



WEST COAST INSTITUTE OF TRAINING



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# Letter to the Minister

Hon. Peter Collier MLC Minister for Training and Workforce Development Level 11, Dumas House 2 Havelock Street West Perth WA 6005

In accordance with the requirements of Section 54 of the Vocational Education Training Act 1996 and Section 61 of the Financial Management Act 2006, we hereby submit for your information and presentation to Parliament, the Annual Report of West Coast Institute of Training for the year ended 31 December 2011.

RUSSEL PERRY Governing Council Chair 12 March 2012

SUE A. SLAVIN Managing Director 12 March 2012

# Section One: West Coast Institute of Training Overview

# **Governing Council Report**



It has been an exciting time in the Vocational and Education Training marketplace, with 2011 presenting many opportunities for the West Coast Institute of Training and this in turn has presented challenges to the Governing Council and staff of the Institute.

With a sound strategy for achieving the objectives articulated in the Institute's 2010-12 Strategic Plan and the 2011 Business Plan, Institute staff continued to deliver high quality and innovative training solutions on behalf of the State Government.

After experiencing solid growth throughout 2010, I am pleased to report that despite uncertain economic times, the Institute's overall training delivery increased in 2011. With an emphasis on developing innovative and tailored Recognition of Prior Learning (RPL) delivery, it is notable that RPL accounted for approximately 14% of the total profile training delivery.

The Institute delivered 41.7% of courses at Certificate IV and above, providing high end skills acquisition and skills deepening in order to increase the State's labour force productivity.

Ensuring the Institute's human resource sustainability and succession planning, a leadership program for aspiring leaders was implemented. This program enabled individuals to gain new skills in management, graduate with a Diploma of Frontline Management and provide them with an opportunity for entry into future supervisory and management positions.

The Institute continued to work with the Aboriginal Education Employment and Training Committee (AAETC) in addressing the needs of Indigenous clients. Through the Institute's Aboriginal Academy of Sport, Health and Education new partnerships were formed that have enabled greater access to these dedicated programs.

The Institute's various Councils of Industry Partners and Strategic Advisory Boards provide strategic advice to our five Centres of Excellence and it is important to acknowledge the contributions made by the members of these bodies in providing invaluable insight and advice to ensure that the Institute is responsive to industry and enterprise needs.

The attendance by over 150 guests at the official opening on 10 March of the Institute's new trades training facility in Clarkson - Trades North, clearly demonstrated the need for such a facility in the northern corridor.

During the opening guests were able to take a tour of this unique facility and see the next wave of electricians, welders, carpenters, joiners, plasterers, bricklayers, blocklayers, floor and wall tilers in action.

With green principles embedded in the design of the building and in the training curriculum, Trades North at Clarkson is truly unique and is fast growing its reputation locally and internationaly.

I would like to thank all Governing Council members; the Managing Director, Sue Slavin; the Corporate Executive leadership team; and the entire staff of West Coast Institute of Training, for their commitment to being a values driven organisation that delivers high quality and innovative training solutions in the challenging and changing vocational education and training market.

In 2012 the Council will be committed to fostering innovation and providing strategic guidance to ensure that the Institute remains focussed on working closely with industry to maintain training relevancy in this dynamic economic environment.

2012 will see the Institute continue to evolve, as it expands into new markets works with industry to provide innovative solutions to skill the Western Australian and International workforce.

Russel Perry Governing Council Chair

## Managing Director's Report



West Coast staff have again raised the bar in 2011 with an outstanding display of energy commitment and enthusiasm in a year filled with challenges.

I am proud to note that 2011 heralded an important milestone for West Coast, with a 10% increase in our government funded delivery over 2010, marking a 50% increase in government funded delivery since 2007. This reflects the strong demand for training in the north west corridor of the metropolitan area. This growth has been delivered at less than the CPI for the period, reflecting the Institute's management of the Government investment.

Working in collaboration with our valued stakeholders, community groups and industry partners the Institute continued to provide innovative training and workforce development solutions that contribute to the skilling of the workforce throughout the state and overseas.

The opening of the Institute's new trade training facility, Trades North at Clarkson, by the Minister for Training and Workforce Development, the Hon. Peter Collier MLC, on 10 March saw the return of trades training to the northern corridor.

Twelve months on and Trades North has seen over 300 students through its doors and has even hosted a group from the Universal College of Learning Institute of Technology, a New Zealand training organisation, who made a special trip to WA to get an in-depth understanding of how the staff at West Coast were able to bring this extraordinary facility to life.

The Institute continues to collaborate with enterprise in order to develop tailored training solutions. This was demonstrated in the case of St John of God Health Care which saw West Coast take a partnered approach to develop a leadership program, that was co-delivered by the two organisations, to 60 future leaders across multiple sites in Western Australia, Victoria and New South Wales. This approach enabled St John of God staff to utilise real work projects to contextualise their learning.

An active member in our local community, the Institute signed a memorandum of understanding with Capricorn Village Joint Venture that will see West Coast students take part in the development of the Capricorn Project at Yanchep through the provision of landscaping, horticulture and environmental sustainability activities.

Our West Coast Academy of Hospitality and Tourism once again won numerous national and international awards, with the most prestigious being recognised by the World Association of Chefs Societies for excellence in culinary education.

This positions the Academy as the only Australian hospitality training organisation and one of only four "centres of excellence" world-wide to receive this accolade and further demonstrates everything we are doing here is world-class.

The Aboriginal Academy of Sport, Health and Education (AASHE) continued to grow and achieve many milestones in 2011, including being shortlisted for a Premier's Award in the category – Improving Indigenous Outcomes.

Continuing to service the regional areas, the Minister opened two new Business Growth Centre offices in Geraldton (in partnership with Durack Institute and the Midwest Chamber of Commerce); and Kalgoorlie (in conjunction with the Kalgoorlie Boulder Chamber of Commerce).

To provide a comprehensive service to local small businesses in the Perth CBD the Business Growth Centre opened a city office in the Chamber of Commerce and Industry building.

I would like to thank our Governing Council Chair, Dr Russel Perry and Deputy Chair Graham Droppert for providing their ongoing invaluable leadership. I would also like to thank the members of the Governing Council, whose time and commitment is greatly appreciated.

Our Councils of Industry Partners and Strategic Advisory Boards continue to provide a wealth of knowledge, insight and commitment to ensuring that the Institute's Academies of Excellence and Centres of Specialisation lead the way in relevance to industry and enterprise. Their efforts are appreciated by all.

In the year ahead our commitment to remain relevant to individuals, the community, enterprise and industry; will see the Institute approach new challenges with enthusiasm and in collaboration with our key partners to ensure that our students have world class skills.

Sue A Slavin Managing Director

# **Executive Summary**

West Coast Institute of Training's vision is "Our students have world class skills". Guided by this statement, the Institute seeks to ensure that enterprise and industry have access to job ready graduates and importantly our students obtain relevant skills to assist them enter and prosper within the labour market.

In 2011, the Institute experienced considerable growth with total training delivery 10% higher than 2010 which was a remarkable achievement as the Institute commissioned its Clarkson campus in semester 1, 2011 and bedded down its increased scope of delivery and recruited and inducted new lecturers and administration staff.

Highlights in regards to the Institute's focus on addressing strategic issues were:

- 46% of its profile training in skill shortage areas and employment based training.
- Continued focus on the Recognition of Prior Learning (RPL) delivery with RPL representing approximately 14% of profile delivery.
- Consistent with State and Commonwealth Government agenda, a significant proportion of the Institute's profile delivery (78.3%) is at Certificate III or higher.
- Delivery at Certificate IV and above represents 41.7% of total profile delivery. This focus on the provision of high end skills serves to increase the productivity of the State and Region's labour force.

Maintaining sound financial controls and reflecting the Institute's drive for efficiencies, the cost per SCH for aggregate training delivery for 2011 was \$13.77 which is 6.71% below Section 40 estimates.

Achievements against Training WA; Planning for the future 2009-2018 include:

| 1. | Developing a skilled workforce                            | <ul> <li>In 2011 West Coast Institute of Training (WCIT) has conducted activities<br/>designed to address workforce development issues.</li> </ul>  |
|----|---|---|
|    |   | 39% of delivery is workplace offsite and flexible.  |
|    |   | <ul> <li>52.3% increase in Recognition of Prior Learning (RPL) over the 2009<br/>benchmark. RPL delivery represents some 14.1% of WCIT delivery.</li> </ul>   |
|    |   | • The Institute has ensured that over 78% of profile activity has been at the Certificate III and higher level. WCIT has focussed on ensuring that its students and industry/enterprise will benefit from this focus upon skills development and skills deepening.  |
|    |   | Attained 101.8 % enrolments targets in Certificate IV and above.  |
|    |   | <ul> <li>The Institute continues to engage with industry via our Governing Council, two<br/>Council of Industry Partners, Strategic Advisory Boards and relationships with<br/>Industry Training Councils to ensure that training delivery remains relevant to<br/>industry requirements.</li> </ul>  |
|    |   | • 50% of courses have sustainability principles embedded in the curriculum.   |
| 2. | Developing a<br>contemporary<br>apprenticeship and        | <ul> <li>Construction of the Institute's new trades training centres was completed in<br/>late 2010 and the Clarkson campus commenced operations in Semester 1<br/>2011.</li> </ul>   |
|    | traineeship system.                                       | • The Institute delivered apprenticeship trade training in the areas of baking, commercial cookery, bricklaying and blocklaying, carpentry and joinery, electrotechnology, metal fabrication, wall and floor tiling and plastering.   |
|    |   | • The Institute delivered traineeship programs in the areas of Allied Health,<br>Beauty, Business, Children Services, Community Services, Environmental<br>Sustainability, Finance, Hospitality, Information and Communication<br>Technology, and Retail.   |
| 3. | Increasing<br>individual<br>participation in<br>training. | • The Institute conducted a variety of marketing activity throughout the year to targeted markets segments throughout Western Australia. Utilising a variety of print, electronic and social media the Institute was able to communicate to school leavers, return to work individuals, disengaged youths, employers and access and equity groups about the training opportunities at West Coast. |

|    |   | • 94 students were enrolled in the Aboriginal Academy Sports, Health and Education and this represents a 46.9% increase over 2010 enrolments.  |
|----|---|--|
|    |   | 47 Aboriginal students studied at Certificate III and higher in over 10 Industry sectors.  |
| 4. | Supporting regional communities.                      | • A Regional BGC presence was established in three locations - Albany,<br>Geraldton and Kalgoorlie, with over 100 one-on-one contacts made with small<br>businesses in each of these regional areas.   |
|    |   | • Albany Office opened in May 2011 and has conducted two Green Business Skills workshops and has achieved 22 enrolments in formal training.  |
|    |   | • <b>Geraldton Office</b> . The Geraldton team have achieved 44 enrolments and conducted Green Business Skills workshop. The Geraldton BGC actively promoted services in outer areas including Morawa, Mingenew, Dalwallinu, Perenjori and Dongara. These were conducted in conjunction with the Mid West Chambers of Commerce and Industry and were well received.                  |
|    |   | • <b>Kalgoorlie Office</b> . Minister Peter Collier officially opened the Kalgoorlie office on 9th September.  |
|    |   | Two Aboriginal mentors were engaged.   |
|    |   | • Seven regional tourism training workshops, delivered in partnership with Visitor Centre Assoc of WA and Tourism Council WA, were held in Albany, Geraldton, Kalgoorlie, Kununurra, Broome, Busselton and Cocos Island.   |
|    |   | • Through the use of hi-tech viewing goggles, the Institute's Academy of Health Sciences enabled regional nursing students to complete required course tasks while recording from point-of-view glasses. The recorded information is then assessed by a lecturer in Perth.   |
| 5. | Creating a vibrant<br>and diverse training<br>market. | • The Institute's focus on being resourceful, agile and partnered has seen it establish successful partnerships with a number of industry organisations (eg, St John of God Health Care) and education institutions (e.g. Edith Cowan University) to develop specific training programs and innovative delivery.   |
|    |   | • The Institute continues to collaborate with enterprises and industry to ensure that all courses remain relevant in the development of the Western Australian workforce.  |
| 6. | Expanding training system capability and capacity.    | • The Institute launched the Academy of Digital Technologies during the year as the Institute's face of emerging animation, industrial and creative technologies, in this growing industry. The Academy has a reputation for achieving excellence in delivering high quality training and producing award winning graduates in this highly dynamic and exciting industry.            |
|    |   | • The Institute's international arm, Western Australian Institute of Technology, continues to develop strategic partnerships in order to provide an alternative revenue base. Memorandums of Understanding were signed with three Vietnam Universities in the area of nursing; and one with the Santo Tomas University in Santiago, Chile.   |
|    |   | • The West Coast Academy of Hospitality & Tourism became the only Australian hospitality training organisation to be recognised by the World Association of Chefs Societies "centre-of-excellence" for culinary education. This recognition of exceeding WACS" Standards of Quality Culinary Education positions the Academy as one of only four "centres of excellence" world-wide. |
|    |   | • The International Academy of Law Enforcement and Security (IALES) continued to expand its awareness in the Middle East market and signed a Memorandum of Understanding with the Total Investment Security Solutions in the Maldives.   |

# Corporate Governance

# Governing Council 2011

## Members

| Ms | Sue       | SLAVIN              | Managing Director  |
|----|-----------|---------------------|--------------------|
| Dr | Russel    | PERRY               | Chairperson        |
| Mr | Graham    | DROPPERT            | Deputy Chairperson |
| Mr | Kim       | ALLEN               | Member             |
| Ms | Catherine | BRODIE              | Member             |
| Ms | Zoe       | CLUNE               | Member             |
| Mr | Gordon    | COLE                | Member             |
| Mr | Gary      | ELLIS               | Member             |
| Ms | Louis     | KEAY-SMITH          | Member             |
| Mr | Laurie    | KRUIZE              | Member             |
| Ms | Kristy    | VAN DER WALT Member |                    |
| Ms | Joan      | VARIAN              | Member             |
| Ms | Kareena   | WATERS              | Member             |

## **Functions**

The functions of the Institute Governing Council are specified under Section 42 of the Vocational Education and Training Act 1996. The Governing Council is the governing body of the Institute, with authority in the name of the Institute to perform the functions of the Institute and govern its operations and affairs.

In performing its functions the Governing Council is to:

- Prepare the Institute training profile for the approval of the Minister as and when required.
- Develop and implement strategic and management plans for the Institute.
- Ensure the Institute courses, programs and services are responsive to, and meet the needs of, students, industry and the community.
- Ensure that the Institute's commitments, under its Resource Agreement and any other contractual agreements, are met.

## Accountability and Transparency

The Accountable Authority for West Coast Institute of Training is the Governing Council. Members are expected to act honestly and to exercise due diligence in managing the business of the Institute. The Council has independence to determine policies and activities to the provisions made in the *Vocational Education and Training Act 1996* and other Statute Law. The Council conducted five meetings during the calendar year. All documentation produced by the Council is transparent and forms part of public record in compliance with provisions of the General Retention and Disposal Schedules, established by the Records Office of the State Archives Western Australia.

## **Behaviour and Ethics**

The Governing Council places the highest value on ethical behaviour. It is guided by the Codes of Conduct and Ethics (3.5) outlined in the *"Guide for TAFE College Governing Councils*' and *"West Coast Institute of Training Code of Conduct*'. The adoption and application of the Governing Council codes and ethics reflects the Institute's commitment to honesty and integrity in all of its dealings and to its Institute values.

## **Risk Management**

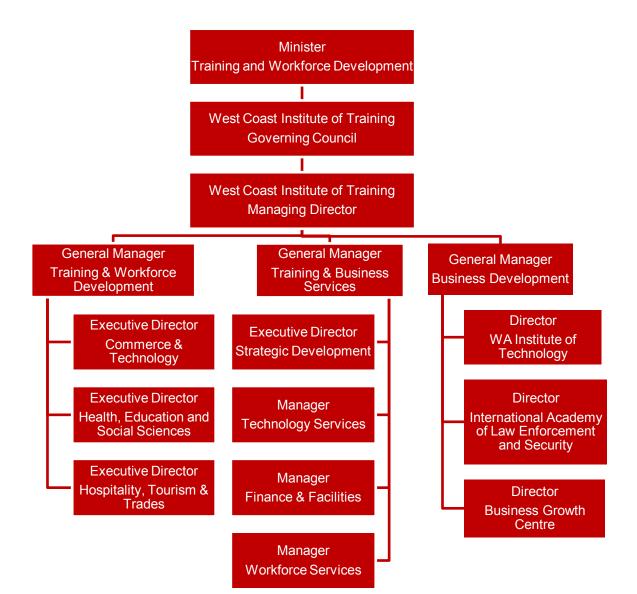
The Governing Council meets legislative and business requirements by progressively developing and reviewing risk management policies in accordance with Treasury Instruction 825.

Risk Management and Business Continuity Plans have been integrated into the ongoing business planning process with sections reviewing plans each year in consultation with the Institute's Risk Assessments Coordinator.

## **Conflict of Interest and Pecuniary Interest**

The Council operates in accordance with the protocol for conflict of interest outlined in the *"Guide for TAFE College Governing Councils*'. While acting in the capacity of Council member, Council members place public interest above personal interest. If a matter being considered is identified as a potential conflict of interest, the member may not be present at the discussion of the matter and does not vote on the matter. This includes any case where a member or associated entity may benefit from the Council's decision. No conflict of interest was reported during 2011.

## **Organisational Structure**



## Senior Leadership



#### Sue Slavin, Managing Director

Sue Slavin has been the Managing Director of the Institute since 2003. Sue has considerable experience in the VET sector with over 18 years in leadership positions. Sue is a trained Early Childhood Education teacher and journalist and holds a Bachelor of Arts from the University of Western Australia. Sue Slavin is a former Western Australian finalist in the Telstra Businesswomen's Awards.

#### David Ryan, General Manager – Training and Workforce Development

David has over 40 years experience in vocational education and training, including 20 years in teaching and 20 years in various Director positions. David's qualifications include a Diploma in Management (WCIT), Units in MBA (UWA), Post Graduate Teaching (Secondary) and Post Graduate Science (Physics).



#### Russell Coad, General Manager – Training and Business Services

Russell has been the Institute's General Manager, Training and Business Services for the last 8 years and had a distinguished career in secondary education and was a Principal of an Independent School prior to moving to the VET Sector. Russell's qualifications include Bachelor of Science (Double Maths Major); Diploma of Education; Graduate Diploma Science Education; Teacher's Higher Certificate, Diploma Front Line Management and Train the Trainer.



#### Norman Baker, General Manager – Business Development

Norman has been employed by the Institute for five years in a number of roles. Currently he leads the Business Development Division charged with raising the commercial profile of the Institute. He has had extensive VET management experience both internationally and within WA. Norman is currently studying a Doctorate of Business at UWA and his professional interests include business model innovation and the application of technology to the learning process.

## Overview

West Coast Institute's vision, 'Our students have world class skills', contributes to the Government's strategic goal to enhance the quality of life and wellbeing of all people throughout Western Australia and to the strategic outcomes of providing a world-class education system and lifelong learning opportunities for all.

The Institute, located in the fast growing North West Metropolitan Region of Perth, provides vocational education and training locally, nationally and internationally to meet the demands of industry, enterprise, schools, individuals and the community.

West Coast is scoped to deliver over 130 training qualifications, from Certificate I to Advanced Diploma, in the following specialty training areas:

| Access to Education       | Community Services     & Youth Work                  | Fitness & Sport  | Pharmacy                  |
|---------------------------|--|--|---------------------------|
| Allied Health             | Conservation &<br>Horticulture                       | Hospitality  | Police Preparation        |
| Automotive                | Construction Trades                                  | Human Resources  | Project Management        |
| Beauty                    | Education Support                                    | <ul> <li>Information &amp;<br/>Communication<br/>Technology</li> </ul> | Retail                    |
| Business &     Management | <ul> <li>English as a Second<br/>Language</li> </ul> | Marketing  | Tourism                   |
| Carbon Management         | Events   | Nursing  | Training &     Assessment |
| Children's Services       | Finance &     Accounting                             | Occupational Safety     & Health                                       |                           |

In 2011 West Coast Institute of Training:

- Opened and operated the Clarkson trades campus.
- Established a new Academy of Excellence, the Academy of Digital Technologies.
- Had approximately 305 full-time equivalent academic and support staff to help its students and clients meet their professional and personal goals.
- Had an operating budget of \$42.08 million.
- Delivered 3.055 million student curriculum hours (SCH).
- Continued to develop international partnerships with the Western Australian Institute of Technology signing a Memorandum of Understanding with three Universities in Vietnam and one in Chile. The International Academy of Law Enforcement and Security also signed a memorandum of understanding with a security provider in the Maldives.
- Participated as a member of the Joondalup Learning Precinct (JLP), comprising West Coast Institute of Training, the Western Australia Police Academy and Edith Cowan University.

# Section Two: Strategic Plan 2010 - 2012

## **Our Vision:**

Our students have world class skills.

# Our Role:

Through industry and community partnerships, West Coast Institute of Training will provide world-class training for:

- Sustainable employment.
- Workforce development.
- Achieving personal aspirations.

# **Our Goals**

West Coast Institute of Training's major goals are to;

- Enhance our customers" experience.
- Ensure our operations are sustainable.
- Develop our future capability.

# **Our Values**

**Ethics** - We will behave in a manner that demonstrates respect for one another and display honesty, fairness and integrity in all that we do.

**Accountability** - We are responsible for our own actions. We will demonstrate social, financial and environmental responsibility to stakeholders.

