision of the Grant Application Form and processes.
- Enhancements to identified grant areas were undertaken including a new approach to research grants, the broadening of the scope for community events and celebrations and the removal of grant limits for organisational development grants. A review of the service accommodation and facility grants has also commenced.
- Sector development initiatives were supported including an Information

Communication Technology capacity building initiative. This initiative will develop a framework for the not-for-profit sector to maximise its use of modern technology and the resources available to it. A project is underway to consider how we can extend our grant making to promote sustainable practices and encourage the sustainable use of resources.

- Enhancement of our grants website with the revision of the Community Events Diary and the monthly publication of approved grants.
- Customer connections were strengthened through regional visits to Bunbury and the South West, Geraldton, Carnarvon, Port Hedland, Karratha, Leonora, Halls Creek, Turkey Creek, Balgo, Ngaanytjarra Lands, Kununurra, Wyndham and Kalumburu. Grant information seminars were held as part of these visits at our head office and in the metropolitan areas of Joondalup, Fremantle, South Perth and Stirling. This year also saw grant seminars presented in partnership with others and as part of grant expos and sector events.
- Recognition of Lotterywest's success as a lottery and grant maker was demonstrated by invitations to present at national and international conferences. Presentations were made at a Business Community Intelligence Masterclass in Melbourne and the Asia Pacific Lottery Association seminar in Kuala Lumpur.



DIRECT GRANTS

- \$86.2 million approved for grants to WA community groups
- A total of 1,270 grants made to 1,035 different organisations
- \$4.6 million granted to both the Western Australian film industry (ScreenWest) and the Perth International Arts Festival

OUR SUPPORT FOR THE COMMUNITY OF WESTERN AUSTRALIA



STATUTORY RECIPIENTS

An amendment to the Lotteries Commission Act 1994 specified that 'up to 5% of net subscriptions' (approximately 2% of sales turnover) should be provided to support the Festival of Perth and the Western Australian film industry. The actual amount provided is at the discretion of the Board and must be approved by the Minister.

This year \$4.6 million was provided to the University of Western Australia in support of the Festival of Perth. This represents 25% of a four year in principle grant of \$18.29 million.

Perth International Arts Festival

The 2008 Perth International Arts Festival was an outstanding success under the new artistic directorship of Shelagh Magadza. The 2008 Festival offered a diverse and high quality program which won critical acclaim and strong audience support.

The innovative use of venues provided audiences with unique experiences. The labyrinth of connecting rooms within the Old Treasury Building provided the perfect backdrop to Don't Look Back, a promenade performance retracing Orpheus' descent into the Underworld.

The music program was strong across contemporary, world music, jazz and fine music, with the new contemporary music venue, Beck's Music Box, creating a festival presence and buzz on the Esplanade.

Lotterywest's \$4.6 million provided the core funding of the Festival. It enabled free events to be held, including street theatre events like Dirk the Mechanical Tramp and Le Kiosque and the popular Lotterywest Floating Films closing event at three waterside locations around Perth.

The very popular Lotterywest Festival Films had a strong season with sell out

screenings for the French thriller, Tell No One and the Czech comedy, Empties.

The 2008 Festival recorded the highest ever attendance and box office figures, with improved disability access to festival events. The Festival has also initiated an education program to further engage with schools and students, offering Festival performances as quality educational arts experiences.

The Film Industry

When the Lotteries Commission Act was amended to include the commercial film industry, the intention was to help retain the then very fragile industry in Western Australia. The growing achievements of the film industry, funded through Screenwest, has more than demonstrated that the vision of those involved in funding the film industry has been more than realised. This has been a record year for Western Australia's film and television industry, with production at an all time high and a raft of prestigious national and international award nominations and wins.

The Lotterywest investment of \$4.58 million in 2008 (25% of a 4 year funding commitment of \$18.29 million) helped leverage a total production value of approximately \$42 million for Western Australian film and television projects. This money filters down to a diverse range of stakeholders, including regional economies having the boost of a large film crew in town and an increased tourism profile from the production and cast and crew, catering companies, make up artists, sound engineers and post-production houses.

In real terms, this investment resulted in 24 projects commencing production, including 14 documentaries and factual series, three feature films and telemovies, five short films and two children's series.

Lotterywest funding enabled stronger collaboration with the Perth International Arts Festival (PIAF), which, for the first time, screened four Western Australian short Indigenous films during the 2007/08 season of Lotterywest Festival Films. Lotterywest has also provided additional funding for new initiatives in Indigenous filmmaking and digital content – identified as key growth areas for the film and television industry.

The pilot for Indigenous Community Stories was produced this year. This series captures traditional stories of Indigenous community groups in the Kimberley, Pilbara, Southwest and Goldfields.

Indigenous filmmakers' successes included the release of the third Deadly Yarns series, the Indigenous road comedy To Hell and Back, funding commitment for a film version of Indigenous Broome-based musical Bran Nue Dae and a second series of the successful television series, The Circuit.

Western Australia's traditional strengths in children's television and documentary continue to boom. Stormworld, a 26 part sci-fi family series and the biggest drama ever shot in Western Australian, went into production this year.

This year has seen high profile Western Australian produced documentaries and documentary series such as Who Do You Think You Are?, StressBuster, The Hunt for HMAS Sydney and Gallipoli Submarine achieve prime time slots and high ratings. The Australian premiere of Who Do You Think You Are? attracted record viewers to SBS, giving the broadcaster its largest audience share ever for an Australian production.



STATUTORY GRANTS

- \$95 million to WA hospitals and health services
- \$12 million to Sports
- \$12 million to the Arts

OUR SUPPORT FOR THE COMMUNITY OF WESTERN AUSTRALIA

The six week shoot in the Kimberley of Baz Lurhmann's epic feature film, Australia, provided a boost for tourism in this State and increased the profile of Western Australia as an international filming location.

It has been an outstanding year for national and international recognition, with a record number of awards and nominations for Western Australian productions. Local productions were nominated for a record 11 Australian Film Institute Awards in 2007, with Indigenous adult drama *The Circuit* and Western Australia children's series *Lockie Leonard* both winning awards. Both *The Circuit* and *Lockie Leonard* also won 2008 Logie Awards, with *Lockie Leonard* receiving a nomination in the prestigious British Film and Television Awards.

The record production has resulted in varied and sustained work opportunities for both our established and emerging filmmakers. With total production budgets in this State reaching the \$42 million mark, this equates to more than 900 full time jobs being created.

Health

The Lotteries Commission Act provides that 40% of net subscriptions (approximately 16% of sales turnover) must go to the Health Lottery Account held in Treasury for the support of the state's health services. Lotterywest provided \$95 million to WA Health toward the delivery of essential hospital services, further progressing health reform in the State.

Sport

The Lotteries Commission Act provides that 5% of net subscriptions (approximately 2% of turnover) must go to the Department of Sport and Recreation where it is distributed at the discretion of the Minister for Sport and Recreation to a wide range of different sporting groups, including the WA Institute of Sport (WAIS) which received approximately one third of the

total allocation from the Sports Lottery Account. This produces the core funding for the WAIS and is used to support the development of our elite athletes in Western Australia.

This year Lotterywest provided a total of \$12 million to sport in Western Australia through the Sports Lotteries Account, administered by the Department of Sport and Recreation.

Grants through the Sports Lotteries Account allow sporting associations from around the State to run sport development programs, events and competitions.

In 2008, 48 West Australian athletes, 44 of whom trained with WAIS, represented Australia at the Olympic Games in Beijing in swimming, water polo, hockey, gymnastics, sailing, shooting, boxing, taekwondo and the new sport of BMX.

The key beneficiaries of the Sports Lotteries Fund included:

- \$3.7 million to WA Institute of Sport;
- \$4.5 million to State sporting associations (approximately 120 different groups);
- \$1 million to regional WA for developing clubs and supporting Sport Development Officers;
- \$400,000 in community grants to encourage increased participation in physical activity;
- \$173,200 for the Statewide Club Development Officer Scheme;
- \$647,000 to key sports agencies including WA Disabled Sports, the Royal Lifesaving Society and the WA Sports Federation;
- \$150,000 for support to the Professional Combat Sports Commission;
- \$180,000 to help with planning for major sports facilities;
- \$200,000 for special sport development projects;
- \$750,000 for walking, bike and horse trails; and

- \$210,000 for sporting club coaches and officials.

Arts

The Lotteries Commission Act provided the same allocation for the Arts as for Sports – ie. 5% of net subscriptions (2% of sales turnover approximately) must be provided each year to the Arts Lottery Account where it is distributed at the discretion of the Minister for Culture and the Arts.

This year, Lotterywest provided \$12 million to the Department of Culture and the Arts, allowing the Department to support more than 46 arts organisations which deliver high quality, innovative and accessible art to diverse audiences.

Organisations whose core funding comes from Lotterywest in Western Australia include the WA Symphony Orchestra, WA Ballet, WA Opera Company, Artrage, WA Youth Jazz Orchestra, Barking Gecko Theatre Company, Fremantle Arts Centre, Yirra Yaakin Noongar Theatre, AWESOME Arts and the Perth Institute of Contemporary Art.

One of the highlights this year was UNIMA 2008 which encompassed the 20th Congress and World Puppetry Festival. This ten day event brought local, national and international puppetry events to Perth and included the record-breaking Million Puppets Project.

In 2008 Artopia enjoyed another successful season with more than 250,000 people engaging directly with artists and their works through this open door program at artists' studios and exhibitions.

Lotterywest's partnership with the Department of Culture and the Arts enables the Department, through Country Arts WA, to support regional touring arts activities across Western Australia.



Emerging Curators. The Canning Stock Route Project. Photo by Ross Swanborough, 2008.

Lotterywest's support also helped the Department of Culture and the Arts coordinate the inaugural National Indigenous Storytellers' Forum in February 2008 at the Film and Television Institute in Fremantle, providing more than 140 Indigenous filmmakers, writers, actors and musicians from across Australia a forum for professional development and networking.

Lotterywest is proud to support such a diverse range of community, charitable, health, arts and sports activity in Western Australia and values the close partnership it enjoys with the many inspirational people who lead these organisations.

PLANNING AND BUSINESS DEVELOPMENT

STRATEGIC PLANNING

Lotterywest’s strategic planning provides the foundation for the future direction of the business and ensures our business activities continue to meet our organisational objectives. Lotterywest’s approach to planning is conducted in consideration of sustainability and responsible gaming principles, in an open and accountable manner and to meet our primary objective of providing funds and support to the community of Western Australia through our lottery operations.

Lotterywest’s planning process incorporates various factors to ensure a comprehensive and practical outcome cognisant of our corporate values. Our planning methodology provides for:

- A consultative approach to business and organisational planning;
- Better alignment of our business

- planning with the State Government’s Planning Framework; and
- Improved business intelligence of Lotterywest’s business performance, state, national and global lottery and environmental considerations.

Lotterywest’s annual planning cycle will include a review of the State Government’s planning framework and our business objectives and research and analysis of our business environment. Details of the key considerations follow.

State Government’s Planning Framework

The State Government provides a framework for the management of the Western Australian public sector, its people and resources. This is detailed in their document, ‘Better Planning: Better Futures.’ This document focuses the public sector on the achievement of five key strategic goals. Lotterywest’s contribution to these State Government’s goals is

illustrated in diagram 1. This diagram shows that Lotterywest makes a significant contribution to all five key strategic goals of the Western Australian State Government.

Business Objectives and Priorities

Lotterywest’s annual planning process commences with a review of our vision, purpose, commitment and values (detailed on page 4 of this annual report). This provides the platform on which our key business objectives and priority areas are built. Our business objectives and priority areas give direction and focus to our day to day business activities and provide the link to achieving our corporate goals.

Environments Scanning

To successfully meet our business objectives we need to ensure our policies and processes are reflective of the needs of the community and responsive to the changing economic and social

STRATEGIC PLANNING FRAMEWORK – LOTTERYWEST MAKES A SIGNIFICANT CONTRIBUTION TO ALL STATE GOALS

		PEOPLE & COMMUNITIES	ECONOMY	ENVIRONMENT	GOVERNANCE	REGIONAL
COMMUNITY	Giving to the community, stimulating the economy and funding community projects	●	●	●	●	●
FINANCIAL	Optimising community funding through prudent financial management of revenues and costs	●	●	●	●	●
PLAYERS & RETAILERS	Meeting the needs of players through product innovation and distribution, creating jobs for West Australians	●	●	●	●	●
BUSINESS PROCESSES	Ensuring efficiency, transparency and accountability in processes and systems	●	●	●	●	●
PEOPLE & KNOWLEDGE	Right leadership, right people, better skills, training and education in our workforce	●	●	●	●	●

The diagram above describes the contribution Lotterywest makes towards the goals and outcomes in the State Planning Framework. Each of the five components of the Lotterywest Balanced Score Card on the left, is aligned toward the five Goals of the State Planning Framework, at the top of the table.

● indicates a direct contribution to the goals in the State Planning Framework. ● indicates an indirect relationship.

environment. To ensure Lotterywest has in place the most appropriate business model, necessary infrastructure and resourcing to meet our future challenges we undertake an annual environmental scanning exercise to identify the trends and changes within the community that we believe will impact on Lotterywest achieving its goals. This environmental scanning exercise looks at both external and internal elements and includes the following items:

External

Economic

National, state and regional economic conditions and growth, inflation levels, discretionary spend levels and impact from petrol prices, interest rates, tax rates; consumer confidence, retail sales and lease rates.

Social

Population growth and trends, maturing workforce, demographic profiling, player trends and purchasing patterns, attitudes to gaming and community funding needs.

Technology

Technological advances and influences, industry developments, new product initiatives, shopping trends and internet usage.

Legislative

Legislative and government policies, state developments and industry changes, international trends and issues impacting governance.

Infrastructure

Planning state and local urban development, shopping centres, residential releases, community programs, regional development, local industry and employment.

Internal

Sales performance, trends and retail network, grant funding and distribution, business model and technological platform and Lotterywest people development.

BUSINESS DEVELOPMENT

Lotterywest continues to work both independently and with the other members of the Australian lottery industry (our Bloc partners) to explore opportunities to extend existing products while researching possible new products suitable for the national and Western Australian market. Consumer choice and distribution methodology play an active part in determining what product development opportunities are pursued.

TECHNOLOGY ADVANCEMENTS

INFORMATION SYSTEMS

Technology is being integrated within leading global lotteries as it is for many industries. This integration is changing how businesses manage their enterprise and provide services to customers via the Internet and other channels.

Today, the public is becoming increasingly accustomed to using technology to interact with people and business. There is a growing expectation for the delivery of information, products and service to be through contemporary methods, such as the Internet.

MATRIX

New terminals and systems were implemented by Lotterywest and are much more flexible and contemporary with the capacity to make it relatively inexpensive for Lotterywest to make changes or add to our product range.

This allows us to continue to offer engaging and entertaining products and customer promotions and services.

These initiatives are being delivered by Lotterywest through our Matrix project. The last year has been one of significant progress for the Matrix project.

Lotterywest is installing a new business system to support lottery activities over the next ten years and beyond. The object of the Matrix project is to provide Lotterywest with technology solutions which are flexible and scaleable across all levels of operation with minimal impact on operating costs.

Extensive renovation work has been completed on the two computer centres supporting Lotterywest computer operations. Major building upgrades have been implemented to accommodate the structural requirements of the new computer hardware as well as the need to sustain the power requirements and heat loads for both old and new systems simultaneously.

A new Statewide network has been built to provide broadband connectivity between our retailer outlets and our computer centres. The network has been specified to allow for no single point of failure. This has been matched within Lotterywest through the development of a self repairing network offering high levels of redundancy and maximum availability.

A new terminal network of 625 terminals has been deployed across the State in 492 locations supported by the new central gaming system configured to meet Lotterywest's requirements.

In parallel with these developments, in early October 2007, Lotterywest committed to a range of business systems based on an Enterprise Resource Planning (ERP) model with essential 'back office' operational support systems such as

PLANNING AND BUSINESS DEVELOPMENT

finance, human resources and payroll, reporting, retailer administration, grants administration, document and records management, workflow and customer relationship management. A SAP ERP was selected as the closest fit available to meet the Lotterywest business requirements. Additionally, it was necessary to interface these business systems with the extensive flow of lottery sales information available from the new gaming system contract.

The new gaming system successfully went live on 9 June 2008 followed by phase one of the ERP systems a week later. Phase one comprised the elements which integration of the gaming systems to the back office systems was deemed to be critical. These elements comprise customer relationship management, finance, reporting and retailer administration. The balance of the ERP systems will be rolled out in 2008/09 year.

Phase one of the Matrix project has or will deliver the following benefits.

Terminals and Consumables

All online outlets have at least one 'Touch Screen' terminal and a thermal printer.

Every retail outlet has at least one 'Ticket Checker' that players can use to check if their tickets have won a prize.

Each terminal has a 15" colour Customer Display Unit which can display many types of messages, videos and images.

Products – General

The following points apply to all the online products, except where otherwise indicated.

Two new Slikpik tickets are now available – Slikpik 30 and Slikpik 50 (Not applicable to Super 66).

There is a 'Ticket repeat' option. This means that most online tickets (including

Slikpiks) can be scanned at a later date to generate another ticket with the same numbers into future draws. This reduces the need for players to retain and use physical playslips to enter games using their 'favourite' or 'regular' entries.

All online ticket validations, prize payouts and cancellations now 'brand' the original ticket to show that the relevant action has been performed.

Saturday Lotto, Monday and Wednesday Lotto and OZ Lotto

Playslips have 18 panels available for players to complete – this is an increase of six on the number of panels available on previous playslips (coupons).

Super 66

Super 66 is available with OZ Lotto.

Powerball

Playslips have nine panels available for players to complete – this is an increase of three on the number of panels available on existing playslips (coupons).

Soccer Pools

Playslips have 18 panels available for players to complete – this is an increase of six on the number of panels available on existing playslips (coupons).

Retailer commission for Soccer Pools has increased from approximately 7% to approximately 9%.

Cash 3

Multidraw purchases are available for 7, 14, 21 or 28 consecutive draws (days). Previously, Cash 3 advance purchases were limited to only seven consecutive draws.

Scratch'n'Win

Within 12 months, all Scratch'n'Win tickets will have a 2D (2 dimensional) barcode printed under the latex.

For all online outlets, this will eliminate the need for retailers to type in a four digit PIN/VIN code to validate the ticket, as the validation will be done automatically once the barcode is scanned using the barcode reader installed in the nose of the terminal.

Instant book barcode slips have been eliminated as retailers are now able to receipt and activate books of Scratch'n'Win by scanning any ticket within the book of tickets.

Players Card (PRS)

Registered players can have a set of 'favourite numbers' for each online game recorded in the system (excluding Super 66). This reduces the need for players to retain and use physical playslips to enter games using their 'favourite' or 'regular' entries.

'New' PRS members have the option to have their prizes that are unclaimed after five weeks to be paid by cheque or electronically transferred directly to their nominated financial institution account.

Syndicates Through the Terminal

(This functionality is not currently operational but is expected to be available to retailers and players within six months)

Syndicates will be able to be purchased in Monday Lotto, Wednesday Lotto, Saturday Lotto, OZ Lotto, Powerball or Soccer Pools.

There will be three types of syndicates:

- Network Syndicate: A syndicate created by Lotterywest where shares can be purchased at any Lotterywest outlet;
- Retailer Syndicate: A syndicate created by a single retailer only available through that outlet; and
- Retailer Group Syndicate: A syndicate created by a single retailer where the syndicate shares can be purchased from up to 20 retailers.

Minimum number of shares in a syndicate – 10 shares.

Maximum number of shares in a syndicate – 1,000 shares.

Minimum total value of a syndicate (ie. minimum value of Syndicate Master ticket) – \$25.00.

Maximum total value of a syndicate (ie. maximum value of Syndicate Master ticket) – \$100,000.

Minimum share value – \$2.50.

Maximum share value – \$10,000.

Syndicate shares can be PRS registered.

A syndicate can only be for a single draw (advance entries are allowed but multidraw entries are not permitted).

A syndicate can only be for a single entry (ie. any entry that involves only one printed ticket e.g. cannot have a syndicate consisting of four System 8 entries, or two System 12 entries. Can only be one System 8 or one System 12).

A syndicate can only be for a single game (ie. must be for either Monday Lotto, Wednesday Lotto, Saturday Lotto, OZ Lotto, Powerball or Pools – not a combination of these).

Players can validate their syndicate share tickets through any terminal (ie. not restricted to the outlet or terminal where the ticket was purchased).

CORPORATE SYSTEMS

Phase one of ERP is partly operational and integrated to the gaming system with the remainder expected to be operational in the next fiscal year.

A new Procurement and Contract Management system is operational, replacing paper based systems.

The Help Desk system is operational giving Lotterywest improved customer service capability.

The Human Resource and Payroll capability integrated to all the aspects of the corporate systems is expected to be operational in the next fiscal year.

Multiple corporate databases are being replaced with a single corporate wide integrated database giving 'one version of the truth' and reduced administration and maintenance overheads.

Phase two of the Matrix project will include developing an enhanced grants system, electronic document management and business analytics. Lotterywest will continue to integrate customer relationship management, financial management and procurement and human capital management, which will connect to its new gaming and transaction processing system.

WORLD LOTTERY ASSOCIATION (WLA) Security Certification

Lotterywest aims to gain WLA Security Certification during 2008/09. This will involve obtaining ISO 27001 security certification.

By achieving WLA Security Certification, Lotterywest will be one of the first Australasian lotteries to receive this international recognition. This certification will also prepare Lotterywest for future gaming opportunities while enhancing security for players of our games within the Western Australian community.



OUR PEOPLE

Lotterywest's business success rests entirely on its staff. Lotterywest aims to create an environment where people are able to work at their optimum level and in accordance with our values.

Shona Powdrill, Corporate Information and Library Management.

OUR WORKPLACE COMMUNITY

Recruitment

The Matrix project to implement new gaming and business systems has continued to absorb our people resources and a significant amount of our recruitment has been the result of backfilling for our permanent staff temporarily seconded onto the project.

In addition, as new business processes and opportunities are identified new staff have been recruited as required. As is normally expected during a time of change and because of the relatively small size of our organisation, some staff have left to pursue career opportunities outside of Lotterywest, further contributing to our recruitment activity.

Recruiting for talented and diverse staff has been a challenge due to the tight labour market in Western Australia. Our attraction rate, the average number of applicants who apply for an advertised vacancy, has remained at a comparatively low level of 5 applicants per advertised position.

