

Status of Market Led Proposals as at 14 October 2021

Only proposals invited to Stage 2 and beyond and publically disclosed.

Market Led Proposals Currently in Stage 2

MLP20022 Lifeblood Microbiome

- Status: Invited to Stage 2 of the MLP process, with the ability to negotiate on an exclusive basis.
- Proponent: Australian Red Cross Lifeblood
- Industry: Health.
- Governance for Stage 2: Agency-led by the Department of Health.
- Description: Proposal to enable scaling of production of an encapsulated delivery device for faecal microbiota transplant (FMT) for treatment of recurrent or refractory Clostridioides (Clostridium) difficile infection (rCDI).
- Current status: Proposal has a reasonable prospect of meeting all the criteria of the MLP Policy and has been invited to complete a full business case with the Department of Health.
- Next advice: Update will be provided at the conclusion of Stage 2.

MLP19008 Second Home Innovation Hub at Ainslie House

- Status: Invited to Stage 2 of the MLP process, with the ability to negotiate on an exclusive basis.
- Proponent: Hesperia Property Pty Ltd (formerly Fini Group Pty Ltd and Linc Property Pty Ltd “the Consortium”).
- Industry: Property and innovation.
- Governance for Stage 2: Centrally-led by the Department of Planning, Lands and Heritage.
- Description: The proposal seeks to establish a Second Home Innovation Hub at Ainslie House.
- Current status: Proposal has a reasonable prospect of meeting all the criteria of the MLP Policy and has been invited to complete a full business case with the Department of Planning, Lands and Heritage.
- Next advice: Update will be provided at the conclusion of Stage 2.

MLP19014 Child Protection and Student Accommodation Land Swap

- Status: Invited to Stage 2 of the MLP process, with the ability to negotiate on an exclusive basis.
- Proponent: Waterford PBSA (formerly Curtin Central Pty Ltd.)
- Industry: Property.
- Governance for Stage 2: Agency-led by the Department of Communities.
- Description: The proposal seeks to provide a new Child Protection Transition House for the Department of Communities that meets current and future needs, in return for a property adjacent to the proponents that will enable development of a purpose built Student Accommodation Facility.
- Current status: Proposal has a reasonable prospect of meeting all the criteria of the MLP Policy and has been invited to complete a full business case with the Department of Communities.
- Next advice: Update will be provided at the conclusion of Stage 2.

MLP19026 Palliative Care Hub Osborne Park

- Status: Invited to Stage 2 of the MLP process, with the proponent to receive a First Mover Advantage in an open and transparent process.
- Proponent: Bethesda Health Care.
- Industry: Health.
- Governance for Stage 2: Agency-led process via the Department of Health.
- Description: Proposing development of a 25 bed specialist Palliative Care Hub on land situated at the Osborne Park Hospital Site.
- Current status: Proposal has a reasonable prospect of meeting all the criteria of the MLP Policy, however did not justify the right for exclusive negotiation. Should the Department of Health request Expressions of Interest for this or a similar proposal, the proponent will be entitled to a 20 basis point advantage in an open and transparent process, timing and conditions to be confirmed.
- An Invitation for Expression of Interest is open until 2.30pm on 9 November 2021. Details can be found on the [Tenders WA website](#), with EOI number DOHMLP19026.
- Next advice: Update will be provided upon advice from the Department of Health in relation to outcomes of the EOI process.

MLP19027 Bullsbrook Intermodal Container Terminal

- Status: Invited to Stage 2 of the MLP process, with the ability to negotiate on an exclusive basis.
- Proponent: Harvis Capital Pty Ltd.
- Industry: Land Development and Primary Production.
- Governance for Stage 2: Centrally-led process via the Department of Transport.
- Description: The proponent is seeking investment in rail to deliver a long-term integrated solution to Perth's future infrastructure needs, by facilitating an intermodal container terminal at Bullsbrook.
- Current status: Proposal has a reasonable prospect of meeting all the criteria of the MLP Policy and has been invited to complete a full business case with the Department of Transport.
- Next advice: Update will be provided at the conclusion of Stage 2.

MLP20002 Swanbourne Village Project

- Status: Invited to Stage 2 of the MLP process, with the proponent to receive a First Mover Advantage in an open and transparent process (development process only).
- Proponent: Cedar Woods Properties Limited.
- Industry: Property Development and Construction.
- Governance for Stage 2: Centrally-led process via the Department of Planning, Lands and Heritage.
- Description: Proposing the delivery of an integrated transport and masterplanned development, incorporating the Swanbourne Station precinct. All development is proposed to be incorporated into a Transit Orientated Designed (TOD) precinct to enhance the performance of Swanbourne Station and METRONET objectives.
- Current status: Proposal has a reasonable prospect of meeting the criteria of the MLP Policy however did not justify the right for exclusive negotiation. Timing and conditions to be confirmed and are subject to baseline due-diligence being undertaken (led by METRONET) to confirm the transit corridor requirements and a masterplan being prepared for the precinct.
- To note: the preparation of a masterplan for the precinct will be offered via an open and transparent process, with no advantage provided to the proponent in the masterplanning process. Should both of the baseline due-diligence and masterplan processes confirm development is feasible, the State will invite proponents to express their interest in the development, with the proponent receiving a First Mover Advantage in the assessment of proposals. The proponent will receive a 15-basis point bonus bid evaluation as a discount to its Financial Offer in this process (the development process only).
- Next advice: Update will be provided at the conclusion of the feasibility study in Stage 2.

