

US Electricity Industry Primer

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ENERGY FLAGSHIP
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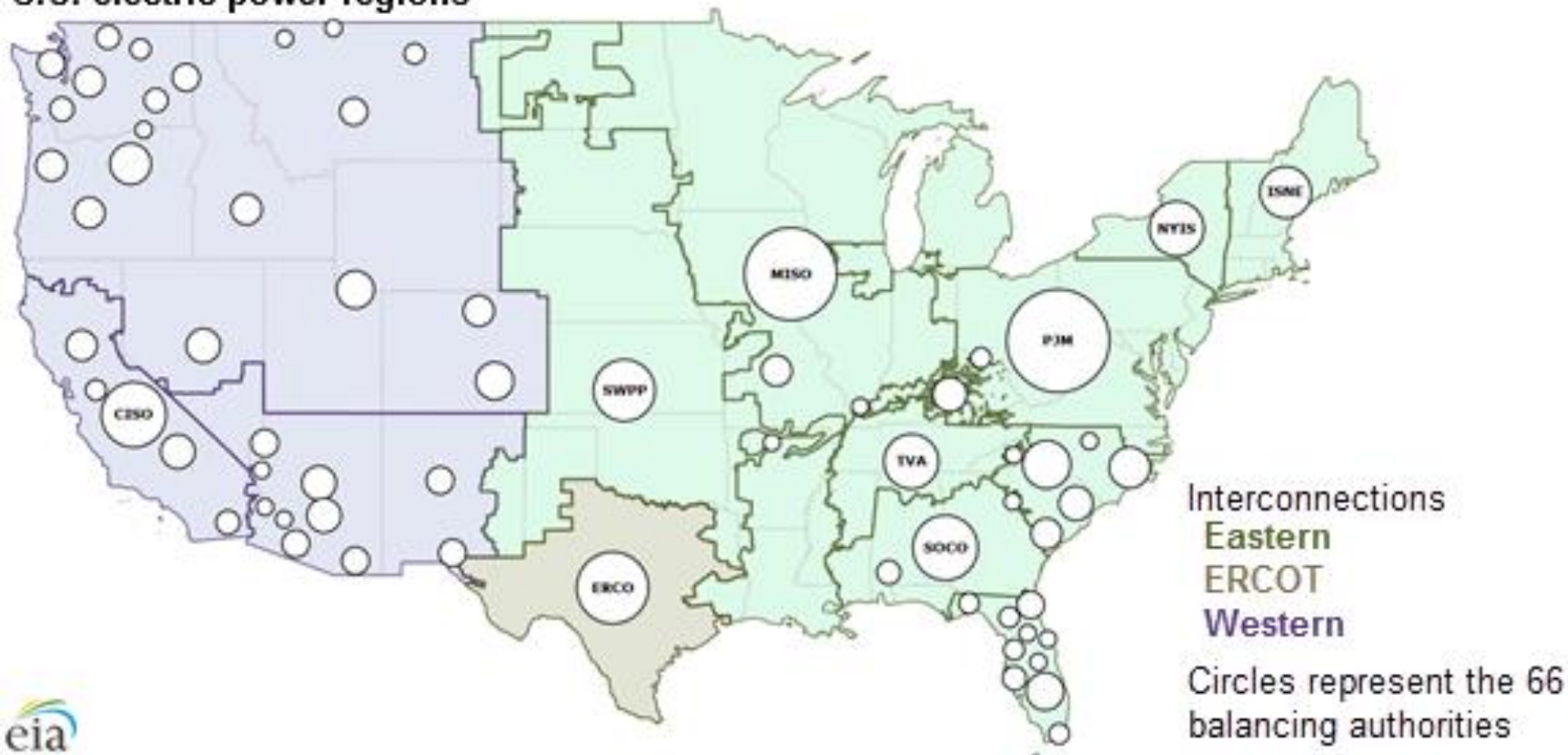
Agenda

- US Energy Geography and Regulatory Overview
- California and New York General Overview
- A brief interlude on Customer Energy
- New York's Reforming the Energy Vision (REV)
- California's DER Action Plan