Staff numbers

Overall, our staff numbers (excluding temporary and contract people) have increased from 190 people (182 full time employees) as at 1 July 2007 to 210 people (193.5 full time employees) as at 30 June 2008. Our voluntary turnover as at 30 June 2008 was 9.6%.

Staff service

A significant proportion of our people still continue to enjoy a long lasting employment relationship with Lotterywest.

Approximately 37% have been with Lotterywest for 10 years or more; 25% of people with 15 years of service or more, and 6% with greater than 25 years of service. Our longest standing employee reached a milestone of 50 years this year.

Organisational change

During this time of major business transformation a lot has changed and this change is likely to continue over the next 12 months or so. The changing business environment is expected to shape how work may be structured at Lotterywest. The first area to be affected is Information Services, which has recently undergone a restructure.

No permanent employees have been displaced because of this restructure and some employees who have been with Lotterywest on a fixed term basis will now have the opportunity to apply for some newly created permanent positions.

Work life balance

As part of fostering a work environment that promotes work life balance, Lotterywest offers flexible work conditions which include purchased leave options and flexible work hours. Of the 210 people employed at the end of the financial year, approximately 70% held permanent positions and 14.3% were part timers.

LEADERSHIP AND LEARNING

This year's learning and development activities had two main focuses – establishing a framework for all of our learning and development needs and more broadly, training our people in the new business tools and systems implemented as part of the Matrix project.

In February 2008, Lotterywest launched the Lotterywest Academy – a virtual place on our Intranet for employees' learning and development needs. Aligned to our strategic objectives and capability frameworks, the Lotterywest Academy was developed to draw together a multitude of learning and development initiatives occurring in our business, from leadership and management development to technical skills development and wellness



Graham Lewis, Director of Corporate Services.

initiatives. Its aim is to provide a 'one stop shop' for our learning and development needs.

An underpinning learning and development framework ensures that the needs of employees at all levels are considered.

Access to the Academy occurs through a single point of entry providing individuals with access to their own learning and development plans and information about current initiatives. It also provides access to learning and development opportunities and reports and presentations from conference attendances.

The importance of effective leadership skills has been a focus for our business – particularly during a period of significant change and the challenges that a tight labour market brings in retaining good people. During the year, our CEO actively led and promoted the importance of effective leadership with all senior managers. These expectations have been integrated into our recruitment and promotion practices and complement our coaching activities.

OUR PEOPLE



Alan Marbeck, System Development Support.

Coaching services available to senior managers have resulted in personal and professional growth for those people and will continue into the coming year.

In our blended approach to learning and development, a new online leadership learning tool was piloted and forms part of the Lotterywest Academy. Sourced through an external provider, 20 managers have subscribed to the community of business leaders committed to personal and professional development. It provides the platform for developing and connecting this community. Utilising a unique online learning, management and networking site the program provides the best of leadership training (including an internationally recognised component from Harvard Business School), collaboration tools and access to business associates, delivered in a secure and accessible website

Further enhancements to the Lotterywest Academy will be progressed over the coming year to incorporate ongoing skills training in SAP – our new enterprise business system implemented in June 2008.

In addition to a wide range of training delivered to staff as part of the Matrix project, our organisational spend on training has exceeded previous years. This year our spending on training represents 2.3% of our total salary expenditure. This also reflects the strong growth and development that has occurred for many of our employees during a very exciting year.

HEALTH AND WELLBEING

Lotterywest places great emphasis on a balanced and healthy work environment and home life. We have therefore renewed our contract with our health and fitness provider to help actively promote employee health and wellbeing in the workplace. Our people have been able to enjoy the benefits of services such as access to a nearby gym, weekly indoor circuit classes, lifestyle assessments and specialist programs. In addition to these services, our staff also have access to weekly meditation classes during lunch hour, staff funded pilates classes, corporate walking, fun runs and competitions and an annual onsite flu vaccination clinic.

We also provide an employee assistance program (EAP) to staff experiencing workplace stress or concerns at home. This year we have appointed a preferred provider. This organisation has an excellent reputation for providing confidential, professional short term counselling by qualified psychologists or social workers for personal and work related issues.

Our EAP service has also been extended to include our people's immediate family and Lotterywest's extended workplace community, our contractors. Through this arrangement Lotterywest has also secured extra assistance for managers when dealing with stressful management situations. This service is an added bonus for ensuring our staff have the necessary support to conduct

their work confidently and competently. Additionally, Lotterywest has contracted this organisation to provide trauma counselling to our staff and retailers.

OCCUPATIONAL SAFETY AND HEALTH

Lotterywest is committed to establishing and maintaining a safe and healthy work environment for all our people.

Our commitment to protecting the safety and health of our people is illustrated by our investment in offering workstation and manual handling training to all our employees in the first half of this financial year. Workstation assessments are continually conducted throughout the year upon request. A comprehensive group of policies relevant to the working conditions faced by our Lotterywest team have been developed to ensure that proper consideration is given to safety and health matters. For example, we have current policies on manual handling, fatigue management, working in isolation and motor vehicle safety. These policies are readily available on our Intranet and are practically reinforced in the workplace via our induction module and general training.

Our Lotterywest Occupational Safety and Health (OSH) Committee provides a consultative forum for employer and employee representatives to share responsibility for the development and implementation of strategies to protect the safety and health of Lotterywest employees. The composition of the OSH Committee and how to contact the individuals is easily accessible on our Lotterywest Intranet.

The OSH Committee meets quarterly, or more frequently when required. The committee is responsible for reviewing the safety and health performance of the agency and initiating and/or developing new policies and practices as required

and is also committed to playing an educational and advisory role.

During the fiscal year 2007/08 Lotterywest developed, in consultation with its stakeholders, a comprehensive injury management document that is compliant with the requirements of the Worker's Compensation and Injury Management Act 1981.

1 JULY 2007 TO 30 JUNE 2008

Fatalities	Nil
Number of severe claims	Nil
Lost time through injury/disease	Nil
Lost time injury severity rate	N/A

EQUAL EMPLOYMENT OPPORTUNITY OUTCOMES

Lotterywest's Equal Employment Opportunity targets this year have remained relatively steady, with a slight decrease in representation of people from culturally diverse backgrounds, from 13.2% in 2007 to 12.7% in 2008, and people with disabilities from 3.2% to 2.5% in the same period. Consistent with previous years, Lotterywest's strongest performing area is the representation of women and women in management. Our equity index rating for women is 75, which measures the distribution of women throughout the levels within the organisational structure, and is higher than in the broader Western Australian Public Sector (55.5 in 2006/07).

In the upcoming year Lotterywest will continue to focus on increasing our representation of youth and Indigenous Australians. Due to the implementation of the Matrix project this year, Lotterywest's capacity to realise specific strategies that may improve these targets have been limited. It is expected that the efforts required for achieving our objectives for these diversity groups will be stepped up during the next year.



Tanya Burke, Matrix Project.

OUR PEOPLE

	EQUITY INDEX AS AT 30 JUNE 2008	ACTUAL REPRESENTATION AS AT 30 JUNE 2008	ACTUAL REPRESENTATION AS AT 30 JUNE 2007	2007 OBJECTIVE	% ABOVE OR BELOW OBJECTIVE
Women	75	60.3%	55.8%	NA	NA
People from culturally diverse backgrounds	68	12.7%	13.2%	15%	-2.3%
Indigenous Australians	NA	0.5%	0.5%	1%	-0.5%
People with disabilities	NA	2.5%	3.2%	5%	-2.5%
Youth	NA	5.4%	5.3%	3%	+2.4%

LOTTERYWEST COMMUNITY VOICE

The Lotterywest Community Voice (LCV) is a key staff consultative forum for people working at Lotterywest on work related issues. The LCV plays an important role as a key communication group between Lotterywest employees and senior management. During 2007/08 employees faced significant challenges in their working lives due to the impact of project Matrix, whilst maintaining business as usual.

Over this time the LCV group members were vigilant in ensuring communications between management and employees were maintained at the highest levels. Employees were surveyed regularly to seek collective feedback on issues relating to the impact of project Matrix. The LCV representatives consciously modelled the Lotterywest RITE values and actively promoted the bimonthly RITE Awards.

This year 71 nominations were received for outstanding contributions by Lotterywest employees for commitment to colleagues, the organisation and community. These nominations represented the dedication of the entire employee group towards another successful and rewarding year.

The winners of the RITE Awards were:

- Robert Nisbet, Project Manager, Retailer Connect;
- Frank Di Silvio, Operations Coordinator;
- Jaye Butler, Service Delivery Manager;
- Gary Scott, Team Leader, Network Engineer;
- Marianne Harris, Project Manager Training; and
- Nina McMahon, Management Services Coordinator.

DISABILITY ACCESS AND INCLUSION PLAN

Lotterywest has developed a Disability Access and Inclusion Plan (DAIP) for 2007 to 2011. The plan is available on the Lotterywest Internet site and can be found at <http://www.lotterywest.wa.gov.au/about-us.htm>. On request the report can be made available in different formats to ensure the content is accessible to all.

The purpose of the DAIP is to ensure that people with disabilities can access all information, services and facilities provided by Lotterywest. The DAIP provides a framework to identify access and inclusion barriers and develop strategies to address those barriers. These strategies will work to support Lotterywest's six desired outcomes in this area.

- People with disabilities have the same opportunities as other people to access the services of, and any events organised by, a public authority.
- People with disabilities have the same opportunities as other people to access the buildings and other facilities of a public authority.
- People with disabilities receive information from a public authority in a format that will enable them to access the information as readily as other people are able to access it.
- People with disabilities receive the same level and quality of service from the staff of a public authority as other people receive from the staff of that public authority.
- People with disabilities have the same opportunities as other people to make complaints to a public authority.
- People with disabilities have the same opportunities as other people to participate in any public consultation by a public authority.

The plan outlines strategies to achieve each outcome and broad timelines for their completion across the five years of the plan. Lotterywest is committed to promote the DAIP and its principles to improve access and inclusion for people with disabilities in Western Australia.

THE ENVIRONMENT: ENERGY-SMART GOVERNMENT POLICY

During 2001/02, Lotterywest became voluntarily involved in collecting data concerning energy consumption, which became the base year of measurements for the Energy Smart Program.

Total power consumption for this year is significantly higher than it ever has been before because of the major projects undertaken by Lotterywest during the implementation of Matrix.

The emissions increase has been a result of:

- Significant upgrades of the gaming systems, air conditioning and electrical plants including associated plants and equipments;
- Additional staff and extended working hours during weekdays and weekends;
- Extended running times during the upgrade of the new air conditioning systems as well as the unusually hot weather conditions during the installation period;
- Having dual air conditioning systems operational during the construction works in computer rooms; and
- Recently increased capacity of all mechanical and electrical plants and equipment resulting in more energy usage.

The computer rooms' air conditioning systems at both premises, including the main building air conditioning has now been upgraded to more energy efficient systems, which is expected to return energy savings.

Lotterywest is committed to reduce greenhouse gasses and has taken steps to control and monitor all major systems for the purpose of reducing energy. At this stage, Lotterywest cannot produce any proven energy savings until all projects are finalised and new measurements have been determined.

LOTTERYWEST POOL VEHICLES

All Lotterywest fleet vehicles are involved in the Neutral Carbon Program initiated and controlled by 'State Fleet'. Most of Lotterywest six cylinder fleet vehicles have changed to four cylinders, which were well received by all drivers. Lotterywest will continue to upgrade to more environmental friendly vehicles.



Carle Fry and Frank Di Silvio, Computer IS Operations.



Kevin Walters and John Grimshaw, Retail Distribution and Operations.



ORGANISATIONAL STRUCTURE

SENIOR EXECUTIVE TEAM



JAN STEWART

Chief Executive Officer

JACQUIE THOMSON

Director – Grants & Community Development

Responsible for leading our grant making and community development activities.

MAREE BROWN

Acting Director – Sales & Marketing

Responsible for product marketing and the support of our retail network for the duration of the Matrix project.

JOHN CHEYNE

Director – Sales & Marketing

Responsible for product marketing and the support of our retail network to optimise the sales of lottery products. Currently a full-time member of the Matrix project team.

LORRAINE DRISCOLL

Director – Strategic & Financial Management

Responsible for leading the strategic direction of Lotterywest through planning, business analysis and project management.

DON WHARTON

Director – Information Services/ Matrix Project

Responsible for Lotterywest operations and our information systems; both gaming system and management information. Currently leading the Matrix project team.

ALEC JAMES

Director – Business Development

Responsible for leading the investigation and development of proposals for future business opportunities. Currently a full time member of the Matrix project team.

ARTHUR WILSON

Assistant Director – Information Services

Responsible for Lotterywest operations and our information systems for the duration of the Matrix project.

(Absent)

GRAHAM LEWIS

Director – Corporate Services

Responsible for financial services, people management services and facilities.

Left: Lotterywest's Senior Executive Team at Lady Lawley Cottage; a facility established in 1903 providing respite care services to children with special needs. Lady Lawley Cottage was one of the very first Lotteries Commission grant recipients in 1933 and currently operates from its original cottage premises with continued Lotterywest grant support.



MR CLYDE BEVAN

(Chairman)

Mr Bevan has served as President of the Swan Valley Tourism Council, Chairman of the Midland and Districts Youth Committee, Chairman of the Kalamunda Senior Citizen Centre and was a Member of the Kalamunda and Districts Hospital Board. He also spent four years as a Shire of Kalamunda councillor and was a member of the Swan Valley Development Committee. Mr Bevan is an award-winning restaurateur with extensive experience in the hospitality and entertainment industry.

MR ROGER LEWIS

(Board Member)

Having left Perth in 1969, Mr Lewis worked in Melbourne, Sydney and Kuala Lumpur in accounting, finance and general management positions before returning to Perth in 1978 and joining Woodside Energy Ltd. In 22 years with Woodside, Mr Lewis held senior management positions in administration, commercial services, accounting and finance, retiring as Group Financial Controller in April 2000. Mr Lewis brings to the Board vast experience in commercial, financial and accounting matters and is a member of the Audit Committee. Mr Lewis is a member of the Australian Society of Accountants, as a Fellow Certified Practising Accountant (FCPA).

MS PATRICIA TASSELL

(Board Member)

Ms Tassell is the owner and Director of The Pursuits Group. She manages a staff of 130 people providing community nursing and homecare services for aged and disabled people in Perth and Bunbury and operates a special care facility providing rehabilitation services for clients and respite for primary carers in Bunbury.

Ms Tassell also manages a permanent staff of five who operate a registered training organisation in the aged and disability fields. Ms Tassell is the Chairman of Greyhounds WA and an ex-Director of Kingsway Financial Services Limited (a community branch of Bendigo Bank). She held the position of Chairman of the Joondalup Youth Support Scheme for 11 years and is now a Life Member of that organisation. Ms Tassell was the inaugural Chairman of Joondalup Lotteries House Inc from 1998 until 2002.

MS FREDA CRUCITTI

(Board Member)

Ms Crucitti is currently the Client Services Director of an accounting and financial planning firm, Tony Tilenni and Associates. Ms Crucitti is a registered psychologist and worked for the Disabilities Services Commission between 1985 and 1996 in a variety of positions. She has extensive experience in human service delivery and community development. Ms Crucitti continues her involvement within the disability sector in her capacity as board member of Therapy Focus Inc. Ms Crucitti has been a Councillor of the Royal Automobile Club of WA since 1996. She is also Vice President of the Australian Automobile Association and is moving into the role of President in November.

MR RAY BENNETT

(Board Member)

Mr Bennett is the immediate past Chief Executive Officer of Racing and Wagering WA where he implemented planning and financial management strategies to create major improvements. He has a background in the finance industry as a general manager in retail banking, and has held consulting positions for an international accounting firm, financial institution and a legal firm.

MR COLIN CAMPBELL-FRASER

(Board Member)

Mr Campbell-Fraser is a Principal Adviser (External Relations and Advocacy) at the University of Western Australia. He provides advice to the Vice-Chancellor and Executive of the University to support the University's goal of achieving international excellence. He operates in high level management, supervision, planning, decision making and negotiation. As a past senior journalist, Mr Campbell-Fraser has built a career in communications for the public and private sector. He has held positions advising senior members of State Parliament and Government agencies.

(Not pictured)

MR CAMPBELL ANSELL

(Audit Committee Chairman)

Mr Ansell has been the independent Chairman of the Audit Committee since 1992, having been appointed by the Board to support them in their governance. Subsequent Boards have renewed him. Campbell Ansell is a fellow of the Institute of Chartered Accountants. Previously he held the position of Chairman of the national accounting firm, Duesburys. As a chartered accountant he specialised in the area of audits and investigations. He is a Director of a number of public companies and has served on a number of State Government boards. Mr Ansell is appointed by the Board to provide independent expertise and oversight to the Audit Committee.

Left: In March 1933 the Braille Society (now the Association for the Blind of WA) became one of the very first beneficiaries of the newly created Lotteries Commission, receiving a grant of £100. The Lotterywest Board are pictured left at the Association for the Blind of WA's 'Centre for Excellence' in Victoria Park. Officially opened in September 2007, the Centre was built with the help of a \$6 million Lotterywest grant; one of the largest grants in Lotterywest's 75 year history.

CORPORATE GOVERNANCE FRAMEWORK

THE COMMISSION

The Lotteries Commission is constituted by section 5 of the Lotteries (Control) Act 1954 and continued in existence by the Lotteries Commission Act 1990 (as amended) (the Act). The function of the Commission is to conduct lotteries and to perform any other function vested in it by the Act.

LOTTERYWEST BOARD

Lotterywest is responsible to the Minister for Government Enterprises who under the Act, appoints the 6 Lotterywest Board members with the approval of State Cabinet. Under the Act, the Board is the accountable authority responsible for overseeing all operations of Lotterywest; including making recommendations to the Minister on the distribution of Lotterywest grants (see Enabling Legislation).

Each member of the Board is appointed to serve for a period of up to three years. The members are appointed according to their expertise in areas relevant to Lotterywest's activities.

Board members meet 11 times a year for routine Board meetings and for special planning meetings and special grants meetings as required.

THE BOARD OF COMMISSIONERS

The Commission consists of six members (Commissioners) appointed by the Minister for Government Enterprises (the Minister). The term of office is three years and each Commissioner is eligible for reappointment.

The Commission is responsible for preparing and submitting to the Minister:

- A strategic development plan including the annual budget and business plan; and
- A statement of corporate intent.

Composition of the Board of Commissioners

COMMISSIONER	TERM OF OFFICE	END OF TERM
Clyde Bevan – <i>Chairman</i>	25 Mar 2007	25 Mar 2010
Patricia Tassell	01 Jan 2008	31 Dec 2009
Freda Crucitti	25 Mar 2007	25 Mar 2010
Roger Lewis	25 Mar 2006	25 Mar 2009
Ray Bennett	1 Jan 2008	31 Dec 2010
Colin Campbell-Fraser	1 Jan 2008	31 Dec 2010
Anne Conti	—	December 2007
Peter Holland	—	December 2007

MEETINGS

The Board of Commissioners meets 11 times a year. The number of meetings attended by each Commissioner was as follows:

COMMISSIONER	NUMBER OF MEETINGS HELD WHILST A COMMISSIONER	NUMBER OF MEETINGS ATTENDED
Clyde Bevan – <i>Chairman</i>	11	10
Roger Lewis	11	10
Anne Conti	6	4
Patricia Tassell	11	10
Peter Holland	6	6
Freda Crucitti	11	10
Ray Bennett	5	5
Colin Campbell-Fraser	5	3

COMMISSIONERS' DUTIES

Schedule 1 of the Act deals with Liability of members of the Commission and provides that no person (includes the Commission and those acting under the direction of the Commission) acting in good faith shall be subject to any action, liability, claim or demand. However this clause is made subject to the Statutory Corporations (Liability of Directors) Act 1996.

Schedule 1 of the Statutory Corporations (Liability of Directors) Act 1996 lists those persons who are directors for the purposes of this Act. Members of the Commission are listed. Therefore the Commissioners are Directors for the purposes of this Act.

Under section 5(1) of the Statutory Corporations (Liability of Directors) Act 1996 a Commissioner has the same fiduciary relationship and duty to act with loyalty and in good faith as a Director of a company incorporated under the Corporations Act 2001. Other duties under the Statutory Corporations (Liability of Directors) Act include:

- Section 9: a duty to act honestly in the performance of the functions of his/her office;
- Section 10: a duty to exercise reasonable care and diligence in the performance of the functions of his/her office;
- Section 11: a duty not to make improper use of information acquired by virtue of his/her position as such to gain, directly or indirectly, an advantage for himself or herself or for any other person or to cause detriment to the Commission; and
- Section 12: a duty not to make improper use of his/her position as such to gain, directly or indirectly, an advantage for himself or herself or for any other person or to cause detriment to the Commission.

Under the Financial Management Act 2006 Section 53 sets out the functions of the accountable authorities (defined for statutory authorities in Section 55 as the body having the general direction and control of, and overall responsibility for, the operations of the statutory authority). This includes but is not limited to:

- Ensuring Lotterywest operates in a manner that is efficient and economic and achieves Lotterywest's objectives;
- Ensuring Lotterywest complies with the Financial Management Act, the Treasurer's instructions and any other written law applying to Lotterywest;
- Ensuring the custody, control and management of, and accounting for, all the public property or other property under control of Lotterywest; and
- Developing and maintaining an effective internal audit function for Lotterywest.

COMPENSATION AND REMUNERATION

Commissioners are entitled to such remuneration and allowances as determined by the Minister for Government Enterprises on the recommendation of the Minister for Public Sector Management.

CHIEF EXECUTIVE OFFICER

The Chief Executive Officer (CEO) is appointed by the Minister for Public Sector Management under Section 45 of the Public Sector Management Act 1994. Section 47 of that act places a legislative requirement on CEOs and their responsible authorities

to complete a CEO Performance and CEO Assessment agreement in accordance with approved procedures (for Lotterywest this is Approved Procedure 2: Senior Executive Service).

BOARD COMMITTEES

AUDIT COMMITTEE AND INTERNAL AUDIT

The Audit Committee is a particularly important part of the Board's corporate governance responsibility. Since 1992 it has been the practice of the Board to appoint an independent Chairman, rather than a member of the Board. The Chairman of the Audit Committee since that time has been Mr Campbell Ansell and other members of the Audit Committee are Board Chairman, Clyde Bevan and Commissioner Roger Lewis. The Audit Committee met four times during the year. All members attended each meeting with the exception of Commissioner Mr Clyde Bevan (three meetings).