**Continuous Improvement** - We believe in investment in technology, resources and people and do this in order for the Institute to evolve.

**Customer Satisfaction -** We believe in building and nurturing relationships that meet the needs and expectations of our internal and external customers.

## The West Coast WAY

To achieve success, the Institute must continue to develop training that is characterised by being:

**Resourceful** - particularly in maximising the use of existing resources, such as existing industry equipment and facilities for the delivery of training products and services.

**Agile** - particularly, in finding ways of delivery of training products and services in a mode, manner and time to suit student and customer needs.

**Partnered** - delivery in partnership to improve the bottom line of all clients whether in industry, enterprise, the community or as an individual, frequently enhanced by other partnerships with other Institute Divisions, TAFEs, higher education institutions and private providers.

# Section Three: Report on 2011 Business Plan

Changes to the VET Act in 2009 resulted in a requirement for an annual Business Plan and a three year Strategic Plan to be presented to the Minister for consideration and approval. The following provides an outline of activities undertaken against the approved 2011 Business Plan.

# **Positioning and Priorities**

In considering its positioning for 2010-2012, the Institute has ensured that the six major strategies contained in *Training WA* (as outlined below) have been considered. These are:

- A skilled workforce.
- A contemporary apprenticeship and traineeship system.
- Individual participation in training.
- Support for regional communities.
- A vibrant and diverse training market.
- Training System capability and capacity.

## Positioning

In considering its positioning for 2010-2012, the Institute has ensured that the six major strategies contained in *Training WA* have been considered.

## 1. Enhance our Customers' experience

The Institute will increase the availability of its on-line offerings to students and enhance the availability of on-line services to increase user friendliness.

Over 80% of courses were made available for on-line enrolling for Semester 1.

The Institute has successfully implemented electronic student records, enabling staff to view student records from any PC.

A variety of student forms have been made available online to allow students easier access to enrolment, resulting and withdrawal information.

The Institute will increase its usage of flexible delivery and assessment to provide students and enterprises a range of options designed to increase workforce productivity.

The Institute has continued to expand its flexible delivery and assessment modes including on-line delivery, unscheduled self-paced learning, external studies via correspondence, experiential workplace learning and RPL. In 2011 delivery by these modes increased by 33% over the previous year.

The Institute will continue to operate cross functional project teams to enhance customer service

The Institute's cross functional Customer Service Project (CSP) includes members from the business support and academic areas. Throughout 2011 the group met on a regular basis to improve all areas of customer service from front line delivery through to communication to prospective students.

As a result of the CSP the Institute recorded its highest customer satisfaction rating of 90%.

### 2. Ensure our operations are sustainable

The Institute will continue to ensure that TradesNorth@Clarkson will be an exemplar of environmental sustainability in built form.

The Clarkson campus was officially opened by the Minister for Training and Workforce Development on 10 March. Since its opening the staff at Trades North have been sought out by their peers as industry-leaders.

In November the Trades North staff hosted a group from Universal College of Learning (UCOL) Institute of Technology, a New Zealand training organisation, who made a special trip to WA just to see the new facility and now intend to implement some of Trades North, s innovative practices into their own training delivery and infrastructure planning.

To ensure that sustainability awareness and practice is disseminated throughout the community, training delivery will have sustainability principles embedded within the curriculum.

All training areas of the Institute have either embedded environmental sustainability principles into each of their courses or have included a stand alone unit as part of the course requirements.

## 3. Develop our future capability

West Coast Institute of Training will:

Actively seek to prepare itself for a nationally competitive market place through reviewing, developing and refining its provision of training delivery.

Through dialogue and collaboration with industry partners and key stakeholders the Institute continues to review and refine its scope of delivery to ensure that it is prepared to compete in a national market. The continued development of the Institute's e-learning technology will have it well placed to service individuals and enterprises at a local, regional and national level.

Seek to systematically embed product, process and organisational innovation throughout its operations.

The Institute continues to utilise cross area project teams to address areas such as; enrolment, timetabling, student services, provision of information, behavioural management, to ensure that best practice and knowledge is disseminated throughout all areas of the Institute.

Explore avenues to enable it to exploit commercial opportunities that arise.

The establishment of the Business Development Division enabled the Institute to further explore and take advantage of commercial opportunities in the domestic and international markets via the Western Australian Institute of Technology, International Academy of Law Enforcement and Security and the Business Growth Centre.

New international opportunities in the Maldives and South America were explored throughout the year, with strong relationships being formed with key industry players in the resource, security and mining sectors.

Actively pursue partnerships for infrastructure development.

A ten year infrastructure planning for Northwest region was undertaken, with input/direction via the Department of Training and Workforce Development, outlining expectations for delivery and possible infrastructure needs through to 2020.

A Memorandum of Understanding (MoU) was signed with Capricorn Joint Venture. This MoU sets the framework for discussion in working towards establishing a strategic alliance for the future provision of vocational education and training opportunities for developers, residents and business enterprises of the Capricorn Village Estate at Yanchep.

## Priorities

Focussing on the following high level strategic actions through 2011 the Institute believes it will enable it to meet strategic and operational objectives.

## 1. Enhance our Customers' experience

Continuous review and improvement of processes and systems;

- Increase validation and moderation of assessments.
- Development of new WCIT website.
- Develop more on-line processes for customers.
- The Institute has developed a system of moderation and validation with trainers in St John of God Helathcare in the delivery of the Diploma of Management. This involves communication between trainers at WCIT and St John's to continually improve the usage of assessment tools and also to provide high quality feedback to participants who have submitted assignments for marking.
- After a comprehensive website redevelopment scoping project and subsequent invitation for quotes, the Institute awarded the scope of works for the development of the new website. The launch of the new website will take place in May 2012.
- The Institute successfully implemented electronic student records at the Joondalup and Clarkson campuses.

Ensure flexible and responsive delivery and assessment;

- Increase workplace training and assessments.
- Increase RPL and skills recognition.
- Increase and Improve online assessment system for apprenticeship and traineeship on the job evaluation.
- WCIT has increased workforce participation by customising traineeship program's to meet employer's needs. Examples. IGA sisters group, Fraser's restaurant group, Brisbane Hotel Group.
- By reviewing our systems and processes Institute staff have simplified the process undertaken for recognising skills of existing workers and providing them with a seamless application process. RPL activity has increased in all training areas throughout the domestic market and the Trades area has expanded into the offshore market at the request of Education and Training International.
- Apprentices and external students are now enrolled and being assessed through online learning
  modules in Commercial Cookery and Hospitality certificates for the theoretical components of
  their courses. We also conduct Skype interviews and observational assessments for skills
  assessments for apprentices and overseas applicants.

Provide accurate customer training/career advice;

- Improve career advice to promote and encourage participation in training.
- Increase the availability of career counselling so that the emerging demands for vocational assessment and career counselling can be fulfilled.
- Improve student satisfaction and increase MLCR.
- Marketing Services has developed a variety of marketing collateral that connects Institute qualifications to potential career vocations; this material is made available in print and electronic format. Institute information is disseminated to prospective students at the Skills West Expo (lecturers are also on hand to give face-to-face advice), at local high school presentations, at shopping centre information displays and through a variety of industry and business associations.
- Career officers have established strong links with key Institute staff (lecturers, student services and Admissions) that refer students for counselling pre and post enrolment. In addition Career

Officers attend many class inductions and conduct class workshops on job applications and computerised career testing with various student groups. A promotional video to introduce all StudentCentro support services available for students including career support was created and made available on the Institute website.

 The Customer Service Project has initiated various strategies throughout 2011 to improve student satisfaction at various touch points. In 2011 the Institute recorded a student satisfaction rating of 90%.

### 2. Ensure our operations are sustainable

Environmental sustainability is embedded in operational and training practices;

- Embed sustainability principles within all training delivery areas.
- Provide a campus wide waste management process to minimise the environmental impact of waste and disposal.
- Develop and implement an energy management plan.
- All training areas in the Institute have either a discrete module or have integrated sustainability principles into their training delivery activities.
- A new waste management process was introduced in 2011 throughout the two Institute campuses and specialist training locations.
- An energy management plan was introduced in 2011 which resulted in the Institute decreasing its consumption by 31% from 2006. A carbon management plan was also developed during the year.

Focus on financial sustainability through continued efficiencies in our operations;

- Leverage investments in current technology.
- Electronic records management trialled at Clarkson.
- Develop values scorecard performance reporting.
- With the installation of the photovoltaic cells, the Institute has continued its sustainability focus to introduce an energy management plan that resulted in a comprehensive energy audit to be undertaken and the development of a new building management system providing the Institute with greater ability to monitor and change its energy usage.
- Electronic student records were implemented successfully at the Clarkson campus and will be rolled out to the Joondalup campus in 2012.
- Due to unforeseen circumstances in the availability of human resources this activity was not completed in 2011.

Ensure our services contribute to the social sustainability of our community;

- Increase community involvement with the Yellagonga Meeting Place.
- Improve access pathways to enhance participation through partnerships.
- Case manage students at academic risk.
- A brochure was made advertising the availability of the meeting place to community groups and promoted at NAIDOC events attended at Mirrabooka, Joondalup, Wanneroo and Bassendean. The Institute's Aboriginal Support Officer has made contact with known community groups which resulted in the room being utilised by organisations such as Catalyst and Departmental Aboriginal and Islander Education Officers.
- The Institute has worked with schools, both private and public, to increase the range of training offered to students with a view to making connections to industry and the VET sector.
- StudentCentro's specialist support services assists students at academic risk with a range of services designed to overcome the identified challenges.

## 3. Develop our future capability

Increase Commercial activity;

- Develop workforce solution brokers.
- Introduction of International training in Trades.
- Increase Auspice Arrangements for state and private schools.
- The Institute is actively working to provide training solutions to clients at the Corporate and Small and Medium Enterprises levels. We have a number of Workforce Development Consultants who actively engage with industry and provide customised and flexible training options to industry. The Institute has a number of business advisors to engage with Small Business and promote the Small Business Health Check. This results in the provisioning of accredited training to the Small Business sector.
- For the first time international students were able to undertake training at the new Trades North facility in Clarkson in the areas of; solid plastering, wall and floor tiling, brick and blocklaying, carpentry and joinery. Trades staff has also travelled overseas to conduct white card training in the Philippines.
- In 2011 the number of Fee For Service arrangements with Public Schools increased while the number with Private Schools decreased. The net impact resulted in a reduction to the commercial revenue from schools.

Build reputation and partnerships;

- Establish pathways to Universities.
- Ongoing engaging and collaboration with Australian Apprenticeship centres (AAC), the Apprenticentre and other stakeholders.
- Regular communication with Clients.
- The Institute has signed formal agreements for articulation with advanced standing from over 30
  of its Diplomas and advanced Diplomas to a wide range of Bachelor Degree courses at ECU and
  Curtin University.
  - The International Academy of Law Enforcement has continued talks with Edith Cowan University and University of South Australia to develop university pathways for students. The Institute formalised diploma to university pathway with Edith Cowan University.
  - Institute staff are in constant contact with Staff from the Australian Apprenticeship Centres and Apprenticentre inviting them to visit and tour the Trades North facility. Increased dialogue and MOU agreements with similar organisations such as the Construction Training Fund have been conducted in order to promote construction trade work experience programs for Trades North students.

• The Institute's stakeholder newsletter, West Coast Way, was developed to become more e-friendly. Easier navigation and onscreen readability has enabled the Institute to disseminate the newsletter via various forms of social platforms, formal email channels and online portals to all Institute clientele, stakeholders and members of the public.

Develop world class skills in our staff;

- Build the capacity of our workforce to ensure currency of skills.
- Implement actions from Climate Survey (employee) feedback.
- All lecturing staff are AQTF qualified to deliver training.
- The Institute ran its first Leadership Program for over 20 staff who are in leadership roles or who display the required attributes of a leader. The program provided them with an opportunity to further their knowledge and abilities in a variety of management skills. The program also provided participants with an opportunity to gain a formal qualification in the Diploma of Frontline Management.
- After tabling and analysing the results from the employee client survey, meetings were held in
  each division to provide feedback about the results of the survey. Each General Manager then
  led their respective divisions in implementing actions to address key issues identified in the
  survey.
- The Institute ensured that all lecturing staff obtained the appropriate qualifications and industry memberships to ensure that they are AQTF qualified to deliver training.

# **Compliance Reporting**

## Staff Development

Professional and staff development needs are aligned with Institute and Directorate business plans. Staff relate their developmental need to the Institute's Strategic Plan and the Business Plan for their Branch and give effect to these needs through the performance development and public sector compliance processes. This allows commitment to staff training to be strategic and relevant and ensures that training resource expenditure is monitored.

To enable the Institute to meet its public sector obligations a number of professional development and compliance programs were conducted for staff in 2011, these include:

- Staff selection skills for panel members.
- Senior first aid.
- Manual handling.
- Fire warden and extinguisher training.
- CCC sessions on understanding misconduct.
- EEO and bullying training.
- OSH Awareness.
- Accountable & Ethical Decision Making.

The Facilitating Learning and Networking (FLAN) program provided a focused staff development opportunity and encouraged participation in Institute-wide Professional Development Programs. In 2011 FLAN focused on a range of developmental activities centred on the themes of:

- Sustainability and Innovation.
- Training and assessment.
- Developing approaches and technical skills for e-learning.

## Legislative Environment

West Cost Institute of Training complies with the following relevant legislation:

- Archive Act 1983, Commonwealth.
- Classification Enforcement Act 1996.
- Commercial Tenancy (Retail Shops) Agreements Act 1985.
- Copyright Act 1968, Commonwealth.
- Corruption and Crime Commission Act 2003.
- Disability Services Act 1993.
- Education Service Providers (Full Fee Overseas Students) Registration Act 1991.
- Education Services for Overseas Students Act 2000, Commonwealth.
- Electoral Act 1907.
- Equal Opportunity Act 1984.
- Financial Management Act 2006.
- Freedom of Information Act 1992.
- Government Employees Superannuation Act 1987.
- Higher Education Support Act 2003, Commonwealth.
- Income Tax Assessment Act 1997.
- Industrial Relations Act 1979.
- Industrial Training Act 1975.
- Library Board of Western Australia Act 1951.
- Minimum Conditions of Employment Act 1993.
- Occupational Safety and Health Act 1984.
- Privacy Act 1988, Commonwealth.
- Public Interest Disclosure Act 2003.
- Public Sector Management Act 1994.
- Spam Act 2003, Commonwealth.
- State Records Act 2000.
- State Supply Commission Act 1991.
- Statutory Corporations (Liability of Directors) Act 1996.
- Vocational Education and Training Act 1996.
- Workers" Compensation and Injury Management Act 1981.
- Working with Children (Criminal Record Checking) Act 2004.
- Workplace Relations Act 1996, Commonwealth.

## Industrial relations

The Institute through its Joint Staff Consultative Committee, in accordance with the WA TAFE Lecturers" Certified Agreement 2008 and the Government Officers Salaries, Allowances and Conditions General Agreement 2008, has provided opportunity for the discussion and resolution of matters that impact on workplace issues. A number of matters have been resolved through consultation and negotiation.

Amendments to various policies, targeted training activities, including computer skills, compliance with Working with Children checks and improvements to the Induction process, have been made.

## **Public Sector Standards and Ethical Codes**

The Institute is committed to ensuring compliance and "best practice" requirements of the Public Sector Standard in Human Resource Management, the Public Sector Code of Ethics and the Institute's Code of Conduct.

Human Resources (HR) policies and procedures are regularly reviewed and updated to ensure compliance with Public Sector Standards.

All staff have access to HR policies and procedures – including policies that relate to recruitment, selection and appointment, transfer, secondment, temporary deployment and grievance resolution – through the Institute Intranet and via email communication from the Workforce Services Branch.

Maintaining awareness of the Public Sector Standards and Code of Conduct is achieved through staff training, newsletters, staff meetings, email communication and the Institute Intranet. The Institute Code of Conduct was reviewed in 2010. All new staff complete an on-line induction program, including information concerning the Code of Conduct and Ethics through the Accountable and Ethical Decision Making (AEDM) awareness modules. Further, an Induction Workshop now provides additional supporting information about the importance of compliance related issues.

As required under Section 31 of the Public Sector Management Act 1994, the Institute has complied in 2011 with its reporting requirements to the Office of Public Sector Standards in relation to Public Sector Standards, Codes of Ethics and its Code of Conduct.

One breach claim was lodged (Employment standard) under Public Sector Human Resource standards but was not upheld. There were no applications made for breach of Public Sector Code of Ethics or Grievance during the reporting period. There were no allegations made by staff under the Institute's Code of Conduct.

Actions taken to monitor, improve and ensure compliance included:

- Information about Standards and Codes are included on agency intranet and in induction materials.
- A continued cultural transformation process has been implemented to engage staff in working with shared values in an organisation that is Values Driven.
- The Institute participated in the Public Sector Commission agency survey in July 2011.
- Continued implementation of Accountable and Ethical Decision Making (AEDM) on-line awareness modules.

## **Public Disclosures**

The Public Interest Disclosure Act 2003 came into effect on 1 July 2003, requiring the Institute to:

- Facilitate the disclosure of public interest information.
- Provide protection for those making disclosures.
- Provide protection for those who are the subject of a disclosure.

In accordance with the Act, the Institute appointed a Public Interest Disclosure (PID) Officer and has published internal policies and procedures related to its obligations. There were no PID applications received for the reporting period.

## **Corruption Prevention**

In line with the Institute's policy and procedures for staff, relating to fraud and corruption, a training program, Accountable and Ethical Decision Making on-line awareness modules, were introduced. In addition, training sessions were presented to managers and staff on misconduct processes.

There were two reported incidents and investigation of alleged misconduct during the reporting period. These allegations were reported to the Crime and Corruption Commission.

### **Risk Management**

West Coast meets its legislative and business requirements with regard to Business Continuity Planning (BCP) and business risks.

The BCP was tested in 2011 and the plan will be amended to reflect the lessons learned from that exercise. Several sections have input their risks to Risk Base and by the end of 2012 all sections will have recorded their risks on the database.

The Risk Management framework has been reviewed and policies and procedures will be updated accordingly. Risk Management plans have been integrated into the business planning process with sections reviewing plans each year with assistance from the Institutes Risk Management Coordinator as required.

## **Staff Profile**

|   | 2008   | % Total<br>FTE | 2009    | % Total<br>FTE | 2010    | %<br>Total<br>FTE | 2011   | %<br>Total<br>FTE |
|---|--------|----------------|---------|----------------|---------|-------------------|--------|-------------------|
| FTE for year                            | 301.97 |                | 250.15  |                | 271.93  |                   | 309.11 |                   |
| Academic Delivery                       | 167.94 | 55.61          | 139.21  | 55.65          | 145.76  | 53.60             | 166.53 | 53.87             |
| Academic Support<br>Services            | 70.16  | 23.24          | 49.8**  | 19.91          | 48.9    | 17.98             | 52.7   | 17.05             |
| Corporate Services                      | 60.87  | 20.87          | 55.14   | 22.04          | 69.27   | 25.47             | 81.78  | 26.46             |
| Unattached/Redeployees                  | 3.00   | 0.99           | 2.00    | 0.79           | 2.00    | 0.74              | 0.5    | 0.16              |
| Host Funded Positions<br>Small Business | 0      | 0              | 4.00*** | 1.58           | 6.00*** | 2.21              | 7.6*** | 2.46              |

Table: Staffing numbers comparison from 2008 to 2011.

Workforce Data taken from West Coast Institute of Training Electronic Information Management System and Empower HRMIS

\*\*\* Includes Department funded positions.

**NB:** Information provided as at December 2011. FTE figures can vary across the year by +/- 10% due to training demand fluctuations.

### **Occupational Safety & Health (OSH)**

West Coast Institute of Training is committed to the safety and health of staff and visitors and the management of injuries to staff. This is demonstrated by providing information to staff through induction, on our intranet, by formal and informal training and meetings. Policies and procedures provide guidance on staff and management roles and responsibilities.

West Coast introduced a new Incident Report Form in 2011 which simplified the process for reporting of accidents, hazards and near misses. The reports are investigated and follow up action identified.

West Coast has a central OSH Committee, a network of OSH Representatives and provides safety induction quarterly to new staff. The OSH Representatives conduct regular inspections and report these to management.

West Coast is committed to injury management through clear policy and guidelines. The Education and Training Shared Services Centre provides Workers Compensation and rehabilitation services for injured workers. A recent Internal Audit identified the Institute's Workers Compensation and Injury Management processes as being compliant with appropriate Acts.

There were 50 accidents reported in 2011 with 19 being staff and 31 students. Seven staff members lodged compensation claims and two others required medical treatment. The others were attended by first aid officers

with little or no treatment required. The main student incidents were fainting in class or pre-existing medical conditions (11).

A self evaluation was conducted and the Institute is working towards improving its safety systems. The introduction of the Trades North initiative in 2011 provided an opportunity to further enhance our processes.

A Wellness Program was introduced in 2011, making available a variety of practical options for staff to improve their health and well being. These were well attended and more are planned for 2012.

A summary of findings is:

- **Management Commitment:** All managers have received training in the past two years on their responsibilities and are working with OSH Representatives to continue providing OSH education to all staff in their areas.
- **Planning:** An OSH Business Plan provides a planned approach to the Institute.
- **Consultation:** An OSH Committee, a network of OSH Representatives and ongoing induction training provides a good consultative mechanism within West Coast.
- **Hazard Management:** ChemWatch was introduced in 2011 and staff have been provided training in the system and hazard identification. Hazard reports are investigated and follow up action identified.
- **Training:** A range of training courses were identified and carried out during the year. These included specific, job related training and general wellbeing sessions.