US ENERGY GEOGRAPHY AND REGULATORY OVERVIEW

Three grids and 66 Balancing Authorities in the United States

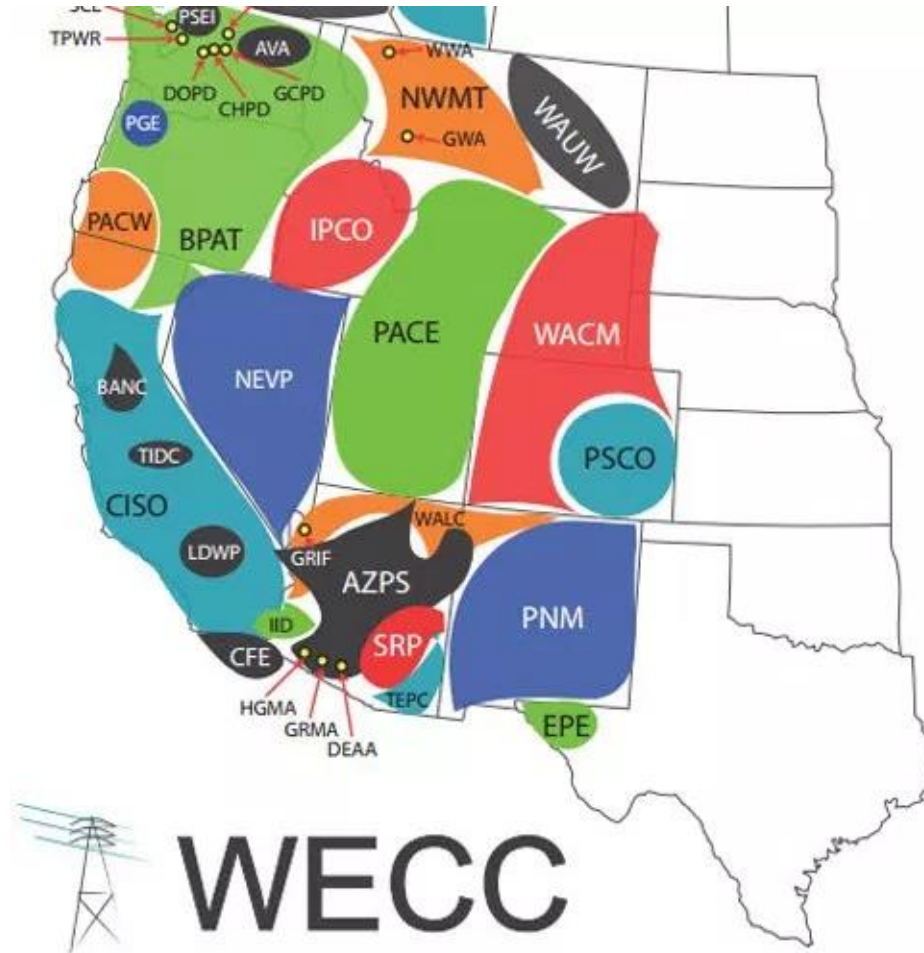
U.S. electric power regions



Seven Organised Markets



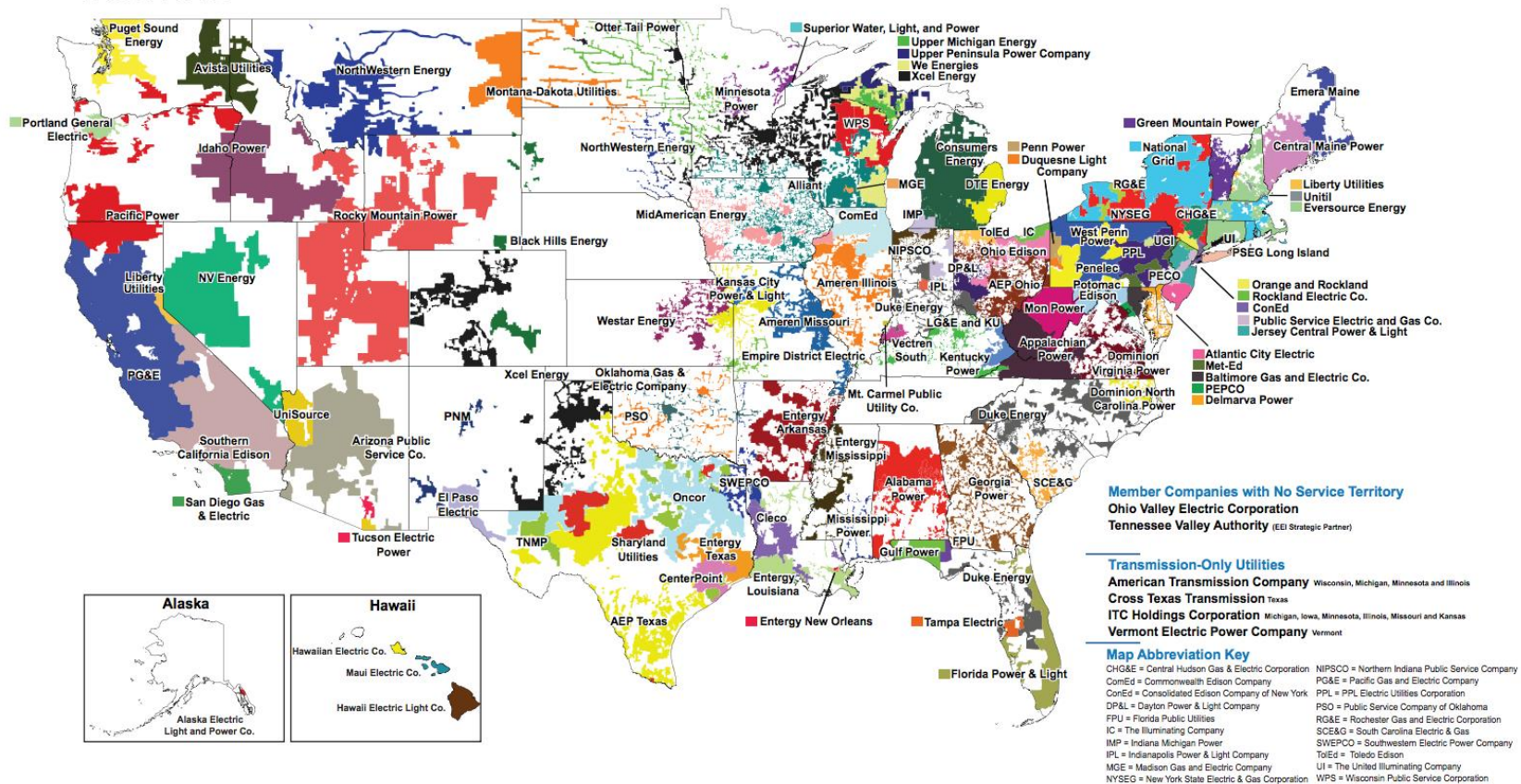