- Lotterywest's Internal Auditor is Ernst and Young.
- Lotterywest's Internal Auditor Charter and the Internal Audit Committee Charter provide the framework for the Internal Audit function.
- From time to time the Board establishes special purpose committees.

INSURANCE PREMIUMS PAID TO INDEMNIFY MEMBERS OF THE BOARD

An insurance policy has been taken out to indemnify members of the Board against any liability incurring under Section 13 or 14 of the Statutory Corporations (Liability of Directors) Act 1996. The amount of the insurance premium paid in 2007/08 was \$28,643. Board members contributed \$284 to this amount.

LEGISLATION IMPACTING ON LOTTERYWEST

Enabling Legislation

The Lotteries Commission operates under the Lotteries Commission Act 1990 (as amended) (the Act) and in accordance with the rules and regulations governing the operation of lottery games. In April 2003, under the provisions of the Lotteries Commission Act, the Lotteries Commission adopted the trading name Lotterywest.

Under the Act Lotterywest has the following responsibilities and powers:

- To conduct lotteries other than continuing lotteries in the whole or any part of the State;
- To conduct games of Lotto;
- To conduct Soccer Pools; and
- To perform any other function vested in it by the Act.

This last responsibility includes the role of distributing funds to eligible organisations in accordance with provisions of the Act. Those provisions require that the Board make formal recommendations to the Minister for approval prior to grants being distributed.

With respect to the proceeds of lottery sales the Act specifies that:

- A prescribed portion of the proceeds be allocated to specific State Treasury accounts for hospitals, sports and the arts;
- A prescribed portion of the proceeds be allocated and distributed directly to 'eligible organisations' defined by the Act as local government authorities and not for profit community groups for benevolent and charitable purposes;
- The Act also specifically names as beneficiaries the University of Western Australia (for the Perth International Arts Festival) and a 'body corporate' (ScreenWest) for the support of the Western Australian Commercial Film Industry; and
- Any residual funds, after the appropriate provisions for all remunerations, allowances, expenditures and expenses, is distributed directly to eligible organisations.

MINISTERIAL DIRECTIVES

The Act (Section 7) contains a provision that gives the Minister the power to direct Lotterywest with respect to its functions and powers. Specifically excluded is the power to direct the Commission in relation to distribution of grants to eligible organisations.

No Ministerial directives were received during the financial year.

Other Legislation Impacting on Lotterywest

- Lotteries Commission (Cash 3) Rules 1998 (WA)
- Lotteries Commission (Designated Authorities) Regulations 1998 (WA)
- Lotteries Commission (Instant Lottery) Rules 1996 (WA)
- Lotteries Commission (OZ Lotto) Rules 1995 (WA)
- Lotteries Commission (Powerball Lotto) Rules 1996 (WA)
- Lotteries Commission (Saturday Lotto) Rules 1996 (WA)
- Lotteries Commission (Soccer Pools) Rules 1996 (WA)
- Lotteries Commission (Super 66) Rules 1996 (WA)

Legislation Impacting on Lotterywest includes, but is not limited to

- Competition Policy Reform (WA) Act 1996 (WA)
- Copyright Act 1968 (Commonwealth)
- Corporation Act 2001 (Commonwealth)
- Corruption and Crime Commission Act 2003 (WA)
- Criminal Code Act 1913 (WA) and Criminal Code Act 1995 (Commonwealth)
- Disability Services Act 1993 (Commonwealth)
- Electoral Act 1907 (WA)
- Electronic Transactions Act 2003 (WA) and Electronic Transactions Act 1999 (Commonwealth)
- Fair Trading Act 1987 (WA)
- Financial Management Act 2006 (WA)
- Freedom of Information Act 1992 (WA)
- Gaming and Betting (Contracts and Securities) Act 1985 (WA)
- Gaming and Wagering Commission Act 1987 (WA)
- Gaming and Wagering Commission (Continuing Lotteries Levy) Act 2000 (WA)
- Industrial Relations Act 1979 (WA)
- Limitation Legislation Amendment and Repeal Act 2005
- Minimum Conditions of Employment Act 1993 (WA)
- Occupational Safety and Health Act 1984 (WA)
- Public Sector Management Act 1994 (WA)
- Public Interest Disclosure Act 2004
- Salaries and Allowance Act 1975 (WA)
- Spam Act 2003 (Commonwealth)
- State Records Act 2000 (WA)
- State Supply Commission Act 1991 (WA)
- Statutory Corporations (Liability of Directors) Act 1996 (WA)
- Superannuation Act 1990 (Commonwealth)
- Trade Practices Act 1974 (Commonwealth)
- Trustees Act 1962 (WA)
- Workers' Compensation and Injury Management Act 1981 (WA)
- Workplace Relations Act 1996 (Commonwealth)
- Workplace Relations Amendment (Work Choices) Act 2005 (Commonwealth)

Lotterywest has complied with all the requirements of the Financial Management Act 2006 and other relevant written law, controls have been exercised which provide reasonable assurance that: the receipt, expenditure and investments of moneys; the acquisition and disposal of public property; and incurring of liabilities have been in accordance with legislation provisions.

RISK MANAGEMENT AND CORRUPTION PREVENTION

Lotterywest adheres to the Australian/New Zealand Risk Management Standard 4360:2004. The Lotterywest Executive has committed organisational resources to ensure compliance. Where necessary, Lotterywest's insurers, RiskCover, provide expertise in strategic and operational risk.

During the 2007/08 financial year the risk management measurement framework was updated through a series of workshops. Following this exercise risk management workshops were held in each section of Lotterywest and the risk register was updated ensuring relevance and continued awareness of risk throughout the organisation.

INFORMATION STATEMENT

It is Lotterywest's policy to provide as much information as is possible to the public within the bounds of commercial requirements. During 2007/2008 one Freedom of Information application was received and all relevant information was released.

PUBLICATIONS AVAILABLE TO THE PUBLIC

The following publications, relating to the activities of Lotterywest, are available to the public from Lotterywest's headquarters:

- Lotteries Commission Enabling Legislation
- 2007 to 2011 Strategic Plan
- Lotterywest Information Statement
- 'How to Play' brochures
- 'Introducing Lotterywest'.

Lotterywest also maintains a web site for the public. This is available at www.lotterywest.wa.gov.au and includes information on our organisation, game results and grants.

CORRUPTION PREVENTION

To address corruption and misconduct in the organisation, Lotterywest continues to support Integrity in the Workplace

programmes and a Code of Conduct which is issued to all new and existing staff in booklet form. Discipline Policy and Procedures are also circulated to staff through line managers. Lotterywest has compulsory Confidentially Agreements for staff and contractors working in identified areas of higher levels of risk, particularly in areas holding commercially sensitive information.

RECORD-KEEPING PLAN

Lotterywest adheres to records management practices that comply with the State Records Act 2000 and has an approved Recordkeeping Plan that is reviewed every five years. Lotterywest conducts recordkeeping training through an on-line training package called 'Recordkeeping Awareness Training', which is mandatory for all new staff and must be successfully completed within 3 months. The efficiency and effectiveness of this training is constantly reviewed as the administrator of the system ensures each staff member successfully completes the course and assists any staff who may have difficulties achieving. Included in the induction process a Corporate Information & Library Management team member spends more time with new staff to ensure they are aware of their roles and responsibilities in regard to their compliance with the Recordkeeping Plan.

ADVERTISING AND SPONSORSHIP – 2007/08

In compliance with the Electoral Act 1907, section 175ZE Lotterywest is required to report on expenditure incurred during 2007/08 in relation to advertising, market research, polling, direct mail and media advertising agencies. The required details, in accordance with Treasurer's Instruction 903, are as follows:

	2007/08
EXPENDITURE WITH ADVERTISING AGENCIES	
Marketforce	\$6,433,448
EXPENDITURE WITH MARKET RESEARCH AGENCIES	
Synovate (formally known as Market Equity)	\$55,016
EXPENDITURE WITH POLLING AGENCIES	
N/A	\$0
EXPENDITURE WITH DIRECT MAIL AGENCIES	
Leigh Mardon	\$51,895
EXPENDITURE WITH MEDIA ADVERTISING AGENCIES	
Media Decisions	\$8,115,152
TOTAL EXPENDITURE	\$14,655,511

CORPORATE GOVERNANCE FRAMEWORK

PUBLIC INTEREST DISCLOSURES

Lotterywest developed a Public Interest Disclosure (PID) policy and procedures in 2004. These are available on the Lotterywest Intranet together with user guides to assist staff. Staff have also been informed about Public Interest Disclosure at the regular staff meetings. Within Lotterywest there are three PID officers from the Finance and Grants and Community Development area. In the 2007/08 financial period there were no public interest disclosures.

COMPLAINTS HANDLING MANAGEMENT

Customer complaints are handled through the customer enquiries and helpdesk functions of Lotterywest via a new Customer Relationship Management system commissioned in June 2008. The new system will capture all customer feedback and will allow for a detailed and segmented analysis of the feedback. This system is part of the new Enterprise Resource Planning System.

PRICING POLICIES ON OUTPUTS

Lotterywest has discretion to adjust the prices of its products, subject to Ministerial approval. For most products, price changes are subject also to agreement by Bloc partners.

CONTRACT WITH SENIOR OFFICERS

At the date of reporting, other than normal contracts of employment, no Board Members or senior officers, or firms in which Members or senior officers have substantial interests, had any interests in existing or proposed contracts. Such interests must be declared as part of the Declaration of Interest Policy.

STATEMENT OF COMPLIANCE WITH PUBLIC SECTOR MANAGEMENT ACT S.31(1)

Lotterywest has complied with the Public Sector Standards in Human Resource Management and the Public Sector Code of Ethics and our Code of Conduct as follows.

Compliance with Human Resource Management Standards

All staff have access to information about the HRM standards and human resource policies on the Intranet. In 2007/08, there was one breach of standard claim lodged, which was subsequently withdrawn.

Lotterywest's People Management Services area utilises checklists for each of the Standards in administering the human resource function and actively reviews all transactions. Although all transactions dealing with the Standards are individually reviewed against the checklists, particular attention is given to reviewing recruitment decisions for compliance with the Recruitment and Selection Standard.

Compliance with Codes of Ethics and Codes of Conduct (Ethical Codes)

In the previous financial year Lotterywest completed a comprehensive review of our Code of Conduct, including complementary Integrity workshop training for all staff. In this financial year, Lotterywest has provided integrity workshop training for 16 new employees. In 2008/09 refresher workshops are planned for existing staff and any new employees who have missed the earlier integrity workshops will have an opportunity to attend the full course.

Additionally, since the recent changes to the Public Sector Code of Ethics, Lotterywest has conducted an internal audit of our Guide to Ethical Decision-Making to ensure it meets the latest ethical guidelines released in February 2008. As a result of this internal audit minor improvements are planned for our code in the second half of 2008.

During the year, Lotterywest received five formal grievances against the code of conduct of which four have been resolved, and one is outstanding. A grievance lodged in 2006/07 was also resolved in this financial year.

CERTIFICATION OF PERFORMANCE INDICATORS



**HON. LJILJANNA RAVLICH MLA
MINISTER FOR LOCAL GOVERNMENT; RACING AND GAMING; MULTICULTURAL
INTERESTS AND CITIZENSHIP; GOVERNMENT ENTERPRISES; MINISTER
ASSISTING THE MINISTER FOR PLANNING AND INFRASTRUCTURE;
GOLDFIELDS-ESPERANCE; YOUTH.**

In accordance with Section 61 of the Financial Management Act 2006, we hereby submit to the Minister for Government Enterprises, for information and presentation to Parliament, the Annual Report of the Lotteries Commission for the financial year ended 30 June 2008.

The Annual Report has been prepared in accordance with the provisions of the Financial Management Act 2006 and the Lotteries Commission Act 1990 (as amended).

A handwritten signature in black ink, appearing to read "Clyde Bevan".

CLYDE BEVAN
Chairman
Accountable Authority
16 September 2008

A handwritten signature in black ink, appearing to read "Roger Lewis".

ROGER LEWIS
Commissioner
Accountable Authority
16 September 2008



Auditor General

INDEPENDENT AUDIT OPINION

To the Parliament of Western Australia

LOTTERIES COMMISSION FINANCIAL STATEMENTS AND KEY PERFORMANCE INDICATORS FOR THE YEAR ENDED 30 JUNE 2008

I have audited the accounts, financial statements, controls and key performance indicators of the Lotteries Commission.

The financial statements comprise the Balance Sheet as at 30 June 2008, and the Income Statement, Statement of Changes in Equity and Cash Flow Statement for the year then ended, a summary of significant accounting policies and other explanatory Notes.

The key performance indicators consist of key indicators of effectiveness and efficiency.

Commission's Responsibility for the Financial Statements and Key Performance Indicators

The Commission is responsible for keeping proper accounts, and the preparation and fair presentation of the financial statements in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Treasurer's Instructions, and the key performance indicators. This responsibility includes establishing and maintaining internal controls relevant to the preparation and fair presentation of the financial statements and key performance indicators that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; making accounting estimates that are reasonable in the circumstances; and complying with the Financial Management Act 2006 and other relevant written law.

Summary of my Role

As required by the Auditor General Act 2006, my responsibility is to express an opinion on the financial statements, controls and key performance indicators based on my audit. This was done by testing selected samples of the audit evidence. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion. Further information on my audit approach is provided in my audit practice statement. Refer "<http://www.audit.wa.gov.au/pubs/Audit-Practice-Statement.pdf>".

An audit does not guarantee that every amount and disclosure in the financial statements and key performance indicators is error free. The term "reasonable assurance" recognises that an audit does not examine all evidence and every transaction. However, my audit procedures should identify errors or omissions significant enough to adversely affect the decisions of users of the financial statements and key performance indicators.

Lotteries Commission
Financial Statements and Key Performance Indicators for the year ended 30 June 2008

Audit Opinion

In my opinion,

- (i) the financial statements are based on proper accounts and present fairly the financial position of the Lotteries Commission at 30 June 2008 and its financial performance and cash flows for the year ended on that date. They are in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Treasurer's Instructions;
- (ii) the controls exercised by the Commission provide reasonable assurance that the receipt, expenditure and investment of money, the acquisition and disposal of property, and the incurring of liabilities have been in accordance with legislative provisions; and
- (iii) the key performance indicators of the Commission are relevant and appropriate to help users assess the Commission's performance and fairly represent the indicated performance for the year ended 30 June 2008.

A handwritten signature in black ink, appearing to read "C. Murphy".

COLIN MURPHY
AUDITOR GENERAL
16 September 2008

LOTTERYWEST

KEY PERFORMANCE INDICATORS

OUTCOME STATEMENT

Lotteries are conducted with the proceeds returned to the community of Western Australia

SERVICES

1. Sale of Lottery Products to the Public of Western Australia
2. The Provision of Grants and Other Distributions to the Community of Western Australia

EFFECTIVENESS INDICATORS	ACTUAL 2007/08	TARGET 2007/08	2006/07	2005/06	2004/05	2003/04
1. Total Sales Per Adult	\$391.46	\$361.18	\$365.01	\$339.22	\$332.80	\$327.50
2. Total Grants to Eligible Organisations Per Capita	\$98.47	\$87.77	\$90.14	\$82.60	\$81.22	\$77.12
3. Total Grants to Eligible Organisations as a % of Sales	31.66%	30.58%	31.17%	30.84%	31.29%	30.19%

EFFICIENCY INDICATORS	ACTUAL 2007/08	TARGET 2007/08	2006/07	2005/06	2004/05	2003/04
4. Lotteries Operations Expenses as a % of Sales*	6.35%	6.31%	5.73%	5.71%	5.92%	6.20%
5. Grants Operations Expenses per \$ of Grants to Eligible Organisations	\$0.058	\$0.068	\$0.064	\$0.063	\$0.064	\$0.057

Note*: Lotteries operations expenses includes all administration costs (excl cost of sales) associated with the selling of lottery products

BASE DATA	ACTUAL 2007/08	TARGET 2007/08	2006/07	2005/06	2004/05	2003/04
a. Total Population (million)	2.1029	2.1029	2.0716	2.0403	2.0036	1.9770
b. Adult Population (million)	1.6710	1.6710	1.6410	1.6107	1.5628	1.5420
c. Total Sales (million)	\$654.13	\$603.54	\$599.00	\$546.37	\$520.10	\$505.01
d. Total Community Grants – excl grants not taken up (million)	\$207.08	\$184.56	\$186.73	\$168.52	\$162.74	\$152.47
e. Direct Grants – excl grants not taken up (million)	\$86.18	\$73.00	\$74.62	\$66.23	\$65.10	\$57.15
f. Total Lottery Expenses* (million)	\$468.14	\$432.58	\$422.15	\$384.79	\$367.55	\$356.80
g. Lotteries Operations Expenses (million)	\$41.52	\$38.11	\$34.31	\$31.17	\$30.81	\$31.30
h. Grants Operations Expenses (million)	\$4.96	\$5.00	\$4.77	\$4.18	\$4.14	\$3.28

Note*: For the purpose of these Indicators, Goods and Services Tax has been excluded from expense calculations

LOTTERYWEST KEY PERFORMANCE INDICATORS (AUDITED)



We hereby certify that the performance indicators are based on proper records, are relevant and appropriate for assisting users to assess the performance of the Lotteries Commission and fairly represent performance of the Lotteries Commission for the financial year ended 30 June 2008.

CLYDE BEVAN
Chairman
Accountable Authority
16 September 2008

ROGER LEWIS
Commissioner
Accountable Authority
16 September 2008

Lotterywest is the trading name of the Lotteries Commission which operates according to the provisions of the Lotteries Commission Act 1990 as amended. This report on Key Performance Indicators refers to the Lotteries Commission as Lotterywest.

The primary objective of Lotterywest is to provide that:

Lotteries are conducted with proceeds returned to the community of Western Australia.

In realising this objective, Lotterywest undertakes two key services. Key Performance Indicators are provided for the two services conducted by Lotterywest:

- Sale of lottery products to the public of Western Australia; and
- The provision of grants and other distributions to the community of Western Australia

In accordance with Treasurer's Instruction 904, these indicators have been selected as fulfilling the required qualitative characteristics; relevance, appropriateness, verifiability, freedom from bias and quantifiability. The indicators are supported by explanatory notes where necessary.

Two distinct types of indicators are identified:

Effectiveness indicators – measure the extent to which outcomes are achieved; and

Efficiency indicators – compare resources input against resulting outputs.

NOTES TO THE KEY PERFORMANCE INDICATOR TABLES

Effectiveness Indicators

1. This measure shows the effectiveness of Lotterywest in penetrating the adult population market in Western Australia and the attractiveness of Lotterywest's products to the players. The increase in sales per adult this year can be attributed to the frequency and level of jackpotting of the OZ Lotto and Powerball games, the price increase for Powerball early in the financial year and the growing popularity of Monday and Wednesday Lotto games.

Note: *Adult population refers to the number of Western Australians of 16 years and over who are permitted by the Act to purchase lottery products.*

2. This measure relates to Lotterywest's second key service, that is, to provide funds and support to the community of Western Australia. The favourable to target result this year was largely the result of the increase in sales revenue.
3. This measure shows the efficiency of Lotterywest in converting its sales revenue to community grants (effectively our dividend to the community). This year Lotterywest approved 31.66% of sales revenue as grants for the community. This result is in excess of the requirements of the Act governing the Lotteries Commission which requires approximately 27% of sales revenue to be returned in the form of grants to the Western Australian community.

LOTTERYWEST KEY PERFORMANCE INDICATORS (AUDITED)

Efficiency Indicators

4. This indicator shows the efficiency of Lotterywest in generating sales revenue. It excludes the Grants Operations expenses and if applicable the carrying amount of non-current assets disposed of during the year.

The result of 6.35% was slightly higher than target, largely driven by the costs associated with maintaining business operations during the implementation of the new gaming and business systems.

5. This measure shows the efficiency in which Lotterywest distributes grant funding to non profit and benevolent organisations while containing costs. The favourable result this year reflects the additional funding distributed while containing grant operations expenses.

Base Data

- a, b) Lotterywest uses population figures provided by the Australian Bureau of Statistics (ABS) in calculating its performance indicators. The total population of Western Australia is used for Community Grants Indicators as all Western Australians benefit from the community funding grants program. Conversely, only the adult population figures are used for Lottery Product Indicators as only adults, aged 16 years and over, are permitted to purchase lottery products in Western Australia.
- c) The record sales result of \$654.13 million is \$55.13 million (9.2%) greater than last year and \$50.59 million above the 2007/08 sales target. The main factors that contributed to this favourable sales result were the frequency and level of jackpotting of the OZ Lotto and Powerball games, the price increase

for Powerball early in the financial year and the growing popularity of Monday and Wednesday Lotto games.

The national games of Saturday Lotto, Oz Lotto, Powerball and Monday and Wednesday Lotto combined provided 82% of total sales revenue for Lotterywest. Scratch'n'Win accounts for 16% of total sales while the minor games of Super 66, Soccer Pools and Cash 3 contributed 2% of total revenue.

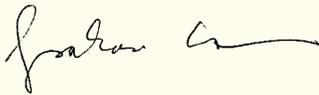
- d) The record sales result of \$654.13 million enabled the grants funding target to be exceeded. The return to the WA community of \$207.08 million (excluding grants not taken up) represents an increase of \$20.35 million from 2006/07.
- e) Direct Grants of \$86.18 million is the highest amount ever distributed by Lotterywest to not for profit and benevolent organisations in Western Australia. Some 1,035 organisations benefited from Lotterywest grants this year.
- f) This figure reflects total Lottery Expenses including prizes, retailers' commission, grant funding and operational expenses.
- g) This figure shows the total operational costs in operating the lotteries business, it excludes the Grants Operations expenses.
- h) This figures reflects the total costs in undertaking the Grant Funding administration and distribution function, it excludes Lotteries Operations expenses.

ANNUAL ACCOUNTS

Certification of Financial Statements
for the year ended 30 June 2008

The accompanying financial statements of the Lotteries Commission have been prepared in compliance with the provision of the Financial Management Act 2006 from proper accounts and records to present fairly the financial transactions for the financial year ending 30 June 2008 and the financial position as at 30 June 2008.

At the date of signing, we are not aware of any circumstances which would render any particulars included in the financial statements misleading or inaccurate.