### **Workers Compensation**

#### Table: Occupational Safety and Health Performance Indicators - Workers compensation Results.

| Indicator  | Target                                      | 2010 | 2011     |
|--|---|------|----------|
| Number of Fatalities   | Zero (0)                                    | 0    | 0        |
| Lost Time Injury/disease Rate  | Zero (0)                                    | 4    | 7        |
| Lost Time Injury severity rate   | Zero or 10% improvement<br>on previous year | 0    | 42.86    |
| Percentage of injured workers returned to work within 28 Days                | Actual Percentage result<br>to be reported  | 100% | 86%      |
| Percentage of Managers trained in OSH and Injury management responsibilities | Greater than or equal to 50%                | 50%  | Over 90% |

## Equal Employment Opportunity, Equity, Access & Diversity.

The Institute continues to address the Government's priority to enhance diversity within the Public Sector. During the reporting period the Institute met its reporting obligations under equity based legislative and public sector management requirements. Developing an understanding and appreciation of cultural diversity and ethics is achieved through staff induction and professional development training.

A range of policies and documentation including access to training and development guidelines, access and equity policy, grievance management processes, our Code of Conduct and performance management systems have all had equity and diversity principles embedded in their scope.

As part of the Institute's EEO management, it has complied with the Department of Premier and Cabinet's reporting requirements under Minimum Obligatory Information Requirements.

### Substantive Equality

In accordance with the Government's Policy Framework for Substantive Equality the Institute has structures in place to monitor the impact of policies and processes that impact Aboriginal persons, people with disabilities and ethnic minorities. With an objective of substantive equality the Institute has committed and deployed significant human resources to give effect to substantive equality. This is undertaken through the roles of our Aboriginal Liaison Officer and Disability Services Officer.

## **Disability Services**

West Coast Institute of Training followed its Disability Access and Inclusion Plan to ensure that people with disabilities were given equal opportunity to participate and contribute to the activities provided within the Institute. West Coast Institute of Training is committed to bringing about systematic change that seeks to eliminate any discrimination on the grounds of disability.

The progress made towards the six outcomes of the Disability Access and Inclusion Plan are as follows:

#### Outcome one

To ensure that existing services are adapted to meet the needs of people with disabilities.

- Adaptations were made to West Coast Institute of Training's feedback forms to ensure that people with disabilities are able to provide feedback about existing services.
- A needs analysis was undertaken to establish vocational requirements.

#### **Outcome Two**

To improve access to facilities and buildings.

- An access audit was conducted using Disability Service Commissions access checklist on all campuses and identified access issues were passed on to Facilities for action.
- Improved tactile markers were installed throughout the Institute.
- Accessible drink fountains were installed.

#### **Outcome Three**

To provide information about programs and services in formats that acknowledge the communication needs of people with disabilities.

- An information access audit was undertaken using Disability Services Commission's checklist. All future materials are being monitored to ensure they meet standards.
- All information provided by West Coast Institute of Training is available in alternative formats on request.

#### **Outcome Four**

People with disabilities receive the same level and quality of service from staff of a public authority as other people receive from staff of that public authority.

- Disability Awareness training sessions were provided to staff to ensure they are aware of the needs of people with disabilities.
- Deaf Awareness training sessions were conducted.

#### **Outcome Five**

People with disabilities have the same opportunities as other people to make complaints to a public authority.

- Customer feedback forms are available in alternative formats on request.
- Information about support services are available in StudentCentro and staff are able to assist students if they wish to lodge a complaint. Student diaries issued to all students include information detailing the available support.

#### **Outcome Six**

To provide an environment for people with disabilities to participate in relevant decision-making processes within the college.

- Feedback from students with disabilities was reviewed and necessary changes made.
- Students invited to be members of the Institute's Disability Access Committee.

## **Recordkeeping Plan**

The Department of Training and Workforce Development (DTWD) and the State Training Providers (STP) had a joint Recordkeeping Plan (RKP) which was to be reviewed and updated in 2011. Permission was sought from the State Records Office for the DTWD and STPs to submit individual RKPs which was granted. The STP plan was submitted at the end of 2011.

In accordance with Standard 2, principle 6 of the RKP, the Institute ensures that staff are aware of their record keeping responsibilities through the online induction program and on an as needs basis as staff become users of the record keeping document management systems (TRIM). 2011 saw the expansion of the roll out of electronic document management and the formation of a project team to incorporate the whole Institute.

## **Energy and Carbon Management**

The Institute continues to address the Government's priority to enhance energy management. During the reporting period the Institute met its reporting obligations under *Energy Smart Government* policy and national greenhouse and energy reporting legislation and national carbon off-set standards.

The Institute has been able to record particular successes in reducing energy consumption, with a reduction of consumption by 31% from 2006 as a result of operational energy management. Further results have been achieved under the Institute's *Energy Management Plan*. The Institute has a dedicated Energy Management team to oversee the Plan, noting the following key highlights achieved in 2011:

- A comprehensive Energy Audit with actions taken in de-lamping and investigation into further efficiencies.
- Stage 3 (A Block East) of the Photovoltaic Cells Programme completed and commitment to Stage 4 (D Block) in 2012.
- Building Management System on-line analysis development through more extensive metering of the Joondalup campus.

2011 also saw the development and Implementation of the *Carbon Management Plan*, Greenhouse Gas (GHG) Inventory and Carbon Footprint measurement, with the release of the *GHG Inventory and Emissions (Carbon Footprint) 2010-2011* report. This determined the Institute's gross GHG emissions to be 2,484 tonnes CO2-e and net (after off-set) to be 2,460 tonnes CO2-e.

## Electoral Act 1907 Section 175ZE

Pursuant to the requirements of section 175ZE of the Electoral Act 1907, the following expenditures were incurred by, or on behalf of, the Institute as shown in the table below.

#### Table: Expenditure for Advertising and Media Organisations

| Class of organisation         | Total Expenditure<br>in 2011 | Organisation          | Amount<br>ex GST |
|-------------------------------|------------------------------|-----------------------|------------------|
| Advertising agencies          | \$11,417                     | Linc Integrated       | \$26,750         |
|                               |                              | AsOne Advertising     | \$847            |
| Market Research Organisations | Nil                          |                       | Nil              |
| Polling Organisations         | Nil                          |                       | Nil              |
| Direct Mail Organisations     | \$45,060                     | Student Edge          | \$14,800         |
|                               |                              | PMP Distribution      | \$30,260         |
|                               |                              | Zipform               |                  |
| Media advertising agencies    | \$248,516                    | Mitchell and Partners | \$215,633        |
|                               |                              | Adcorp Marketing      | \$32,883         |
|                               |                              |                       |                  |

RUSSEL PERRY Governing Council Chair 12 March 2012

SUE A. SLAVIN Managing Director 12 March 2012



# **Independent Auditor's Report**

## To the Parliament of Western Australia

### WEST COAST INSTITUTE OF TRAINING

#### **Report on the Financial Statements**

I have audited the accounts and financial statements of the West Coast Institute of Training. The financial statements comprise the Statement of Financial Position as at 31 December 2011, the Statement of Comprehensive Income, Statement of Changes in Equity and Statement of Cash Flows for the year then ended, and Notes comprising a summary of significant accounting policies and other explanatory information.

#### Governing Council's Responsibility for the Financial Statements

The Governing Council is responsible for keeping proper accounts, and the preparation and fair presentation of the financial statements in accordance with Australian Accounting Standards and the Treasurer's Instructions, and for such internal control as the Governing Council determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

As required by the Auditor General Act 2006, my responsibility is to express an opinion on the financial statements based on my audit. The audit was conducted in accordance with Australian Auditing Standards. Those Standards require compliance with relevant ethical requirements relating to audit engagements and that the audit be planned and performed to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Institute's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made by the Governing Council, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence obtained is sufficient and appropriate to provide a basis for my audit opinion.

#### Opinion

In my opinion, the financial statements are based on proper accounts and present fairly, in all material respects, the financial position of the West Coast Institute of Training at 31 December 2011 and its financial performance and cash flows for the year then ended. They are in accordance with Australian Accounting Standards and the Treasurer's Instructions.

#### **Report on Controls**

I have audited the controls exercised by the West Coast Institute of Training. The Governing Council is responsible for ensuring that adequate control is maintained over the receipt, expenditure and investment of money, the acquisition and disposal of public and other property, and the incurring of liabilities in accordance with the Financial Management Act 2006 and the Treasurer's Instructions, and other relevant written law.

As required by the Auditor General Act 2006, my responsibility is to express an opinion on the controls exercised by the Governing Council based on my audit conducted in accordance with Australian Auditing Standards.

#### Opinion

In my opinion, the controls exercised by the West Coast Institute of Training are sufficiently adequate to provide reasonable assurance that the receipt, expenditure and investment of money, the acquisition and disposal of property, and the incurring of liabilities have been in accordance with legislative provisions.

#### **Report on the Key Performance Indicators**

I have audited the key performance indicators of the West Coast Institute of Training. The Governing Council is responsible for the preparation and fair presentation of the key performance indicators in accordance with the Financial Management Act 2006 and the Treasurer's Instructions.

As required by the Auditor General Act 2006, my responsibility is to express an opinion on the key performance indicators based on my audit conducted in accordance with Australian Auditing Standards.

#### Opinion

In my opinion, the key performance indicators of the West Coast Institute of Training are relevant and appropriate to assist users to assess the Institute's performance and fairly represent indicated performance for the year ended 31 December 2011.

#### Independence

In conducting this audit, I have complied with the independence requirements of the Auditor General Act 2006 and the Australian Auditing Standards, and other relevant ethical requirements.

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COLIN MURPHY AUDITOR GENERAL 20 February 2012

# **Section Four: Key Performance Indicators**

## Certification of Performance Indicators for the Year Ending 31 December 2011

We hereby certify that the performance indicators are based on proper records and are relevant and appropriate for assisting users to assess West Coast Institute of Training's performance. They fairly represent the performance of West Coast Institute of Training for the financial year ended 31 December 2011.

RUSSEL PERRY Governing Council Chair

12 March 2012



SUE A. SLAVIN Managing Director 12 March 2012

# **Key Performance Indicators**

## **Desired Outcome**

### 1. Effectiveness Indicators

The effectiveness indicators measured in 2011 were:

- Student satisfaction.
- Achievement of college profile.

#### **Student Satisfaction Survey**

The 2011 Student Satisfaction Survey was conducted by Patterson Market Research on behalf of the Department of Training and Workforce Development (DTWD). A summary of the results is available in the publication, 2011 Student Satisfaction Survey West Coast Institute of Training Report, January 2012. The survey measured student perception of the:

- Quality of training.
- Quality of assessment.
- Student Experiences with training.
- Student Experiences with quality of resources.

A multiple data collection technique was employed, namely mail, online and Computer Assisted Telephone Interviewing. The process involved a two-stage mail-out, and a promotional campaign was undertaken to raise awareness of the survey, and encourage completion.

The response rates achieved for West Coast Institute of Training in 2011 are outlined in the table below. The response rate is in line with other similar surveys (NCVER etc) to this target group (e.g students) and as such, is considered reliable.

#### Table: Student Satisfaction Response Rates 2011

|                             | West Coast Institute |
|-----------------------------|----------------------|
| Population (Usable Records) | 4095                 |
| Responses achieved          | 772                  |
| % of students responding    | 18.9%                |
| Overall margin of error     | 2.2%                 |

#### 1.1 Overall Student Satisfaction

This information is available in the publication, 2011 Student Satisfaction Survey West Coast Institute of Training Report, January 2012. The key objective of the Institute is to improve student satisfaction with their course experience. The student satisfaction performance indicator compares the number of very satisfied respondents with those who are satisfied, which is expressed as a proportion of the total survey respondents.

| Tabl | e: Stude | ent Satis | faction I | Rate T | rends |  |
|------|----------|-----------|-----------|--------|-------|--|
|      |          |           |           |        |       |  |

|                   | 2007 | 2008 | 2009 | 2010 | 2011 | State<br>2011 |
|-------------------|------|------|------|------|------|---------------|
| Satisfied         | 49%  | 45%  | 47%  | 46%  | 48%  | 46%           |
| Very<br>Satisfied | 38%  | 37%  | 36%  | 43%  | 38%  | 42%           |
| Total             | 87%  | 82%  | 83%  | 89%  | 86%  | 88%           |

The Institute's student satisfaction target was 85-89% and in 2011 this was achieved. The variance between 2011 and 2010 occurred with neutral responses increasing by 4%.

#### Graduate Employment Status

Given the Institute's vision "Our students have world class skills" it is appropriate to use measures of employment status as an indicator of success.

### Table: Graduate Employment Status Response Rates 2011

|                             | West Coast Institute |
|-----------------------------|----------------------|
| Population (Usable Records) | 3,305                |
| Responses achieved          | 523                  |
| % of students responding    | 15.8%                |
| Overall margin of error     | +or- 4.5%            |

No targets for this indicator have been set as graduate destination is beyond the influence and control of the Institute.

#### Table: Graduate Employment Status Trends.

|                        | 2007 | 2008 | 2009 | 2010 | 2011 |
|------------------------|------|------|------|------|------|
| Employed               | 83%  | NA   | 75%  | NA   | 80%  |
| Unemployed             | 7%   | NA   | 13%  | NA   | 11%  |
| Not in Labour<br>Force | 10%  | NA   | 12%  | NA   | 9%   |

Note: Statistically valid Institute level data was not available for 2008 and 2010. The survey is conducted biennially. Figures have been rounded up.

### 1.2 Graduate Satisfaction

Graduate satisfaction trends for West Coast Institute, WA and Australia.

### Table: Satisfied with the overall quality of training

|  | 2007 | 2008 | 2009 | 2010 | 2011 |
|--|------|------|------|------|------|
| West Coast<br>Institute of<br>Training | 87%  | NA   | 85%  | NA   | 91%  |
| Western<br>Australia                   | 87%  | NA   | 89%  | NA   | 90%  |
| Australia                              | 89%  | NA   | 89%  | NA   | 90%  |

Note: Statistically valid Institute level data was not available for 2008 & 2010. The survey is conducted biennially. Figures have been rounded up.

|                                     | 2007  | 2008 | 2009 | 2010 | 2011 |
|-------------------------------------|-------|------|------|------|------|
| West Coast Institute<br>of Training | 85.9% | NA   | 85%  | NA   | 84%  |
| Western Australia                   | 87.6% | NA   | 88%  | NA   | 88%  |
| Australia                           | 86.7% | NA   | 86%  | NA   | 86%  |

Table: Fully or partly achieving their main reason for training

Note: Statistically valid Institute level data was not available for 2008 and 2010. The survey is conducted biennially. Figures have been rounded up.

#### 1.3 Annual Institute Profile Target Achievement

The 2011 Delivery and Performance Agreement (DPA) funded the Institute to deliver **2,227,369** Student Curriculum Hours (SCH) distributed amongst the State-defined Industry Groups. This purchased delivery by the State from West Coast Institute of Training took into consideration the needs of the state as defined in the State Training Profile and the needs of the key stakeholders of the Institute. The diversity of delivery indicates the extent to which the Institute is required to meet the strategic training needs of the local community, and the training plans of industry and individuals.

Measure A: Percentage of Achieved Delivery Against Profile Delivery.

This performance indicator shows the percentage of SCH achieved for profile funded VET delivery activities as contracted with WA Department of Training and Workforce Development through the Delivery and Performance Agreement (DPA).

The Institute's 2011 profile delivery (2,331,249 SCH) was 10.6% higher than 2010 (2,107,026 SCH) and continued to reflect the strong demand for training in the northwest metropolitan area of Perth.

| Industry Group Description                    | 2010<br>DPA | 2010<br>Actual | 2011<br>DPA | 2011<br>Actual |
|---|-------------|----------------|-------------|----------------|
| 01A Recreation Sports & Entertainment         | 134,960     | 131,375        | 136,890     | 147,610        |
| 01B Visual and Performing Arts                | 6,980       | 3,010          | 3,135       | 3,495          |
| 01C Design                                    |             |                |             |                |
| 02A Automotive                                | 76,702      | 73,701         | 72,638      | 65,268         |
| 03A Building and Construction                 | 44,262      | 69,436         | 129,972     | 109,135        |
| 04A Community Service Workers                 | 131,130     | 113,910        | 129,605     | 161,185        |
| 04B Education and Childcare                   | 297,680     | 336,967        | 361,155     | 369,149        |
| 04C Health                                    | 251,170     | 211,114        | 241,860     | 225,730        |
| 06A Food Trades and Processing                | 16,340      | 6,714          | 18,560      | 20,188         |
| 09B Metal and Mining                          |             |                | 17,856      | 14,455         |
| 10B Forestry, Farming and Landcare            | 34,220      | 28,982         | 23,028      | 34,240         |
| 10D Horticulture                              | 34,466      | 22,976         | 26,346      | 41,796         |
| 12A Personal Services                         | 47,509      | 71,023         | 62,941      | 58,005         |
| 12B Retail                                    | 37,411      | 22,943         | 17,693      | 18,505         |
| 13A Cooking                                   | 93,378      | 82,439         | 88,314      | 75,557         |
| 13B Hospitality                               | 142,965     | 119,987        | 114,991     | 116,311        |
| 13C Tourism                                   | 24,056      | 35,945         | 32,231      | 25,735         |
| 13D Travel Agents                             |             |                | 0           | 12,870         |
| 15A Electrical and Electronic Engineering     |             |                | 28,800      | 64,852         |
| 15B Electrical Trades                         |             |                | 8,392       | 972            |
| 16A Accounting and Other Business<br>Services | 77,920      | 90,530         | 80,593      | 84,,085        |
| 16B Management                                | 143,662     | 106,135        | 95,905      | 137,075        |
| 16C Office and Clerical                       | 80,350      | 106,445        | 93,564      | 116,911        |
| 17A Computing                                 | 124,548     | 187,150        | 185,232     | 159,420        |
| 18A Science and Technical Workers             | 104,700     | 124,440        | 104,698     | 107,280        |
| 19B Adult Literacy/ESL                        | 105,300     | 112,085        | 93,500      | 103,380        |
| 19E Targeted Access and Participation Courses | 59,160      | 49,719         | 59,470      | 58,080         |
| Total Profile SCH                             | 2,068,869   | 2,107,026      | 2,227,369   | 2,331,249      |
| Percentage of Profile Achieved                |             | 101.84%        |             | 104.66%        |

#### Table: Profiled Student Curriculum Hours by Purchasing Matrix Classification

It should be noted that during the course of the year, in May, September and December, West Coast Institute of Training varied the delivery profile with DTWD to better reflect student demand and labour market conditions.

A small increase in delivery funding was provided by DTWD to the Institute via Productivity Program Places, this saw a marked increase in the areas of 4A Community Service Workers. 16B Management and Office and Clerical (Industry group 16C) delivery largely reflected a strong demand for higher level qualification delivery at the Diploma level and a desire by workers to up skill with Frontline Management qualifications being highly sought.

In the planning for the start up phase of the Clarkson trades campus a number of assumptions were made in regards to projected levels of activity. 15A Electrical and Electronic Engineering experienced considerable more activity then initially planned and this reflected strong demanded for pre-apprenticeship delivery in the electrical trade area and the obverse to this demand was a reduction in delivery activity within 03A Building and Construction.

17A Computing saw demand at the Certificate IV level in Programming, Multimedia and Network Management being less than anticipated and this resulted in a significant decrease in delivery versus planned delivery.

Variations in 2011 Actual SCH compared to the initial DPA occurred in a number of industry areas and reflected labour market conditions. Accordingly, the variation depicted in the table above is based on forecasts made in December 2010 and not the final agreed DPA.

Increases and decreases in actual SCH delivered represent unanticipated upturns and downturns in demand for training in various industry areas. Some of these variations were significant due to the volatile economic conditions affecting employment in 2011. These variations highlight the willingness and ability of WCIT to accommodate changes in client demand in a volatile economic climate.

The distribution of SCH is an effectiveness measure that indicates the extent to which the Institute is meeting its contractual obligations, as well as the training needs of the local community, individuals and industry. The Institute's SCH delivery is translated through a range of courses that directly align with purchasing matrix cells that represent occupational classifications.

The Industry Group Description is a classification of courses based on the occupation or outcome the course is intended to serve.

Table: Trend data for SCH Achievement.

| DPA      | 2007   | 2008   | 2009   | 2010   | 2011   |
|----------|--------|--------|--------|--------|--------|
| % SCH    | 100.2% | 106.3% | 124.0% | 101.8% | 104.6% |
| Achieved |        |        |        |        |        |

Attainment of % SCH achieved has correlated to supply and demand issues within the labour market.

## 2. Efficiency Indicators

The efficiency indicator is a measure that shows the average cost of training delivery per student curriculum hour (SCH).

#### 2.1 Overall Cost per SCH

The overall cost per SCH shows the aggregate unit cost of delivery output per SCH, based on the delivery costs (Total Cost of Services) as detailed in the 2011 Financial Statements.