Balancing Authorities in the West



Investor-Owned Utilities



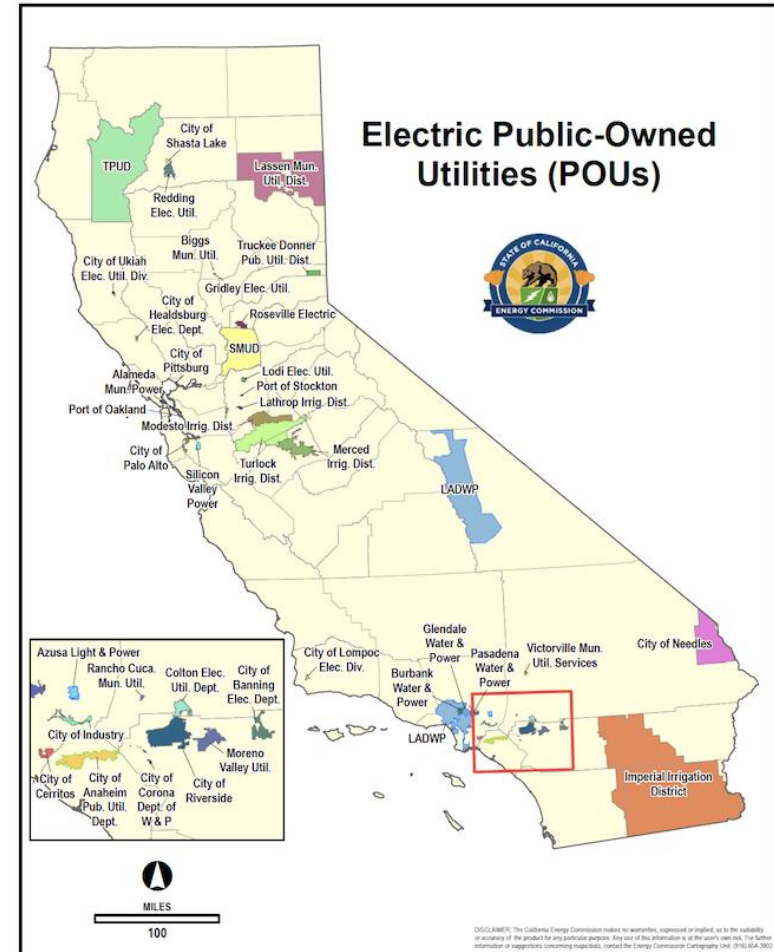
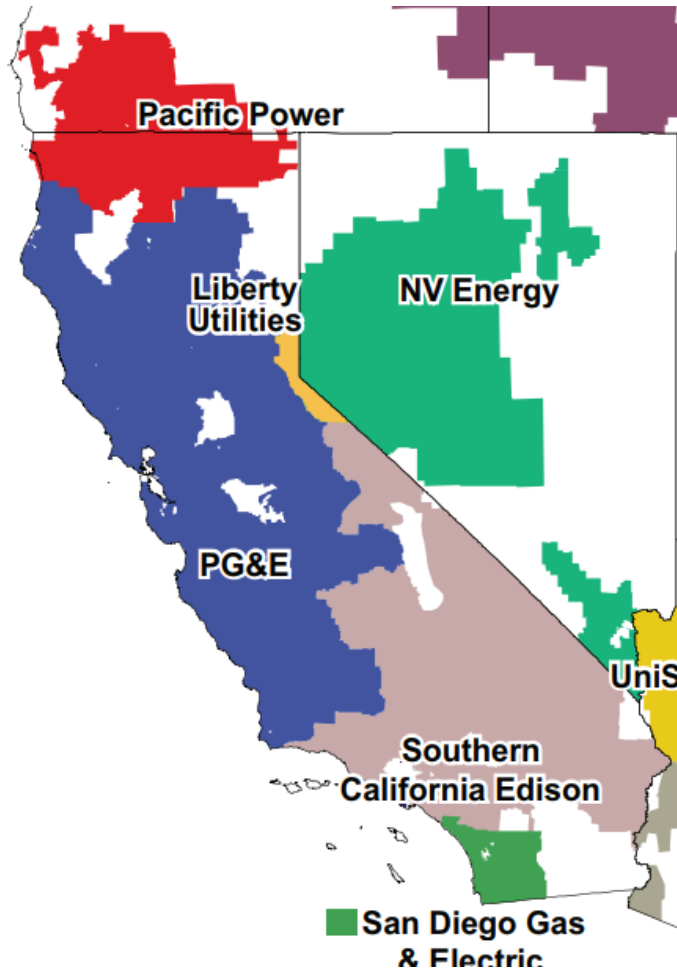
EEI U.S. Member Company Service Territories



Produced by Edison Electric Institute. Data Source: ABB, Velocity Suite. July 2017

