

President

In follow up to the Hon. Martin Aldridge's point of order in relation to question on notice 763 provided yesterday, I would like to table a document specifically relating to part (1) of the question.

I apologise to the House for the error.

LEGISLATIVE COUNCIL

Question On Notice

Tuesday, 14 June 2022

763. Hon Martin Aldridge to the Leader of the House representing the Minister for Transport; Planning; Ports

(1) I refer to question on notice 646 asked to the Leader of the House representing the Minister for Health and answered on 10 May 2022. I refer again to a media statement by the former Minister for Health on 7 September 2021 announcing a \$1.5 million investment in ten touchless hand sanitiser units, and I ask for the Minister to please table the following documents relating to the market led proposal:

- (a) concept submission;
- (b) business case;
- (c) business case evaluation; and
- (d) contract executed?

(2) Now that the six month trial has concluded, what is the result of the trial?

(3) Please table any review of the trial that has been provided to the Minister?

(4) At what locations and for what periods of time was each of the ten sanitiser units located?

(5) Of those identified in (4), what quantity of hand sanitiser was consumed by each unit during the trial period?

(6) Has the State Government agreed to extend the trial or the funding beyond the initial six months?

(7) If yes to (6), please provide details of any extension?

(8) What brand of hand sanitiser was utilised during the trial and how was it ensured that the product used was safe and effective?

Answer

(1) Information on this proposal can be found on the MLP webpage.

(2)-(8) These questions should be directed to the Minister for Finance, as the Department of Finance is the lead agency for the trial.



1. [Home](#)
2. [WA Government](#)
3. [Publications](#)
4. Solsan Development and Commercialisation Market-led Proposal

Solsan Development and Commercialisation Market-led Proposal

Fact sheet

This Market-led Proposal has successfully met the criteria of the policy and terms have been accepted.

MLP20001 Solsan Development and Commercialisation

- Status: Completed – successfully met criteria and terms accepted.
- Proponent: Matrix Composites and Engineering Ltd.
- Industry: Manufacturing / Personal Protective Equipment.
- Lead Agency: The Department of Finance.
- Description: Funding pilot of locally manufactured commercial hand sanitiser dispensers for use in high volume public places. The development and installation of the dispensers is designed to support good hygiene practice and reduce the transmission of infectious diseases including COVID-19. State funding will allow for the development of prototype and trial dispensers to be installed for assessment of their effectiveness to support improved public health outcomes.
- Current status: MLP Process complete.

Proposal description

Short Title: Solsan Development and Commercialisation

Proponent: Matrix Composites and Engineering Ltd

The Western Australian Government has accepted an unsolicited proposal from Matrix Composites and Engineering Limited to support the development and local manufacturing of Matrix's smart solar powered, touchless bulk hand sanitizer dispensers (SOLSAN units) designed for installation in public places globally.

To be led by the Department of Finance, the State has committed \$1.5 million in funding to support local manufacturing of the SOLSAN units, locally at Matrix's Henderson facility.

The State will collaborate with Matrix who will initially develop two prototype units.

Once the prototype units meet agreed specifications and testing requirements, Matrix will locally manufacture 10 SOLSAN units which will be trialled by the State in high traffic public places.

Matrix will utilise community feedback from the 6-month trial period to transition to full commercialisation of the SOLSAN units.

Matrix will continue manufacturing at its Henderson facility in Western Australia, utilising local content wherever possible and creating jobs for Western Australians.

The trial will allow the State to assess the ongoing benefits of this innovative local concept whilst supporting local job creation and the opportunity for the company to export the SOLSAN units globally.

The proposal includes:

- Commercial strength/vandal proof units with 4g/Bluetooth enabled communications to refills/vandal alert.
- Flexible installation, either stand alone or hard-wired options.
- Business model targeting end to end local supply chain, flexible to multiple local suppliers.
- Matrix will manage refilling of units and maintenance as a service.
- Matrix will commence manufacturing immediately and will deliver units within 3 months.
- All manufacturing to be completed in Western Australia.

Government contribution and commercial proposition for government

- \$1.5 million investment to support the design, manufacture, installation and maintenance of 10 SOLSAN units (1 located in a regional area) for public trial and community consultation over a 6-month trial period.
- There is no obligation to the State for further investment beyond the trial period.

Proposed benefits to the State

- SOLSAN units provide a direct response to government COVID-19 priorities.
- Proposal supports job creation and local manufacturing, stimulating the economy.
- Initially 6 new jobs will be created in the trial phase and Matrix forecasts up to 210 new jobs being created by commercialisation.
- 10 units to be deployed in public places at the State's discretion including one in a regional location.
- Public hand sanitisation options promote confidence in the community in public places due to improved hygiene.
- Proponent proposes the procurement of parts and hand sanitiser from local producers where possible.
- Potential for regional deployment and cost-effective management/local supply chains in remote locations.
- Should commercialisation commence there is potential to develop export markets for the units.
- Potential to negotiate a full return on investment should the State acquire 2000 units or more within 2 years of commercialisation.

Page reviewed 4 February 2021

Related information:

- [Market-led Proposals](#)

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