The cost per SCH for aggregate Institute delivery for 2011 was **\$13.77** and the variation between actual and estimate is largely explained by the increase in SCH delivered.

|                                       | 2007         | 2008         | 2009         | 2010         | 2011         | 2011<br>Section 40<br>Targets |
|---------------------------------------|--------------|--------------|--------------|--------------|--------------|-------------------------------|
| Total<br>cost of<br>services          | \$34,442,622 | \$36,098,074 | \$31,489,223 | \$36,992,977 | \$42,084,450 | \$40,578,756                  |
| Total<br>SCH<br>Delivered             | 2,769,931    | 2,895,835    | 2,724,437    | 2,770,353    | 3,055,780    | 2,750,000                     |
| Total<br>Cost per<br>SCH<br>delivered | \$12.43      | \$12.47      | \$11.56      | \$13.35      | \$13.77      | \$14.76                       |

Table: Overall Cost per SCH

The commissioning of new Trades campus at Clarkson resulted in abnormal expenditure with equipment purchases at the new Clarkson campus and ICT equipment of \$1,559,104 in 2011.

Employee expenses variances are due primarily to the increased staffing requirement at the new Trades campus at Clarkson. There was also a requirement to increase administration positions to support the additional delivery.

Additional depreciation was required to be recognised on the new Trades campus at Clarkson as well as the new capital equipment purchased to support the delivery to students.

There was an increase in consumables and equipment purchases, contracted services (including cleaning, security and gardening) and utility charges as a result of the operation of the new Trades campus at Clarkson. Also, the renewal of several contracts for cleaning, gardening and security at existing sites in 2011 saw substantial increases.

# **Section Five: Financial Statements**

## Certification of Financial Statements for the Year Ending 31 December 2011

The accompanying financial statements of West Coast Institute of Training have been prepared in compliance with the provisions of the Financial Management Act 2006 from proper accounts and records to present fairly the financial transactions for the financial year ended 31 December 2011 and the financial position as at 31 December 2011.

At the date of signing we are not aware of any circumstances which would render the particulars included in the financial statements misleading or inaccurate.

RUSSEL PERRY Governing Council Chair

12 March 2012

SUE A. SLAVIN Managing Director 12 March 2012

DAVID SAVILL Chief Finance Officer

12 March 2012

## STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2011

|  | Notes     | 2011 (\$)    | 2010 (\$)    |
|--|-----------|--------------|--------------|
| COST OF SERVICES                             |           |              |              |
| Expenses                                     |           |              |              |
| Employee benefits expense                    | 6         | 28,231,166   | 24,852,057   |
| Supplies and services                        | 7         | 9,845,145    | 8,526,291    |
| Depreciation and amortisation expense        | 8         | 1,578,497    | 1,185,251    |
| Cost of sales                                | 13        | 405,028      | 432,714      |
| Loss on disposal of non-current assets       | 17        | 7,055        | 3,191        |
| Other expenses                               | 9         | 2,017,559    | 1,993,473    |
| Total cost of services                       | -         | 42,084,450   | 36,992,977   |
| Income                                       |           |              |              |
| <i>Revenue</i><br>Fee for service            | 10        | 5,369,108    | 6,746,552    |
| Student fees and charges                     | 10        | 2,596,902    | 2,402,379    |
| Ancillary trading                            | 12        | 497,386      | 684,759      |
| Sales  | 12        | 582,861      | 670,649      |
| Commonwealth grants and contributions        | 13        | 148,844      | 100,000      |
| Interest revenue                             | 14        | 1,226,831    | 966,555      |
| Other revenue                                | 16        | 472,690      | 980,796      |
| Total revenue                                | 10 _      | 10,894,622   | 12,551,690   |
| Total levelue                                | -         | 10,034,022   | 12,331,030   |
| Total income other than income from State Go | overnment | 10,894,622   | 12,551,690   |
| NET COST OF SERVICES                         | -         | (31,189,827) | (24,441,287) |
| INCOME FROM STATE GOVERNMENT                 |           |              |              |
| Service Appropriation                        | 18        | 30,616,478   | 26,835,940   |
| Resources received free of charge            | 18        | 606,407      | 510,386      |
| Total income from State Government           | -         | 31,222,885   | 27,346,326   |
| SURPLUS / (DEFICIT) FOR PERIOD               | -         | 33,058       | 2,905,039    |
| OTHER COMPREHENSIVE INCOME                   |           |              |              |
| Changes in asset revaluation surplus         | 29        | 236,244      | (2,239,083)  |
| Gains / losses recognised directly in equity |           | -            | -            |
| Total other comprehensive income             | -         | 236,244      | (2,239,083)  |
| TOTAL COMPREHENSIVE INCOME FOR THE           | PERIOD    | 269,302      | 665,956      |
|  | =         |              |              |

The Statement of Comprehensive Income should be read in conjunction with the accompanying notes.

# STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2011

|                                      | Notes | 2011 (\$)   | 2010 (\$)  |
|--------------------------------------|-------|-------------|------------|
| ASSETS                               |       |             |            |
| Current Assets                       |       |             |            |
| Cash and cash equivalents            | 30    | 4,427,566   | 3,681,915  |
| Restricted cash and cash equivalents | 19,30 | 879,709     | 853,913    |
| Inventories                          | 20    | 70,491      | 88,972     |
| Receivables                          | 21    | 1,262,649   | 1,855,989  |
| Other financial assets               | 22,30 | 14,427,456  | 14,275,437 |
| Other current assets                 | 22    | 237,228     | 165,492    |
| Total Current Assets                 |       | 21,305,099  | 20,921,718 |
| Non-Current Assets                   |       |             |            |
| Property, plant and equipment        | 23    | 79,132,295  | 60,762,822 |
| Intangible assets                    | 24    | 24,583      | 49,114     |
| Total Non-Current Assets             |       | 79,156,878  | 60,811,936 |
| TOTAL ASSETS                         |       | 100,461,977 | 81,733,654 |
|                                      |       |             |            |
| LIABILITIES                          |       |             |            |
| Current Liabilities                  |       |             |            |
| Payables                             | 26    | 1,497,273   | 1,470,456  |
| Provisions                           | 27    | 4,286,290   | 3,227,915  |
| Other current liabilities            | 28    | 875,546     | 1,511,966  |
| Total Current Liabilities            |       | 6,659,108   | 6,210,337  |
| Non-Current Liabilities              |       |             |            |
| Provisions                           | 27    | 1,448,618   | 1,962,313  |
| Total Non-Current Liabilities        |       | 1,448,618   | 1,962,313  |
| Total Liabilities                    |       | 8,107,726   | 8,172,650  |
| NET ASSETS                           |       | 92,354,251  | 73,561,004 |
| Equity                               |       |             | ,          |
| Contributed equity                   | 29    | 29,445,085  | 10,921,140 |
| Reserves                             | 29    | 32,011,251  | 31,775,007 |
| Accumulated surplus                  | 29    | 30,897,915  | 30,864,857 |
| Accumulated sulpius                  | 29    | 50,087,815  | 30,004,007 |
| TOTAL EQUITY                         |       | 92,354,251  | 73,561,004 |

The Statement of Financial Position should be read in conjunction with the accompanying notes.

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2011

| Note<br>29                                      | Contributed<br>equity<br>\$ | Reserves<br>\$ | Accumulated<br>surplus /<br>(deficit)<br>\$ | Total<br>Equity<br>\$ |
|---|-----------------------------|----------------|---|-----------------------|
| Balance at 1 January 2010                       | 10,921,140                  | 34,014,090     | 27,959,818                                  | 72,895,049            |
|   |                             |                |   |                       |
| Changes in accounting policy                    | -                           | -              | -   | -                     |
| Restated balance at 1 January 2010              | 10,921,140                  | 34,014,090     | 27,959,818                                  | 72,895,049            |
| Surplus/(deficit)                               |                             |                | 2,905,039                                   | 2,905,039             |
| Other comprehensive income                      |                             | (2,239,083)    |   | (2,239,083)           |
| Total comprehensive income for the year         |                             | (2,239,083)    | 2,905,039                                   | 665,956               |
|   |                             |                |   |                       |
| Balance at 31 December 2010                     | 10,921,140                  | 31,775,007     | 30,864,857                                  | 73,561,005            |
| Balance at 1 January 2011                       | 10,921,140                  | 31,775,007     | 30,864,857                                  | 73,561,005            |
| Surplus/(deficit)                               |                             |                | 33,058                                      | 33,058                |
| Other comprehensive income                      |                             | 236,244        |   | 236,244               |
| Total comprehensive income for the year         |                             | 236,244        | 33,058                                      | 269,302               |
| Transactions with owners in their capacity as o | wners                       |                |   |                       |
| Capital appropriations                          | 18,523,944                  |                |   | 18,523,944            |
| Total   | 18,523,944                  |                |   | 18,523,944            |
| Balance at 31 December 2011                     | 29,445,085                  | 32,011,251     | 30,897,915                                  | 92,354,251            |

The Statement of Changes in Equity should be read in conjunction with the accompanying notes.

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2011

|   | Notes | 2011 (\$)    | 2010 (\$)    |
|---|-------|--------------|--------------|
| CASH FLOWS FROM STATE GOVERNMENT  |       |              |              |
| Recurrent state funding - Department of Training and Workforce<br>Development | ;     | 27,515,270   | 25,111,336   |
| Net cash provided by State Government   |       | 27,515,270   | 25,111,336   |
|   |       |              |              |
| Utilised as follows:  |       |              |              |
| CASH FLOWS FROM OPERATING ACTIVITIES  |       |              |              |
| Payments  |       |              |              |
| Employee benefits   |       | (25,199,016) | (21,975,029) |
| Supplies and services   |       | (9,197,524)  | . ,          |
| GST payments on purchases   |       | (1,032,410)  | (1,555,205)  |
| GST payments to taxation authority  |       | (51,061)     | (217,213)    |
| Other payments  |       | (2,400,138)  | (2,408,564)  |
| Receipts  |       |              |              |
| Fee for service   |       | 5,721,190    | 5,507,594    |
| Student fees and charges  |       | 2,556,142    | 2,472,565    |
| Ancillary trading   |       | 482,500      | 612,886      |
| Commonwealth grants and contributions   |       | 148,844      | 100,000      |
| Interest received   |       | 1,371,808    | 734,635      |
| GST receipts from sales   |       | 395,070      | 1,195,079    |
| GST receipts from taxation authority  |       | 651,241      | 571,266      |
| Other receipts  |       | 1,115,479    | 1,615,738    |
| Net cash used in operating activities   | 30    | (25,437,875) | (21,142,994) |
| CASH FLOWS FROM INVESTING ACTIVITIES  |       |              |              |
| Proceeds from the sale of non-current physical assets                         |       | _            | 142          |
| Purchase of non-current physical assets                                       |       | (1,153,929)  | (1,631,709)  |
| Net cash used in investing activities   |       | (1,153,929)  | (1,631,567)  |
| Net cash used in investing activities   |       | (1,100,020)  | (1,001,007)  |
| Net increase / (decrease) in cash and cash equivalents                        |       | 923,466      | 2,336,775    |
| Cash and cash equivalents at the beginning of period                          |       | 18,811,265   | 16,474,490   |
| CASH AND CASH EQUIVALENTS AT THE END OF PERIOD                                | 30    | 19,734,731   | 18,811,265   |

The Cash Flow Statement should be read in conjunction with the accompanying notes.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

# **1. Australian Accounting Standards**

# (a) General

The Institute's financial statements for the year ended 31 December 2011 have been prepared in accordance with Australian Accounting Standards. The term "Australian Accounting Standards' refers to Standards and Interpretations made by the Australian Accounting Standards Board (AASB).

The Institute has adopted any applicable, new and revised Australian Accounting Standards from their operative dates.

# (b) Early adoption of standards

The Institute cannot early adopt an Australian Accounting Standard unless specifically permitted by Treasurer's Instruction (TI) 1101 '*Application of Australian Accounting Standards and Other Pronouncements*'. There has been no early adoption of Australian Accounting Standards that have been issued or amended [but not operative] by the Institute for the annual reporting period ended 31 December 2011.

# 2. Summary of significant accounting policies

The following accounting policies have been adopted in the preparation of these financial statements. Unless otherwise stated, these policies are consistent with those adopted in the previous year.

#### (a) General Statement

The financial statements constitute general purpose financial statements which has been prepared in accordance with the Australian Accounting Standards, the Framework, Statements of Accounting Concepts and other authoritative pronouncements of the AASB as applied by the Treasurer's Instructions. Several of these are modified by the Treasurer's Instructions to vary application, disclosure, format and wording.

The Financial Management Act and the Treasurer's Instructions are legislative provisions governing the preparation of financial statements and take precedence over the Accounting Standards, the Framework, Statements of Accounting Concepts and other authoritative pronouncements of the AASB.

Where modification is required and has had a material or significant financial effect upon the reported results, details of that modification and the resulting financial effect are disclosed in the notes to the financial statements.

# (b) Basis of Preparation

The financial statements have been prepared on the accrual basis of accounting using the historical cost convention, except for land and buildings which have been measured at fair value.

The accounting policies adopted in the preparation of the financial statements have been consistently applied throughout all periods presented unless otherwise stated.

The financial statements are presented in Australian dollars and all values are rounded to the nearest dollar (\$).

The judgements that have been made in the process of applying the Institute's accounting policies that have the most significant effect on the amounts recognised in the financial statements are disclosed at note 3 "Judgements made by management in applying accounting policies".

The key assumptions made concerning the future, and other key sources of estimation uncertainty at the end of the reporting period that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are disclosed at note 4 "Key sources of estimation uncertainty".

## (c) Reporting Entity

The reporting entity comprises the Institute and there are no related or affiliated entities (see also note 38 "Related and Affiliated bodies").

### (d) Contributed Equity

AASB Interpretation 1038 "Contributions by Owners Made to Wholly-Owned Public Sector Entities' requires transfers in the nature of equity contributions, other than as a result of a restructure of administrative arrangements, to be designated by the Government (the owner) as contributions by owners (at the time of, or prior to transfer) before such transfers can be recognised as equity contributions. Capital appropriations have been designated as contributions by owners per TI 955 'Contributions by Owners made to Wholly Owned Public Sector Entities' and have been credited directly to Contributed Equity.

Transfer of net assets to/from other agencies, other than as a result of a restructure of administrative arrangements, are designated as contributions by/distributions to owners to where the transfers are non-discretionary and non-reciprocal (see note 29 'Equity').

Repayable capital appropriations are recognised as liabilities. See Note 18 "Income from State Government" for further commentary on the application of TI 955.

#### (e) Income

#### Revenue Recognition

Revenue is measured at the fair value of consideration received or receivable.

The majority of operating revenue of the Institute represents revenue earned from student fees and charges, fee for service, ancillary services, trading activities and Commonwealth grants and contributions.

# Sale of Goods

Revenue is recognised from the sale of goods and disposal of other assets when the significant risks and rewards of ownership control transfer to the purchaser and can be measured reliably.

#### Provision of services

Revenue is recognised by reference to the stage of completion of the transaction.

#### Interest

Revenue is recognised as the interest accrues. The effective interest method which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset is used where applicable.

#### Grants, donations, gifts and other non-reciprocal contributions

Revenue is recognised at fair value when the Institute obtains control over the assets comprising the contributions, usually when cash is received.

Other non-reciprocal contributions that are not contributions by owners are recognised at their fair value. Contributions of services are only recognised when a fair value can be reliably determined and the services would be purchased if not donated.

Where contributions recognised as revenues during the reporting period were obtained on the condition that they be expended in a particular manner or used over a particular period, and those conditions were undischarged as at the balance sheet date, the nature of, and amounts pertaining to, those undischarged conditions are disclosed in the notes.

#### Service appropriations

Service appropriations are recognised as revenues at fair value in the period in which the Institute gains control of the appropriated funds. The Institute gains control of appropriated funds at the time those funds are deposited into the bank account or credited to the "Amount receivable for services" (holding account) held at Treasury.

# State funds

The funds received from the Department Training and Workforce Development in respect of the delivery of services forming part of the Delivery Performance Agreement are included in State funds, disclosed under "Income received from State Government". They are the result of training successfully

tendered for under competitive tendering arrangements. This revenue is recognised at nominal value in the period in which the Institute meets the terms of the Agreement. See note 18 "Income from State Government".

#### Gains

Realised or unrealised gains are usually recognised on a net basis. These include gains arising on the disposal of non-current assets and some revaluations of non-current assets.

### (f) Borrowing Costs

Borrowing costs for qualifying assets are capitalised net of any investment income earned on the unexpended portion of the borrowings. A qualifying asset is an asset that necessarily takes a substantial period of time to get ready for its intended use or sale. Other borrowing costs are expensed when incurred.

The capitalisation rate used to determine the amount of borrowing costs to be capitalised is the weighted average interest rate applicable to the Institute's outstanding borrowings during the year, in this case 6.3% (2010: 6.3%)

### (g) Property, Plant and Equipment

## Capitalisation/Expensing of assets

Items of property, plant and equipment and infrastructure costing \$5,000 or more are recognised as assets and the cost of utilising assets is expensed (depreciated) over their useful lives. Where applicable in accordance with TI 1101, the capitalisation threshold has been applied to the aggregate value of a group or network of assets where the cost of individual item may be below the threshold but collectively the cost of the items in the group or network exceeds the threshold. An example of this is the Institute Library Collection where individual items are below the capitalisation threshold but the collection has a long useful life and a material value.

Items of property, plant and equipment costing less than \$5,000 are immediately expensed directly to the Statement of Comprehensive Income (other than where they form part of a group of similar items which are significant in total).

## Initial recognition and measurement

Property, plant and equipment and infrastructure are initially recognised at cost. For items of property, plant and equipment acquired at no cost or for nominal consideration, the cost is their fair value at the date of acquisition.

#### Subsequent measurement

Subsequent to initial recognition of an asset, the revaluation model is used for the measurement of land and buildings and the cost model for all other property, plant and equipment. Land and buildings are carried at fair value less accumulated depreciation on buildings and accumulated impairment losses. All other items of property, plant and equipment are stated at historical cost less accumulated depreciation and accumulated impairment losses.

Where market-based evidence is available, the fair value of land and buildings is determined on the basis of current market buying values determined by reference to recent market transactions. When buildings are re-valued by reference to recent market transactions, the accumulated depreciation is eliminated against the gross carrying amount of the asset and the net amount restated to the revalued amount.

In the absence of market-based evidence, the fair value of land and buildings is determined on the basis of existing use. This normally applies where buildings are specialised or where land use is restricted. Fair value for existing use assets is determined by reference to the cost of replacing the remaining future economic benefits embodied in the asset, i.e. the depreciated replacement cost. Where the fair value of buildings is dependent on using the depreciated replacement cost, the gross carrying amount and the accumulated depreciation are restated proportionately.

Land and buildings are independently valued annually by the Western Australian Land Information Authority (Valuation Services) and recognised with sufficient regularity to ensure that the carrying amount does not differ materially from the asset's fair value at the end of the reporting period.

The most significant assumptions in estimating fair value are made in assessing whether to apply the existing use basis to assets and in determining estimated useful life. Professional judgement by the valuer is required where the evidence does not provide a clear distinction between market type assets and existing use assets. Refer to note 23 'Property, plant and equipment' for further information on revaluations.

## **De-recognition**

Upon disposal or de-recognition of an item of property, plant and equipment, any revaluation surplus relating to that asset is retained in the asset revaluation surplus.

#### Asset revaluation surplus

The asset revaluation surplus is used to record increments and decrements on the revaluation of noncurrent assets as described in note 23 "Property, plant and equipment".

#### Depreciation

All non-current assets having a limited useful life are systematically depreciated over their estimated useful lives in a manner that reflects the consumption of their future economic benefits.

Land is not depreciated. Depreciation on other assets is calculated using the straight line method over its useful life, using rates which are reviewed annually. Estimated useful lives for each class of depreciable asset are:

| Buildings   | 5 to 40 years |
|---|---------------|
| Plant, furniture and general equipment                | 2 to 15 years |
| Computing, communications and software <sup>(a)</sup> | 3 to 15 years |
| Leasehold improvements                                | 5 years       |
| Motor vehicle, caravans and trailers                  | 6.67 years    |

<sup>(a)</sup> Software that is integral to the operation of related hardware

#### Artworks and Library Collections

#### Artworks

The Institute's artworks collection recorded on the Artworks Register is not classified as property, plant and equipment due to the value (currently at 1993 historical cost of \$2,973) being immaterial to total property, plant and equipment, and a more current value not being reliably established. Similarly, no depreciation of these is recognised as the useful lives of these items are anticipated to be very long / indefinite, and their service potential has not, in any material sense, been consumed during the reporting period.

#### Library Collection

The Institute recognised the Library Collection as a grouped asset from 31 December 2006, requiring the first 100% depreciation of the first year's (2003) purchases as at 31 December 2009, and following years' depreciation in subsequent reporting periods. 2010 was the first year where purchases were de-recognised in accordance with the "rolling depreciation" methodology (see note 23). Future years will be treated using the same methodology.

## (h) Intangible Assets

#### Capitalisation/Expensing of assets

Acquisitions of intangible assets and internally generated intangible assets costing \$5,000 or more are capitalised. The cost of utilising the assets is expensed (amortised) over their useful life. Costs incurred below these thresholds are immediately expensed directly to the Statement of Comprehensive Income.

All acquired and internally developed intangible assets are initially recognised at cost. For assets acquired at no cost or for nominal consideration, the cost is their fair value at the date of acquisition.

The cost model is applied for subsequent measurement requiring the asset to be carried at cost less any accumulated amortisation and accumulated impairment losses.

Amortisation for intangible assets with finite useful lives is calculated for the period of the expected benefit (estimated useful life which is reviewed annually) on the straight line basis using rates which

are reviewed annually. All intangible assets controlled by the Institute have a finite useful life and zero residual value. The expected useful lives for each class of intangible asset are:

Software <sup>(a)</sup> 2 to 5 years

(a) Software that is not integral to the operation of any related hardware.