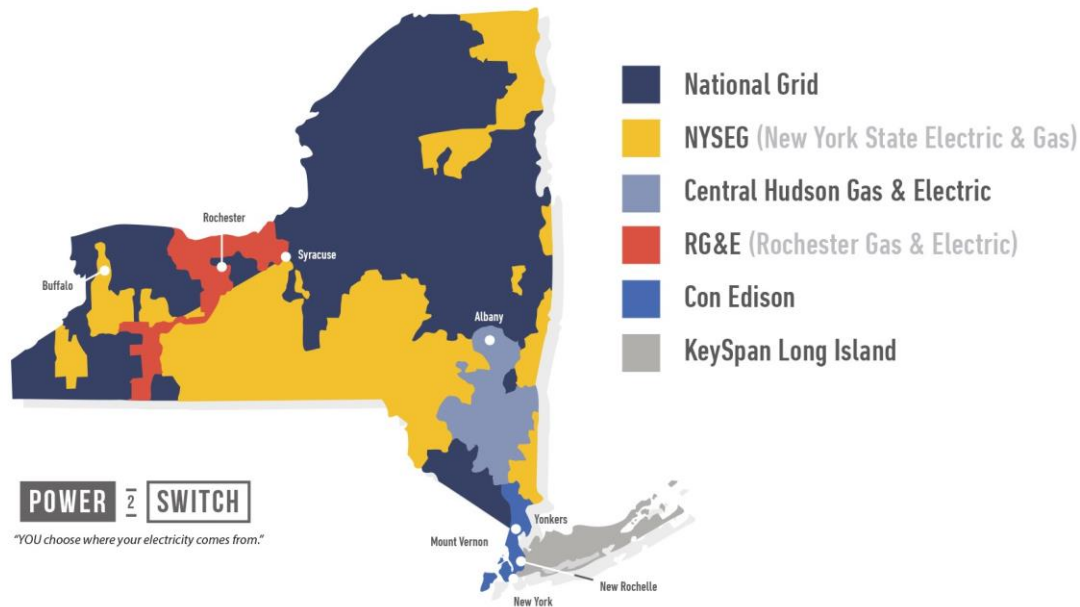


California's IOUs and POUs



New York Energy Service Map – Networks/POLRs

New York Energy Service Area Map



Electric Industry Oversight

	Federal	State	Local
Industry Structure			
Interstate Transmission Rates			
Wholesale Rate Design (PURPA)			
Resource Adequacy			
Retail Rates			
Generation Mix (CCA)			

CALIFORNIA AND NEW YORK GENERAL OVERVIEW

Alphabet Soup in the Electricity Industry

California

- **CalISO**: California Independent System Operator (AEMO)
- **CPUC**: California Public Utility Commission (AER)
- **CEC**: California Energy Commission
- **AB 32**: California Global Warming Solutions Act

New York

- **NYISO**: New York Independent System Operator (AEMO)
- **NYPSC**: New York Public Service Commission (AER)
- **NYSERDA**: New York State Energy R&D Authority
- **RGGI**: Regional Greenhouse Gas Initiative

Federal

FERC: Federal Energy Regulatory Commission (AEMC)

NERC: North America Electric Reliability Corporation (No Aussie)

California and New York by the Numbers

	California	New York	Period
Population	39.5 million	19.8 million	2017
Per Capita Personal Income	\$58,272	\$60,991	2017
Electricity Prices			
Residential	18.91 (cents/kWh)	18.52 (cents/kWh)	May-18
Commercial	15.6 (cents/kWh)	13.71 (cents/kWh)	May-18
Industrial	12.64 (cents/kWh)	6.54 (cents/kWh)	May-18
Utility-Scale Net Electricity Generation (share of total)			
Petroleum-Fired (%)	0.0%	0.4%	May-18
Natural Gas-Fired (%)	29%	36.5%	May-18
Coal-Fired (%)	0.2%	0.0%	May-18
Nuclear (%)	10.8%	32.4%	May-18
Renewables (%)	58.4%	30.1%	May-18
Distributed Energy Resources			
Distributed Solar	9,800 MW	1,400 MW	2016
Energy Efficiency	584 MW	214 MW	2014
Demand Response	2,998 MW	37 MW	2014
Non-Hydro Storage	215.6 MW	47.5 MW	2015
Electric Vehicles	126,283	11,278	2014