GRAHAM LEWIS

Chief Finance Officer
16 September 2008



CLYDE BEVAN

Chairman
Accountable Authority
16 September 2008



ROGER LEWIS

Commissioner
Accountable Authority
16 September 2008

INCOME STATEMENT

For the year ended 30 June 2008

	Note	2008 \$000	2007 \$000
INCOME			
Revenue			
Sales	4	654,129	598,996
Interest Revenue	5	19,826	15,941
Other Revenue	6	11,393	7,886
Total Income		685,348	622,823
EXPENSES			
Expenses			
Cost of Sales	4	447,679	407,148
Lotteries Operations	8	41,519	34,307
Community Grants and Development Operations	9	4,964	4,770
Loss on Disposal of Non Current Assets	7	—	45
Community Grants	10	205,514	184,721
Total Expenses		699,676	630,991
Loss Before Grants from State Government		(14,328)	(8,168)
Grants from State Government	11	26,019	24,075
Profit for the Period		11,691	15,907

The Income Statement should be read in conjunction with the accompanying notes.

BALANCE SHEET

As at 30 June 2008

	Note	2008 \$000	2007 \$000
ASSETS			
Current Assets			
Cash and Cash Equivalents	28	3,837	4,831
Inventories	12	583	852
Receivables	13	13,305	16,366
Held to Maturity Financial Assets	14	165,601	185,954
Total Current Assets		183,326	208,003
Non Current Assets			
Held to Maturity Financial Assets	14	61,500	23,500
Work in Progress	15	397	3,993
Property, Plant and Equipment	16	28,568	15,331
Intangibles	17	15,743	3,849
Total Non Current Assets		106,208	46,673
Total Assets		289,534	254,676
LIABILITIES			
Current Liabilities			
Payables	19	127,645	111,415
Provisions	20	11,508	10,076
Sales in Advance	21	4,424	2,357
Total Current Liabilities		143,577	123,848
Non Current Liabilities			
Provisions	20	1,398	1,254
Total Non Current Liabilities		1,398	1,254
Total Liabilities		144,975	125,102
NET ASSETS		144,559	129,574
EQUITY			
Reserves	22	7,529	4,235
Retained Earnings	22	137,030	125,339
Total Equity		144,559	129,574

The Balance Sheet should be read in conjunction with the accompanying notes.

STATEMENT OF CHANGES IN EQUITY

For the year ended 30 June 2008

	Note	2008 \$000	2007 \$000
Balance of Equity at Start of Period	22	129,574	111,981
RESERVES			
Asset Revaluation Reserve			
Balance at Start of the Period		4,235	2,415
Revaluation Increment		3,294	1,820
		7,529	4,235
Available For Sale Assets Equity Reserve			
Balance at Start of the Period		—	134
Fair Value Adjustment		—	(134)
		—	—
Balance at end of Period		7,529	4,235
Retained Earnings			
Balance at Start of the Period		125,339	109,432
		125,339	109,432
Profit for the Period		11,691	15,907
Balance at End of Period		137,030	125,339
Balance of Equity at End of Period		144,559	129,574

The Statement of Changes in Equity should be read in conjunction with the accompanying notes.

CASH FLOW STATEMENT

For the year ended 30 June 2008

	Note	2008 \$000	2007 \$000
Cash Flows from Operating Activities			
Receipts			
Sale of Goods and Services		664,965	598,543
Interest Received		19,263	14,854
GST Receipts on Sales		386	375
Payments			
Prizes and Retailers' Commissions		(416,505)	(372,607)
Suppliers and Employees		(29,033)	(41,018)
Community Grants		(74,964)	(57,169)
GST Payments on Purchases		(16,729)	(13,586)
GST Payments to Taxation Authority		(9,727)	(10,746)
Net Cash Provided by/(used in) Operating Activities		137,656	118,646
Cash Flows from Investing Activities			
(Purchase) of Non Current Assets		(27,145)	(1,686)
(Purchase) of Investments		(17,647)	(24,762)
Net Cash provided by/(used in) Investing Activities		(44,792)	(26,448)
Cash Flows (to)/from State Government			
GST Reimbursements		25,142	24,116
Statutory Funding Payments		(119,000)	(116,000)
Net Cash Provided to State Government		(93,858)	(91,884)
Net Increase/(decrease) in Cash and Cash Equivalents		(994)	314
Cash and Cash Equivalents at Beginning of Period		4,831	4,517
Cash and Cash Equivalent Assets at End of Period	28	3,837	4,831

The Cash Flow Statement of should be read in conjunction with the accompanying notes.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2008

1. Australian Equivalents to International Financial Reporting Standards

Lotterywest is the trading name of the Lotteries Commission which operates according to the provisions of the Lotteries Commission Act 1990 as amended.

These financial statements refer to the Lotteries Commission as Lotterywest.

Lotterywest's financial statements for the year ended 30 June 2008 have been prepared in accordance with Australian equivalents to International Financial Reporting Standards (AIFRS), which comprise a Framework for the Preparation and Presentation of Financial Statements (the Framework) and Australian Accounting Standards (including the Australian Accounting Interpretations).

In preparing these financial statements Lotterywest has adopted, where relevant to its operations, new and revised Standards and Interpretations from their operative dates as issued by the Australian Accounting Standards Board (AASB) and formerly the Urgent Issues Group (UIG).

Future Impact of Australian Accounting Standards not yet operative

Lotterywest cannot early adopt an Australian Accounting Standard or Australian Accounting Interpretation unless specifically permitted by Treasurer's Instruction 1101 'Application of Australian Accounting Standards and Other Pronouncement'. No Standards and Interpretations that have been issued or amended but are not yet effective have been early adopted by Lotterywest for the annual reporting period ended 30 June 2008. Consequently, Lotterywest has not applied the following Australian Accounting Standard that has been issued but is not yet effective. This Standard will be applied from its application date:

- AASB 101 'Presentation of Financial Statements' (September 2007). This Standard has been revised and will change the structure of the financial statements. These changes will require that owner changes in equity are presented separately from non-owner changes in equity. Lotterywest does not expect any financial impact when the Standard is first applied on or after 1 January 2009.

2. Summary of Significant Accounting Policies

a) General Statement

The financial statements constitute a general purpose financial report which has been prepared in accordance with the Australian Accounting Standards, the Framework, Statements of Accounting Concepts and other authoritative pronouncements of the Australian Accounting Standards Board as applied by the Treasurer's Instructions. Several of these are modified by the Treasurer's Instructions to vary application, disclosure, format and wording.

The Financial Management Act and the Treasurer's Instructions are legislative provisions governing the preparation of financial statements and take precedence over the Accounting Standards, the Framework, Statements of Accounting Concepts and other authoritative pronouncements of the Australian Accounting Standards Board.

Where modification is required and has a material or significant financial effect upon the reported results, details of that modification and the resulting financial effect are disclosed in the notes to the financial statements.

b) Basis of Preparation

The financial statements have been prepared on the accrual basis of accounting using the historical cost convention, modified by the revaluation of land and buildings which have been measured at fair value.

The accounting policies adopted in the preparation of the financial statements have been consistently applied throughout all periods unless otherwise stated.

The financial report is presented in Australian dollars and all values are rounded to the nearest thousand dollars (\$'000).

c) Revenue Recognition

Revenue is measured at the fair value of consideration received or receivable. Revenue is recognised for major business activities as follows:

Sales revenue

Revenue is recognised from the sale of tickets when the significant risks and rewards of ownership control transfer to the purchaser and can be measured reliably.

Sales revenue representing gross sales of all games of Lotto, Cash 3, Soccer Pools and Super 66, is recorded as at the date of the respective draw. Sales of instant lottery tickets are recognised when books of tickets are activated.

Grants, donations, gifts or other non-reciprocal contributions

Revenue is recognised at fair value when Lotterywest obtains control over the assets comprising the contributions, usually when cash is received.

Other non reciprocal contributions that are not contributions by owners are recognised at their fair value. Contributions of services are only recognised when a fair value can be reliably determined and the services would be purchased if not donated.

Interest

Revenue is recognised as the interest accrues.

Gains

Gains may be realised or unrealised and are recognised on a net basis. These include gains arising on the disposal of non-current assets and some revaluation of non current assets.

d) Property, Plant and Equipment

Initial recognition and measurement

All items of property, plant and equipment are initially recognised at cost.

For items of property, plant and equipment acquired at no cost or for nominal cost, the cost is their fair value at the date of acquisition.

Items of property, plant and equipment costing less than \$1,000 are expensed in the year of acquisition direct to the income statement (other than where they form part of a group of similar items which are significant in total).

Subsequent measurement

After recognition as an asset, Lotterywest uses the revaluation model for the measurement of land and buildings and the cost model for all other property, plant and equipment. Land and buildings are carried at their fair value less accumulated depreciation on buildings and accumulated impairment losses. All other items of property, plant and equipment are carried at cost less accumulated depreciation and accumulated impairment losses.

Where market evidence is available, the fair value of land and buildings is determined on the basis of current market buying values determined by reference to recent market transactions.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2008

When buildings are revalued by reference to recent market transactions, the accumulated depreciation is eliminated against the gross carrying amount of the asset and the net amount restated to the revalued amount.

Where market evidence is not available, the fair value of land and buildings is determined on the basis of existing use. This normally applies where buildings are specialised or where land use is restricted. Fair value for existing use assets is determined by reference to the cost of replacing the remaining future economic benefits embodied in the asset, i.e. the written-down current replacement cost. Where the fair value of buildings is dependent on using the depreciated replacement cost, the gross carrying amount and the accumulated depreciation are restated proportionately.

Independent valuations of land and buildings are provided annually by the Western Australian Land Information Authority (Valuation Services) and recognised with sufficient regularity to ensure the carrying amount does not differ materially from the assets fair value at the balance sheet date.

The most significant assumptions in estimating fair value are made in assessing whether to apply the existing use basis to assets and in determining estimated useful life. Professional judgement by the valuer is required where the evidence does not provide a clear distinction between market type assets and existing use assets.

Derecognition

Upon disposal or derecognition of an item of property, plant and equipment, any revaluation reserve relating to that asset is retained in the asset revaluation reserve.

Depreciation of non current assets

All non current assets having a limited useful life are systematically depreciated over their estimated useful lives in a manner which reflects the consumption of their future economic benefits.

Land is not depreciated. Depreciation on other assets is provided on the straight line basis, using rates which are reviewed annually. Estimated useful lives for each class of depreciable asset are:

Buildings	50 years
Leasehold Improvements	10 years
Equipment and Fittings	5 to 10 years
Computer Equipment	5 to 8 years

Works of art owned by Lotterywest are anticipated to have very long and indefinite useful lives. Their service potential has not, in any material sense, been consumed during the reporting period. Consequently, no amount for depreciation has been recognised in respect of these assets.

e) Intangibles

All acquired and internally developed intangible assets are initially measured at cost. For assets acquired at no cost or for nominal cost, cost is their fair value at the date of acquisition.

The cost model is applied for subsequent measurement requiring the asset to be carried at cost less any accumulated amortisation and accumulated impairment losses.

Costs incurred of less than \$1,000 are immediately expensed directly to the Income Statement.

Amortisation for intangible assets with finite useful lives is calculated for the period of the expected benefit (estimated useful life) on the straight line basis using rates which are reviewed annually. All intangible assets controlled by Lotterywest have a finite useful life and zero residual value. The expected useful life for computer software is 5 to 8 years.

Licences

Licences have a finite useful life and are carried at cost less accumulated amortisation and accumulated impairment losses.

Computer software

Software that is an integral part of the related hardware is treated as property, plant and equipment. Software that is not an integral part of the related hardware is treated as an intangible asset. Software costing less than \$1,000 is expensed in the year of acquisition.

f) Impairment of Assets

Property, plant and equipment and intangible assets are tested for any indication of impairment at each reporting date. Where there is an indication of impairment, the recoverable amount is estimated. Where the recoverable amount is less than the carrying amount, the asset is written down to the recoverable amount and an impairment loss is recognised.

As Lotterywest is a not-for-profit entity, the recoverable amount is the higher of an asset's fair value less costs to sell and depreciated replacement costs.

The risk of impairment is generally limited to circumstances where an asset's depreciation is materially understated or where the replacement cost is falling or where there is a significant change in useful life. Each relevant class of assets is reviewed annually to verify that the accumulated depreciation/amortisation reflects the level of consumption or expiration of the asset's future economic benefits and to evaluate any impairment risk from falling replacement costs.

The carrying value of intangible assets is reviewed for impairment annually when the asset is not yet in use, or more frequently when an indicator of impairment arises during the reporting year indicating that the carrying value may not be recoverable.

g) Work in Progress

No depreciation is provided during construction of assets or on holding costs of Community Projects that are subsequently transferred as a direct grant.

Costs associated with assets under development for use by Lotterywest are recognised as work in progress. Once completed, the assets are transferred to the appropriate asset account and are depreciated or amortised, as appropriate.

h) Leases

Lotterywest has a number of government operating lease arrangements for motor vehicles, where the lessors retain effectively all of the risks and benefits incident to the ownership of the leased vehicles. Lotterywest also holds an operating lease for its business premises. Equal instalments of the lease payments are charged to the Income Statement over the lease term (i.e. on a straight line basis over the lease term), as this is representative of the pattern of benefits to be derived from the leased vehicles and business premises.

i) Financial Instruments

In addition to cash and cash equivalents, Lotterywest has four categories of financial instrument:

- Loans and receivables;
- Held to maturity investments (commercial bills, floating notes);
- Available for sale assets (floating note tied to an equity index); and
- Financial liabilities (finance leases, prizes and other payables and community grants).

Initial recognition and measurement is at fair value. Subsequent measurement is at either amortised cost using the effective interest method or at fair value dependant on the type of financial instrument.

The fair value of short-term receivables and payables is the face value because there is no interest rate applicable and subsequent measurement is not required as the effect of discounting is not material.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2008

j) Cash and Cash Equivalents

For the purpose of the Cash Flow Statement, cash and cash equivalents includes restricted cash and cash equivalents. These include cash on hand and short-term deposits with original maturities of three months or less that are readily convertible to a known amount of cash and which are subject to insignificant risk of changes in value, and bank overdrafts.

k) Inventories

Inventories are valued, on the first-in first-out basis, at the lower of cost and net realisable value.

Inventories not held for resale are valued at cost unless they are no longer required, in which case they are valued at net realisable value.

l) Receivables

Receivables are recognized and carried at original invoice amount less an allowance for any uncollectible amounts. The collectability of receivables is reviewed on an ongoing basis and any receivables identified as uncollectible are written-off. The allowance for uncollectible amounts (doubtful debts) is raised when there is objective evidence that Lotterywest will not be able to collect its debts. The carrying amount of receivables is equivalent to fair value as it is due for settlement within 30 days.

m) Investments and Other Financial Assets

Lotterywest classifies its investments into the following categories: loans and receivables, held-to-maturity investments, and available-for-sale financial assets. The classification depends on the purpose for which the investments were acquired. Management determines the classification of its investments at initial recognition and re-evaluates this designation at each reporting date. Investments not at fair value are initially recognised at cost being the fair value of consideration given, including directly attributable transaction costs.

After initial recognition, investments classified as held for trading and available-for-sale, are measured at fair value. Gains or losses on investments held for trading are recognised in the income statement. Gains or losses on available-for-sale investments are recognised as a separate component of equity until the investment is sold, collected or otherwise disposed of, or until the investment is determined to be impaired, at which time the cumulative gain or loss previously reported in equity is included in the income statement.

Non-derivative financial assets with fixed or determinable payments and fixed maturity dates are classified as held-to-maturity when management has a positive intention and ability to hold to maturity. Investments intended to be held for an undefined period are not included in this classification.

Loans and receivables and held-to-maturity investments, such as commercial bills, are subsequently measured at amortised cost using the effective interest method. Amortised cost is calculated by taking into account any discount or premium on acquisition, over the period to maturity. For investments carried at amortised cost, gains and losses are recognised in the income statement when the investments are derecognised or impaired, as well as through the amortisation process.

Lotterywest assesses at each balance date whether there is objective evidence that a financial asset or group of financial assets is impaired.

n) Payables

Payables, including amounts not yet billed, are recognised when Lotterywest becomes obliged to make future payments as a result of a purchase of assets or services at the amounts payable. Other than payables in respect of prizes and grants (see 2(o) and 2(p)), settlement generally occurs within 30 days, as a result the carrying amount is considered to be equivalent to fair value.

o) Prizes

Division 1 prizes are paid two weeks after the date of the draw, subject to claim. The majority of other prizes are claimed and paid within a few days of the draw taking place.

Prize liabilities are recognised by draw for Lotto, Super 66, Cash 3 and Soccer Pools and activation of Instant lotteries by Retailers.

p) Grants to Eligible Organisations

Grants are recognised when approved by the Minister. Unconditional grants are paid in full within days of the Minister's approval. Conditional grants are paid as and when conditions are fulfilled.

If a grant is refunded but it is expected that it will be reissued, the amount is credited to the grant liability, otherwise the amount is written back.

When a grant is written back regardless of when it was approved, it is treated as a reduction of the current year's grant expenditure.

q) Provisions

Provisions are liabilities of uncertain timing and amount. Lotterywest only recognises a provision where there is a present legal or constructive obligation as a result of a past event and when the outflow of resources embodying economic benefits is probable and a reliable estimate can be made of the amount of the obligation.

Provisions are reviewed at each balance date and adjusted to reflect the current best estimate.

Provisions – Employee Benefits

Annual leave and long service leave

The liability for annual and long service leave expected to be settled within 12 months after the end of the balance sheet date is recognised and measured at the undiscounted amounts expected to be paid when the liabilities are settled. Long service leave expected to be settled more than 12 months after the end of the reporting date is measured at the present value of amounts expected to be paid when the liabilities are settled. Leave liabilities are in respect of services provided by employees up to the balance sheet date.

When assessing expected future payments, consideration is given to expected future wage and salary levels including non-salary components such as employer superannuation contributions. In addition, the long service leave liability also considers the experience of employee departures and periods of service.

The expected future payments are discounted to present value using market yields at the balance sheet date on national government bonds with terms to maturity that match, as closely as possible, the estimated future cash outflows.

A liability for long service leave is recognised after an employee has completed four years of service. An actuarial assessment of long service leave undertaken by an independent actuary at 30 June 2006 determined that the liability measured using the short hand method was not materially different from the liability measured using the present value of expected future payments.

All annual leave and unconditional long service leave provisions are classified as current liabilities as Lotterywest does not have an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2008

Superannuation

The Government Employees Superannuation Board (GESB) administers the following superannuation schemes.

Employees may contribute to the Pension Scheme, a defined benefit pension scheme now closed to new members, or to the Gold State Superannuation Scheme (GSS), a defined benefit lump sum scheme also closed to new members. Employees commencing employment prior to 16 April 2007 who were not members of either the Pension or the GSS Schemes became non-contributory members of the West State Superannuation Scheme (WSS). Employees commencing employment on or after 16 April 2007 became members of the GESB Super Scheme (GESBS). Both of these schemes are accumulation schemes. Lotterywest makes concurrent contributions to GESB on behalf of employees in compliance with the Commonwealth Government's Superannuation Guarantee (Administration) Act 1992. These contributions extinguish the liability for superannuation charges in respect of the WSS and GESBS Schemes.

The Pension Scheme and the pre-transfer benefit for employees who transferred to the GSS Scheme are defined benefit schemes. These benefits are wholly unfunded and the liabilities for future payments are provided for at balance sheet date. The liabilities under these schemes have been calculated separately for each scheme annually by the GESB's actuaries using the projected unit credit method.

The expected future payments are discounted to present value using market yields at the balance sheet date on national government bonds with terms to maturity that match, as closely as possible, the estimated future cash outflows.

The GSS Scheme, the WSS Scheme, and the GESBS Scheme, where the current service superannuation charge is paid by Lotterywest to the GESB, are defined contribution schemes. The liabilities for current service superannuation charges under the GSS Scheme, the WSS Scheme, and the GESBS Scheme are extinguished by the concurrent payment of employer contributions to the GESB.

The Gold State Superannuation Scheme is a defined benefit scheme for the purpose of employees and whole of government reporting. However, from Lotterywest's perspective, apart from the transfer benefits, it is a defined contribution plan under AASB 119.

Provisions – Other

Employment on costs

Employment on-costs, including workers' compensation insurance and payroll tax, are not employee benefits and are recognised separately as liabilities and expenses when the employment to which they relate has occurred. Employment on-costs are not included as part of Lotterywest's 'Employee benefits expense' and the related liability is included in Employment on-costs provision.

Superannuation expense

The superannuation expense of the defined benefit plan is made up of the following elements:

- Current service cost;
- Interest cost (unwinding of the discount);
- Actuarial gains and losses; and
- Past service cost.

Actuarial gains and losses of the defined benefit plans are recognised immediately as income or expense in the income statement.

The superannuation expense of the defined contribution plans is recognised as and when the contributions fall due.

r) Accrued Salaries

Accrued salaries represent the amount due to staff but unpaid at the end of the financial year, as the end of the last pay period for that financial year does not coincide with the end of the financial year. Accrued salaries are settled within a few days of the end of the financial year. Lotterywest considers the carrying amount of the accrued salaries to be equivalent to the net fair value.

s) Resources Received Free of Charge or for Nominal Value

Resources received free of charge or for nominal value which can be measured reliably, are recognised as revenues and as assets or expenses, as appropriate, at fair value.

t) Goods and Services Tax and Grants from State Government

The Goods and Services Tax (GST) is not applied to the consumption of gambling services. It is however, applied to the operators' margin defined as the subscription (wagering less sales commission) less the amount of prizes. Accordingly the State Government provides reimbursement to gambling operators (including Lotterywest) for GST paid on the operators' margin. Lotterywest applies the reimbursement to maintain the level of community grants.

The GST paid on the operator's margin is disclosed as a cost of producing trading profit (see note 4). Treasurers' Instruction 1102 also requires the reimbursement of the GST to be disclosed as a grant from the State Government rather than offset against the cost to which it applies.

u) Foreign Currency Translation

Transactions denominated in a foreign currency are translated at the rates in existence at the dates of the transactions. Foreign currency receivables and payables at reporting date are translated at exchange rates current at reporting date. Exchange gains and losses (if any) are brought to account in determining the result for the year.

v) Comparative Figures

Prior year comparatives have been reclassified, where necessary, to achieve consistency in disclosure and conform with presentation in the current financial period.

w) Reporting Entity

The reporting entity is the Lotteries Commission.