## Computer Software

Software that is an integral part of the related hardware is treated as property, plant and equipment. Software that is not an integral part of the related hardware is treated as an intangible asset. Software costing less than \$5,000 is expensed in the year of acquisition.

#### Licences

Licences have a finite useful life and are carried at cost less accumulated amortisation and accumulated impairment losses.

#### Research and Development Costs

Research costs are expensed as incurred. Development costs incurred for an individual project are carried forward when the future recoverability can reasonably be regarded as assured and the total project costs are likely to exceed \$5,000. Other development costs are expensed as incurred.

### Website costs

Website costs are charged as expenses when they are incurred unless they relate to the acquisition or development of an asset when they may be capitalised and amortised. Generally, costs in relation to feasibility studies during the planning phase of a website, and ongoing costs of maintenance during the operating phase are expensed. Costs incurred in building or enhancing a website, to the extent that they represent probable future economic benefits that can be reliably measured, are capitalised.

#### (i) Impairment of Assets

Property, plant and equipment, and intangible assets are tested for any indication of impairment at the end of each reporting period. Where there is an indication of impairment, the recoverable amount is estimated. Where the recoverable amount is less than the carrying amount, the asset is considered impaired and is written down to the recoverable amount and an impairment loss is recognised. As the Institute is a not-for-profit entity, unless an asset has been identified as a surplus asset, the recoverable amount is the higher of an asset's fair value less costs to sell and depreciated replacement cost.

The risk of impairment is generally limited to circumstances where an asset's depreciation is materially understated, where the replacement cost is falling or where there is a significant change in useful life.

Each relevant class of assets is reviewed annually to verify that the accumulated depreciation/amortisation reflects the level of consumption or expiration of assets' future economic benefits and to evaluate any impairment risk from falling replacement costs or a significant change in useful life.

Intangible assets with an indefinite useful life and intangible assets not yet available for use are tested for impairment at the end of each reporting period irrespective of whether there is any indication of impairment.

The recoverable amount of assets identified as surplus assets is the higher of fair value less costs to sell and the present value of future cash flows expected to be derived from the asset. Surplus assets carried at fair value have no risk of material impairment where fair value is determined by reference to market-based evidence. Where fair value is determined by reference to depreciated replacement cost, surplus assets are at risk of impairment and the recoverable amount is measured. Surplus assets at cost are tested for indications of impairment at the end of each reporting period.

See note 25 "Impairment of assets" for the outcome of impairment reviews and testing. See note 2(p) "Receivables" and note 21 "Receivables" for impairment of receivables.

# (j) Non-current Assets (or Disposal Groups) Classified as Held for Sale

Non-current assets (or disposal groups) held for sale are recognised at the lower of carrying amount and fair value less costs to sell and are presented separately from other assets in the Statement of Financial Position. Assets classified as held for sale are not depreciated or amortised.

# (k) Leases

The Institute has no finance leases. The Institute has a number of operating lease arrangements for motor vehicles and accommodation. Lease payments are expensed on a straight line basis over the lease term as this represents the pattern of benefits derived from the leased properties.

### (I) Financial Instruments

In addition to cash and bank overdraft, the Institute has two categories of financial instrument:

- · Loans and receivables; and
- Financial liabilities measured at amortised cost.

These have been disaggregated into the following classes:

#### Financial Assets

- · Cash and cash equivalents (including restricted cash and cash equivalents)
- Receivables
- Amounts receivable for services
- Term deposits

#### Financial Liabilities

Payables

Initial recognition and measurement of financial instruments is at fair value which normally equates to the transaction cost or face value. Subsequent measurement is at amortised cost using the effective interest method.

The fair value of short-term receivables and payables is the transaction cost or the face value because there is no interest rate applicable and subsequent measurement is not required as the effect of discounting is not material.

#### (m) Cash and cash equivalents

For the purpose of the Statement of Cash Flows, cash and cash equivalents include restricted cash and cash equivalents. These are comprised of cash on hand and short-term deposits with original maturities of three months or less that are readily convertible to a known amount of cash and which are subject to insignificant risk of changes in value, and bank overdrafts.

# (n) Accrued Salaries

Accrued salaries (see note 26 'Payables') represent the amount due to staff but unpaid at the end of the financial year, as the end of the last pay period for that financial year does not coincide with the end of the financial year. Accrued salaries are settled within a fortnight of the financial year end. The Institute considers the carrying amount of accrued salaries to be equivalent to its net fair value.

The accrued salaries suspense account (see note 19 'Restricted cash and cash equivalents') consists of amounts paid annually into a suspense account over a period of ten financial years to largely meet the additional cash outlay in each eleventh year when 27 pay days occur instead of the normal 26. No interest is received on this account.

## (o) Inventories

Inventories are measured at the lower of cost and the net realisable value. Costs are assigned by the method most appropriate to each particular class of inventory, with the majority being valued on an average cost basis.

Inventories not held for resale are valued at cost unless they are no longer required, in which case they are valued at net realisable value.

See note 20 "Inventories".

### (p) Receivables

Receivables are recognised and carried at original invoice amount less an allowance for any uncollectible amounts (i.e. impairment). The collectability of receivables is reviewed on an ongoing basis and any receivables identified as uncollectible are written off against the allowance account. The allowance for uncollectible amounts (doubtful debts) is raised when there is objective evidence that the Institute will not be able to collect the debts. The carrying amount is equivalent to fair value as it is due for settlement within 30 days. See note 2(I) "Financial Instruments" and note 21 "Receivables".

A provision for impairment of receivables can only be raised if there is objective evidence of impairment.

### (q) Payables

Payables are recognised at the amounts payable when the Institute becomes obliged to make future payments as a result of a purchase of assets or services. The carrying amount is equivalent to fair value, as they are generally settled within 30 days. See note 3(I) "Financial Instruments" and note 26 "Payables".

### (r) Provisions

Provisions are liabilities of uncertain timing and amount and are recognised where there is a present legal, equitable or constructive obligation as a result of a past event and when the outflow of resources embodying economic benefits is probable and a reliable estimate can be made of the amount of obligation. Provisions are reviewed at the end of each reporting period. See note 27 "Provisions".

#### (i) Provisions - employee benefits

All annual leave and long service leave provisions are in respect of employees" services up to the end of the reporting period.

### Annual Leave

The liability for annual leave expected to be settled within 12 months after the reporting period is recognised and measured at the undiscounted amounts expected to be paid when the liabilities are settled.

Annual leave not expected to be settled within 12 months after the reporting period is recognised and measured at the present value of amounts expected to be paid when the liabilities are settled using the remuneration rate expected to apply at the time of settlement.

When assessing expected future payments consideration is given to expected future wage and salary levels including non-salary components such as employer superannuation contributions as well as the experience of employee departures and periods of service. The expected future payments are discounted using market yields at the end of the reporting period on national government bonds with terms to maturity that match, as closely as possible, the estimated future cash outflows.

The provision for annual leave is classified as a current liability as the Institute does not have an unconditional right to the deferred settlement for at least 12 months after the reporting period.

### Long Service Leave

The liability for long service leave expected to be settled within 12 months after the end of the reporting period is recognised and measured at the undiscounted amounts expected to be paid when the liability is settled.

Long service leave not expected to be settled within 12 months after the end of the reporting period is recognised and measured at the present value of amounts expected to be paid when the liabilities are settled using the remuneration rate expected to apply at the time of settlement.

When assessing expected future payments consideration is given to expected future wage and salary levels including non salary components such as employer superannuation contributions, as well as the experience of employee departures and periods of service. The expected future payments are discounted using market yields at the end of the reporting period on national government bonds with terms to maturity that match, as closely as possible, the estimated future cash outflows.

Unconditional long service leave provisions are classified as current liabilities as the Institute does not have an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period. Pre-conditional and conditional long service leave provisions are classified as non-current liabilities because the Institute has an unconditional right to defer the settlement of the liability until the employee has completed the requisite years of service.

#### Deferred leave

The provision for deferred leave relates to Public Service employees who have entered into an agreement to self-fund an additional twelve months leave in the fifth year of the agreement. The provision recognises the value of salary set aside for employees to be used in the fifth year. This liability is measured on the same basis as annual leave. Deferred salary is reported as a non-current provision until the fifth year.

#### Superannuation

The Government Employees Superannuation Board (GESB) administers public sector superannuation arrangements in Western Australia in accordance with legislative requirements.

Eligible employees may contribute to the Pension Scheme, a defined benefit pension scheme now closed to new members since 1987, or the Gold State Superannuation Scheme (GSS), a defined benefit lump sum scheme also closed to new members since 1995.

The GSS is a defined benefit scheme for the purposes of employees and whole of government reporting. However, it is a defined contribution plan for Institute purposes because the concurrent contributions (defined contributions) made by the Institute to GESB extinguishes the Institute's obligations to the related superannuation liability.

The Institute has no liabilities under the Pension or the GSS Schemes. The liabilities for the unfunded Pension Scheme and the unfunded GSS Scheme transfer benefits attributable to members who transferred from the Pension Scheme, are assumed by the Treasurer. All other GSS obligations are funded by concurrent contributions made by the Institute to GESB through the Department of Training and Workforce Development. The concurrently funded part of the GSS is a defined contribution scheme as these contributions extinguish all liabilities in respect of the concurrently funded GSS obligations.

Employees commencing employment prior to 16 April 2007 who are not members of either the Pension or the GSS Schemes become non-contributory members of the West State Superannuation (WSS) Scheme, an accumulation scheme. Employees commencing employment on or after 16 April 2007 become members of the GESB Super (GESBS) Scheme. Both of these schemes are accumulation schemes. The Institute makes concurrent contributions to GESB through the Department of Training and Workforce Development on behalf of employees in compliance with the *Commonwealth Government's Superannuation Guarantee (Administration) Act 1992.* These contributions extinguish the liability for superannuation in respect of the WSS and GESBS Schemes.

GESB makes all benefit payments in respect of the Pension Scheme and GSS, and is recouped from the Treasurer for the employer's share. See also note 2(s) "Superannuation expense".

#### (ii) Provisions -Other

#### Employment On-Costs

Employment on-costs, including workers" compensation insurance, are not employee benefits and are recognised separately as liabilities and expenses when the employment to which they relate has occurred. Employment on-costs are included as part of "Other expenses" and are not included as part of the Institute's "Employee benefits expense". The related liability is included in "Employment on-costs provision" (see note 9 "Other expenses" and note 27 "Provisions").

## (s) Superannuation Expense

The superannuation expense in the Statement of Comprehensive Income comprises of employer contributions paid to the GSS (concurrent contributions), the West State Superannuation Scheme (WSS), and the GESB Super Scheme (GESBS).

## (t) Resources Received Free of Charge or for Nominal Cost

Resources received free of charge or for nominal cost that can be reliably measured are recognised as income at fair value. Where the resource received represents a service that the authority would otherwise pay for, a corresponding expense is recognised. Receipts of assets are recognised in the Statement of Financial Position.

Assets or services received from other State Government agencies are separately disclosed under Income from State Government in the Statement of Comprehensive Income.

# (u) Comparative Figures

Comparative figures are, where appropriate, reclassified to be comparable with the figures presented in the current financial year.

#### 3. Judgements made by management in applying accounting policies

The preparation of financial statements requires management to make judgements about the application of accounting policies that have a significant effect on the amounts recognised in the financial statements. The Institute evaluates these judgements regularly.

The judgements that have been made in the process of applying accounting policies that have the most significant effect on the amounts recognised in the financial statements include:

#### Operating lease commitments

The Institute has entered into several commercial leases and has determined that the lessor retains substantially all the significant risks incidental to ownership of the property. Accordingly, the leases have been classified as operating leases.

### Valuation of Land and Buildings

Fair value has been determined on a current use valuation for land and depreciated replacement cost valuation for buildings. The Institute has adopted these valuations rather than market values on the assumption that the land and buildings will continue to be used as a State Training Provider.

#### 4. Key sources of estimation uncertainty

Key estimates and assumptions concerning the future are based on historical experiences and various other factors that have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities within the next financial year.

## Valuation of Long Service Leave Liability

Several estimations and assumptions in calculating the Institute's long service leave provision include expected future salary rates, discount rates, employee retention rates and expected future payments. Changes in these estimations and assumptions may impact on the carrying amount of the long service leave provision.

# 5. Disclosure of changes in Accounting Policy and Estimates

#### Initial application of an Australian Accounting Standard

The Institute has applied the following Australian Accounting Standards effective for annual reporting periods beginning on or after 1 January 2011 that impacted on the Institute:

| AASB 2009-12 | Amendments to Australian Accounting Standards [AASB 5, 8, 108, 110, 112, 119, 133, 137, 139, 1023 & 1031 and Interpretations 2, 4, 16, 1039 & 1052]  |
|--------------|--|
|              | This Standard makes editorial amendments to a range of Australian Accounting Standards and Interpretations. There is no financial impact.  |
| AASB 2010-4  | Further Amendments to Australian Accounting Standards arising from the Annual  |
| 13]          | Improvements Project [AASB 1, AASB 7, AASB 101 & AASB 134 and Interpretation   |
|              | The amendments to AASB 7 clarify financial instrument disclosures in relation to credit risk. The carrying amount of financial assets that would otherwise be past due or impaired whose terms have been renegotiated is no longer required to be disclosed. There is no financial impact.               |
|              | The amendments to AASB 101 clarify the presentation of the statement of changes in equity. The disaggregation of other comprehensive income reconciling the carrying amount at the beginning and the end of the period for each component of equity is no longer required. There is no financial impact. |
| AASB 2010-5  | Amendments to Australian Accounting Standards [AASB 1, 3, 4, 5, 101, 107, 112,118, 119, 121, 132, 133, 134, 137, 139, 140, 1023 & 1038 and Interpretations 112, 115, 127, 132 & 1042]  |
|              | This Standard makes editorial amendments to a range of Australian Accounting Standards and Interpretations. There is no financial impact   |

The following Australian Accounting Standards are considered as not being applicable to the public sector as they have no impact or do not apply to not-for-profit agencies:

| AASB 124                                | Related Party Disclosures  |
|---|--|
| Interpretation 19                       | Extinguishing Financial Liabilities with Equity Instruments  |
| AASB 2009-13<br>19 [AASB 1]             | Amendments to Australian Accounting Standards arising from Interpretation  |
| AASB 2010-1<br>Comparative AASB 7<br>7] | Amendments to Australian Accounting Standards – Limited Exemption from<br>Disclosures for First-time Adopters [AASB 1 & AASB   |
| AASB 2010-3                             | Amendments to Australian Accounting Standards arising from the Annual<br>Improvements Project [AASB 3, AASB 7, AASB 121, AASB 128, AASB 131,<br>AASB 132 & AASB 139] |
| AASB 2009-14                            | Amendments to Australian Interpretation – Prepayments of a Minimum Funding Requirement [Interpretation 14]   |

# Voluntary changes in Accounting Policy

There are no voluntary changes in Accounting Policy for the year ending 31 December 2011.

# Future impact of Australian Accounting Standards not yet operative

The Institute cannot early adopt an Australian Accounting Standard unless specifically permitted by TI 1101 'Application of Australian Accounting Standards and Other Pronouncements'. Consequently, the Institute has not applied early any of the following Australian Accounting Standards that have been issued that may impact the Institute. Where applicable, the Institute plans to apply these Australian Accounting Standards from their application date:

| Note 5 cor | ntinued   |  |
|------------|---|--|
|            | Title   | Operative for<br>reporting periods<br>beginning on / after |
| AASB 9     | Financial Instruments   | l Jan 2013   |
|            | This Standard supersedes AASB 139 Financial Instruments: Recognition and Measurement,<br>introducing a number of changes to accounting treatments.<br>The Standard was reissued in Dec 2010. Treasury has not yet determined the<br>application or the potential impact of the Standard for agencies.   |  |
| AASB 10    | Consolidated Financial Statements   | l Jan 2013   |
|            | This Standard supersedes requirements under AASB 127 Consolidated and Separate<br>Financial Statements and Interpretation 112 Consolidation – Special Purpose Entities,<br>introducing a number of changes to accounting treatments.<br>The Standard was issued in Aug 2011. Treasury has not yet determined the application<br>or the potential impact of the Standard for agencies. |  |
| AASB 11    | Joint Arrangements  | l Jan 2013   |
|            | This Standard supersedes AASB 131 Interests in Joint Ventures, introducing a number of changes to accounting treatments.<br>The Standard was issued in Aug 2011. Treasury has not yet determined the application or the potential impact of the Standard for agencies.  |  |
| AASB 12    | Disclosure of Interests in Other Entities   | l Jan 2013   |
|            | This Standard supersedes disclosure requirements under AASB 127 Consolidated and<br>Separate Financial Statements and AASB 131 Interests in Joint Ventures.<br>The Standard was issued in Aug 2011. Treasury has not yet determined the application<br>or the potential impact of the Standard for agencies.  | ·  |
| AASB 13    | Fair Value Measurement  | l Jan 2013   |
|            | This Standard defines fair value, sets out a framework for measuring fair value and requires disclosures about fair value measurements. There is no financial impact.   | . jun 2010   |
| AASB 119   | Employee Benefits   | I Jan 2013   |
|            | This Standard supersedes AASB 119 Employee Benefits, introducing a number of changes to accounting treatments.<br>The Standard was issued in Sep 2011. Treasury has not yet determined the application or the potential impact of the Standard for agencies.  |  |
| AASB 127   | Separate Financial Statements<br>This Standard supersedes requirements under AASB 127 Consolidated and Separate<br>Financial Statements, introducing a number of changes to accounting treatments.<br>The Standard was issued in Aug 2011. Treasury has not yet determined the application<br>or the potential impact of the Standard for agencies.                                   | I Jan 2013   |
| AASB 128   | Investments In Associates and Joint Ventures  | l Jan 2013   |
|            | This Standard supersedes AASB 128 Investments in Associates, introducing a number of changes to accounting treatments.<br>The Standard was issued in Aug 2011. Treasury has not yet determined the application or the potential impact of the Standard for agencies.  | -  |

Note 5 continued

|              | Title   | Operative for<br>reporting periods<br>beginning on /<br>after |
|--------------|---|---|
| AASB 1053    | Application of Tiers of Australian Accounting Standards<br>This standard establishes a differentiated financial reporting framework consisting of<br>two tiers of reporting requirements for preparing general purpose financial<br>statements.   |   |
|              | The standard does not have any financial impact on the Institute. However it may<br>affect disclosures in the financial statements of the Institute if the reduced disclosure<br>requirements apply. Treasury has not yet determined the application or potential<br>impact of the new Standard for agencies.   |   |
| AASB 1054    | Australian Additional Disclosures   |   |
|              | This Standard, in conjunction with AASB 2011-1Amendments to Australian Accounting Standards arising from the Trans-Tasman Convergence Project, removes disclosure requirements from other Standards and incorporates them in a single Standard to achieve convergence between Australian and New Zealand Accounting Standards. There is no financial impact.  | I Jul 2011  |
| AASB 2009-11 | Amendments to Australian Accounting Standards arising from AASB 9 [AASB 1, 3, 4, 5, 7, 101, 102, 108, 112, 118, 121, 127, 128, 131, 132, 136, 139, 1023 & 1038 and Interpretations 10 & 12].  | l Jan 2013  |
|              | This Standard is superseded by AASB 2010-7.   |   |
| AASB 2010-2  | Amendments to Australian Accounting Standards arising from Reduced Disclosure<br>Requirements [AASB 1, 2, 3, 5, 7,8, 101, 102, 107, 108, 110, 111, 112, 116, 117, 119,<br>121,123, 124, 127, 128, 131, 133, 134, 136, 137, 138, 140, 141,1050 & 1052 and<br>Interpretations 2, 4, 5, 15, 17, 127, 129 & 1052]   | I July 2013   |
|              | This Standard makes amendments to many Australian Accounting Standards, including Interpretations, to introduce reduced disclosure requirements into these pronouncements for application by certain types of entities.   |   |
|              | The Standard is not expected to have any financial impact on the Institute. However<br>this Standard may reduce some note disclosures in the financial statements of the<br>Institute. Treasury has not yet determined the application or the potential impact<br>of the amendments to these Standards for agencies.  |   |
| AASB 2010-6  | Amendments to Australian Accounting Standards – Disclosures on Transfers of Financial Assets [AASB 1 & AASB 7]  | Jul 2011  |
|              | The amendments to AASB 7 introduce additional disclosure relating to transfers of financial assets. There is no financial impact.   |   |
| AASB 2010-7  | Amendments to Australian Accounting Standards arising from AASB 9 (December 2010)<br>[AASB 1, 3, 4, 5, 7, 101,102, 108, 112, 118, 120, 121, 127, 128, 131, 132, 136,<br>137,139, 1023 & 1038 and Interpretations 2, 5, 10, 12, 19 & 127]  | l Jan 2013  |
|              | This Standard makes amendments to other Australian Accounting Standards and Interpretations as a result of issuing AASB 9 in Dec 2010. Treasury has not yet determined the application or the potential impact of the Standard for agencies.  |   |
| AASB 2011-1  | Amendments to Australian Accounting Standards arising from the Trans-Tasman<br>Convergence Project [AASB 1, 5, 101, 107, 108, 121, 128, 132 & 134 and<br>Interpretations 2, 112 & 113]<br>This Standard, in conjunction with AASB 1054, removes disclosure requirements from other<br>Standards and incorporates them in a single Standard to achieve convergence between<br>Australian and New Zealand Accounting Standards. There is no financial impact. | Jul 2011  |

Title

Operative for reporting periods beginning on / after

| AASB 2011- | Amendments to                  | Australian | Accounting | Standards | arising | from    | the  | 1 July 2013 |
|------------|--------------------------------|------------|------------|-----------|---------|---------|------|-------------|
|            | Trans-Tasman                   | Convergend | ce Project | – Red     | uced    | Disclos | sure |             |
| 2          | Requirements [AASB 101 & 1054] |            |            |           |         |         |      |             |

This Standard removes disclosure requirements from other Standards and incorporates them in a single Standard to achieve convergence between Australian and New Zealand Accounting Standards for reduced disclosure reporting. Treasury has not yet determined the application or the potential impact of the amendments to these Standards for agencies.

| AASB 2011- | Amendments to Australian Accounting Standards – Extending Relief      |
|------------|---|
| 5          | from Consolidation, the Equity Method and Proportionate Consolidation |
|            | [AASB 127, 128 & 131]   |

This Standard extends the relief from consolidation, the equity method and proportionate consolidation by removing the requirement for the consolidated financial statements prepared by the ultimate or any intermediate parent entity to be IFRS compliant, provided that the parent entity, investor or venturer and the ultimate or intermediate parent entity are not-for-profit entities that comply with Australian Accounting Standards. There is no impact.