Source: U.S. Energy Information Administration and Dept of Energy

State Mandates

California

RPS: 50% by 2030

Storage: 1,8325 MW by 2024

Public Benefits Fund

RE: \$0.0016 mills/kWh

EE: \$0.0054 mills/kWh

RD&D: \$0.0015 mills/kWh

Administered by Utilities and CEC

New York

50% by 2030

1,500 MW by 2025

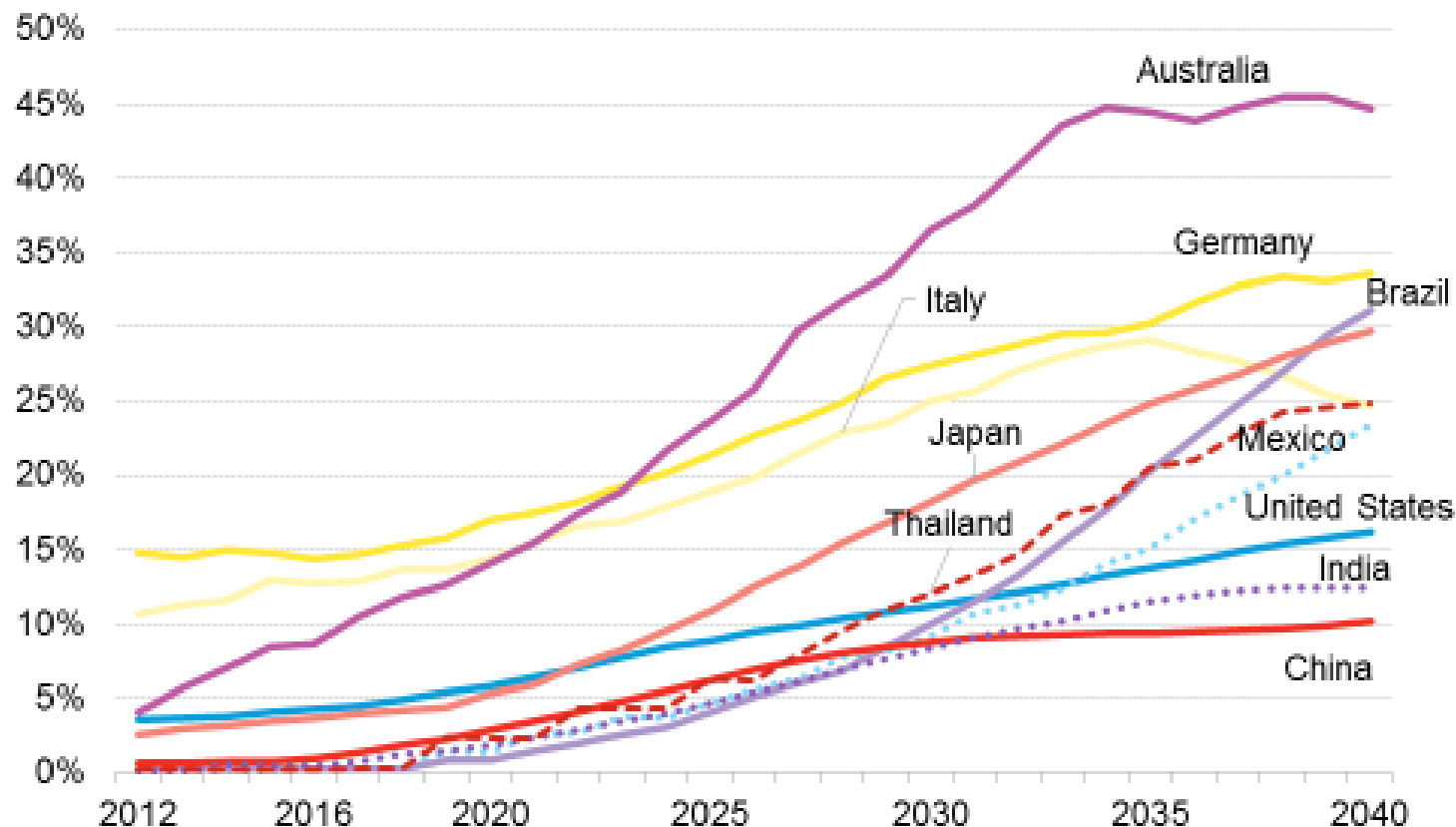
Collections set by NYPSC every year

Administered by NYSERDA

A BRIEF INTERLUDE ON CUSTOMER ENERGY

Australia poised to lead the world in customer energy resources

Decentralization ratio



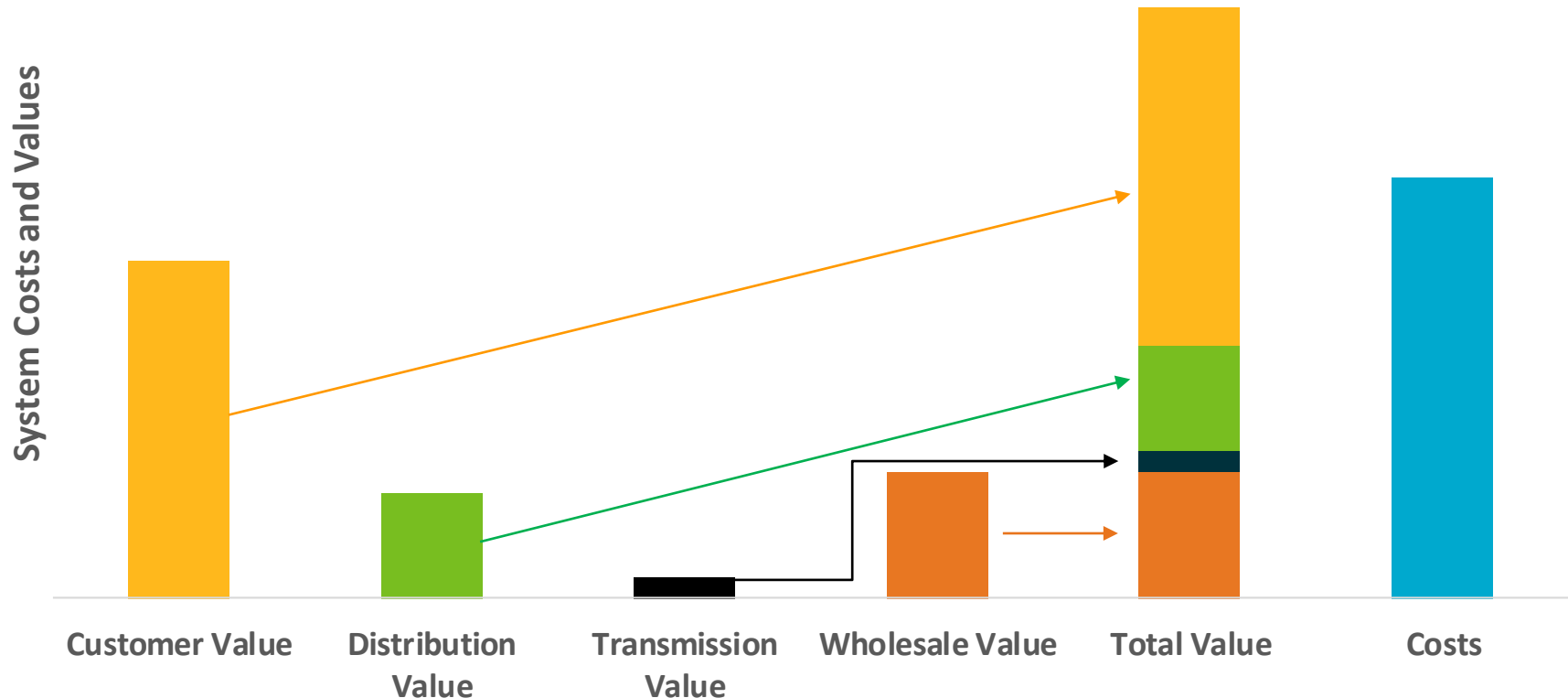
Source: Bloomberg New Energy Finance. Note: decentralization ratio is the ratio of non-grid-scale capacity to total installed capacity.