3. Disclosure of Changes in Accounting Policy and Estimates

Initial Application of an Australian Accounting Standard

Lotterywest has applied the following Australian Accounting Standards and Australian Accounting Interpretations effective for annual reporting periods beginning on or after 1 July 2007 that impacted on Lotterywest:

- AASB 7 'Financial Instruments: Disclosures' (including consequential amendments in AASB 2005-10 'Amendments to Australian Accounting Standards [AASB 132, AASB 101, AASB 114, AASB 117, AASB 133, AASB 139, AASB 1, AASB 4, AASB 1023 & AASB 1038]'). This Standard requires new disclosures in relation to financial instruments and while there is no financial impact, the changes have resulted in increased disclosures, both quantitative and qualitative, of Lotterywest's exposure to risks, including enhanced disclosure regarding components of Lotterywest's financial position and performance, and changes to the way of presenting certain items in the notes to the financial statements.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2008

4. TRADING PROFIT

	2008 \$000	2007 \$000
Sales	654,129	598,996
Cost of Sales		
Prizes	(368,130)	(334,278)
Commission Paid to Lotterywest Licencees	(53,530)	(48,795)
Goods and Services Tax (see note 2(t))	(26,019)	(24,075)
	(447,679)	(407,148)
Trading Profit	206,450	191,848

Allocation of prize monies represents approximately 61.29% of sales net of commissions, except for Soccer Pools for which the allocation is not less than 50% of sales net of commissions and Cash 3 for which the allocation depends on the number of winners per game and averaged 49.8% for the year (48.5% in 2006/2007).

The prize pool is supplemented from time to time by additional prizes, the values of which are included in the totals above.

Retailers are paid a commission for the sale of all products and Player Registration Service (PRS) subscriptions. PRS commission is deducted from reported PRS fee.

5. INTEREST REVENUE

	2008 \$000	2007 \$000
Interest earned from investments	19,826	15,941

6. OTHER REVENUE

	2008 \$000	2007 \$000
Forfeited Prizes	7,158	4,089
Retailers Fees	3,723	3,483
Player Registration Service Fee	127	126
Other Revenue	385	188
	11,393	7,886

7. NET GAIN/(LOSS) ON DISPOSAL OF NON-CURRENT ASSETS

	Note	2008 \$000	2007 \$000
Carrying amount of Disposal of Non Current Assets			
Property, Plant and Equipment		—	45
Proceeds from Disposal of Non Current Assets			
Property, Plant and Equipment		—	—
<hr/>			
Net Gain/(Loss)		—	(45)

8. LOTTERIES OPERATIONS

		2008 \$000	2007 \$000
Employee Benefits Expense	23	10,669	9,415
Depreciation and Amortisation Expense		5,029	3,026
Telecommunications and Gaming Computer Expense		4,350	2,756
Sales, Marketing and Distribution Expense		17,844	16,458
Other Expenses		3,627	2,652
<hr/>			
		41,519	34,307

9. COMMUNITY GRANTS AND DEVELOPMENT OPERATIONS

These expenses are salaries and other costs associated with the distribution of lottery funds (as prescribed by the Lotteries Commission Act 1990) as direct grants to eligible organisations. They are separated from other operating expenses in order that the financial performance is readily comparable with that of other lottery jurisdictions where the distribution of funds is an external function.

		2008 \$000	2007 \$000
Employee Benefits Expense	23	2,399	2,302
Depreciation and Amortisation Expense		280	198
Other Expenses		2,285	2,270
<hr/>			
		4,964	4,770

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2008

10. COMMUNITY GRANTS

The Act mandates for the following allocations from net subscriptions of all products:

Statutory

40% to the Hospital Fund (State Treasury);
5% to the Arts Lotteries Account (State Treasury); and
5% to the Sports Lotteries Account (State Treasury).

Direct

12.5% to eligible organisations for charitable or benevolent purposes and up to 5% in total for the Perth International Arts Festival and the Western Australian commercial film industry. Any remaining surplus from Lotterywest's operations is also available for distribution as direct grants.

	2008 \$000	2007 \$000
Hospital Fund	96,722	89,687
Arts Lotteries Account	12,090	11,211
Sports Lotteries Account	12,090	11,211
Perth International Arts Festival	4,601	4,160
Western Australia Commercial Film Industry	4,584	4,160
Direct Grants	76,992	66,300
	207,079	186,729
Less Grants Not Taken Up	(1,565)	(2,008)
	205,514	184,721

11. GRANTS FROM STATE GOVERNMENT

	2008 \$000	2007 \$000
GST Reimbursement for Gambling Margin (see note 2(t))	26,019	24,075

12. INVENTORIES

	2008 \$000	2007 \$000
Inventories Held for Sale – Instant Lottery Tickets	583	452
Other Stock	—	400
	583	852

13. RECEIVABLES

	2008 \$000	2007 \$000
Current		
Lotterywest Licences	8,890	5,791
GST Receivable	2,344	1,416
Accrued Interest	1,711	1,050
Other Debtors and Prepayments	360	8,109
	13,305	16,366

- a) No receivables (including other debtors and accrued income) were past due or impaired at balance sheet date. All Lotterywest Licences receivables are collected in the week immediately after the previous week's transactions through a direct debit banking system and this is consistent with prior year's receivables.
- b) Lotterywest holds Banker's guarantees from the Licences as collateral against the money received by them on behalf of Lotterywest from the sales of the lottery products.

14. HELD TO MATURITY FINANCIAL ASSETS

Lotterywest's investments conform with the Financial Management Act 2006 and the Trustees Act 1962 (as amended).

	2008 \$000	2007 \$000
Current Investments (maturity less than 1yr)		
Short Term Products	156,601	164,337
Floating Rate Notes	9,000	21,617
	165,601	185,954
Non Current Investments (maturity more than 1yr)		
Floating Rate Notes	46,000	23,500
Term Deposit	15,500	—
	61,500	23,500

15. WORK IN PROGRESS

	2008 \$000	2007 \$000
Other Projects	397	3,993
	397	3,993

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2008

16. PROPERTY, PLANT AND EQUIPMENT

		2008 \$000	2007 \$000
Land at Fair Value	(a)	4,397	3,327
		4,397	3,327
Buildings at Fair Value	(a)	8,425	6,362
		8,425	6,362
Works of Art at Fair Value		195	195
		195	195
Leasehold Improvements at Cost Less Accumulated Depreciation		1,159 (176)	1,159 (72)
		983	1,087
Equipment & Fittings at Cost Less Accumulated Depreciation		4,009 (1,116)	3,381 (1,514)
		2,893	1,867
Computer Equipment at Cost Less Accumulated Depreciation		15,433 (3,758)	18,162 (15,669)
		11,675	2,493
Total Net Book Value of Property, Plant and Equipment		28,568	15,331

- a) All land and buildings were revalued in accordance with an independent valuation report dated 1 July 2007 provided by the Western Australian Land Information Authority (Valuation Services). Valuation Services, the Office of Auditor General and the Department of Treasury and Finance assessed the valuations globally to ensure that the valuations provided (as at 1 July 2007) were compliant with fair value at 30 June 2008. Fair value has been determined on the basis of current market buying values. The increment arising from the valuations have been credited to the Asset Revaluation Reserve accounts in accordance with AASB 116.

Reconciliations

Reconciliations of the carrying amounts of property, plant and equipment at the beginning and end of the current and previous financial years are set out below:

	Land	Buildings	Leasehold Improvements	Equipment & Fittings and Works of Art	Computer Equipment	Total
	2008	2008	2008	2008	2008	2008
	\$000	\$000	\$000	\$000	\$000	\$000
Carrying Amount at Start of Year	3,327	6,362	1,087	2,062	2,493	15,331
Additions	—	—	—	1,296	10,431	11,727
Transfers	—	—	—	10	(201)	(191)
Revaluation	1,070	2,063	—	—	—	3,133
Disposals	—	—	—	(668)	(12,971)	(13,639)
Depreciation	—	(161)	(104)	(280)	(1,048)	(1,593)
Depreciation on Disposals	—	—	—	668	12,971	13,639
Depreciation on Revaluation	—	161	—	—	—	161
Carrying Amount at End of Year	4,397	8,425	983	3,088	11,675	28,568

	Land	Buildings	Leasehold Improvements	Equipment & Fittings and Works of Art	Computer Equipment	Total
	2007	2007	2007	2007	2007	2007
	\$000	\$000	\$000	\$000	\$000	\$000
Carrying Amount at Start of Year	2,738	5,275	602	1,839	3,133	13,587
Additions	—	—	552	523	405	1,480
Revaluation	589	1,087	—	—	—	1,676
Disposals	—	—	—	(69)	(296)	(365)
Depreciation	—	(144)	(67)	(253)	(1,001)	(1,465)
Depreciation on Disposals	—	—	—	22	252	274
Depreciation on Revaluation	—	144	—	—	—	144
Carrying Amount at End of Year	3,327	6,362	1,087	2,062	2,493	15,331

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2008

17. INTANGIBLE ASSETS

	2008 \$000	2007 \$000
Computer Software	15,994	13,046
Less Accumulated Amortisation	(251)	(9,197)
	15,743	3,849

Reconciliations

Reconciliations of the carrying amounts of intangible assets at the beginning and end of the current and previous financial years are set out below:

	Computer Software 2008 \$000	Computer Software 2007 \$000
Carrying Amount at Start of Year	3,849	5,345
Additions	15,419	263
Transfers	192	—
Disposals	(12,661)	—
Depreciation (a)	(3,717)	(1,759)
Depreciation on Disposal	12,661	—
Carrying Amount at End of Year	15,743	3,849

- a) Depreciation includes the write down of computer software that became redundant upon the implementation of the new gaming and business systems on 9 June 2008.

18. IMPAIRMENT OF ASSETS

There were no indications of impairment to property, plant and equipment, and intangible assets at 30 June 2008.

Lotterywest held no goodwill or intangible asset with an indefinite useful life during the reporting period and at balance sheet date there were no intangible assets not yet available for use.

All surplus assets at 30 June 2008 have either been classified as non-current assets held for sale or written off.

19. PAYABLES

	2008 \$000	2007 \$000
Current Prizes		
Unclaimed Prizes in Current Year	16,633	19,748
	16,663	19,748
Community Grants		
Hospital Fund	1,494	—
Arts Lotteries Account	335	245
Sports Lotteries Account	335	245
Direct Grants	91,555	81,907
	93,719	82,397
Other		
Trade Creditors	11,149	3,087
Other Creditors and Accruals	6,144	6,183
	17,293	9,270
Total Payables	127,645	111,415

20. PROVISIONS

	2008 \$000	2007 \$000
Current		
Employee Benefits Provision		
Annual Leave	1,443	1,198
Long Service Leave	1,232	1,189
Other Provisions		
Employee On costs	175	142
Bonus Prizes (a)	8,658	7,547
	11,508	10,076
Non-Current		
Employee Benefits Provision		
Long Service Leave	838	816
Superannuation Entitlements (b)	505	390
Other Provisions		
Employee On costs	55	48
	1,398	1,254
Total Provisions	12,906	11,330

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2008

- (a) Provision for Bonus Prizes consists of amounts set aside for future bonus draws to promote sales.
- (b) The liability for superannuation entitlements has been established from data supplied by the Government Employees Superannuation Board.

Lotterywest considers the carrying amounts of employee entitlements approximate the net fair value.

Movements in Other Provisions

Movements in each class of provisions during the financial year, other than employees benefits are set out below:

	2008	2007
	\$000	\$000
Bonus Prizes		
Carrying Amount at Start of Year	7,547	10,698
Additional Provisions Recognised	22,166	20,236
Transferred to Bonus Prizes	(21,055)	(23,387)
Carrying Amount at End of Year	8,658	7,547

21. SALES IN ADVANCE

	2008	2007
	\$000	\$000
Monies received in advance for future draws	4,424	2,357

22. EQUITY

	2008	2007
	\$000	\$000
<hr/>		
Reserves		
Asset Revaluation Reserves (a)		
Balance at Start of the Year	4,235	2,549
Asset Revaluation Increment	3,294	1,820
Investment Revaluation Increment (at fair value)	—	(134)
	7,529	4,235
<hr/>		
Retained Earnings (b)		
Balance at Start of the Year	125,339	109,432
Result for the Period	11,691	15,907
	137,030	125,339
<hr/>		
Total Equity	144,559	129,574

- (a) The asset revaluation reserve is to record the increments and decrements in the fair value of land and buildings to the extent that they offset one another.
- (b) This represents the accumulated retained earnings at balance sheet date.

23. EMPLOYEES BENEFITS EXPENSES

	2008	2007
	\$000	\$000
<hr/>		
Lotteries Operation		
Wages and Salaries	9,057	8,100
Superannuation	1,125	870
Long Service Leave	225	318
Annual Leave	262	127
	10,669	9,415
<hr/>		
Community Grants and Development Operations		
Wages and Salaries	2,090	1,981
Superannuation	214	213
Long Service Leave	44	78
Annual Leave	51	30
	2,399	2,302
<hr/>		

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2008

24. DEPRECIATION AND AMORTISATION EXPENSE

	2008 \$000	2007 \$000
Depreciation		
Buildings	161	144
Computer Equipment	1,048	1,001
Furniture and Fittings	102	122
Plant and Equipment	177	131
Total Depreciation	1,488	1,398
Amortisation		
Leasehold Improvements	104	67
Intangible Assets	3,717	1,759
Total Amortisation	3,821	1,826
Total Depreciation and Amortisation	5,309	3,224

25. RESOURCES PROVIDED FREE OF CHARGE

During the year the following resources were provided to Lotterywest free of charge for functions outside the normal operations of Lotterywest:

	2008 \$000	2007 \$000
Legal Services	16	7

26. REMUNERATION OF AUDITOR

The total fees paid or due and payable to the Auditor General for statutory audits are as follows:

	2008 \$000	2007 \$000
Auditing the Accounts, Financial Statements and Performance Indicators	110	110

27. REMUNERATION OF MEMBERS OF THE ACCOUNTABLE AUTHORITY AND SENIOR OFFICERS

Remuneration of Members of the Accountable Authority

The number of Members of the Accountable Authority, whose total of fees, salaries, superannuation and other benefits received, or due and receivable, for the financial year, fall within the following bands:

	2008 Number	2007 Number
\$10,001 — \$20,000	4	5
\$20,001 — \$30,000	3	—
\$40,001 — \$50,000	—	1
\$60,001 — \$70,000	1	—
	8	6
Total Remuneration of the Members of the Accountable Authority	\$205,126	\$139,520

No members of the Accountable Authority are members of the Pension Scheme.

Remuneration of Senior Officers

The number of Senior Officers, other than Members of the Accountable Authority, whose total of fees, salaries, superannuation and other benefits received, or due and receivable, for the financial year, fall within the following bands:

	2008 Number	2007 Number
\$110,001 — \$120,000	—	1
\$120,001 — \$130,000	1	2
\$130,001 — \$140,000	5	3
\$180,001 — \$190,000	—	1
\$190,000 — \$200,000	1	—
\$210,001 — \$220,000	—	1
\$240,001 — \$250,000	1	—
	8	8
Total Remuneration of Senior Officers	\$1,233,882	\$1,185,320

No Senior Officers are members of the Pension Scheme.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2008

28. NOTES TO THE CASH FLOW STATEMENT

Reconciliation of Cash

Cash at the end of the financial year as shown in the Cash Flow Statement is reconciled to related items in the Balance Sheet as follows:

	2008 \$000	2007 \$000
Cash and Cash Equivalents		
Cash at Bank	3,576	4,684
Cash on Hand	261	147
Total Per Cash Flow Statement	3,837	4,831

Reconciliation of Profit to Net Cash Flows provided by Operating Activities

	2008 \$000	2007 \$000
Profit for the Period	11,691	15,907
Non cash items		
Depreciation	5,309	3,224
Forfeited Prizes	(7,158)	(4,089)
Loss on Disposal of Non-Current Assets	—	45
(Increase)/Decrease in Assets		
Trade Debtors	(3,099)	(83)
Work-in-Progress	3,596	(3,591)
Inventories	269	95
Accrued Interest	(661)	(1,087)
Other Debtors and Prepayments	7,747	(1,707)
Increase/(decrease) in Liabilities		
Payables	5,154	10,466
Community Grants	11,324	11,780
Sales in Advance	2,066	(2,453)
Trade Creditors	8,062	573
Other Creditors and Accruals	(39)	98
Current Provisions	321	(2,739)
Non-Currents Provisions	144	164
Change in GST in Receivable/Payables	(928)	159
Net Cash Provided by Operating Activities After Cash Flows to State Government (Excluding Investing Activities)	43,798	26,762

29. FINANCIAL INSTRUMENTS

a) Financial Risk Management Objectives and Policies

Financial instruments held by Lotterywest are cash and cash equivalents, commercial bills, term deposits, floating rate deposits, negotiable certificates of deposit, floating rate notes, and receivables and payables. Lotterywest has limited exposure to financial risks. Lotterywest's Treasury Policy Manual focuses on managing the risks identified below.

Credit Risk

Credit risk arises where there is a possibility that counterparties will default on interest payments or capital repayments resulting in financial losses to Lotterywest.

Credit risk exists in every credit arrangement. In measuring risk at a counterparty level there are three components. They are the probability of default by the counterparty, the current exposure to the counterparty and the likely recovery ratio on defaulted obligations.

- a) Probability of default: Lotterywest will only deal with counterparties that have a minimum credit rating issued by Standard and Poors of A- long term and A2 short term, which is above investment grade (BBB). Other credit rating agencies can be used at the equivalent of the Standard and Poors ratings. This provides a high probability of repayment.
- b) Current exposure to counterparties: Lotterywest deals mainly with major banks and financial institutions. The average exposure to these counterparties was \$273 million. The maximum exposure to each counterparty is determined by their credit rating. The higher the credit rating the greater the maximum exposure, subject to an upper limit of 30% for a AAA rated counterparty.
- c) Likely recovery ratio on defaulted obligations: Lotterywest does not trade securities, nor are there any investments in securities which have embedded derivatives. Consequently Lotterywest does not have exposure to adverse market movements in relation to capital repayment. Given the high credit quality of investments and the plain vanilla nature of those investments, the risk of default in relation to interest or capital is viewed as being extremely low.

Lotterywest does not provide for the impairment of financial assets. Customers cannot pay for Lotterywest products on credit. Lotterywest collects these monies electronically from its retail network on a weekly basis and monitors the performance of retail outlets closely. All new retail outlets are requested to provide a bank guarantee equivalent to one week's takings. Consequently there is no material default risk for receivables.

Liquidity Risk

Liquidity risk arises when Lotterywest is unable to meet its financial obligations as they fall due.

Lotterywest maintains a balance between continuity of funding for operations and investments by appropriate use of cash flows, cash flow forecasts and short term investments in highly liquid products placed with major financial institutions. This ensures sufficient funds are available to meet commitments.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2008

Market Risk

Lotterywest does not trade in foreign currency and is not materially exposed to other price risks. Lotterywest's exposure to market risk for changes in interest rates relate to the whole investment portfolio and changes in interest rates which impact on investment income (see sensitivity analysis at Note 29c). Lotterywest invests in the debt markets. Lotterywest has no borrowings. Other than as detailed in the interest rate sensitivity analysis table (Note 29c) Lotterywest has limited exposure to interest rate risks.

The primary objective of Lotterywest's investment portfolio is capital preservation whilst generating an appropriate return. Investment in high quality debt market products where all investments are held to maturity and all counterparties are above investment grade, ensures a positive return and low risk of capital loss. Interest rate rises result in greater profits, whilst lower rates have the opposite effect. However, there is only a remote probability of capital losses.

The current investment portfolio only contains vanilla bills and floating rate notes. There are no securitised products or products with embedded options. This conservative management means that Lotterywest have a low risk portfolio where capital preservation with moderate returns, dependent on the level of interest rates, is more than adequate to meet current and future planned expenditures.

b) Categories of Financial Instruments

In addition to cash and cash equivalents, the carrying amount of each of the following categories of financial assets and financial liabilities at the balance sheet date are as follows:

	2008	2007
	\$000	\$000
Financial Assets		
Cash and Cash Equivalents	3,837	4,831
Loans and Receivables	10,961	14,950
Held-to-Maturity Investments	227,101	209,454
c) Financial Liabilities		
Financial Liabilities (a)	127,645	111,415

a) The amount of financial liabilities measured at amortised cost excludes GST payable to the ATO and statutory community grant payables

Financial Instrument Disclosures

Credit Risk, Liquidity Risk and Interest Rate Risk Exposure

The following table details the exposure to liquidity risk and interest rate risk as at the balance sheet date. Lotterywest maximum exposure to credit risk at the balance sheet date is the carrying amount of the financial assets as shown on the following table. The table is based on information provided to senior management of Lotterywest. The contractual maturity amounts in the table are representative of the undiscounted amounts at the balance sheet date. An adjustment for discounting has been made where material.

Lotterywest holds bank guarantees as security for its retailer debtors.

Lotterywest does not hold any financial assets that had to have their terms renegotiated that would have otherwise resulted in them being past due or impaired.

Contractual Maturity Dates

	Variable Interest Rate	Non-Interest Bearing	Within 1 Year	1-2 Years	2-3 Years	3-4 Years	4-5 Years	More than 5 Years	Adjustment for Discounting	Total
2008	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000
Financial Assets										
Cash and Cash Equivalents	3,837	—	—	—	—	—	—	—	—	3,837
Receivables	—	10,961	—	—	—	—	—	—	—	10,961
Other Financial Assets	—	—	165,601	21,000	22,000	—	17,500	1,000	—	227,101
	3,837	10,961	165,601	21,000	22,000	—	17,500	1,000	—	241,899
Financial Liabilities										
Payables (a)	—	127,645	—	—	—	—	—	—	—	127,645
	—	127,645	—	—	—	—	—	—	—	127,645
2007										
	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000
Financial Assets										
Cash and Cash Equivalents	4,831	—	—	—	—	—	—	—	—	4,831
Receivables	—	14,950	—	—	—	—	—	—	—	14,950
Other Financial Assets	—	—	185,954	11,000	—	2,000	—	10,500	—	209,454
	4,831	14,950	185,954	11,000	—	2,000	—	10,500	—	229,235
Financial Liabilities										
Payables (a)	—	111,415	—	—	—	—	—	—	—	111,415
	—	111,415	—	—	—	—	—	—	—	111,415

- a) The amount of the financial liabilities measured at amortised cost excludes GST payable to the ATO and statutory community grant payables.

The amounts disclosed are the contractual undiscounted cash flows of each class of financial liabilities.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2008

Interest rate sensitivity analysis

The following table represents a summary of the interest rate sensitivity of Lotterywest's financial assets and liabilities at the balance sheet date on the surplus for the period and equity for a 1% change in interest rates. It is assumed the change in interest rates is held constant throughout the reporting period.