AASB 2011- Amendments to Australian Accounting Standards – Extending Relief from Consolidation, the Equity Method and Proportionate Consolidation – Reduced Disclosure Requirements [AASB 127, 128 & 131]

> This Standard extends the relief from consolidation, the equity method and proportionate consolidation by removing the requirement for the consolidated financial statements prepared by the ultimate or any intermediate parent entity to be IFRS compliant, provided that the parent entity, investor or venturer and the ultimate or intermediate parent entity comply with Australian Accounting Standards or Australian Accounting Standards – Reduced Disclosure Requirements. There is no impact.

AASB 2011- Amendments to Australian Accounting Standards arising from the Consolidation and Joint Arrangements Standards [AASB 1, 2, 3, 5, 7, 9, 2009-11, 101, 107, 112, 118, 121, 124, 132, 133, 136, 138, 139, 1023 & 1038 and Interpretations 5, 9, 16 & 17]

> This Standard gives effect to many consequential changes arising from the issuance of AASB 10, AASB 11, AASB 127 Separate Financial Statements and AASB 128 Investments in Associates and Joint Ventures. Treasury has not yet determined the application or the potential impact of the Standard for agencies.

 
 AASB
 Amendments to Australian Accounting Standards arising from AASB 13

 2011-8
 [AASB 1, 2, 3, 4, 5, 7, 9, 2009-11, 2010-7, 101, 102, 108, 110, 116, 117, 118, 119, 120, 121, 128, 131, 132, 133, 134, 136, 138, 139, 140, 141, 1004, 1023 & 1038 and Interpretations 2, 4, 12, 13, 14, 17, 19, 131 & 132]

 This Standard replaces the existing definition and fair value guidance in other Australian Accounting Standards and Interpretations as the result of issuing AASB 13 in Sep 2011. There is no financial impact.

1 Jul 2011

1 Jul 2013

1 Jan 2013

1 Jan 2013

| AASB<br>2011-9  | Amendments to Australian Accounting Standards – Presentation of Items of<br>Other Comprehensive Income [AASB 1, 5, 7, 101, 112, 120, 121, 132, 133,<br>134, 1039 &1049]  | 1 Jul 2012 |
|-----------------|--|------------|
|                 | This Standard requires to group items presented in other comprehensive income on the basis of whether they are potentially reclassifiable to profit or loss subsequently (reclassification adjustments). Treasury has not yet determined the application or the potential impact of the Standard for agencies. |            |
| AASB<br>2011-10 | Amendments to Australian Accounting Standards arising from AASB 119<br>(September 2011) [AASB 1, 8, 101, 124, 134, 1049 & 2011-8 and<br>Interpretation 14]   | 1 Jan 2013 |
|                 | This Standard makes amendments to other Australian Accounting<br>Standards and Interpretations as a result of issuing <i>AASB 119 Employee</i><br><i>Benefits</i> in Sep 2011. Treasury has not yet determined the application or<br>the potential impact of the Standard for agencies                         |            |
| AASB<br>2011-11 | Amendments to AASB 119 (September 2011) arising from Reduced<br>Disclosure Requirements  | 1 Jul 2013 |
|                 | This Standard gives effect to Australian Accounting Standards – Reduced Disclosure Requirements for <i>AASB 119</i> (Sep 2011). Treasury has not yet determined the application or the potential impact of the Standard for  |            |

Treasury considers the following Australian Accounting Standards as not being applicable to the public sector as they have no impact or do not apply to not-for-profit entities:

|              | Title  | Operative<br>for<br>reporting<br>periods<br>beginning<br>on/after |
|--------------|--|---|
| AASB 2010-8  | Amendments to Australian Accounting Standards - Deferred<br>Tax: Recovery of Underlying Assets [AASB 112]                                  | 1 Jan 2012  |
| AASB 2010-9  | Amendments to Australian Accounting Standards - Severe<br>Hyperinflation and Removal of Fixed Dates for First-time<br>Adopters [AASB 1]    | 1 July 2011   |
| AASB 2010-10 | Further Amendments to Australian Accounting<br>Standards - Removal of Fixed Dates for First-time Adopters<br>[AASB 2009-11 & AASB 2010-7]. | 1 Jan 2013  |
| AASB 2011-3  | Amendments to Australian Accounting Standards – Orderly<br>Adoption of Changes to the ABS GFS Manual and Related<br>Amendments [AASB 1049] | 1 Jul 2012  |
| AASB 2011-4  | Amendments to Australian Accounting Standards to Remove<br>Individual Key Management Personnel Disclosure<br>Requirements [AASB 124]       | 1 Jul 2013  |

# Changes in accounting estimates

agencies.

No Changes have occurred in accounting policies or estimates for the year ended 31 December 2011.

| 2011 (\$)  | 2010 (\$)               |
|------------|-------------------------|
|            |                         |
| 25,885,128 | 22,690,121              |
| 2,346,038  | 2,161,936               |
| 28,231,166 | 24,852,057              |
|            | 25,885,128<br>2,346,038 |

(a) Includes the value of the fringe benefit to the employee plus the fringe benefit tax component, leave entitlements including superannuation contribution component.

(b) Defined contribution plans include West State and Gold State and GESB Super Scheme (contribution paid).

Employment on-costs such as worker's compensation insurance are included at note 9 "Other Expenses".

The employment on-costs liability is included at note 27 "Provisions".

| 7. <u>Supplies and services</u>           |           |           |
|---|-----------|-----------|
| Consumables <sup>(a)</sup>                | 2,032,626 | 1,510,623 |
| Communication expenses                    | 319,056   | 299,538   |
| Utilities expenses                        | 669,182   | 634,815   |
| Consultancies and contracted services (a) | 3,132,943 | 2,648,473 |
| Minor works and equipment                 | 1,769,952 | 1,593,374 |
| Repairs and maintenance                   | 18,465    | 51,625    |
| Operating lease and hire charges          | 442,963   | 417,538   |
| Travel and passenger transport            | 329,100   | 270,537   |
| Advertising and public relations          | 639,597   | 637,640   |
| Supplies and services - other             | 491,261   | 462,128   |
| Total                                     | 9,845,145 | 8,526,291 |

(a) See note 34 Explanatory Statement for commentary on increases in 2011 for these expense items.

# 8. Depreciation and amortisation expense

|  | 1,552,422 | 1,161,798 |
|--|-----------|-----------|
| Library Collection <sup>(a)</sup>      | 39,886    | 34,543    |
| Computers and communication network    | 251,613   | 164,774   |
| Plant, furniture and general equipment | 218,797   | 127,280   |
| Motor Vehicles                         | 21,882    | 13,684    |
| Buildings                              | 1,020,244 | 821,517   |
| Depreciation                           |           |           |

(a) Third year of rolling depreciation of the Institute Library Collection (See note 2 (g)).

| Amortisation<br>Software | 26,075    | 23,453    |
|--------------------------|-----------|-----------|
|                          | 26,075    | 23,453    |
| Total                    | 1,578,497 | 1,185,251 |

|                                    | 2011 (\$) | 2010 (\$) |
|------------------------------------|-----------|-----------|
| 9. Other expenses                  |           |           |
| Building Maintenance               | 264,986   | 434,964   |
| Doubtful Debts Expense             | 9,833     | 15,835    |
| Employment on-costs <sup>(a)</sup> | 1,701,178 | 1,511,388 |
| Donations                          | 12        | 72        |
| Student Prizes & Awards            | 14,549    | 14,215    |
| Losses and write-offs              | 112       | (34)      |
| Other <sup>(b)</sup>               | 26,889    | 17,033    |
| Total                              | 2,017,559 | 1,993,473 |

(a) Includes workers' compensation insurance and other employment on-costs. The on-costs liability associated with the recognition of annual and long service leave liability is included at note 27 'Provisions'. Superannuation contributions accrued as part of the provision for leave are employee benefits and are not included in employment on-costs.

(b) Includes Stamp Duty tax paid on Institute insurance (\$1,110), a provision set aside to provide training to the WA Police as part of the International Academy of Law Enforcement and Security (IALES) agreement (\$10,987) and recognition of unearned revenue relating to ticket sales at a conference in 2010 (refer note 12).

# 10. Fee for service

| Fee for service - general  | 1,060,725 | 1,286,348 |
|--|-----------|-----------|
| Fee for service – Department of Training and Workforce Development | 112,782   | 25,867    |
| Fee for service – other Government                                 | 998,236   | 1,146,908 |
| Adult Community Education fees                                     | 19,484    | 15,387    |
| International Division fees  | 3,177,881 | 4,229,905 |
| Fee for service – other (International Students Study Tour)        | -         | 42,137    |
| Total  | 5,369,108 | 6,746,552 |
|  |           |           |

See note 34 Explanatory Statement for commentary on decrease in 2011 for fee for service activity.

# 11. Student fees and charges

| Course and enrolment fees                          | 1,761,203 | 1,660,018 |
|--|-----------|-----------|
| Enrolment fees                                     | 9,050     | 8,875     |
| Resource fees                                      | 725,921   | 645,170   |
| Other Institute fees                               | 100,728   | 88,316    |
| Total  | 2,596,902 | 2,402,379 |
|  |           |           |
| 12. Ancillary trading                              |           |           |
| Live works (not a trading activity) <sup>(a)</sup> | 497,386   | 556,436   |
| Contracting and consulting                         | -         | 25,786    |
| Other ancillary revenue <sup>(b)</sup>             | -         | 102,537   |
| Total  | 497,386   | 684,759   |

# Total

(a) The outcome of training delivery can provide goods and services which, on occasions, are able to be passed on for recovery of some of the inputs of labour and materials in the delivery. These 'live works" are not a trading activity.

(b) The amount for 2010 relates to ticket sales to the inaugural "Inforce" held in November 2010, an international conference on Law Enforcement and Security.

|   | 2011 (\$) | 2010 (\$) |
|---|-----------|-----------|
| 13. Trading Profit / (Loss)   |           |           |
| Bookshop  |           |           |
| Sales   | 335,209   | 368,759   |
| Cost of sales   |           |           |
| Opening inventory   | (81,988)  | (72,594)  |
| Purchases   | (215,282) | (267,716) |
|   | (297,269) | (340,310) |
| Closing inventory (See also note 20)                                  | 65,553    | 81,988    |
| Cost of goods sold  | (231,716) | (258,322) |
| Trading Profit / (Loss) - Bookshop                                    | 103,493   | 110,437   |
| Diner   |           |           |
| Sales   | 247,652   | 301,890   |
| Cost of sales   |           |           |
| Opening inventory   | (6,984)   | (8,873)   |
| Purchases   | (171,266) | (172,503) |
| -   | (178,250) | (181,376) |
| Closing inventory (See also note 20)                                  | 4,938     | 6,984     |
| Cost of goods sold  | (173,312) | (174,392) |
| Trading Profit / (Loss) – Diner                                       | 74,340    | 127,498   |
| Total   | 177,833   | 237,935   |
| 14. Commonwealth grants and contributions                             |           |           |
| Commonwealth specific purpose grants and contributions <sup>(a)</sup> | 148,844   | -         |
| Commonwealth capital grants and contributions <sup>(b)</sup>          | -         | 100,000   |
| -   | 148,844   | 100,000   |

(a) Represents a payment from Austrade for the Export Market Development Grant (\$98,944) and from the Department of Education, Employment and Workplace Relations for the "Early Years Learning Framework for Family Day Care Providers" project (\$49,900).

(b) Represents Better TAFE Facilities funding received from the Commonwealth Government being a non-reciprocal grant as part of its Economic Stimulus package.

# 15. Interest Revenue

1,226,831 966,555

Interest Revenue (a)

(a) Interest Revenue is earned on the Institute's operating bank account, term deposits and Investment at Treasury account.

|  | 2011 (\$) | 2010 (\$) |
|--|-----------|-----------|
| 16. Other revenue  |           |           |
| Rental and facilities fees                               | 105,165   | 83,876    |
| Other direct grants and subsidies revenue <sup>(a)</sup> | 3,100     | 4,743     |
| Sponsorship and donations revenue                        | 32,342    | 21,705    |
| General revenue <sup>(b)</sup>                           | 332,083   | 870,472   |
| Total  | 472,690   | 980,796   |

(a) Represents grants from City of Wanneroo to support training delivery to Indigenous students.

(b) Includes reimbursement of insurances costs from RiskCover (\$72,788), recovery of operating costs from the Department of Training and Workforce Development and Department of Education (\$146,999) and recovery of expenditure related to the running of the Edith Cowan University training restaurant (\$60,504)

# 17. Net gain / (loss) on disposal of non-current assets

| Net gain / (loss)                            | (7,055) | (3,191) |
|--|---------|---------|
|  | 515     | 142     |
| Plant, furniture and general equipment       | 515     | 142     |
| Proceeds from Disposal of Non-Current Assets |         |         |
|  | (7,569) | (3,333) |
| Computers and communication network          | (6,329) | (4)     |
| Plant, furniture and general equipment       | (1,240) | (3,329) |
| Costs of disposal of Non-Current Assets      |         |         |
|  |         |         |

See also notes 23 'property, plant and equipment'

# 18. Income from State Government

| Appropriation received during the year<br>Service Appropriation <sup>(a)</sup> (State Funds received from Department of Train<br>Development) | ing and Workforce | <u>9</u>   |
|---|-------------------|------------|
| Delivery and Performance Agreement (DPA)  | 24,830,032        | 21,891,773 |
| Superannuation  | 2,346,038         | 2,161,936  |
| Other recurrent funds   | 3,363,119         | 2,745,442  |
| Capital works transferred   | 77,289            | 36,789     |
| Total Service Appropriation   | 30,616,478        | 26,835,940 |
| Resources received free of charge determined on the basis of the followi agencies (b)<br>Department of Training and Workforce Development     | ng estimates prov | ided by    |
| Corporate systems support   | 265,041           | 482,280    |
| Human resources, industrial relations support   | 16,586            | 8,778      |
| Other   | 184,596           | 13,602     |
|   | 466,223           | 504,660    |

# Note 18 continued

|  | 2011 (\$)  | 2010 (\$)  |
|--|------------|------------|
| Department of Treasury (Building Management and Works) | 6,295      | 5,411      |
| Department of Education                                | 101,341    | -          |
| Other Government (State Solicitor's Office)            | 32,548     | 315        |
|  | 140,184    | 5,726      |
| Total resources received free of charge                | 606,407    | 510,386    |
| Total income from State Government                     | 31,222,885 | 27,346,326 |

(a) Service appropriations are accrual amounts reflecting the net cost of services delivered.

(b) Where assets or services have been received free of charge or for nominal cost are recognised as revenues at fair value of the assets and/or services that can be reliably measured and which would have been purchased if they were not donated. Contribution of assets or services in the nature of contributions by owners, are recognised direct to equity.

# 19. Restricted cash and cash equivalents

Restricted cash and cash equivalents represent cash resources the uses of which are restricted, wholly or partially, by regulations or other externally imposed requirements.

| Total  | 879,709 | 853,913 |
|--|---------|---------|
| 27 <sup>th</sup> Pay allocation for 2015 <sup>(c)</sup>    | 548,375 | 411,013 |
| Specific capital equipment and minor works <sup>(b)</sup>  | 316,503 | 427,984 |
| West Coast Institute Scholarship Trust Fund <sup>(a)</sup> | 14,831  | 14,916  |
| euri ont   |         |         |

- (a) The West Coast Institute Scholarship Trust Fund was privately donated and is used for student scholarships.
- (b) The amount for 2011 represents the value of not yet expended against a grant from the Department of Training and Workforce Development for the purchase of equipment for the new Trades Campus at Clarkson. The amount for 2010 represents the value of funds not yet expended against \$1,900,000 received in 2009 from the Department of Training and Workforce Development for the Commonwealth Government Better TAFE Facilities initiative. This amount was fully expended in 2010.
- (c) The 27<sup>th</sup> Pay allocation is a yearly provision and adjustment to cover the unfunded additional pay which occurs every 11 years, the next being in 2015.

# 20. Inventories

Inventories held for resale <sup>(a)</sup>:

| Bookshop (at cost)                                | 65,553 | 81,988 |
|---|--------|--------|
| Cafeteria (at cost)                               | 4,938  | 6,984  |
|   | 70,491 | 88,972 |
| Less: Provision for obsolete stock <sup>(b)</sup> | -      | -      |
| Total   | 70,491 | 88,972 |

(a) See also note 13 Trading Profit / (Loss).

(b) No provision has been made for obsolete stock due to none being recognised in either stock for 2011 or 2010.

1,262,649

1,855,989

|   | 2011 (\$) | 2010 (\$) |
|---|-----------|-----------|
| 21. Receivables                         |           |           |
| Current                                 |           |           |
| Receivables – trade                     | 465,304   | 822,930   |
| Receivables - students                  | 84,447    | 83,586    |
| Accrued income <sup>(a)</sup>           | 634,489   | 887,045   |
| Allowance for impairment of receivables | (47,892)  | (58,586)  |
| GST receivable                          | 126,301   | 121,014   |

Total

(a) Accrued income includes \$214,790 from Education & Training International for student fees, \$116,059 for completed WELL (Workplace English Literacy and Numeracy) projects not yet invoiced, \$98,944 for an Export Market Development Grant from Austrade, \$1,184 for Working With Children Checks not reimbursed by the Department of Training and Workforce Development and \$192,148 in accrued interest income on the Institute's various operating and investment accounts.

Reconciliation of changes in the allowance for impairment of ocoivables

| Balance at end of year  | (47,892) | (58,586) |
|---|----------|----------|
| Amount recovered during the year                                    | (1,912)  | (3,123)  |
| Amount written off during the year                                  | 22,439   | 19,166   |
| Income  | (9,833)  | (15,835) |
| Doubtful debts expense recognised in the Statement of Comprehensive |          |          |
| Balance at start of year  | (58,586) | (58,794) |
| Teceivables.  |          |          |

The Institute does not hold any collateral as security or other credit enhancements relating to receivables.

See also note 2(p) Receivables and note 35 Financial Instruments.

## 22. Other assets

#### Current

Land

| Prepayments                         | 237,228    | 165,142    |
|-------------------------------------|------------|------------|
| Cash investments <sup>(a)</sup>     | 14,427,456 | 14,275,437 |
| Other current assets <sup>(b)</sup> | -          | 350        |
| Total                               | 14,664,684 | 14,440,929 |

(a) Cash investments balance represents four term deposits:

- \$7,241,470 with a 5 month term and a maturity date of 12 April 2012 held with the Commonwealth Bank.
- \$2,691,801 with a 6 month term and a maturity date of 24 June 2012 held with the Commonwealth Bank.
- \$3,189,686 with a 6 month term and a maturity date of 2 March 2012 held with the Bank of Queensland.
- \$1,304,499 with a 4 month term and a maturity date of 28 January 2012 held with the Bank of \_ Queensland

(b) Represents the value of a dishonoured cheque from a customer repaid to the Institute in 2011.

## 23. Property, plant and equipment

|                              | 29,500,000 | 29,500,000 |
|------------------------------|------------|------------|
| At fair value <sup>(a)</sup> | 29,500,000 | 29,500,000 |
|                              |            |            |

# Note 23 Property Plant and Equipment continued

|                                  | 2011 (\$)  | 2010 (\$)  |
|----------------------------------|------------|------------|
| Buildings                        |            |            |
| At cost                          |            | -          |
| At fair value <sup>(a) (b)</sup> | 47,215,134 | 29,821,000 |
| Accumulated depreciation         | -          | -          |
|                                  | 47,215,134 | 29,821,000 |

(a) The valuation of land and buildings for 2011 was based on an independent valuation performed by Landgate for reporting on and from 31 December 2011. Fair value has been determined on a current use valuation for land and depreciated replacement cost valuation for buildings. The previous valuation of land and buildings was performed by Valuation Services in July 2010.