Organising Customer Energy Resource Services

Grid Domain	Services provided by Customer Energy Resources	Monetized?
Customer	Customer Energy Services	Yes
	Bill Management	Yes
	Backup Power	Yes
Distribution	Distribution Capacity Deferral	No
	Voltage Support	No
	Network congestion management	No
	Reliability	No
Transmission	Transmission Capacity Deferral	No
Wholesale Market	Frequency Regulation	Yes
	Spin/Non-Spin Reserves	?
	Resource Adequacy/Capacity	Yes
	Energy	Yes
	Flexible Ramping	?

Maximising the value of customer energy resources requires new approaches to energy market design

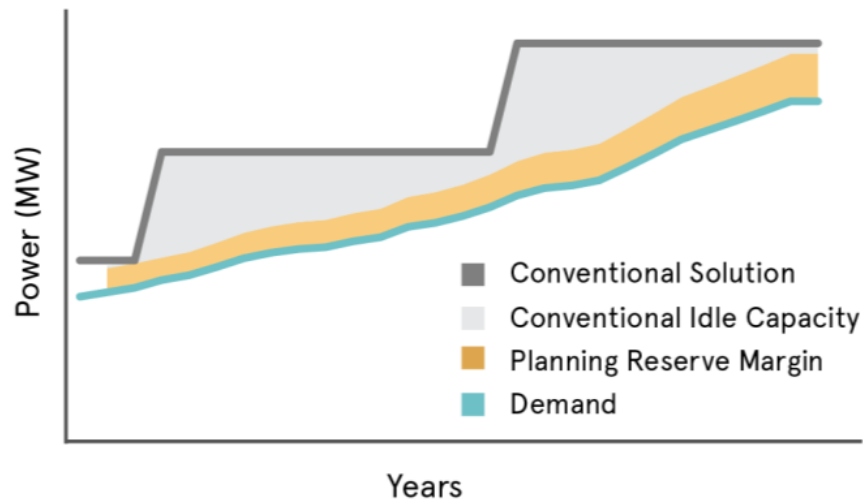
Hypothetical Customer Energy Cost-Benefit Analysis



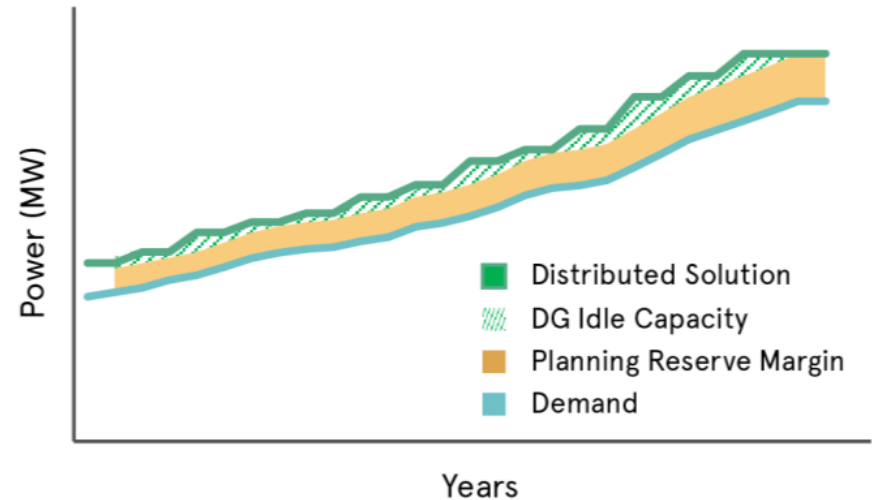
Customer Energy Resources include energy efficiency, energy storage (batteries), load management (including demand response), and distributed generation.

The benefits of small rather than big energy resources

Option 1: Bulky Deployment



Option 2: Targeted Deployment



NEW YORK'S REFORMING THE ENERGY VISION (REV)

REV GOALS



Making energy more affordable for all New Yorkers



Building a more resilient energy system



Empowering New Yorkers to make more informed energy choices



Creating new jobs and business opportunities



Improving our existing initiatives and infrastructure



Supporting cleaner transportation



Cutting greenhouse gas emissions 80% by 2050



Protecting New York's natural resources



Helping clean energy innovation grow

REV is a strategy to build a clean, resilient, and affordable energy system for all New Yorkers.

REV is transforming New York State's energy policy and initiatives to make sure energy efficiency and clean, locally produced power are at the core of the State's energy system.