	Carrying Amount \$000	-1 % Change		+1% Change	
		Profit \$000	Equity \$000	Profit \$000	Equity \$000
2008					
Financial Assets					
Cash and Cash Equivalents	3,837	(38)	(38)	38	38
Other Financial Assets	227,101	(2,271)	(2,271)	2,271	2,271
Total Increase/(Decrease)		(2,309)	(2,309)	2,309	2,309

	Carrying Amount \$000	-1 % Change		+1% Change	
		Profit \$000	Equity \$000	Profit \$000	Equity \$000
2007					
Financial Assets					
Cash and Cash Equivalents	4,831	(48)	(48)	48	48
Other Financial Assets	209,454	(2,095)	(2,095)	2,095	2,095
Total Increase/(Decrease)		(2,143)	(2,143)	2,143	2,143

Fair value

All financial assets and liabilities recognised in the balance sheet, whether they are carried at cost or fair value, are recognised at amounts that represent a reasonable approximation of fair value unless otherwise stated in the specific notes.

30. OUTPUT INFORMATION

Lotterywest has two outputs. They are provision of lottery products (Gaming) and Grants and Community Development (Community Grants), the latter being the distribution of funds derived from the lottery operations. Lotterywest operates in a single geographic segment, that being the state of Western Australia.

	Gaming		Grants		Total	
	2008 \$000	2007 \$000	2008 \$000	2007 \$000	2008 \$000	2007 \$000
REVENUE						
Sales	654,129	598,996	—	—	654,129	598,996
Interest Income	19,826	15,941	—	—	19,826	15,941
Other Revenue	11,393	7,886	—	—	11,393	7,886
Total Revenue	685,348	622,823	—	—	685,348	622,823
EXPENSES						
Expenses from Lotteries Operations						
Cost of Sales	447,679	407,148	—	—	447,679	407,148
Lotteries Operations	41,519	34,307	—	—	41,519	34,307
Community Grants and Development Operations	—	—	4,964	4,770	4,964	4,770
Loss on Disposals of Non Current Assets	—	45	—	—	—	45
Total Expenses	489,198	441,500	4,964	4,770	494,162	446,270
Profit before Community Grants	196,150	181,323	(4,964)	(4,770)	191,186	176,553
Grants from State Government	26,019	24,075	—	—	26,019	24,075
Less Grants Transfer	(222,169)	(205,398)	222,169	205,398	—	—
Amount Available for Distribution	—	—	217,205	200,628	217,205	200,628
Total Community Grants	—	—	205,514	184,721	205,514	184,721
Net Profit	—	—	11,691	15,907	11,691	15,907

31. RELATED AND AFFILIATED BODIES

The Lotteries Commission Act 1990 (as amended) requires details of all grants to be listed separately which include amount of grant provided to any affiliated bodies. There were no related and/or affiliated bodies requiring disclosure for the year ended 30 June 2008 (or prior year ended 30 June 2007).

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2008

32. COMMITMENTS FOR EXPENDITURE

CAPITAL EXPENDITURE COMMITMENTS

Capital expenditure commitments being contracted capital expenditure additional to the amounts reported in the financial statements are payable as follows:

	Note	2008 \$000	2007 \$000
Capital Expenditure Commitments	(a)		
Not later than one year		1,265	8,418
		1,265	8,418
Operating Expenditure Commitments	(b)		
Maintenance support for Online Gaming system			
Later than one year but not later than five years		5,586	2,688
Later than five years		—	896
		5,586	3,584
Lease Commitments			
Commitment in relation to leases contracted at the reporting date but not recognised in the financial statements as liabilities are payable as follows:			
Non Cancellable Property Lease Commitments	(c)		
Not later than one year		192	192
Later than one year but not later than five years		768	768
Later than five years		653	845
		1,613	1,805
Cancellable Operating Lease Commitments	(d)		
Not later than one year		104	93
Later than one year but not later than five years		68	49
		172	142
Total Commitments		8,636	13,949

- This relates to the acquisition of a new inclusive online gaming system, communication network and new lottery terminals.
- This relates to the yearly maintenance support fee for the operation of the online gaming system, referenced to note (a) above.
- The property lease is a non cancellable lease with an eleven year term commencing from 1 December 2005, with rent payable monthly in advance. Contingent rent provision within the lease agreement requires that the minimum lease payments shall be increased by CPI and market review for every two years thereafter.
- These amounts were provided by the Department of Treasury and Finance and relate to Lotterywest's motor vehicle lease arrangements which operate under the State Fleet Funding Facility contract. Lotterywest's leases are generally for two or three year periods. It is likely that Lotterywest's current leasing arrangements will continue. However, no commitment is included for later lease renewals.

33. EVENTS OCCURRING AFTER THE BALANCE SHEET DATE

There have been no events subsequent to balance date which would have a material effect on Lotterywest's financial statements at 30 June 2008.

34. EXPLANATORY STATEMENT

The following tables provide details of significant variations between actual revenues and expenditures for the financial year compared with the corresponding items for the preceding year and the corresponding items in the budget. Significant variations are considered to be those where the amount is deemed as being in excess of \$1,000,000.

Significant Variations between Actual Revenues and Expenditures for 2007/08 and Actual Revenues and Expenditures for 2006/07

	Note	2008 Actual \$000	2007 Actual \$000	Variance \$000
Revenue				
Sales	34.1	654,129	598,996	55,133
Less: Cost of Sales				
Prizes	34.2	368,130	334,278	33,852
Retailers' Commission	34.2	53,530	48,795	4,735
Goods and Services Tax		26,019	24,075	1,944
Total Cost of Sales		447,679	407,148	40,531
Trading Profit		206,450	191,848	14,602
Other Revenue				
Interest	34.3	19,826	15,941	3,885
Forfeited Prizes	34.4	7,158	4,089	3,068
Retailer Fees		3,723	3,483	241
Player Registration Service Fee		127	126	1
Other		385	188	197
Total Revenues from Lottery Activities		31,219	23,827	7,392
Expenses				
Lotteries Operations	34.5	41,519	34,307	7,212
Community Grants & Development Operations		4,964	4,770	194
Total Expenses from Lottery Activities		46,483	39,077	7,406
Profit before Community Grants		191,186	176,598	14,588
Total Community Grants				
Direct Grants	34.6	84,612	72,612	12,000
Hospital Fund	34.6	96,722	89,687	7,035
Sport/Arts Lotteries Accounts	34.6	24,180	22,422	1,758
Total Community Grants		205,514	184,721	20,793
GST Reimbursement for Gambling Margin		26,019	24,075	1,944
Loss on Disposal of Non Current Assets		—	45	45
Net Profit		11,691	15,907	(4,216)

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2008

34.1 Sales

Lotterywest's sales revenue grew significantly this year primarily as a result of the frequency and high levels of jackpotting of the OZ Lotto and Powerball games. For the first time ever, OZ Lotto jackpotted to \$40 million and Powerball to \$50 million, leading to a strong growth in sales. Also contributing to the record sales level was a subscription increase to the Powerball game early in the financial year and the growing popularity of the Monday and Wednesday Lotto games. Revenue for Scratch'n'Win products were also boosted by strong sales performance in the \$3, \$5 and \$10 ticket price points.

34.2 Cost of Sales

Prize allocation and commission paid to retailers for selling products are directly linked to sales. The sales increase of 9.2% over the previous year resulted in the proportionate increase of prizes and retailers' commission.

34.3 Interest

The 2007/08 investment portfolio averaged to \$272.8 million, which is \$25.3 million (10.2%) higher than last year. The size of the portfolio combined with the higher interest rate of 7.25% compared to last year's average of 6.32%, contributed to the favourable variance of \$3.9 million in interest revenue.

34.4 Forfeited Prizes

The increase in forfeited prizes was in part impacted by the lower than average figure last year as a result of a process change relating to the Scratch'n'Win game and the move to 'Charge on Activation' which changed the process for setting the game expiry date and claiming period. This year's increase was also influenced by the additional \$55 million in sales revenue.

34.5 Lotteries Operations

The increase in the Lotteries operations costs this year was the result of several contributing factors:

- The level of marketing support increased, in part to support the jackpotting games but also to support the Scratch'n'Win portfolio, both of which were key contributors to the record sales level achieved this year.
- A new Lotterywest and product branding campaign was developed that will further build on the role Lotterywest plays in the community. This campaign will launch early in the 2008/09 financial year.
- An increase in depreciation and amortisation costs as Lotterywest's legacy gaming system is replaced with new technology.

34.6 Total Community Grants

Statutory grant funding to Hospitals, Sports and the Arts is distributed according to section 22 of Lotteries Commission Act 1990 and is directly linked to the level of sales revenue collected. The 9.2% increase in sales in 2007/08 resulted in the proportionate increase in funds available for distribution. Direct Grants are distributed according to sections 24 and 19 of the Lotteries Commission Act 1990. The increase in sales and write back of grants no longer required in the current year resulted in additional funds being available for direct grant distribution. With sufficient suitable applications being received from eligible organisations to take up the additional grant monies, all increased funds were able to be distributed.

OPERATING BUDGET

In accordance with the Treasurer's Instruction 953, this statement shows the 2008/09 Budget estimate for the Income Statement. This statement is not subject to audit. The Minister approved the budget in May 2008.

	2009 Budget \$000	2008 Actual \$000	Variance \$000
INCOME			
Revenue			
Sales	653,266	654,129	(863)
Interest Revenue	21,000	19,826	1,174
Other Revenue	9,338	11,393	(2,055)
Total Income	683,604	685,348	(1,744)
EXPENSES			
Expenses			
Cost of Sales	447,173	447,679	(506)
Lotteries Operations	45,117	41,519	3,598
Community Grants and Development Operations	5,000	4,964	36
Community Grants	210,919	205,514	5,405
Total Expenses	708,209	699,676	8,533
Loss Before Grants from State Government	(24,605)	(14,328)	(10,277)
Grants from State Government	25,973	26,019	(46)
Profit for the Period	1,368	11,691	(10,323)

NOTES TO THE BUDGET

In determining Lotterywest's budget for the fiscal year 2008/09 consideration was given to the business requirements for the year ahead as well as the environmental, economic and political climate. While WA may be experiencing prolonged economic growth, many families will be subject to considerable financial tightening given the current high interest rates, the surging petrol prices and increasing costs of consumables.

The sales budget of \$653.3 million was developed on the assumption of a normal jackpot sequence. As disclosed in note 34.1, there was an exceptional level of frequency and high levels of jackpotting of the OZ Lotto and Powerball games which resulted in relatively high sales in 2007/08. The high frequency is not anticipated to be repeated in 2008/09.

Our operating expenses are slightly higher this year than in the past. This is primarily due to an increase in depreciation as a result of the new gaming system implemented in June 2008 and the new branding marketing strategy that will commence in July. The grants budget totalling \$210.9 million includes funding to Hospitals of \$96.7 million, Sports \$12.1 million, Arts \$12.1 million and direct grants of \$90 million.

FIVE YEAR SUMMARY OF FINANCIAL DATA

To the Year Ended 30 June 2009

Statement of Financial Performance

	2005 Actual \$000	2006 Actual \$000	2007 Actual \$000	2008 Actual \$000	2009 Budget \$000
Sales Revenue	520,108	546,366	598,996	654,129	653,266
Less Cost of Sales					
Prizes	291,354	304,967	334,278	368,130	367,562
Retailers' Commission	41,245	44,470	48,795	53,530	53,638
Add Other Revenue					
Interest	11,028	12,536	15,941	19,826	21,000
Forfeited Prizes	4,849	5,413	4,089	7,158	5,200
Retailer Fees	2,778	3,113	3,483	3,723	3,996
Player Registration Service Fee	595	177	126	127	130
Loss on Disposals of Non Current Assets	1,803	(53)	(45)	—	—
Other	234	407	188	385	12
Net Revenue	208,796	218,522	239,705	263,688	262,405
Less Expenses					
Operating Expenses	36,506	35,353	39,077	46,483	50,117
Profit	172,290	183,169	200,628	217,205	212,287
Less Community Grants	161,604	166,207	184,721	205,514	210,919
Net Profit	10,686	16,962	15,907	11,691	1,368
Assets					
Held to Maturity Financial Assets	139,786	170,692	185,954	227,101	179,924
Other Current Assets	18,037	19,246	22,049	17,725	15,888
Non Current Assets	43,435	33,333	46,673	44,708	95,050
Total Assets	201,258	223,271	254,676	289,534	290,862
Liabilities	106,829	111,290	125,102	144,975	135,090
Net Assets	94,429	111,981	129,574	144,559	155,772

This table is included as a supplement to the Annual Report to provide the reader with an overview of the Commission's performance and expectations. The Goods and Services Tax payable on the gambling margin and the grant and subsidies from State Government have not been included in this statement. However, it does not affect the five year summary on the net profit and net assets position.

DIRECT GRANTS SUMMARY

	2008 No.	2008 \$000
Total requests on agenda	1,317	101,130
Total approved requests	1,270	86,806
Total requests not approved	47	2,892

DIRECT GRANTS PROGRAM SUMMARY

	Requests Approved		Amount Granted	
	2008 No.	2007 No.	2008 \$000	2007 \$000
Community Cultural	228	247	4,038	3,359
Community Sector Development	86	90	1,576	1,574
Community Support and Development				
Community Facilities	90	—	17,086	—
Community Support	188	314	14,260	25,878
Emergency Relief	95	92	1,716	1,650
Emergency Services	15	19	1,747	2,775
Social Research	2	5	602	583
Special Initiatives	21	16	8,276	4,627
Special Years Initiatives	1	—	211	—
Cultural & Natural Heritage				
Cultural Heritage	132	136	3,237	3,790
Natural Heritage	41	45	2,357	1,955
Priority Groups with Special Needs				
Indigenous People	56	42	4,901	2,820
Children	120	126	3,016	3,232
People with Disabilities	84	108	8,049	6,430
Seniors	47	54	2,084	3,167
Young People	61	65	4,465	4,617
Statutory Allocations as Recommended by the Commission				
Perth International Arts Festival	2	1	4,601	4,160
Film Industry	1	1	4,584	4,160
Less Grants not Taken up in the Current Year			(629)	(157)
Total Net Grant Approvals			86,177	74,620

LOTTERYWEST GRANTS LIST



Abruzzese Emmigrant Association of Australia Inc	15,000	Australian Dance Council – Ausdance WA Branch Inc	7,500
Access Housing Association Inc	523,027	Australian Family Association – WA Branch	4,394
Activ Foundation Inc	63,154	Australian Irish Heritage Association of WA Inc	1,250
Adoption Jigsaw WA Inc	5,053	Australian Museum of Motion Picture Technology Inc	9,055
Adoption Research & Counselling Service Inc	19,838	Australian Railway Historical Society WA Division	71,586
Adoption Support for Families & Children Inc	7,134	Australian Red Cross Society – WA Division	11,600
Advocacy South West Inc	41,596	Australian Sports Medicine Federation WA Branch Inc	3,500
Advocare Inc	129,078	Australian–Asian Association of WA Inc	25,400
Agencies for South West Accommodation Inc	25,000	Australind Family History Society Inc	16,146
Albany Boardriders Inc	5,000	Autism Association of WA Inc	42,078
Albany Bridge Club Inc	4,576	Autumn River Events Association Inc	20,000
Albany Community Environment Centre Inc	7,031	Avon Community Employment Support Centre	10,000
Albany Community Food Centre Inc	8,769	Avon Valley Environmental Society Inc	10,000
Albany Halfway House Association Inc	183,868	Avon Youth Community & Family Services Inc	425,300
Albany Lions Community Care Centre WA Inc	190,000	Avondale Discovery Farm Project Committee Inc	14,800
Albany Summer School Inc	3,101	Avongro Wheatbelt Tree Cropping Inc	16,945
Albany Surf Life Saving Club	300,000	AWESOME Arts Australia Ltd	200,000
Albany Youth Support Association Inc	14,190	Badgingarra Primary School Parents & Citizens' Association Inc	4,200
Alchera Living Inc – Weeronga Social Club	3,651	Baiyungu Aboriginal Corporation	30,000
Alta 1 Ltd	9,700	Bangladesh Australia Association of WA Inc	4,800
Alternative Technology Association Inc	20,000	Banksia Montessori Playgroup Inc	7,537
Amaroo Care Services Inc	42,976	Banksia Montessori School Inc	3,000
Ancient Egypt Society of WA Inc	2,620	Baptist Union of WA – South Perth Baptist Church	7,747
Angelhands Inc	14,963	Batavia Coast Pipe Band Inc	7,011
Anglicare WA Inc	355,050	B–Attitudes Inc	54,991
Anglicare WA Inc – Spearwood & Armadale Youth Accommodation Services	49,007	Bay of Isles Community Outreach Inc	10,230
Apex Club of Wongan Hills Inc	15,000	Bayswater Organisation of Loan Toys Inc	4,652
Apostolic Church Australia Ltd – Swan City Church	20,000	Bayswater Village Retail Traders Association Inc	15,000
Araluen Botanic Park Foundation Inc	45,273	Beacon Playgroup	1,375
Armadale Christian College Red Cross Cadets	5,000	Beacon Telecentre Inc	2,740
Armadale City Concert Band	1,870	Bedford Baptist Church Inc	2,719
Armadale Community Family Centre Inc	197,336	Bess, Busselton Home & Community Care Inc	6,624
Armadale Gosnells Landcare Group Inc	20,895	Better Hearing Australia WA Inc	9,350
Armadale Information & Referral Service Inc	24,000	Bibbulmun Track Foundation Inc	15,000
Armadale Noongar Corporation (Aboriginal Corporation)	16,706	Bicton Primary School Parent & Citizens Association Inc – Out of School Hours Child Care Services	13,637
Armadale/Gosnells Regional Neighbourhood Watch Association Inc	3,213	Bin Bindi Pty Ltd	77,415
Art In The Sand	5,000	Birds Australia WA Inc	31,640
Artatac – Busselton Beach Festival Inc	20,000	Birra–Li Child Care Association Inc	43,014
Artists Foundation of WA Ltd	10,000	Bizlink Inc	81,083
Arts Margaret River Inc	40,000	Bloco Do Norte Inc	10,000
Association of Civilian Widows of WA Inc	7,500	Bloodwood Tree Association Inc	125,459
Augusta River Festival Inc	4,305	Blue Sky Community Group Inc	22,347
AugAAugusta Volunteer Sea Rescue Group	10,000	Blues at Bridgetown Inc	20,000
Australasian Society for the Study of Intellectual Disability WA Inc	15,000	Boddington Bear Occasional Child Care Centre Inc	7,585
Australia – Japan Society of Geraldton Inc	2,749	Boogurlarri Community House	10,000
Australian Army Cadets Association WA Inc	50,000	Borden Development Group Inc	10,645
Australian Association for Environmental Education Inc – WA Chapter	2,500	Born Free Wildlife Carers	5,000
Australian Breastfeeding Association – WA Branch	97,381	Bridgetown Art & Craft Centre Inc	11,800

LOTTERYWEST GRANTS LIST

Bridgetown Child Health Inc	1,728	Canning River Regional Park Volunteers Inc	11,269
Bridgetown High School Emergency Services Cadets	5,000	Canning Vale Prekindy Inc	15,000
Bridging the Gap Inc	183,000	Cape to Cape Catchments Group Inc	30,631
Brightwater Care Group Inc – Madeley	2,878	Capel Fest Inc	20,000
Bringing Them Home Committee WA Inc	6,660	Care Through Fitness Inc	138,020
British Ex–Services Association Inc	3,477	Carers Association of WA Inc	458,500
Brockman House Inc	112,746	Carlisle/Victoria Park Toy Library Inc	3,871
Broome Community Information Resource Centre & Learning Exchange	10,000	Carnarvon Community Patrol Aboriginal Corporation	14,080
Broome Historical Society Inc	14,800	Carnarvon Family Support Service Inc	48,836
Broome Lotteries House Inc	8,195	Carnarvon Lotteries House Inc	7,993
Broome Volunteer Sea Rescue Group Inc	6,660	Carnarvon Volunteer Sea Rescue Group Inc	4,785
Brownlie Towers Residents Committee Inc	7,200	Carradine Choir Inc	3,677
Bruce Rock Telecentre Inc	15,000	Carramar Senior Citizens Indoor Bowls Club Inc	3,740
Bubbles & Cuddles Playgroup	5,000	Cat Welfare Society Inc	40,287
Buddhist Society of WA	400,000	Catch Music Inc	9,408
Bunbury Carnival Association Inc	9,000	Catholic Agricultural College Bindoon Emergency Services Cadets	5,000
Bunbury Community & Child Care Association (Milligan House) Inc	5,000	Catholic Homes Inc	4,850
Bunbury Diocesan Trustees – Anglican Parish of Katanning & Broomehill	15,600	Cecil Andrews Senior High School Emergency Services Cadets	5,000
Bunbury Diocesan Trustees – Christs Church, Mandurah	55,600	Celebrate WA Inc	150,579
Bunbury Diocesan Trustees – St Marys Community Care (Busselton)	68,187	Centacare Kimberley Association Inc	23,367
Bunbury Men of Song Inc	9,232	Central Agcare Inc	10,136
Bunbury Multicultural Group Inc	6,290	Central Area Region Training Scheme Inc	9,880
Bunbury Orchid Society Inc	4,396	Central Midlands Senior High School Emergency Services Cadets	4,955
Bunbury Probus Club Inc	2,067	Centrecare Inc	216,626
Bunbury Regional Arts Management Board Inc	8,508	Centrecare Inc – Gosnells Client Service Centre	500,000
Bunbury Regional Hospital Comforts Fund Inc	3,500	Cerebral Palsy Association of WA Ltd	244,161
Bunbury Regional Theatre Inc	67,000	Cervantes Playgroup	5,000
Bunbury Sea Rescue Inc	15,000	Champion Lakes Christian Church Inc – Southside Care	7,830
Bunuba Inc	117,634	Channel 31 Community Educational Television Ltd	440,000
Burmese Association of WA Inc	9,529	Chapman Valley Community Newspaper Inc	10,000
Bus Preservation Society of WA Inc	243,496	Charity Link Inc	130,000
Busselton Allsports Inc	9,500	Chevrolet Car Club of WA	2,000
Busselton Child Care Centre Inc	35,600	Chidlow Progress Association Inc	8,000
Busselton Choral Society	1,746	Child Side Playgroup	5,000
Busselton Community Garden Inc	15,000	Children In Action Inc	38,690
Busselton Family Centre Inc	43,483	Children's Services Support Unit WA Inc – Bulgarra Early Learning Centre	3,631
Busselton Family History Society Inc	10,579	Children's Services Support Unit WA Inc – Dampier Out of School Care	4,546
Busselton Old Time Dance Inc	2,724	Children's Services Support Unit WA Inc	31,345
Busselton Repertory Club	10,000	Chittering Valley Land Conservation District Committee	100,000
Busselton Toy Library Inc	4,382	Christian City Church Beachway Inc	21,320
Busy Bee Pre Kindergarten Inc	2,619	Christian Family Church Inc	5,000
Byford Progress Association	2,573	Churches of Christ Homes & Community Services Inc – Bethanie Fields Eaton	17,652
Cadoux Sports Council Inc	11,716	Churches of Christ Homes & Community Services Inc – Bethanie House Bunbury	240,775
Calvary Youth Services Mandurah Inc	48,133	Citizen Advocacy South Metropolitan WA Inc	1,102
Cam 35 Camera Club of Melville	2,181	Citizens Advice Bureau of WA Inc	12,418
Cancer Council WA Inc	20,000	City of Albany	45,802
Cane River Telecentre & Employment Directions Network Inc	96,408	City of Albany – Albany Town Hall Theatre	20,000
Cannery Arts Centre Inc	5,745	City of Armadale	20,000