(b) In 2011 a new campus was constructed for the delivery of Trades training at Clarkson. This was transferred from the Department of Training and Workforce Development on 1 July 2011. As at the reporting date the land value for Clarkson has not been transferred as it still held by the Department of Education as part of its value for Clarkson Senior High School. It is expected that the land will be transferred in 2012.

| Work in Progress                              |             |            |
|---|-------------|------------|
| Construction costs – building improvements    | 278,465     | -          |
| Deposit for Electrotechnology Training System | -           | 111,320    |
|   | 278,465     | 111,320    |
| Motor vehicles, caravans and trailers         |             |            |
| At cost                                       | 171,277     | 89,301     |
| Accumulated depreciation                      | (76,382)    | (54,500)   |
|   | 94,895      | 34,801     |
| Plant, furniture and general equipment        |             |            |
| At cost                                       | 1,702,053   | 982,128    |
| Accumulated depreciation                      | (651,503)   | (455,911)  |
|   | 1,050,550   | 526,217    |
| Computer equipment, communication network     |             |            |
| At cost                                       | 1,742,263   | 1,290,000  |
| Accumulated depreciation                      | (1,072,247) | (820,634)  |
|   | 670,016     | 469,366    |
| Institute Library Collection                  |             |            |
| At cost                                       | 397,664     | 370,080    |
| Accumulated depreciation <sup>(a)</sup>       | (74,429)    | (69,962)   |
|   | 323,235     | 300,118    |
| Total   | 79,132,295  | 60,762,822 |

# Note 23 Property Plant and Equipment continued

(a) See note 2 (g) for information regarding recognition of the third year's depreciation of the Institute Library Collection.

Reconciliations of the carrying amounts of property, plant, equipment and vehicles at the beginning and end of the reporting period are set out below.

Reconciliation of the carrying amounts of property, plant and equipment at the beginning and end of the reporting period are set out below:

| Carrying<br>amount at<br>end of year                | 29,500,000 | 47,215,134               | 278,465             | 94,895            | 1,050,550  | 670,016                                | 323,235               | 79,132,295               |
|---|------------|--------------------------|---------------------|-------------------|--|--|-----------------------|--------------------------|
| Depreciation<br>write back on<br>disposal           |            |                          |                     |                   | 23,205   |  | 35,419                | 58,624                   |
| Depreciation<br>expense                             |            | (1,020,244)              |                     | (21,882)          | (218,797)  | (251,613)                              | (39,886)              | (1,552,422)              |
| Revaluation<br>Increments/<br>(decrements)          |            | 236,244                  |                     |                   |  |  |                       | 236,244                  |
| Disposals   |            |                          |                     |                   | (24,445)   |  | (35,419)              | (59,864)                 |
| Transfers   |            |                          | (111,320)           |                   | 111,320  |  |                       | -                        |
| Carrying<br>amount at<br>start of year<br>Additions | 29,500,000 | 29,821,000<br>18,178,134 | 111,320<br>278,465  | 34,801<br>81,976  | 526,217<br>633,050                                 | 469,366<br>452,263                     | 300,118<br>63,003     | 60,762,822<br>19,686,891 |
| 2011  | Land       | Buildings                | Work in<br>Progress | Motor<br>Vehicles | Plant,<br>furniture<br>and<br>general<br>equipment | Computer<br>equip,<br>comm.<br>Network | Library<br>Collection | Total                    |

| 2010                                      | Land        | Buildings  | Work in<br>Progress | Motor<br>Vehicles | Plant,<br>furniture<br>and<br>general<br>equipment | Computer<br>equip,<br>comm.<br>Network | Library<br>Collection | Total       |
|---|-------------|------------|---------------------|-------------------|--|--|-----------------------|-------------|
| Carrying<br>amount at<br>start of year    | 31,000,000  | 30,630,325 | 15,142              | 48,485            | 244,404  | 378,327                                | 256,972               | 62,573,655  |
| Additions                                 |             | 736,133    | 111,320             |                   | 412,422  | 255,815                                | 77,689                | 1,593,379   |
| Transfer to                               |             | 15,142     | (15,142)            |                   |  |  |                       | -           |
| Disposals                                 |             |            |                     |                   | (24,081)   | (51,317)                               | (40,072)              | (115,470)   |
| Revaluation<br>Decrements                 | (1,500,000) | (739,083)  |                     |                   |  |  |                       | (2,239,083) |
| Depreciation<br>expense                   |             | (821,517)  |                     | (13,684)          | (127,280)  | (164,774)                              | (34,543)              | (1,161,798) |
| Depreciation<br>write back on<br>disposal |             |            |                     |                   | 20,752   | 51,315                                 | 40,072                | 112,139     |
| Carrying<br>amount at<br>end of year      | 29,500,000  | 29,821,000 | 111,320             | 34,801            | 526,217  | 469,366                                | 300,118               | 60,762,822  |

|  | 2011 (\$) | 2010 (\$) |
|--|-----------|-----------|
| 24. Intangible assets  |           |           |
| Computer software  |           |           |
| At cost  | 134,960   | 140,630   |
| Accumulated amortisation   | (110,377) | (91,516)  |
| Total  | 24,583    | 49,114    |
| Reconciliation   |           |           |
| Carrying amount at start of year   | 49,114    | 34,240    |
| Additions  | 7,873     | 38,330    |
| Impairment losses recognised in the Statement of Comprehensive<br>Income | (6,329)   | (4)       |
| Amortisation Expense   | (26,076)  | (23,452)  |
| Carrying Amount at end of year   | 24,583    | 49,114    |

# 25. Impairment of Assets

There were no indications of impairment of property plant, equipment and intangibles as at 31 December 2011.

The Institute held no goodwill or intangible assets with an indefinite useful life during the reporting period and at the end of the reporting period there were no intangible assets not yet available for use. All surplus assets as at 31 December 2011 have either been classified as assets held for sale or written off.

# 26. Payables

| Current                            |           |           |
|------------------------------------|-----------|-----------|
| Trade payables                     | 66,908    | (13,989)  |
| GST payable <sup>(a)</sup>         | 14,367    | 46,241    |
| Accrued expenses                   | 526,020   | 692,711   |
| Accrued salaries and related costs | 889,978   | 745,493   |
| Total                              | 1,497,273 | 1,470,456 |

(a) GST payable reflects both normal GST payments to ATO and recoverable amounts from customers.

See also note 2 (q) 'Payables' and Note 35 'Financial Instruments'

| 27. Provisions<br><i>Current</i>  |           |           |
|-----------------------------------|-----------|-----------|
| Employee benefits provision       |           |           |
| Annual leave <sup>(a)</sup>       | 1,113,087 | 1,022,276 |
| Long service leave <sup>(b)</sup> | 2,578,325 | 1,715,509 |
| Superannuation                    | 300,482   | 200,083   |
| Salary deferment                  | 38,715    | 73,762    |
|                                   | 4,030,609 | 3,011,630 |
| Other provisions                  |           |           |
| Employment on-costs (c)           | 255,681   | 216,285   |
|                                   | 255,681   | 216,285   |
| Total Current                     | 4,286,290 | 3,227,915 |

| Note 27. Provisions continued      | 2011 (\$) | 2010 (\$) |
|------------------------------------|-----------|-----------|
| Non-current                        |           |           |
| Employee benefits provision        |           |           |
| Long service leave <sup>(b)</sup>  | 1,245,813 | 1,718,313 |
| Superannuation                     | 116,516   | 108,254   |
|                                    | 1,362,329 | 1,826,567 |
| Other provisions                   |           |           |
| Employment on-costs <sup>(c)</sup> | 86,289    | 135,746   |
|                                    | 86,289    | 135,746   |
| Total Non-Current                  | 1,448,618 | 1,962,313 |

(a) Annual leave liabilities have been classified as current as there is no unconditional right to defer settlement for at least 12 months after the reporting period. Assessments indicate that actual settlement of the liabilities will occur as follows:

| Within 12 months of the end of the reporting period    | 859,871   | 812,758   |
|--|-----------|-----------|
| More than 12 months of the end of the reporting period | 253,216   | 209,518   |
| Total  | 1,113,087 | 1,022,276 |

(b) Long service leave liabilities have been classified as current where there is no unconditional right to defer settlement for at least 12 months after reporting date. Assessments indicate that actual settlement of the liabilities will occur as follows:

| Total  | 3,824,138 | 3,433,822 |
|--|-----------|-----------|
| More than 12 months of the end of the reporting period | 2,782,014 | 2,162,797 |
| Within 12 months of the end of the reporting period    | 1,042,124 | 1,271,025 |

(c) The settlement of annual and long service leave liabilities gives rise to the payment of employment on-costs including payroll tax and workers compensation insurance. The provision is the present value of expected of expected future payments. The associated expense, apart from the unwinding of the discount (finance cost), is included at note 9 'Other expenses'.

#### Movements in other provisions

Movements in each class of provisions during the financial year, other than employee benefits, are set out below.

| Employment on-cost provision                   |           |           |
|--|-----------|-----------|
| Carrying amount at start of year               | 352,031   | 316,175   |
| Additional provisions recognised               | 109,008   | 166,611   |
| Payments/other sacrifices of economic benefits | (119,069) | (130,755) |
| Carrying amount at end of year                 | 341,970   | 352,031   |
| 28. Other liabilities                          |           |           |
| Current  |           |           |
| Income received in advance (a)                 | 403,905   | 380,060   |
| Grants and advances (b)                        | 447,310   | 1,118,449 |
| Money / deposits held in trust                 | 24,097    | 13,009    |
| Other  | 234       | 448       |
| Total  | 875,546   | 1,511,966 |

| Note 28. Other Liabilities continued  | 2011 (\$) | 2010 (\$) |
|---|-----------|-----------|
| (a) Income received in advance comprises:                                     |           |           |
| Fee for service   | 269,980   | 236,700   |
| Student fees and charges  | 116,737   | 138,058   |
| Prepaid enrolments by Department of Corrective Services                       | 6,588     | 5,302     |
| Other (student award donations for 2012)                                      | 10,600    | -         |
|   | 403,905   | 380,060   |
| (b) Grants and advances include:  |           |           |
| Unearned revenue from Delivery and Performance Agreement (see note 18)        | 419,408   | 253,099   |
| Grants from the Department of Training and Workforce Development              | -         | 862,250   |
| City of Wanneroo Indigenous Enrolments grant                                  | -         | 3,100     |
| Grants from Challenger Institute of Training for Aboriginal<br>Health support | 27,902    | -         |
| ··· —   | 447,310   | 1,118,449 |

# 29. Equity

Equity represents the residual interest in the net assets of the Institute. The Government holds the equity interest in the net assets of the Institute on behalf of the community. The asset revaluation reserve represents the portion of equity resulting from the revaluation of non-current assets.

| Balance at end of year   | 29,445,085 | 10,921,140 |
|--|------------|------------|
| Transfer of net assets from other agencies <sup>(b)</sup>      | -          | -          |
| Contributions by owners<br>Capital contribution <sup>(a)</sup> | 18,523,945 | -          |
| Balance at start of year                                       | 10,921,140 | 10,921,140 |
| Contributed equity   |            |            |

(a) Treasurer's instruction TI 955 "Contributions by Owners Made to Wholly Owned Public Sector Entities" designates Capital Appropriations as contributions by owners in accordance with AASB. Interpretation 1038 "Contributions by Owners Made to Wholly-Owned Public Sector Entities". A Capital Contribution of \$18,523,944 in 2011 was from the Department of Training and Workforce Development being the transfer of the value of the new Trades campus in Clarkson.

(b) AASB 1004 "Contributions", requires transfers of net assets as a result of a restructure of administrative arrangements are to be accounted for as contributions by owners and distributions to owners. Where activities are transferred from one agency to another agency as a result of a restructure of administrative arrangements, AASB 1004 (paragraph 57) requires the transferee agency to disclose the expenses and income attributable to the transferred activities for the reporting period, showing separately those expenses and income recognised by the transferor agency during the reporting period. Furthermore, AASB 1004 (paragraph 58) requires disclosures by class for each material transfer of assets and liabilities in relation to a restructure of administrative arrangements, together with the name of the counterparty transferor/transferee agency. In respect of transfers that are individually immaterial, the assets and liabilities are to be disclosed on an aggregate basis.

TI 955 designates non-discretionary and non-reciprocal transfers of net assets between state government agencies as contributions by owners in accordance with AASB Interpretation 1038, where the transferee agency accounts for a non-discretionary and non-reciprocal transfer of net assets as a contribution by owners and the transferor agency accounts for the transfer as a distribution to owners.

| Note 29. Equity continued  | 2011 (\$)         | 2010 (\$)       |
|--|-------------------|-----------------|
| Reserves   |                   |                 |
| Asset Revaluation Reserve  |                   |                 |
| Balance at start of year   | 31,775,007        | 34,014,090      |
| Net revaluation increments / (decrements)  |                   |                 |
| Land   | -                 | (1,500,000)     |
| Buildings  | 236,244           | (739,083)       |
| Balance at end of year   | 32,011,251        | 31,775,007      |
| Accumulated surplus / (deficit)  |                   |                 |
| Balance at start of year   | 30,864,857        | 27,959,818      |
| Result for the period  | 33,058            | 2,905,039       |
| Balance at end of year   | 30,897,915        | 30,864,857      |
| Total equity at end of period  | 92,354,251        | 73,561,005      |
| 30. Notes to the Statement of Cash Flows<br>Reconciliation of cash   |                   |                 |
| Cash at the end of the financial year, as shown in the Statement of C related items in the Statement of Financial Position as follows: | ash Flows is rec  | conciled to the |
| Cash and cash equivalents  | 4,427,566         | 3,681,915       |
| Restricted cash and cash equivalents   | 879,709           | 853,913         |
| Other financial assets   | 14,427,456        | 14,275,437      |
| -  | 19,734,731        | 18,811,265      |
| Reconciliation of net cost of services to net cash flows provided by / (used   | in) operating act | <u>ivities</u>  |
| Net Cost of Services   | (31,189,827)      | (24,441,288)    |
| Non-cash items:  |                   |                 |
| Depreciation and amortisation expense  | 1,578,497         | 1,185,251       |
| Doubtful debts expense   | 11,745            | (209)           |
| Superannuation expense   | 2,346,038         | 2,161,937       |
| Resources received free of charge  | 606,407           | 510,386         |
| Capital Works transferred from DTWD  | 77,289            | 36,789          |
| Net (gain) / loss on sale of property, plant and equipment   | 7,055             | 3,191           |
| (Increase) / decrease in assets:   |                   |                 |
| Current receivables <sup>(c)</sup>   | 588,066           | (220,263)       |
| Current inventories  | 18,480            | (7,504)         |
| Other current assets   | (71,734)          | 5,587           |

| Note 30. Notes to the Statement of Cash Flows continued | 2011 (\$)    | 2010 (\$)    |
|---|--------------|--------------|
| Increase / (decrease) in liabilities                    |              |              |
| Current payables <sup>(c)</sup>                         | 42,316       | (775,413)    |
| Income received in advance                              | 29,403       | (137,755)    |
| Current provisions                                      | 1,058,374    | 508,231      |
| Other current liabilities                               | 10,873       | (414)        |
| Non-current Provisions                                  | (513,695)    | 34,553       |
| Other non-current liabilities                           |              |              |
| Net GST receipts / (payments) <sup>(a)</sup>            | (637,341)    | (360,126)    |
| Change in GST in receivables / payables <sup>(b)</sup>  | 600,181      | 354,053      |
| Net cash provided by / (used in) operating activities   | (25,437,873) | (21,142,995) |

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Net cash provided by / (used in) operating activities

(a) This is the net GST paid / received, i.e. cash transactions.

(b) This reverses out the GST in receivables and payables.

(c) Note that the ATO receivable /payable in respect in respect of the sale/purchase of non-current assets are not included in these items as they are not reconciling items.

# 31. Commitments

Capital expenditure commitments

Capital expenditure commitments, being contracted capital expenditure additional to the amounts reported in the financial statements, are payable as follows:

| Within 1 year  | 529,896 | 536,930 |
|--|---------|---------|
| Later than 1 year  |         | -       |
| Total  | 529,896 | 536,930 |
| The capital commitments include amounts for <sup>(a)</sup> : |         |         |
| Plant and equipment  | 95,408  | 536,930 |
| Buildings  | 434,488 | -       |
|  | 529,896 | 536,930 |
|  |         |         |

(a) Capital expenditure commitments including installation of new solar panels and other building improvements at the Joondalup Campus.

Lease commitments

Commitments in relation to leases contracted for at the end of the reporting period but not recognised in the financial statements, are payable as follows <sup>(a)</sup>:

|  | 254,400 | 466,561 |
|--|---------|---------|
| Non-cancellable operating leases             | 254,400 | 466,561 |
| Representing:                                |         |         |
| Total  | 254,400 | 466,561 |
| Later than 5 years                           | -       | _       |
| Later than 1 year and not later than 5 years | 109,451 | 241,655 |
| Within 1 year                                | 144,949 | 224,906 |

(a) The Institute has motor vehicle leases and property leases.

| 2011 (\$)          | 2010 (\$)                          |
|--------------------|------------------------------------|
| eriod but not reco | <u>gnised as</u>                   |
|                    | -                                  |
| 775,259            | 844,966                            |
| -                  | -                                  |
| 775,259            | 844,966                            |
|                    | eriod but not reco<br>775,259<br>- |

#### 32. Contingent liabilities and contingent assets

No contingent liabilities or contingent assets exist as at 31 December 2011.

#### 33. Events occurring after the reporting period

There are no significant events occurring after the reporting period that materially impact the financial statements as at 31 December 2011.

Treasury funding to WCIT for the Business Growth Centre program will discontinue in 2012; this determination being made in January 2012. Whilst some expenses will be recognised in 2012 in finalising the program there is no impact on the final statements as at 31 December 2011.

# 34. Explanatory Statement

Significant variations between estimates and actual results for expenses and income are shown below. Significant variations are considered to be those greater than \$500,000 or exceeding 10% of the estimated or preceding year's figure where it is considered of material value or additional disclosure supports reported results.

# Significant variations between estimated and actual results for 2011.

|                                       | Estimate   | Actual     | Variation   |
|---------------------------------------|------------|------------|-------------|
|                                       | 2011 (\$)  | 2011 (\$)  | \$          |
| Income                                |            |            |             |
| Fee for service                       | 6,308,158  | 5,369,108  | 939,050     |
| Interest revenue                      | 845,102    | 1,226,831  | (381,729)   |
| Service appropriation                 | 26,530,898 | 30,616,478 | (4,085,580) |
| Sales                                 | 709,388    | 582,861    | 126,527     |
| Commonwealth grants and contributions | - 109,000  | 148,844    | (148,844)   |
| Expense                               |            |            |             |
| Employee expenses                     | 26,158,223 | 28,231,166 | (2,072,943) |
| Depreciation expense                  | 2,107,227  | 1,578,497  | 528,730     |
| Cost of Sales                         | 495,443    | 405,028    | 90,415      |
| Other expenses                        | 1,881,027  | 2,017,559  | (136,532)   |

#### Fee for service

International student numbers decreased more significantly in 2011 than initially estimated. Other offshore delivery initiatives such as the International Academy of Law Enforcement and Security (IALES) did not see the same level of activity as estimated due to the high Australian dollar making it less competitive in a global market.

#### Interest revenue

The Institute took a very conservative view of the revenues it would earn on its bank account and term deposits. The view at the time was that the Institute's bank balance would be drawn upon for various building improvements at the Joondalup and McLarty campuses and for start up costs at the new Clarkson campus. These improvements were not started until late 2011 resulting in the Institute continuing to have a larger cash balance on which interest was earned throughout 2011.

### <u>Sales</u>

There was decreased activity in both the Bookshop and Diner for 2011. Initial estimates had estimated an increase by CPI plus additional activity with the increased student population due to the opening of the new Clarkson campus. For the Bookshop, training areas that generally have high textbook requirements showed a reduction in student numbers. For the Diner increased competition both on-site and off-site has resulted in decreased sales against the estimates.

#### Commonwealth grants and contributions

No provision was made for in the estimates for 2011 for any grants from the Commonwealth Government. Both grants provided (Austrade and Early Years Learning Framework project) were agreed to in mid to late 2011 and are not of a recurrent nature.

## Service Appropriation

The initial estimates for 2011 assumed that superannuation would no longer be paid for directly by the Department of Training and Workforce Development with additional funding included in the Delivery and Performance Agreement from April onwards instead. The expected shortfall from this new arrangement was \$718K. The change did not in fact start until the first pay in 2012.

The provision of additional funding from the Department of Training and Workforce Development for equipment purchases at the new Clarkson campus, ICT equipment and International students of \$1,559,104 was not included in the estimates for 2011.

The increased delivery of SCH against initial targets provided for in the 2011 estimates by ~11% resulted in increased Delivery and Performance Agreement funding over that estimated.

#### Employee expenses

Increased employee expenses above the estimates relates to the increased staffing levels as a result of increased student delivery for state-funded places above and beyond that originally budgeted for.

There was also increased staffing levels to support new or expanded programs including the Business Growth Centre and International Academy of Law Enforcement and Security.

## **Depreciation Expense**

This positive variance is a result of the delay in the transfer of the new Clarkson Campus from the Department of Training and Workforce Development. It was estimated that this would be in operation by February 2011 with estimated depreciation of \$570k. The actual transfer date was 1 July 2011 with only \$229K in depreciation expense recognised for the year.

#### Other Expenses

As outlined under Employee expenses, increased staffing costs also resulted in an increase in associated employment on-costs (payroll tax and workers compensation insurance).