REV is changing the way government and utilities work to make clean energy financially beneficial to everyone. And most importantly, REV is putting customers first by designing new initiatives to impact real people and provide individuals and communities with the opportunity to take an active role in achieving the following State energy goals by 2030.

40% Reduction

in GHG emissions from 1990 levels

Reducing greenhouse gas (GHG) emissions from the energy sector—power generation, industry, buildings, and transportation—is critical to protecting the health and welfare of New Yorkers and reaching the longer term goal of decreasing total carbon emissions 80% by 2050.

50% Electricity

will come from renewable energy sources

Through Governor Cuomo's aggressive Clean Energy Standard commitment, renewable energy sources, including solar, wind, hydropower, and biomass, will play a vital role in reducing electricity price volatility and curbing carbon emissions.

600 Increase

in statewide energy efficiency from 2012 levels

trillion Btu

Energy efficiency results in lower energy bills and is the single most cost-effective tool in achieving New York's greenhouse gas reduction objectives.

ny.gov/REV4NY



Reforming the
Energy Vision

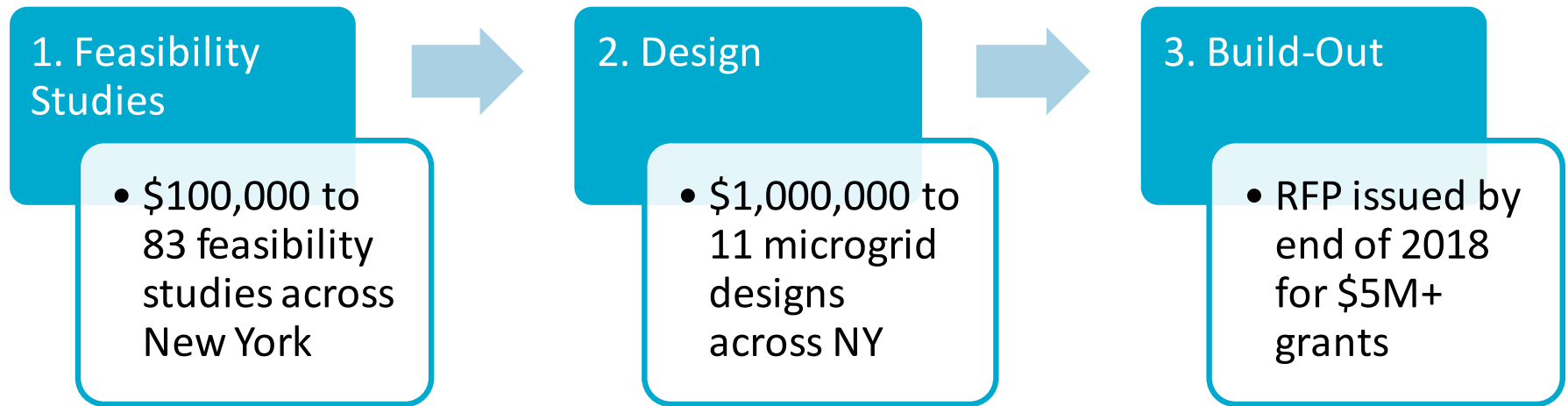
REV Demo Projects and Initiatives

- REV is driving New York's six IOUs to work with energy innovators to lower costs, test advanced technologies, and design new replicable business models through REV Demonstration Projects (REV Demo Projects). Together utilities and their partners are trying out ways to power our homes and businesses reliably at lower costs while reducing emissions. As with all things REV, clean, resilient, and more affordable energy are the driving forces.
- REV's 40+ initiatives to build a clean, resilient, and more affordable energy system for all New Yorkers are found in the New York State Energy Plan
- They're grouped into seven general categories. Renewable Energy; Building & Energy Efficiency; Clean Energy Financing; Sustainable & Resilient Communities; Energy Infrastructure Modernization; Innovation and R&D; Transportation

REV's NY Prize Competition for Microgrids

What is NY Prize

A first-in-the-nation competition to help communities create microgrids - standalone energy systems that can operate independently in the event of a power outage



CALIFORNIA'S DER ACTION PLAN

(Some of) California's Supportive DER Policies

Policy	Description	Applicable DERs and customers
Net-metering	Customers receive full retail bill credit for energy exported	Solar; Batteries with solar – all customers
Time-of-Use Rates	Customers charged based on time of day that electricity is used	All DERs (mandatory for non-resi +net-metering); Opt-in for resi
Critical Peak Pricing	Customers pay peak pricing on event (high demand) days	Default for all non-resi; PG&E opt-in for resi
Electric Vehicle Rates	TOU rates exclusively for EV charging on separate meter	EVs – all customers
Energy Efficiency	Upstream incentives to manufacturers for lighting, etc.	EE – all customers
Energy Efficiency	Midstream (to distributors) and downstream (to customers) for HVAC, appliances, lighting	EE – all customers
Energy Efficiency	Free installation of approved weatherization and EE measures	EE—qualifying low-income residential

California's DER Action Plan

The DER Action Plan serves as a roadmap for decision-makers, CPUC staff, and stakeholders working in support of California's DER future in order to facilitate proactive, coordinated, and forward-thinking development of related DER policy.

Rates and Tariffs

- By 2018, establish plans to maximize the take-up of time-varying rates by DER customers
- By 2019, default [certain] residential customers to TOU rates;

Distribution Grid Infrastructure, Planning and Procurement

- By 2018, consider developing guidelines to clarify the circumstances in which utility/affiliate ownership of DERs is appropriate;
- By 2020, fully operationalise advanced smart inverter functionalities to enhance integration with the grid.