City of Bayswater	5,000	Cockburn Community Care Inc	13,700
City of Bayswater Child Care Centre Association Inc – Morley Out of School Care	10,000	Cockburn Prime Timers Inc	4,743
City of Belmont	15,000	Collie Heritage Group Inc	15,000
City of Belmont – Youth & Family Services Centre	23,852	Collie River Valley Marketing Inc	3,765
City of Bunbury	89,316	Combined Probus Club of Mosman Park	2,307
City of Canning	553,846	Committee for Perth Ltd	100,000
City of Cockburn – Atwell Out of School Hours Care	2,837	Communicare Inc	417,019
City of Cockburn – Harvest Lakes Out of School Hours Care	2,657	Community Development Foundation	259,750
City of Cockburn – South Lake Outside School Hours Care	2,979	Community First Inc	12,199
City of Cockburn – Spearwood Out of School Hours Care	3,070	Community Housing Coalition of WA Inc	21,082
City of Cockburn – Yangebup Out of School Hours Care	2,217	Community Legal Centres Association WA Inc	25,873
City of Fremantle	291,483	Community Midwifery WA Inc	51,114
City of Geraldton Greenough	10,000	Community Sector Services Inc	175,890
City of Geraldton Greenough – Geraldton Regional Library	10,000	Community Vision Inc	15,000
City of Geraldton Greenough – Midwest & Murchison Family Day Care Scheme	19,000	Como Community Kindergarten Inc	4,178
City of Geraldton Greenough – Queens Park Theatre	56,000	Compassionate Friends Mandurah Inc	3,665
City of Gosnells	27,500	Conservation Council of WA	23,994
City of Gosnells – Amherst Community Centre	100,000	Coorow Playgroup	5,000
City of Joondalup	43,000	Coorow Telecentre Inc	24,582
City of Kalgoorlie–Boulder	40,000	Cottesloe Surf Life Saving Club	15,000
City of Mandurah	55,245	Council on the Ageing WA Inc	113,081
City of Mandurah – Lower Serpentine River Action Plan	7,342	Country Arts WA Inc	90,000
City of Melville	15,685	Country Music Club of Boyup Brook WA Inc	9,943
City of Melville Citizens Relief Fund	10,000	Cranbrook Tourist & Business Promotion Group	4,515
City of Nedlands	9,000	Creative Albany Inc	3,500
City of Perth	535,000	Creative & Therapy Activities (C.A.T.A.) Disabled Group Inc	10,730
City of Perth – Youth Advisory Council	8,500	Croatian Choral Group ‘Galeb’ Inc	10,000
City of Perth Band Inc	10,000	Cross Cultural Christian Communicators Inc	12,100
City of Rockingham	20,000	Crosslinks Inc	15,000
City of South Perth	1,594,824	Crossways Community Services Inc	72,623
City of Stirling	28,000	Cultural Infusion Ltd	16,193
City of Stirling – HACC Meals on Wheels	164,742	Curtin University of Technology – Centre for Behavioural Research in Cancer Control	550,000
City of Stirling – Leisurepark Balga	636,951	Curtin University of Technology – Curtin FM 100.1	18,227
City of Stirling – Mount Flora Regional Museum	3,550	Curtin University of Technology – Kalgoorlie Campus	40,000
City of Subiaco	5,000	Curtin University of Technology – Department of Architecture & Interior Architecture	14,996
City of Subiaco – Subiaco Museum	20,000	Cystic Fibrosis Association of WA	7,250
City of Swan	10,400	Dalwallinu Telecentre Inc	20,557
City of Swan – Guildford Fire Station	9,440	Dardanup Bull & Barrel Festival Inc	9,400
City of Swan – Midland Court House	470,000	Darlington Arts Festival Association Inc	15,000
City of Swan – Swan Riverside Regional Park	465,700	Daughters of Charity Services WA (T/A Ruah Community Services)	462,000
City of Wanneroo	56,500	Daughters of Charity Services WA (T/A Ruah Community Services) – Workright	95,378
City of Wanneroo – Cockman House	2,755	Daughters of Charity Services WA Ltd – Ruah Refuge	3,000
City of Wanneroo – Cultural & Learning Centre	300,000	Deafness Council WA Inc	5,570
City of Wanneroo – Yanchep Community Centre	35,709	Denmark Education & Innovation Centre Inc	27,896
City West Lotteries House Inc	187,667	Derbarl Yerrigan Health Service Inc	10,893
Clarkson Community High School Bush Rangers WA	5,000	Developmental Disability Council of WA Inc	39,664
Coalition for Asylum Seekers, Refugees & Detainees Inc	24,522	Diabetes Association of WA Inc	31,643
Cockburn Community & Cultural Council	1,000	Disability & the Arts, Disadvantage & the Arts WA Inc	277,670

LOTTERYWEST GRANTS LIST

Djarindjin Aboriginal Corporation	11,500	Foodbank of WA Inc	80,493
Dongara District High School Parents & Citizens' Association Inc	10,000	Foothills Information & Referral Service Inc	14,500
Dongara Telecentre Inc	28,786	Forest Lakes Lifestyle Village Residents	3,290
Dowerin District High School Parents & Citizens Association Inc	3,900	Form Contemporary Craft & Design Inc	310,000
Dowerin Lakes Catchment Group Inc	14,500	Forrestdale Community Kindergarten Inc	3,316
Dowerin Telecentre Inc	13,420	Forrestfield Out of School Care Inc	15,000
Dreamfit Foundation Inc	9,000	Forum Advocating Cultural & Eco Tourism Inc	4,250
Dumbartung Aboriginal Corporation	6,220	Foster Care Association of WA Inc	52,140
Dumbleyung Events Committee Inc	5,040	Foundation Housing Ltd	762,942
Duncraig Senior High School Bush Rangers WA	4,887	Frank Konecny Community Centre Inc	31,220
Dyslexia – Speld Foundation WA Inc	436,069	Fremantle Camera Club	5,000
Ear Science Institute Australia Inc	3,500,000	Fremantle Heart Patients Support Group Inc	5,043
East Kimberley Volunteer Sea Rescue Group Inc	30,000	Fremantle Multicultural Centre Inc	7,500
East Victoria Park Primary School Parents & Citizens' Association Inc	3,087	Friends of Kings Park Inc	1,500,000
Eastern Hills Senior High School Parents & Citizens Association Inc	4,124	Friends of the Cape to Cape Track Inc	13,093
Eastern Metropolitan Regional Council	249,638	Friends of Woodman Point Recreation Camp Inc	18,523
Eastern Region Domestic Violence Services Network Inc	30,240	Fundraising Institute Australia	19,500
Eastlake Church Inc	108,361	Garnduwa Amboorny Wirnan Aboriginal Corporation	30,000
Edgewater Rainbow Toy Library Inc	11,393	Gascoyne Aboriginal Heritage & Cultural Centre Inc	81,058
Edmund Rice Camps for Kids WA Inc	15,000	Gawooleng Yawoodeng Aboriginal Corporation – Kununurra Crisis Accommodation Centre Inc	3,000
ELBA Inc	4,659	Gay & Lesbian Community Services of WA Inc	9,588
Emmanuel Catholic College Bush Rangers WA	3,000	Geographe Education Support Centre Bush Rangers WA	4,402
Em-Tech Inc	449,679	Geraldton Club	10,400
Environmental Research Group Augusta	5,000	Geraldton Community Toy Library Inc	3,000
EON Benevolent Fund Inc	19,500	Geraldton Greenough Sunshine Festival Inc	10,000
Escare Inc	51,152	Geraldton Historical Society	3,689
Esperance Aboriginal Corporation	10,000	Geraldton Lotteries House Board of Management Inc	4,000,000
Esperance Bridge Club Inc	2,960	Geraldton Mid-West Sports Federation Inc	94,256
Esperance Christian Family Assembly of God Inc – Esperance Care Services	10,000	Geraldton Off Road Model Car Club Inc	8,812
Esperance Community Arts Inc	29,913	Geraldton Resource Centre Inc	28,136
Esperance Senior High School Bush Rangers WA	5,000	Geraldton Volunteer Sea Rescue Group Inc	28,950
Esperance Volunteer Sea Search & Rescue Group Inc	17,582	Giggle Pots Day Care Inc	22,345
Esther Foundation Inc	10,000	Girl Guides WA Inc	57,810
Event Assist Inc	8,000	Glengarry Probuc Club Inc	1,140
Ewin Centre Children Services Inc	58,572	Gnowangerup District High School Parents & Citizens' Association Inc	11,815
Exmouth Community Support Group Inc	7,500	Goan Overseas Association WA	36,413
Fairbridge WA Inc	500,000	Goldfields Baptist College Bush Rangers WA	4,940
Family Inclusion Network of WA Inc	245,833	Goldfields Family History Society Inc	14,900
Federation of WA Police & Community Youth Centres Inc – Midland	115,925	Goldfields Individual & Family Support Association Inc	25,000
Federation of WA Police & Community Youth Centres Inc – Rockingham	700,000	Goldfields Regional Toy Library Inc	5,803
Federation of WA Police & Community Youth Centres Inc – Roebourne	40,500	Goomalling Gumnuts Inc	42,765
Federation of WA Police & Community Youth Centres Inc – Claremont	20,000	Gosnells Community Legal Centre Inc	7,000
Festival of the Wind Inc	8,332	Gosnells Toy Library Inc	10,000
Financial Counsellors Association of WA	24,840	Gowrie WA Inc	135,000
First Friends Playgroup Inc	14,061	Grace Assembly Nollamara Inc	14,290
Fitzgerald Biosphere Group Inc	21,227	Granny Spiers Community House Inc	70,000
Floreat Park Primary School Parents & Citizens' Association Inc	3,480	Graylands Hospital Volunteer Service Inc	12,000
Floreat Toy Library Inc	3,487	Great Southern Community Housing Association Inc	14,797

Green Skills Inc	33,047	Juluwarlu Group Aboriginal Corporation	127,820
Halls Creek Peoples Church Inc – Sobering up Shelter	47,115	Jungarni-Jutiya Alcohol Action Council Aboriginal Corporation	6,250
Hamersley Playgroup	9,352	Just for Fun Playgroup – Woodvale	5,000
Harvey Health & Community Services Group Inc – Family Support Program	5,000	Kalamunda & Districts Historical Society	188,972
Harvey Mainstreet Inc	19,015	Kalamunda Community Care Inc	8,000
Harvey Occasional Child Care Centre Inc	4,190	Kalgoorlie-Boulder Lotteries House Association Inc	18,081
Headache & Migraine WA Inc	8,424	Kallaroo Community Kindergarten	5,000
Healing Hearts Foundation Inc	15,500	Kambalda Telecentre Inc	20,000
Health Consumers Council WA Inc	9,904	Kanyana Wildlife Rehabilitation Centre Inc	952,131
Heart Kids WA	5,000	Kardinya Murdoch Playgroup Association Inc	4,038
Hedland Personnel Inc	50,190	Kardinya Residents Association Inc	10,000
Hedland Well Women's Centre Inc	8,000	Karratha Emergency Relief Organisation Inc	19,500
Hedland Womens Refuge Inc	42,465	Karratha Youth Housing Project Inc	27,382
Helping Out People Everywhere Inc	7,000	Karridale Progress Association Inc	8,077
Henley Brook Playgroup	5,000	Katanning Community Kindergarten Inc	11,690
High Performance Ltd	9,992	Kellerberrin & District Club Inc	9,400
Hills Community Support Group	1,030	Kelmscott Primary School Parents & Citizens' Association	1,738
Hills Community Support Group Inc – Open Options Program	11,968	Kelmscott-Pinjarra 10th Light Horse Memorial Troop Inc	2,231
Hills Playgroup Inc	6,759	Kids' Camps Inc	36,023
Hills Symphony Orchestra	1,755	Kimberley Aboriginal Law & Culture Centre (Aboriginal Corporation)	133,905
Honouring Indigenous War Graves Inc	89,215	Kimberley Performing Arts Council Inc	19,000
Hopetoun Progress Association Inc	2,300	Kimberley Toad Busters Inc	169,225
Independent Living Centre of WA Inc	1,088,146	Kingsley Community Family Centre Playgroup Inc	4,026
Indian Society of WA	15,000	Kojonup Occasional Care Centre Inc	4,547
Infant Jesus Playgroup	5,000	Kondinin Telecentre Inc	18,854
Institute of Restorative Justice & Penal Reform Inc	6,300	Koorda Telecentre Inc	9,360
Interchange Inc	88,557	Kulungah Myah Toy Library	5,000
Intework Inc	753,404	Kulungah-Myah Family Centre Inc	2,877
Investing in Communities WA Inc – East Perth	6,656	Kunawarritji (Aboriginal Corporation)	32,370
Investing In Our Youth Inc	146,083	Kununurra Neighbourhood House Inc	5,000
Irwin District Historical Society Inc	7,840	Kurungal Council Inc	41,460
Italo-Australian Welfare & Cultural Centre Inc	5,250	Kuwinyardu Aboriginal Resource Unit Aboriginal Corporation	7,000
Jacaranda Community Centre Inc	17,500	Kwinana Home Support Service Inc	19,817
Jalaris Aboriginal Corporation	420,000	Kwinana Industries Education Partnership Inc	8,831
Jarlmadangah Burru Aboriginal Corporation	65,805	Kwinana Rockingham Emergency Relief Organisation Inc	21,000
Jarrahdale Heritage Society Inc	2,623	L.A.M.P. Inc	18,603
Jazz Club of WA Inc	13,755	Lakeland Senior High School Emergency Services Cadet Unit	4,254
Jazz Fremantle Inc	5,000	Landcare SJ Inc	34,474
Jewish Care WA Inc	15,000	Langford & Districts Senior Citizens & Retired Persons Club	74,000
Jigalong Community Inc	163,211	Laverton Leonora Cross Cultural Association Inc	54,850
Jingalup Tennis Club Inc	7,184	Learning Centre Link	169,620
Joblink Enterprises Inc	105,520	Leeming Toy Library Inc	5,377
Jobs South West Inc	17,000	Leeuwin Ocean Adventure Foundation Ltd	55,488
Joondalup Encore Theatre Society Inc	15,000	Leonards Old Tyme Dancers	1,854
Joondalup Family Centre Inc	5,809	Leschenault Neighbourhood Toy Library	1,824
Joondalup Youth Support Services Inc	14,000	Liddelow Homestead Arts & Crafts Club Inc	13,540
Joongari House\Wyndham Family Support Inc	3,000	Lingalunga Early Years Learning Centre Inc	62,120
Joorook Ngarni Aboriginal Corporation	9,566	Lions Club of South Perth	15,000

LOTTERYWEST GRANTS LIST

Lionsville – Denmark Inc	9,093	Morley Baptist Church Inc	9,000
Living Stone Foundation Inc	10,000	Morley Playgroup Inc	5,302
LMS Ministries Ltd	54,760	Motor Neurone Disease Association of WA Inc	32,010
Loftus Community Centre Association Inc	7,524	Mount Pleasant Baptist Church Inc	12,000
Loton Park Tennis Club	15,000	Mowanjum Artists Spirit Of The Wandjina Aboriginal Corporation	18,434
Lower Great Southern Community Living Association Inc	17,650	Mt Marshall & Districts Agricultural Society Inc	3,000
Lower Kalgan Progress Association Inc	15,000	Muka Matters Inc	15,000
Lucy Saw Centre Association	72,446	Mukinbudin Planning & Development Group Inc	7,336
Macedonian Australian Community Organisation Inc	32,860	Mukinbudin Telecentre Inc	18,064
Madjulla Inc	48,000	Mullewa Telecentre Inc	15,946
Malleefowl Preservation Group Inc	37,000	Multicultural Expression For Kids Inc	4,650
Maltese Association of WA Inc	9,887	Multicultural Radio & Television Association of WA Inc	5,000
Mandurah Community Care Inc	15,723	Multicultural Services Centre of WA Inc	86,000
Mandurah Enterprise Centre Management Committee Inc	50,000	Multiple Sclerosis Society of WA Inc	28,000
Mandurah Family History Society Inc	12,080	Mundaring Arts Centre Inc	50,000
Mandurah Murray Emergency Relief Fund Inc	43,574	Mundaring Toy Library	15,000
Mandurah Performing Arts Inc	24,000	Mungart Boodja Inc	146,070
Manjimup Chamber of Commerce & Industry Inc	9,800	Munglinup Community Group Inc	47,788
Manjimup Family Centre Inc	27,219	Mungullah Community Aboriginal Corporation	11,484
Margaret River & Districts Historical Society Inc	1,565	Murdoch University	29,600
Margaret River Community Resource Centre Inc	118,940	Museums Australia Inc	18,326
Marnin Bowa Dumbara Aboriginal Corporation – Derby Family Healing Centre	48,800	Muslim Charity Community of WA Inc	3,200
Marra Worra Worra Aboriginal Corporation	67,970	My Place Foundation Inc	28,972
Mayumarli WA Healing Centre Inc	15,000	NAIDOC Perth Inc	20,000
ME/Chronic Fatigue Syndrome Society of WA Inc	16,000	Nannup Music Club Inc	26,668
Meckering Action Group Inc	7,315	Nardine Wimmins Refuge	3,000
Meerilinga Young Childrens Foundation Inc	20,000	Narembeen Historical Society Inc	11,850
Melville AFA Brass Inc	3,370	Narembeen Playgroup	4,967
Men of The Trees	1,555	Narembeen Springorama Festival Inc	3,400
Men's Advisory Network (M.A.N.) Inc	170,422	Narrogin Art Group Inc	4,389
Mens Confraternity	16,570	Narrogin Spring Festival Inc	2,783
Mental Illness Fellowship of WA Inc – Comic WA	16,818	National Council of Women of WA Inc	8,900
Menzies Aboriginal Corporation	17,200	National Disability Services Ltd	15,000
Mercy Community Services Inc – Mercy Family Centre Koondoola	3,933	National Heart Foundation of Australia WA Division Inc	22,137
Mercy Community Services Inc – Retirement Village Wembley	2,778	National Seniors Association Melville Branch Inc	2,376
Mercycare Ltd	19,600	National Trust of Australia WA	57,537
Merredin Playgroup	14,775	National Trust of Australia WA – Fremantle Society Project	21,600
Metropolitan Migrant Resource Centre Inc	8,000	National Trust of Australia WA – Guildford History Project	10,000
Mid West Family Support Association Inc	2,500	National Trust of Australia WA – Mount Charlotte	11,450
Midland Information, Debt & Legal Advocacy Service Inc	20,000	National Trust of Australia WA – No.1 Pump Station Mundaring Weir	17,600
Midland Job Link Inc	65,331	National Trust of Australia WA – Old Farm Strawberry Hill	87,600
Midway Community Care	30,000	National Trust of Australia WA – Parkwater Estate Cowaramup	15,000
Mirima Council Aboriginal Corporation	174,397	Nedlands Toy Library Inc	4,580
Mirima Council Aboriginal Corporation – Kimberley Interpreting Service	10,000	Neurological Council of WA Inc	7,455
Mirrabooka Senior High School Emergency Services Cadet Unit	4,694	New Life Welfare WA Inc	17,500
Mission Australia	20,000	Newman Employment Task Force Inc	86,905
Mission Australia – Balcatta	231,781	Newman Neighbourhood Centre Inc	53,074
Montenegrin Community of WA Inc	12,967	Newman Women's Shelter Inc	8,000