MLP20003 Graylands Hospital Site and Shenton Precinct

- Status: Invited to Stage 2 of the MLP process, with the ability to negotiate on an exclusive basis.
- Proponent: Hesperia Property Pty Ltd.
- Industry: Property Development and Construction.
- Governance for Stage 2: Centrally-led process via the Department of Planning, Lands and Heritage.
- Description: Proposing the development of land to create an urban infill project. The proposal incorporates the implementation of an odour management and solar power solution at the Subiaco Waste Water Treatment Plant (WWTP). The proposal is investigating the potential to repurpose the current Graylands Hospital Site for future urban development.
- Current status: This concept has a reasonable prospect of meeting the criteria of the MLP Policy and the proponent has been invited to complete a full business case with the Department of Planning, Lands and Heritage, in consultation with other impacted agencies. To note: that all planning, feasibility and due diligence must first consider the current use of the Graylands Hospital site in determining any potential future use of the current Graylands Hospital Site. This will be completed in collaboration with the Department of Health and the Graylands Reconfiguration and Forensic Taskforce.
- To note: that there is no endorsed nor funded disinvestment and reconfiguration of Graylands Hospital site and its services at this stage. Any future changes to the WWTP will be in consultation with the Water Corporation.
- Next advice: Update will be provided at the conclusion of Stage 2.

MLP20019 Integrated Finfish Aquaculture Precinct

- Status: Invited to Stage 2 of the MLP process, with the proponent to receive a First Mover Advantage in an open and transparent process.
- Proponent: Harvest Road Oceans Pty Ltd.
- Industry: Aquaculture.
- Governance for Stage 2: Centrally led by the Department of Primary Industries and Regional Development.
- Description: Proposing the development of a land-based yellowtail kingfish aquaculture precinct. The proponent would construct and operate a grow-out facility supplied by a hatchery constructed and operated by the State, with infrastructure shared by the parties. The proposal incorporates the possibility of other commercial grow-out operators in the precinct.
- Current status: Proposal has a reasonable prospect of meeting all the criteria of the MLP Policy, however did not justify the right for exclusive negotiation. The State will invite Expressions of Interest for this or a similar proposal, in an open and transparent process. In accordance with the First Mover Advantage of the MLP Policy, the proponent will receive a 20 per cent bid premium applied to their total score as part of the evaluation.
- Next advice: Update will be provided upon advice from the Department of Primary Industries and Regional Development in relation to any release and conditions associated with an Expression of Interest.

Market Led Proposals Currently in Stage 3

MLPPOS36 Screen Production Facility

- Status: Invited to Stage 3 of the MLP process, with the ability to negotiate on an exclusive basis.
- Proponent: Home Fire Creative Industries Pty Ltd.
- Governance for Stage 3: Centrally-led process via the Department of Local Government, Sport and Cultural Industries.
- Description: Response to Problem and Opportunity Statement MLPPOS36, Screen Production Facility, released by the Department of Local Government, Sport and Cultural Industries, seeking innovative solutions for the development and operation of a screen production facility comprising studio and related facilities. Negotiations will be conducted with the Proponent for the construction of a screen production facility and for the future operation of the facility at the proposed site at Victoria Quay, in the City of Fremantle. Further due diligence will be completed on the proposed site in conjunction with the Fremantle Port Authority.
- Current status: Proposal is aligned with the criteria of the MLP Policy and has met additional criteria sought from the Lead Agency. The Proponent has been invited to final negotiations and to submit a final binding offer.
- Next advice: Update will be provided at the conclusion of Stage 3.

MLPPOS15 Landgate Building

- Status: Invited to Stage 3 of the MLP process, with the ability to negotiate on an exclusive basis.
- Proponent: Georgiou Capital Pty Ltd
- Industry: Construction
- Governance for Stage 3: Centrally-led process via the Department of Finance.
- Description: Response to Problem and Opportunity Statement MLPPOS15, Landgate Building, seeking innovative solutions to optimise the future use of the Landgate Building (1 Midland Square) and Landgate's future office accommodation within Midland.
- Under the proposal, the Landgate building, which reverted to government ownership in March 2021, will be sold to the Proponent with the State receiving the proceeds from the sale. The Proponent will then undertake an extensive refurbishment of the asset, creating around 370 new jobs across a range of industries including construction, design, and engineering, prioritising the use of local businesses, where possible.
- Current status: Proposal is aligned with the criteria of the MLP Policy. The Proponent has been invited to final negotiations and to submit a final binding offer. Detailed due-diligence is being undertaken.
- Next advice: Update will be provided at the conclusion of Stage 3

Completed Market Led Proposals

MLP20001 Solsan Development and Commercialisation

- Status: Completed – successfully met criteria and terms accepted.
- Proponent: Matrix Composites and Engineering Ltd.
- Industry: Manufacturing / Personal Protective Equipment.
- Lead Agency: The Department of Finance.
- Description: Funding pilot of locally manufactured commercial hand sanitiser dispensers for use in high volume public places. The development and installation of the dispensers is designed to support good hygiene practice and reduce the transmission of infectious diseases including COVID-19. State funding will allow for the development of prototype and trial dispensers to be installed for assessment of their effectiveness to support improved public health outcomes.
- Current status: MLP Process complete.

MLP19017 Mako Surgical Robot in Western Australia

- Status: Completed – successfully met criteria and terms accepted.
- Proponent: Stryker Australia Pty Ltd.
- Industry: Health
- Lead Agency: Department of Health/South Metropolitan Health Service.
- Description: The introduction of Mako SmartRobotics into Western Australia's South Metropolitan Health Services to assist in joint replacement procedures. The Mako Robotic Arm System allows for greater consistency in joint replacement procedures by enabling surgeons to make more accurate ligament and bone cuts. The Mako robotic system seeks to improve surgical experiences and outcomes for WA joint replacement patients.
- Current status: MLP process is complete.