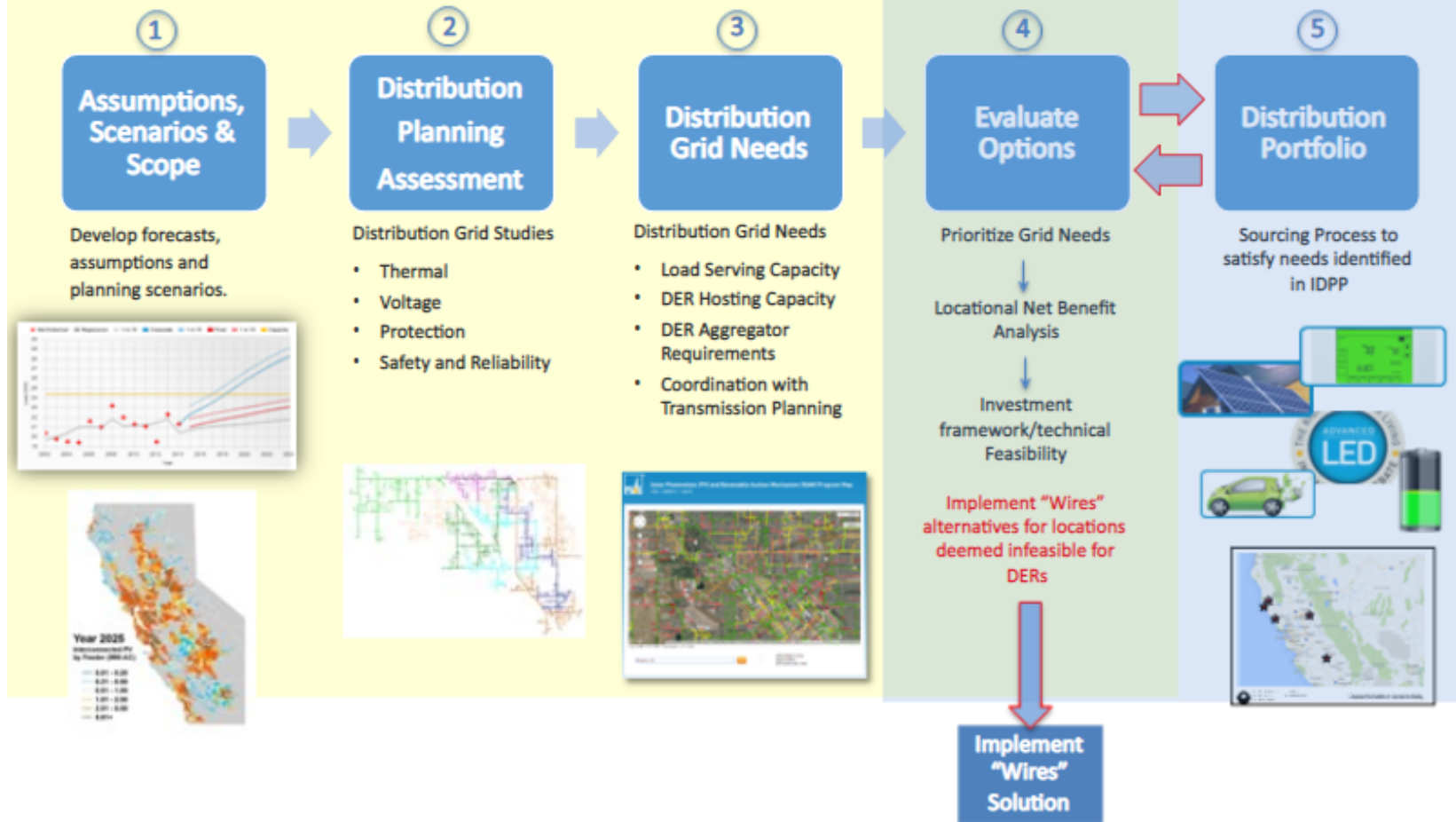
Wholesale DER Market Integration

- By 2018, assess regulatory options to ensure wholesale market rules and interconnection tariffs support behind-the-meter DERs;
- Rules and procedures are in place governing how DERs may participate in the wholesale market while providing distribution capacity and other services to distribution utilities.

Integrated Distribution Planning Framework

Integrated Distribution Planning Process (IDPP)

Sourcing Process to Satisfy IDPP Needs



California Microgrid Roadmap

- CEC staff are developing a Roadmap for the Commercialization of Microgrids in California (to be finalized by the end of 2017).
- The CEC released a competitive solicitation with \$50 million in Electric Program Investment Charge (EPIC) funding to deploy field examples of advanced microgrids and produce business cases for scalable and repeatable standardized commercial-scale microgrid configurations.
- 12 projects awarded (as of May 2018), including Commercializing Virtual Wide Area Urban Microgrids for Grid Resilience & Disaster Readiness and Power Begins at Home – R2M2 Resilient Replicable Modular Microgrids: Assured Energy Security for Military Bases

Notable Differences between NY REV and California on DERs

- New York REV is more highly publicised, but much more DER action is occurring in California
- NY REV came from the Governor's plan and while it did include significant funding, it lacked legislative backing. There were few directives or mandates, but plenty of discussion.
- California's DER program was directed largely by the legislature through a number of laws created over more than a decade.
- Those laws created mandates, but generally left the details up to California's significant regulatory arsenal: CPUC, CEC, CalISO and others to implement them.

Thank you

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