Ngaanyatjarra Council (Aboriginal Corporation)	140,474	Parnngurr Aboriginal Corporation	55,264
Ngaanyatjarra Council (Aboriginal Corporation) – Land Management Unit	285,016	Parnngurr Community School Aboriginal Corporation	53,920
Ngaanyatjarra Media (Aboriginal Corporation)	533,471	Partners of Veterans Association of Australia – WA Branch Inc	10,000
Ngala Inc	527,265	Patricia Giles Centre Inc	6,500
Ngala Inc – Noranda Family Centre	174,963	Peaceful Bay Sea Rescue Group Inc WA	2,828
Ngangganawili Aboriginal Community Controlled Health & Medical Services Aboriginal Corp	5,674	Peak Of Women's Health WA Inc	21,500
Ngaringga Ngurra Aboriginal Corporation	7,000	Peel Community Development Group Inc – Waangkininy Health in Peel	35,000
Ngarliyarndu Bindirri (Corporate CDEP) Aboriginal Corporation	173,560	Peel Community Living Inc	29,893
Ngarluma Aboriginal Corporation	84,312	Peel Filipino & Multicultural Association Inc	12,078
Ngnowar–Aerwah Aboriginal Corporation	405,359	Peel Region Orchid Society of WA Inc	3,430
Niftey Australia Ltd – WA Branch	189,307	Peel Trails Group Inc	12,000
Nindilingarri Cultural Health Services Inc – Guwardi Ngadu Frail Aged Hostel	117,497	People Learn Productions Inc	14,950
Nirvana Social Club	1,063	People Who Care Inc	1,650
Noahs Ark Toy Library & Resource Centre Inc	66,294	People With Disabilities WA	6,600
Nooda Ngulegoo Aboriginal Corporation	146,443	Perenjori Agricultural Society Inc	4,613
Noranda Playgroup Inc	11,976	Person-to-Person: Citizen Advocacy Eastern Suburbs Inc	15,953
North East Region Training Association Inc	211,508	Perth Christian Life Centre Inc	20,000
North West Cape Exmouth Aboriginal Corporation	10,460	Perth Diocesan Trustees – Anglican Parish of Armadale	83,100
Northam & Districts Historical Society Inc	19,710	Perth Diocesan Trustees – Anglican Parish of Bassendean – St Marks	4,318
Northam Over 60's Group Inc	10,825	Perth Diocesan Trustees – Anglican Parish of Bullcreek – Leeming	7,000
Northampton Community Toy Library Inc	3,480	Perth Diocesan Trustees – Anglican Parish of Gosnells Welfare & Community Services	12,200
Northampton Historical Society Inc	9,381	Perth Diocesan Trustees – Anglican Parish of Moora	50,800
Northampton Tourist Association Inc	4,774	Perth Diocesan Trustees – Anglican Parish of Northam	35,180
Northam's Avon Descent Association	60,981	Perth Diocesan Trustees – Anglican Parish of St Nicholas, Floreat Park	4,871
Northcliffe Family Centre Inc	27,167	Perth Diocesan Trustees – Anglican Parish of Willagee – Kardinya	5,000
Northcliffe Maze Park Inc	10,366	Perth Diocesan Trustees – Anglican Parish of Wongan Hills – Dallwallinu	48,790
Northcliffe Pioneer Museum Inc	14,500	Perth Hills Jazz Orchestra	3,167
Northcliffe Playgroup Inc	14,836	Perth Inner City Youth Service Inc	3,000
Northern Agri Group Inc	2,742	Perth PC Users Group Inc	2,000
Northern Districts Model Engineering Society (Perth)	14,500	Perth Studio Potters Inc	5,765
Northern Interaction Support Association Inc	3,880	Pilbara Area Consultative Committee Inc	5,000
Novacare Residents' Association Inc	6,689	Pilbara Meta Maya Regional Aboriginal Corporation	115,045
Nuhra Life Enrichment Centre Inc	5,103	Pingelly Aged Persons Hostel Inc	5,172
Nulsen Haven Association Inc	124,665	Pingelly Telecentre & Resource Facility Inc	6,800
Nyabing News	4,800	Pinjarra Katijin Inc	20,000
Nyabing Toy Library Inc	4,000	Pinjarra Visitor Centre Inc	5,000
Oral History Association of Australia (WA Branch) Inc	14,760	Planned Individual Networks Inc	188,000
Orana House Inc	4,000	Playgroup WA Inc	29,559
Orienteering Association of WA	10,200	Point Walter Toy Box Inc	3,732
Outcare Inc	609,408	Post Polio Network of WA Inc	15,746
Outcare Inc – Santas Workshop	8,473	Preston Beach Progress Association Inc	9,382
Oz Concert Inc	80,000	Probus Association of WA Inc	4,834
Palmerston Association Inc	3,700	Probus Club of Cockburn WA Inc	2,034
Papulankutja Artists Aboriginal Corporation	10,000	Probus Club of North Perth – Mount Lawley Inc	2,434
Parents & Friends Federation of WA Inc	2,464	Probus Club of Swan Districts Inc	1,270
Parents of Children with Disabilities Inc	8,800	Probus Club of Vasse Inc	2,519
Parents Without Partners WA Inc	20,607	Progressive Spritualists Church	16,885
Parkerville Children & Youth Care Inc – Out of Home Care Programme – Armadale	42,184	Prostate Cancer Foundation of Australia Ltd – WA Division	30,000

LOTTERYWEST GRANTS LIST

Protective Behaviours Association of WA Inc	18,409	Royal Flying Doctor Service of Australia (Western Operations)	6,016
Rail Heritage Foundation of WA Inc	43,248	Royal Life Saving Society Australia – WA Branch Inc	5,000
Rainbow Child Care Centre Inc	3,755	Rugrats & Parents Playgroup	4,830
Ravensthorpe & Districts Rural Communities Program Inc	5,321	Russian Ethnic Community & Youth Development Association Rusichi Inc	10,000
Ravensthorpe Community Centre Inc	70,000	S.O.S. Supporting Our Seniors & Disabled Inc	3,470
Ravensthorpe Regional Arts Council	2,000	Sailability WA Inc	13,450
Recreation & Sport Network Inc	56,952	Salvation Army WA Property Trust – Karratha Womens Refuge	14,714
Regional Education & Careers In Highways Foundation Ltd	88,300	Samaritans Inc	8,500
Resource Unit for Children With Special Needs Inc	48,752	Save Equus Inc	15,000
Returned & Services League of Australia WA Branch Inc – Geraldton	9,500	Scarborough Beach Association Inc	15,000
Returned & Services League of Australia WA Branch – City of Cockburn Sub Branch	4,000	Scarborough Toy Library Inc	1,030
Returned & Services League of Australia WA Branch Inc	281,690	Scitech Discovery Centre	1,500
Returned & Services League of Australia WA Branch Inc – Coolgardie	26,705	Scout Association of Australia, WA Branch	299,470
Richmond Fellowship of WA Inc	1,542,540	Seaview Community Kindergarten Inc	25,601
Riding for the Disabled Association of WA	84,999	Seniors Recreation Council of WA Inc	55,968
River Conservation Society Inc	3,361	Senses Foundation Inc	74,790
Riverview Community Services Inc	5,000	SES Volunteer's Association of WA Inc	26,870
Rockingham & Districts Toy Library	3,507	Settlers Lakeside Village Ravenswood Residents' Association Inc	3,328
Rockingham Regional Environment Centre Inc	10,000	Settlers Playgroup	5,000
Rockingham Volunteer Sea Rescue Group Inc	14,261	Share & Care Community Services Group Inc	43,318
Rocky Bay Inc	60,000	Shark Bay Community Resource Centre Inc	110,660
Rod Evans Senior Citizens Centre Inc	36,619	Shire of Augusta Margaret River	50,000
Roleystone Gumnut Playgroup Inc	15,000	Shire of Beverley	40,775
Roman Catholic Archbishop of Perth – Basilica of St. Patrick Fremantle	8,558	Shire of Boddington	28,655
Roman Catholic Archbishop of Perth – Catholic Outreach	21,277	Shire of Boyup Brook	37,100
Roman Catholic Archbishop of Perth – Father Brian's Crisis Care Centre	15,000	Shire of Brookton	100,000
Roman Catholic Archbishop of Perth – Holy Spirit Church City Beach	11,850	Shire of Broomehill	1,199
Roman Catholic Archbishop of Perth – i.d.entity.wa	131,432	Shire of Bruce Rock	8,988
Roman Catholic Archbishop of Perth – Parish of Southern Cross	10,550	Shire of Busselton	61,592
Roman Catholic Archbishop of Perth – Personal Advocacy Service	17,508	Shire of Busselton – Causeway Precinct	19,960
Roman Catholic Archbishop of Perth – Saint Patricks Parish York	3,450	Shire of Carnamah	43,700
Roman Catholic Archbishop of Perth – World Youth Day Perth	20,000	Shire of Carnarvon	536,762
Roman Catholic Archdiocese of Perth – Catholic Pastoral Centre	26,300	Shire of Carnarvon – Carnarvon Civic Centre	40,000
Roman Catholic Bishop of Geraldton – Centacare Family Services Geraldton	12,000	Shire of Chittering	12,500
Roman Catholic Bishop of Geraldton – Monsignor Hawes Heritage Project	15,000	Shire of Collie	15,000
Rosa Brook Sporting & Cultural Facilities Association Inc	13,800	Shire of Coolgardie	528,475
Rose Nowers Child Care Centre Inc	20,589	Shire of Coorow	19,356
Rossmoyne Community Playgroup Inc	1,000	Shire of Corrigin	19,110
Rotary Club of Applecross Inc	8,000	Shire of Cranbrook	40,736
Rotary Club of Kalamunda Inc	8,000	Shire of Cuballing	8,205
Rotary Club of Karrinyup Inc	7,910	Shire of Cunderdin	31,700
Rotary Club of North Perth Inc	5,635	Shire of Cunderdin – Cunderdin Museum	20,600
Rotary International District 9470 (Eastern Districts) Inc	15,000	Shire of Dardanup	110,975
Rotary WA Centennial Ltd	17,385	Shire of Dowerin	1,362
Rottnest Voluntary Guides Association Inc	32,000	Shire of Dumbleyung	4,700
Royal Aero Club of WA	4,007	Shire of Dundas	12,250
Royal Association of Justices of WA Inc	3,300	Shire of Esperance – Esperance Showbizz Inc	40,000
Royal Australian Artillery Historical Society of WA Inc	10,010	Shire of Esperance – Men in Sheds	146,460

Shire of Gnowangerup	155,000	Shire of Yilgarn	21,972
Shire of Goomalling	175,100	Shire of York	30,866
Shire of Irwin	3,560	Shire of York – Residency Museum York	8,070
Shire of Irwin – Men in Sheds	58,926	Shoestring Singers Inc	42,957
Shire of Kalamunda	11,518	Sikh Association of WA	13,504
Shire of Katanning	10,000	Silver Chain Nursing Association Inc	32,500
Shire of Kondinin	48,320	Silver Chain Nursing Association Inc – Mandurah	300,000
Shire of Koorda	11,600	Silver Chain Nursing Association Inc – Margaret River	1,180
Shire of Koorda – Koorda & Districts Museum & Historical Society	49,052	Solace Association of WA Inc	3,300
Shire of Kulin	30,000	Somerville Playgroup	5,000
Shire of Lake Grace	523,720	Sonrise Christian Life Centre Inc	31,479
Shire of Laverton – Laverton Telecentre	9,000	South Coast Business Development Organisation Inc	24,759
Shire of Manjimup	44,480	South East Regional Centre for Urban Landcare Inc	14,284
Shire of Manjimup – Warren Blackwood Emergency Accommodation Centre	5,989	South Lake Child Care Centre Inc	33,092
Shire of Menzies	371,921	South Lake Ottey Family & Neighbourhood Centre Inc	108,768
Shire of Merredin	38,191	South Metropolitan Personnel Inc	364,453
Shire of Moora	23,491	South Stirling Primary School Parents & Citizens’ Association Inc	4,963
Shire of Moora – Moora Performing Arts Centre	16,942	South West Aboriginal Land & Sea Council Aboriginal Corporation	17,600
Shire of Morawa	148,830	South West Migrant & Multicultural Service Inc	1,726
Shire of Mt Marshall	29,370	South West Opera Company Inc	6,144
Shire of Mukinbudin	32,300	South West Refuge Inc	50,154
Shire of Mullewa	40,000	South West Women’s Health & Information Centre Inc	76,667
Shire of Mundaring	203,782	Southcare Inc	203,419
Shire of Mundaring – Swan View Youth Centre	750,000	Southcare Inc – Moorditch Keila Aboriginal Community Group	30,000
Shire of Murray	39,308	Southern Agcare Inc	48,687
Shire of Nannup	15,000	Southern Brook Catchment Land Care Group Inc	31,730
Shire of Northam	26,000	Southern Region Leadership Inc	18,000
Shire of Northampton	15,000	Southern River Christian Church Inc	8,606
Shire of Nungarin	82,731	Spare Parts Puppet Theatre Inc	686,000
Shire of Peppermint Grove	650,492	Speak Easy Association of WA Inc	16,250
Shire of Plantagenet	17,655	Spina Bifida Association of WA	264,000
Shire of Quairading	31,750	Spring Road Community Kindergarten Inc	10,970
Shire of Roebourne – Walkington Theatre	30,000	Springtime Club	932
Shire of Serpentine – Jarrahdale	4,294	Sri Lankan Tamil Association of WA Inc	1,398
Shire of Tammin – Kadjinyiny Kep	14,905	St Brigid’s Convent of Mercy Perth – St Catherines House of Hospitality	17,479
Shire of Toodyay	15,000	St Ives Centro Residents Association Inc	3,991
Shire of Trayning	43,210	St Ives Northshore Residents Association Inc	15,000
Shire of Upper Gascoyne	7,000	St John Ambulance Australia WA Inc	963,200
Shire of Victoria Plains	1,945	St John of God Foundation Inc	70,377
Shire of West Arthur	7,088	St Michael’s Brunswick Junction Parents & Friends Association	3,633
Shire of West Arthur – Bleat Newspaper	9,363	St Patrick’s Community Support Centre Ltd	27,000
Shire of Westonia	87,893	St Vincent De Paul Society WA Inc	164,315
Shire of Wickepin	12,880	St Vincent De Paul Society WA Inc – Busselton	18,464
Shire of Wickepin – Watershed News	11,078	St Vincent De Paul Society WA Inc – Passages Resource Centre	19,150
Shire of Williams	7,918	St. Bartholomew’s House Inc	9,960
Shire of Woodanilling	15,470	Starick Services Inc	14,000
Shire of Wyndham – East Kimberley	105,810	Stark Raven Theatre Company of WA Inc	4,285
Shire of Yalgoo	32,850	Starlight Children’s Foundation Australia	122,564

LOTTERYWEST GRANTS LIST

Steps Youth Dance Company Inc	1,702	United Eritrean Association of WA Inc	2,350
Stirling Players	36,000	Uniting Church Homes – Bethshan Hostel	22,135
Stirling Skills Training Inc	218,041	Uniting Church in Australia Property Trust WA – All Saints Floreat Uniting Church	277,082
Stirling Street Arts Centre Management Committee Inc	14,000	Uniting Church in Australia Property Trust WA – Dalwallinu Uniting Church	39,360
Sun City Christian Centre Inc	35,031	Uniting Church in Australia Property Trust WA – Northam	7,840
Surf Life Saving WA Inc	162,430	Uniting Church in Australia Property Trust WA – Parish of Busselton	5,000
Sussex Street Community Law Service	115,748	Uniting Church in Australia Property Trust WA – Uniting Aid	20,000
Swan City Youth Service Inc	11,020	Uniting Church in Australia Property Trust WA – Unitingcare Crossroads WA	28,245
Swan Emergency Accommodation	104,204	Uniting Church in Australia Property Trust WA – Wesley Mission Fremantle	40,919
Swan View Playgroup	15,000	UnitingCare West	685,000
Swan View Senior High School Emergency Services Cadets	5,000	UnitingCare West – CBD Service Centre	1,639,600
SwanCare Group Inc	5,620	UnitingCare West – Mofflyn House	995,000
T.S Vindicatrix Association of WA Inc	2,500	University Child Care Club	10,000
Tammin Economy Shop Cooinda Association Inc	4,000	University of WA – Grey – Smith Institute for Creative Arts	20,000
Technology Assisting Disability WA Inc	831,869	UWA Guild of Undergraduates	7,250
Theatre Kimberley Inc	4,455	Valued Independent People Inc	121,597
Therapy Focus Inc	315,075	Valued Independent People Inc – Duncraig	356,100
Tiny Tots Toy Library Association Inc	9,504	Veteran Car Club of WA	23,200
Tom Price Nameless Festival Inc	9,225	Vietnamese Catholic Ethnic School of WA Inc	5,192
Tom Price Senior High School Emergency Services Cadets	3,500	Village Life Swan View Social Club	3,689
Toodyay Chamber of Commerce & Industry Inc	5,000	Village People Pensioners Social Club	3,438
Totally & Partially Disabled Veterans of WA Inc	280,000	Vintage Sports Car Club of WA Inc	9,800
Tourism Rockingham Inc	20,000	Volunteer Centre of WA Inc	163,330
Town of Bassendean	31,059	Volunteer Marine Rescue WA Inc	205,000
Town of Bassendean – Bassendean Out of School Care	16,725	WA Baptist Hospital & Homes Trust Inc	17,301
Town of Bassendean – Bassendean Youth Service	9,574	WA Baptist Hospital & Homes Trust Inc – Gracehaven Nursing Home	119,049
Town of Bassendean – Wind in the Willows Childrens Centre Bassendean	41,855	WA Blue Sky Inc	15,000
Town of Cambridge	20,000	WA Chihuahua Club Inc	1,618
Town of Claremont	9,375	WA Council on Addictions – Rick Hammersley Centre	30,607
Town of Claremont – Claremont Museum	23,500	WA Council on Addictions (Cyrenian House)	32,322
Town of Cottesloe	2,000	WA Disabled Sports Association	66,154
Town of East Fremantle	19,271	WA Disabled Water Ski Club Inc	7,500
Town of Kwinana	3,958,934	WA Employment Directions Network Association Inc	29,500
Town of Mosman Park	10,000	WA Italian Club Inc	15,000
Town of Narrogin	10,000	WA Bush Poets & Yarnspinners Association Inc	3,646
Town of Port Hedland	105,000	WA No Interest Loans Network Inc	43,861
Town of Victoria Park	10,000	Wagin Frail Aged Inc	300,000
Town of Vincent	10,000	Wagin Telecentre Inc – Community Childcare Service	14,916
Tractor Museum of WA Inc	14,600	Wagin Toy Library Inc	3,000
Training Ship Headquarters Inc	15,000	Walitj Aboriginal Corporation	40,000
Transplant Australia Ltd	154,455	Wamba Nilgee Burru Ngardu Aboriginal Corporation	10,335
Transplant Australia Ltd – Transplant Australia Kids WA	20,000	Wandering Playgroup Inc	12,046
Treloar Child Care Centre Inc	46,276	Wandi Progress Association of WA Inc	63,280
Tripartite Trading Pty. Ltd.	100,000	Wangka Maya Pilbara Aboriginal Language Centre (Aboriginal Corporation)	118,331
Trustees of the Sisters Of Nazareth – Nazareth House	56,639	Wanneroo Joondalup Regional Broadcasting Association Inc – Twin Cities FM	240,000
Two Rocks Volunteer Sea Rescue Group Inc	2,728	Waratah Christian Community Inc – Falcon Family Centre	20,820
Uni Camps For Kids Inc	42,000	Waratah Support Centre (South West Region) Inc	49,084
Unitarian Association Of WA Perth Congregation Inc	3,876	Warlayirti Artists Aboriginal Corporation	105,718

Waroona Community Centre Inc	9,000	Womens Health Care Association	21,854
Waroona District High School Bush Rangers WA	4,364	Womens Healthworks, Health Education & Resource Centre Inc	12,969
Waroona Playgroup Inc	11,041	Wongan Cubbyhouse Inc	25,000
Waterbird Conservation Group Inc	2,016	Wongan Hills Community Voices	3,154
Welsh Free Church of WA Inc	38,000	Woodanilling Playgroup	3,538
Wn Ballet Company	13,000	Woodlupine Family Centre Inc	10,545
WA Model Railway Club Inc	6,600	Woodturners of Denmark Inc	9,754
WA Symphony Orchestra Pty Ltd	140,000	Woodvale Toy Library Inc	7,000
West Coast Blues Club Inc	5,000	Wubin Progress Inc	30,000
West Midlands Natural Resource Group Inc	10,000	Wuggubun Aboriginal Corporation	50,491
West Murray Potters Association Inc	8,971	Wunan Foundation Inc	95,872
West Stirling Neighbourhood House Inc	3,500	Yarra Yarra Catchment Management Group Inc – Perenjori	30,000
WestAus Crisis & Welfare Services Inc	36,520	YMCA of Perth Youth & Community Services Inc	124,895
WA AIDS Council Inc	2,000	Yokine Districts Bowling Club Inc	5,000
WA Association for the Development of Role Models & Leaders Inc	95,114	Yongergnow Inc	50,095
WA Association for the Development of Role Models & Leaders Inc – Kalgoorlie	95,114	York Family Playgroup	2,000
WA Association of the Deaf Inc	5,000	York Toy Library Association Inc	7,518
WA Community Broadcasting Association Inc	50,000	Young Australia League	30,810
WA Community Foundation Ltd	194,320	Young Women's Christian Association of Perth	19,940
WA Council of Social Service Inc (WACOSS)	118,040	Youth Affairs Council of WA (YACWA)	78,715
WA Cycling Federation Inc	20,000	Youth Focus Inc	835,695
WA Cycling Federation Inc	15,000	Youth Involvement Council Inc	85,423
WA Federation of Rural Youth Inc	5,845	Yungngora Assn Inc	112,058
WA Genealogical Society Inc	6,500	Zig Zag Community Arts Inc	9,993
WA Light Railway Preservation Association	57,698	Zonta House Refuge Association Inc	10,500
WA Local Government Association	720,000		
WA Native Orchid Study & Conservation Group Inc	315,222	TOTAL DIRECT GRANTS	77,619,615
WA Naturalists' Club Inc	108,683	CURRENT YEAR WRITEBACKS	(627,615)
WA Playwrights' Consortium Inc	3,693		
WA Regional Orchid Organization Inc	30,000		
WA Retirement Complexes Residents Association Inc	6,131		
WA Sikh Band Inc	13,100		
WA Sports Federation	13,562		
WA Youth Theatre Company Inc	4,698		
Westonia Telecentre Inc	3,158		
Wetlands Research Association Inc	12,075		
Wheatbelt Area Consultative Committee Inc	153,784		
Wheatbelt Cottage Industries	3,513		
Wheatbelt Individual & Family Support Association Inc	14,186		
Wheatbelt Organisation for Children's Services	5,000		
Whitford Church of Christ Inc	10,000		
Whitford Senior Citizens Club Inc	2,586		
Whitfords Volunteer Sea Rescue Group	3,500		
Wila Gutharra Community Aboriginal Corp – Old School Site – Northampton Community Initiative	22,688		
Wildflower Society of WA Inc – Mukinbudin Branch	4,516		
Willetton Toy Library Association Inc	1,232		
Women & Infants Research Foundation Inc	23,418		
Women's Council For Domestic & Family Violence Services WA Inc	131,095		
		TOTAL	9,185,974
		TOTAL APPROVED	86,805,589

The following amounts were recommended by the Commission approved by the Minister in accordance with sections 22(d)(i) and 22(d)(ii) of the Lotteries Commission Act 1990 (as amended).

UWA – Perth International Arts Festival	4,601,174
Screenwest Inc	4,584,800
TOTAL	9,185,974

TOTAL APPROVED 86,805,589

POWERBALL LOTTO

GOOD LUCK IN THE
\$30 MILLION POWERBALL
JACKPOT ON JAN 25
875-8338-8182
BLIKPIK

SYSTEM 5

GAME	BARREL A	POWER BALL
1	03 05 06 08 13	19
	27	

THU JAN25 01
RET 5:30pm

DRAW 245



Western Australia
Millions With Thousands Helped

PAY

POWERBALL

THE SUM OF **THIRTY**

NOT REDEEMABLE - FOR DISPLAY PURPOSES ONLY

When a family from Leeming won the entire \$30 million Powerball jackpot in January 2001, it set a new record for an Australian Lotto win.





74 Walters Drive, Osborne Park, Western Australia 6017
Telephone: 08 9340 5100 Fax: 08 9242 2577

PO Box 1113, Osborne Park, Western Australia 6917

www.lotterywest.wa.gov.au