## Note 34. Explanatory Statement continued

#### Significant Variances between actual results for 2011 and 2010

|  | 2011<br>Actual<br>\$                 | 2010<br>Actual<br>\$                 | Variation<br>\$                     |
|--|--------------------------------------|--------------------------------------|-------------------------------------|
| Income   |                                      |                                      |                                     |
| Fee for service<br>Student fees and charges<br>Ancillary trading   | 5,369,108<br>2,596,902<br>497,386    | 6,746,552<br>2,402,379<br>684,759    | (1,377,444)<br>194,524<br>(187,373) |
| Commonwealth grants and contributions                              | 148,844                              | 100,000                              | 48,844                              |
| Interest revenue<br>Sales  | 1,226,831<br>582,861                 | 966,555<br>670,650                   | 260,276<br>(87,788)                 |
| Other revenue  | 472,690                              | 980,796                              | (508,106)                           |
| Service Appropriation Expense                                      | 30,616,478                           | 26,835,940                           | 3,780,538                           |
| Employee expenses<br>Depreciation expense<br>Supplies and services | 28,231,166<br>1,578,497<br>9,845,145 | 24,852,057<br>1,185,251<br>8,526,291 | 3,379,109<br>393,246<br>1,318,854   |

#### Fee for service

This negative variance is due substantially to a decrease in International student numbers in 2011. This reduced revenues by \$1,018,640 in 2011 over 2010's figures. Also, the Adult Migrant Education program was transferred to Polytechnic West in June 2010, this generated revenues of \$410,772 in 2010, no revenue was earned for this in 2011.

#### Student fees and charges

This positive variance is due to increased student numbers as a result of the opening of the new Trades campus at Clarkson in 2011.

# Ancillary trading

In 2010 the Institute held an international conference in Law Enforcement and Security which generated revenues of \$102,766. There was not a similar conference in 2011. There was also a decrease in revenues earned by the Pavilion Restaurant (a live works activity for Hospitality students) in 2011.

## Commonwealth grants and contributions

The 2010 amount was a final payment for the Better TAFE Facilities initiative. In 2011 the Institute was able to tender successfully for a grant for the Early Years Learning Framework project (\$49,900) and was also able to draw upon the Austrade Export Market Development funds for costs incurred for overseas delivery (\$98,944).

### Interest Revenue

The substantial increase is due to the maintenance of a healthy cash and investment balance and stable interest rates throughout 2011.

There was decreased activity in both the Bookshop and Diner for 2011. For the Bookshop, student numbers dropped for courses that generally have high textbook requirements. For the Diner increased competition both on-site and off-site has resulted in decreased sales against the estimates.

#### Other revenue

In 2010, the Institute received an amount of \$560,000 from the State Government for staff redundancies, there were no redundancies offered to Institute employees in 2011.

## Service Appropriation

With the opening of the new Trades campus at Clarkson, there was a significant increase in delivery of the Institute in state funded places. The student curriculum hours delivered increased by 10.4% over 2010's delivery.

There was also the provision of additional funding from the Department of Training and Workforce Development for equipment purchases at the new Clarkson campus, ICT equipment and International students of \$1,559,104 in 2011.

### **Employee Expenses**

Employee expenses variances are due primarily to the increased staffing requirement at the new Trades campus at Clarkson. There was also a requirement to increase administration positions to support the additional delivery.

### **Depreciation**

The variance is due to the additional depreciation that was required to be recognised on the new Trades campus at Clarkson as well as the new capital equipment purchased to support the delivery to students.

## Supplies and Services

There was an increase in consumables and equipment purchases, contracted services (including cleaning, security and gardening) and utility charges as a result of the operation of the new Trades campus at Clarkson. Also, the renewal of several contracts for cleaning, gardening and security at existing sites in 2011 saw substantial increases

#### **35. Financial Instruments**

#### (a) Financial risk management objectives and policies

Financial instruments held by the Institute are cash and cash equivalents, restricted cash and cash equivalents, receivables and payables. The Institute has limited exposure to financial risks. The Institute's overall risk management program focus on managing the risks identified below:

#### Credit Risk

Credit risk arises when there is the possibility of the Institute's receivables defaulting on their contractual obligations resulting in financial loss to the Institute.

The maximum exposure to credit risk at the end of the reporting period in relation to each class of recognised financial assets is the gross carrying amount of those assets inclusive of any provisions for impairment as shown in the table at Note 35(c) "Financial Instruments Disclosures" and Note 21 "Receivables".

The Institute measures credit risk on a fair value basis and monitors risk regularly. The Institute trades only with recognised, creditworthy third parties. The Institute has policies and procedures in place to ensure that sales of products and services are made to customers with an appropriate credit history. In addition, receivables balances are monitored regularly to ensure that the Institute's debts are collected in a timely manner. At the end of the reporting period there were no significant concentrations of credit risk.

#### Liquidity Risk

The Institute is exposed to liquidity risk through its trading in the normal course of business. Liquidity risk arises if the Institute is unable to meet its financial obligations as they fall due.

The Institute has appropriate procedures to manage cash flows including draw downs of appropriations by monitoring forecast cash flows to ensure that sufficient funds are available to meet its commitments.

#### Market Risk

Market risk is the risk that changes in market prices such as foreign exchange rates and interest rates will affect the Authority's income or the value of its holdings of financial instruments. The Authority does not trade in foreign currency and is not materially exposed to other price risks (for example, equity securities or commodity prices changes). Other than as detailed in the Interest rate sensitivity analysis table at Note 35, the Institute is not exposed to interest rate risk because apart from minor amounts of restricted cash, all other cash and cash equivalents and restricted cash are non-interest bearing and have no borrowings.

### (b) Categories of Financial Instruments

In addition to cash and bank overdraft, the carrying amounts of each of the following categories of financial assets and financial liabilities at the end of the reporting period are as follows:

| Financial Assets  | 2011 (\$)  | 2010 (\$)  |
|---|------------|------------|
| Cash and Cash Equivalents   | 4,427,566  | 3,681,915  |
| Restricted Cash and Cash Equivalents  | 879,709    | 853,913    |
| Loans and Receivables <sup>(a)</sup>  | 1,136,348  | 1,734,975  |
| Cash investments<br>Financial Liabilities   | 14,427,456 | 14,275,437 |
| Payables (a) The amount of loans and receivables excludes GST recoverable from the ATO. | 1,482,906  | 1,424,215  |

# (c) Financial instrument disclosure

# Credit risk and interest rate exposures

The following table discloses the Institute's maximum exposure to credit, interest rate exposures and the ageing analysis of financial assets. The Institute's maximum exposure to credit risk at the end of the reporting period is the carrying amount of financial assets as shown below. The table discloses the ageing of financial assets that are past due but not impaired and impaired financial assets. The table is based on information provided to senior management of the Institute.

The Institute does not hold any collateral as security or other credit enhancements relating to the financial assets it holds.

The Institute does not hold any financial assets that had to have their terms renegotiated that would have otherwise resulted in them being past due or impaired.

# Note 35. Financial Instruments continued

|                            |  |                    | Intere                    | est rate exposi           | <u>ure</u>                  |                      | Past due bu     | t not impaire    | <u>ed</u>           | I                               |
|----------------------------|--|--------------------|---------------------------|---------------------------|-----------------------------|----------------------|-----------------|------------------|---------------------|---------------------------------|
|                            | Weighted<br>Average<br>Effective<br>Interest<br>Rate | Carrying<br>Amount | Variable<br>Interest Rate | Fixed<br>Interest<br>Rate | Non-<br>Interest<br>Bearing | Up to<br>3<br>months | 3 – 6<br>months | 6 – 12<br>months | More than<br>1 year | Impaired<br>financial<br>assets |
| Financial Assets           | %  | \$                 | \$                        | \$                        | \$                          | \$                   | \$              | \$               | \$                  | \$                              |
| 2011                       |  |                    |                           |                           |                             |                      |                 |                  |                     |                                 |
| Cash assets                | 5.47%  | 18,855,022         | 18,048,372                | 800,241                   | 6,409                       |                      |                 |                  |                     |                                 |
| Restricted cash<br>assets  | 4.27%  | 879,709            | 14,831                    | 864,878                   |                             |                      |                 |                  |                     |                                 |
| Receivables <sup>(a)</sup> |  | 1,136,348          |                           |                           | 1,136,348                   | 617,775              | 84,194          | 2,559            | 6,978               | 47,892                          |
|                            |  | 20,871,079         | 18,063,203                | 1,665,119                 | 1,142,757                   | 617,775              | 84,194          | 2,559            | 6,978               | 47,892                          |
| 2010                       |  |                    |                           |                           |                             |                      |                 |                  |                     |                                 |
| Cash assets                | 5.64%  | 17,957,352         | 17,075,437                | 875,335                   | 6,580                       |                      |                 |                  |                     |                                 |
| Restricted cash<br>assets  | 4.51%  | 853,912            | 14,916                    | 838,996                   |                             |                      |                 |                  |                     |                                 |
| Receivables <sup>(a)</sup> | -  | 1,734,975          |                           |                           | 1,734,975                   | 342,041              | 13,586          | 1,865            | 2,325               | 58,585                          |
|                            |  | 20,546,239         | 17,090,353                | 1,714,331                 | 1,741,455                   | 342,041              | 13,586          | 1,865            | 2,325               | 58,585                          |

# Interest rate exposures and ageing analysis of financial assets <sup>(a)</sup>

(a) The amount of receivables excludes the GST recoverable from the ATO (statutory receivable)

# Liquidity risk

The following table details the contractual maturity analysis for financial liabilities. The contractual maturity amounts are representative of the undiscounted amounts at the end of the reporting period. The table includes interest and principal; cash flows.

## Interest rate exposure and maturity analysis of financial liabilities

|                                 |  |                    | Inter                        | rest rate exp             | <u>oosure</u>               |                   | Maturity            | dates            |                        |
|---------------------------------|--|--------------------|------------------------------|---------------------------|-----------------------------|-------------------|---------------------|------------------|------------------------|
|                                 | Weighted<br>Average<br>Effective<br>Interest<br>Rate | Carrying<br>Amount | Variable<br>Interest<br>Rate | Fixed<br>Interest<br>Rate | Non-<br>Interest<br>Bearing | Up to<br>3 months | 3 – 6<br>month<br>s | 6 – 12<br>months | More<br>than 1<br>year |
| <u>Financial</u><br>Liabilities | %  | \$                 | \$                           | \$                        | \$                          | \$                | \$                  | \$               | \$                     |
| 2011                            |  |                    |                              |                           |                             |                   |                     |                  |                        |
| Payables                        | -  | 1,482,906          |                              |                           | 1,482,906                   | 1,482,906         |                     |                  |                        |
|                                 |  | 1,482,906          |                              |                           | 1,482,906                   | 1,482,906         |                     |                  |                        |
| 2010                            |  |                    |                              |                           |                             |                   |                     |                  |                        |
| Payables                        | -  | 1,424,215          |                              |                           | 1,424,215                   | 1,424,215         |                     |                  |                        |
|                                 |  | 1,424,215          |                              |                           | 1,424,215                   | 1,424,215         |                     |                  |                        |

The amounts disclosed are the contractual undiscounted cash flows of each class of financial liabilities

# Note 35. Financial Instruments continued

#### Interest rate sensitivity analysis

The following table represents a summary of the interest rate sensitivity of the Institute's financial assets and liabilities at the balance sheet date on the surplus for the period and equity for a 1% change in interest rates. It is assumed that the change in interest rates is held constant throughout the reporting period.

|                                     |                    | - 100 Basis | s Points  | + 100 Basi | s Points |
|-------------------------------------|--------------------|-------------|-----------|------------|----------|
|                                     | Carrying<br>amount | Surplus     | Equity    | Surplus    | Equity   |
| 2011                                | \$                 | \$          | \$        | \$         | \$       |
| Financial Assets                    |                    |             |           |            |          |
| Cash Assets                         | 18,855,023         | (188,550)   | (188,550) | 188,550    | 188,550  |
| Restricted Cash and cash equivalent | 879,709            | (8,797)     | (8,797)   | 8,797      | 8,797    |
|                                     |                    | - 100 Basis | s Points  | + 100 Basi | s Points |
|                                     | Carrying<br>amount | Surplus     | Equity    | Surplus    | Equity   |
| 2010                                | \$                 | \$          | \$        | \$         | \$       |
| Financial Assets                    |                    |             |           |            |          |
| Cash Assets                         | 17,957,352         | (179,573)   | (179,573) | 179,573    | 179,573  |
| Restricted Cash and cash equivalent | 853,912            | (8,539)     | (8,539)   | 8,539      | 8,539    |

## Fair Values

All financial assets and liabilities recognised in the Statement of Financial Position, whether they are carried at cost or fair value, are recognised at amounts that represent a reasonable approximation of fair values unless otherwise stated in the applicable notes.

## 36. Remuneration of Members of the Accountable Authority and Senior Officers

# Remuneration of members of the Accountable Authority

The number of members of the Accountable Authority whose total fees, salaries, superannuation and other benefits for the financial year, fall within the following bands are:

| \$   | 2011    | 2010    |
|--|---------|---------|
| \$ 0 - \$ 10,000   | 9       | 13      |
| \$230,001 - \$240,000  | -       | 1       |
| \$260,001 - \$270,000  | 1       | -       |
|  | \$      | \$      |
| The total remuneration of the members of the Accountable Authority is: | 277,939 | 252,348 |

The superannuation included here represents the superannuation expense incurred by the Institute in respect of members of the Institute.

No members of the Accountable Authority are members of the Pension Scheme.

# Remuneration of Senior Officers

The number of Senior Officers other than senior officers reported as members of the Accountable Authority, whose total fees, salaries, superannuation, non-monetary benefits and other benefits receivable for the financial year, fall within the following bands are:

| \$  | 2011      | 2010      |
|---|-----------|-----------|
| \$70,001 - \$80,000 <sup>(a)</sup>            | -         | 1         |
| \$120,001 - \$130,000                         | -         | 1         |
| \$130,001 - \$140,000                         | 1         | -         |
| \$140,001 - \$150,000                         | 2         | -         |
| \$150,001 - \$150,000                         | -         | -         |
| \$160,001 - \$170,000                         | 3         | 3         |
| \$170,001 - \$180,000                         | 2         | 3         |
| \$180,001 - \$190,000                         | 1         | 1         |
| \$200,001 - \$210,000                         | -         | 1         |
| \$210,001 - \$220,000                         | 2         | -         |
|   | \$        | \$        |
| The total remuneration of senior officers is: | 1,894,488 | 1,598,192 |

| i he t | otal | remunera | tion of | senior | officers i | S: |
|--------|------|----------|---------|--------|------------|----|
|        |      |          |         |        |            |    |

(a) Relates to a senior officer commencing part-way through 2010.

The superannuation included here represents the superannuation expense incurred by the Institute in respect of senior officers other than senior officers reported as members of the Institute. Other benefits include accrued annual and long service leave as at 31<sup>st</sup> December.

No Senior Officers are members of the Pension Scheme.

# 37. Remuneration of auditor

Remuneration to the Auditor General in respect to the audit for the current financial year is as follows:

| Auditing the accounts, financial statements and performance indicators. | 88,000 | 92,000 |
|---|--------|--------|
|---|--------|--------|

The expense is included in note 7 "Supplies and services".

| 38. Related and Affiliated Bodies  | 2011 (\$)         | 2010 (\$)         |
|--|-------------------|-------------------|
| The Institute has no related or affiliated bodies as at the end of the reporti   | ng period.        |                   |
| 39. Supplementary Financial Information<br>Write-Offs  |                   |                   |
| Public property  | 22,806            | 29,500            |
| Bad Debts  | 22,439            | 20,017            |
| Total  | 45,245            | 49,517            |
| Loses Through Theft, Defaults And Other Causes<br>Losses of public and other moneys and public and other property<br>through theft, default or otherwise<br>Amount recovered | 22,876<br>(1,344) | 29,610<br>(3,559) |
| Total  | 21,532            | 26,051            |

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# Gifts of Public Property

No gifts of public property were provided to the Institute in the years to 31 December 2011 and 2010.

# 40. Schedule of Income and Expenditure by Service

The Institute provides only one service, Vocational Education and Training Delivery, as defined by Treasurer's Instruction 1101 (9).

# Appendix 1

# Section 40 Estimates - 2012

# Statement of Comprehensive Income

|  | 2012         |
|--|--------------|
| for the 12 Months to 31 December 2012          | \$           |
| COST OF SERVICES                               |              |
| Expenses from ordinary activities              |              |
| Employee Expenses                              | 31.160.898   |
| Depreciation and amortisation expense          | 1.776.443    |
| Supplies and services                          | 7.932.838    |
| Cost of Sales                                  | 374.506      |
| Loss on disposal of non-current assets         | 10,000       |
| Other expenses from ordinary activities        | 2.175.139    |
| Total Cost of Services                         | 43.429.824   |
| Income   |              |
| Revenue  |              |
| Fee for service                                | 5,122,426    |
| Student fees and charges                       | 2,608,344    |
| Sales  | 626,943      |
| Ancillary trading                              | 552,235      |
| Commonwealth grants and contributions          | 50,000       |
| Interest revenue                               | 987,000      |
| Other revenue                                  | 286,000      |
| Total Revenue                                  | 10,232,948   |
| NET COST OF SERVICES                           | (33,196,876) |
| INCOME FROM STATE GOVERNMENT                   |              |
| State funds                                    | 29,709,269   |
| Resources received free of charge              | 557,000      |
| Total revenues from State Government           | 30,266,269   |
| SURPLUS (DEFICIT) FOR THE PERIOD               | (2,930,607)  |
| OTHER COMPREHENSIVE INCOME                     |              |
| Changes in asset revaluation reserve           | 1,183,800    |
| Gains / (Losses) recognised directly in equity | -            |
| TOTAL COMPREHENSIVE INCOME FOR THE PERIOD      | (1,746,807)  |

# **Balance Sheet**

| as at 31 December 2012          | 2012<br>\$  |
|---------------------------------|-------------|
| Current Assets                  |             |
| Cash and cash equivalents       | 1,904,066   |
| Restricted and cash equivalents | 15,000      |
| Inventories                     | 87,808      |
| Receivables                     | 1,416,410   |
| Other assets                    | 12,200,000  |
| Total Current Assets            | 15,623,284  |
| Non-Current Assets              |             |
| Restricted and cash equivalents | 560,000     |
| Property, plant and equipment   | 89,185,225  |
| Total Non-Current Assets        | 89,745,225  |
| Total Assets                    | 105,368,509 |
| Current Liabilities             |             |
| Payables                        | 1,546,873   |
| Provisions                      | 3,270,378   |
| Other liabilities               | 439,587     |
| Total Current Liabilities       | 5,256,838   |
| Non-Current Liabilities         |             |
| Provisions                      | 2,860,174   |
| Total Non-Current Liabilities   | 2,860,174   |
| Total Liabilities               | 8,117,012   |
| NET ASSETS                      | 97,251,497  |
| Equity                          |             |
| Contributed Equity              | 35,762,232  |
| Asset revaluation reserve       | 33,261,542  |
| Accumulated surplus             | 28,227,723  |
| TOTAL EQUITY                    | 97,251,497  |

# **Changes in Equity Statement**

|  | 2012        |
|--|-------------|
| As at 31 December 2012                       | \$          |
| Delence of equity at start of financial year | 00.000.204  |
| Balance of equity at start of financial year | 98,998,304  |
| Contributed equity                           |             |
| Balance at start of financial year           | 35,762,232  |
| Capital Contribution                         |             |
| Balance at end of financial year             | 35,762,232  |
| Reserves                                     |             |
| Asset revaluation reserve                    |             |
| Balance at start of financial year           | 32,077,742  |
| Gains / (losses) from asset revaluation      | 1,183,800   |
| Balance at end of financial year             | 33,261,542  |
| Accumulated surplus (retained earnings)      |             |
| Balance at start of financial year           | 31,158,330  |
| Surplus for the financial year               | (2,930,607) |
| Balance at end of financial year             | 28,227,723  |
| Balance of equity at end of financial year   | 97,251,497  |

# **Cash Flow Statement**

| for the 12 Mont   | hs to 31 December 2012   | 2012<br>\$   |
|-------------------|--|--------------|
|                   |  |              |
| CASH FLOWS        | FROM STATE GOVERNMENT<br>State funds Recurrent                   | 29,709,269   |
|                   | Capital Contributions  | 20,100,200   |
| Net cash prov     | ided by State Government   | 29,709,269   |
| Utilised as follo | WS:  |              |
| CASHFLOWS         | FROM OPERATING ACTIVITIES  |              |
|                   | Payments   |              |
|                   | Employee benefits  | (30,864,774) |
|                   | Supplies and services  | (7,349,931)  |
|                   | GST payments on purchases  | (1,000,666)  |
|                   | GST payments to taxation authority                               | (65,000)     |
|                   | Other payments   | (2,537,696)  |
|                   | Receipts   |              |
|                   | Fee for service  | 5,082,177    |
|                   | Student fees and charges   | 2,608,528    |
|                   | Ancillary trading  | 552,235      |
|                   | Commonwealth grants and contributions                            | 50,000       |
|                   | Interest received  | 987,000      |
|                   | GST receipts on sales  | 630,000      |
|                   | GST receipts from taxation authority                             | 445,000      |
|                   | Other receipts   | 927,511      |
| Net cash used     | in operating activities  | (30,535,616) |
| CASH FLOWS        | FROM INVESTING ACTIVITIES  |              |
| 0/10/11/20/10     | Purchase of non-current physical assets                          | (3,500,000)  |
|                   |  | (2,500,000)  |
| Net cash used     | in investing activities  | (3,500,000)  |
| Net increase/(    | decrease) in cash held   | (4,326,347)  |
|                   | Cash and cash equivalents at the beginning of the financial year | 18,805,413   |
|                   | Cash and cash equivalents at the end of the financial year       | 14,479,066   |

# CONTACT

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