

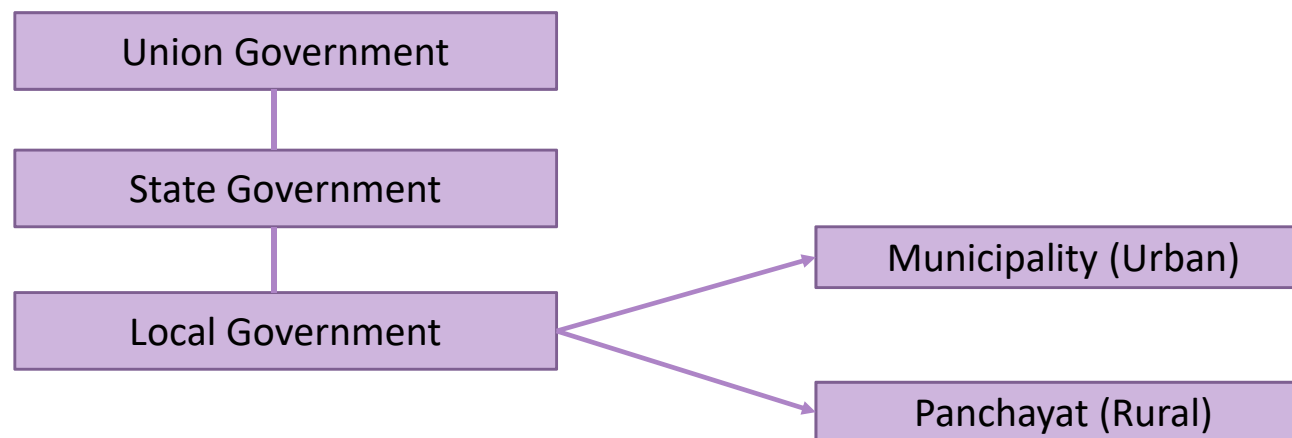
Australia-India Trade Opportunities by Strengthening Sister-State and Sister-Cities Collaborations

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Indian Governance Structure

- The constitution of India establishes government at three levels. The principle of cooperative government devolves legislative and executive powers among three distinctive spheres of government: national, state and municipal.
- Each sphere has distinct powers and responsibilities working together with the others to ensure that government as a whole meet community aspirations.



Cities Partnership Opportunities

- The sister state relationship between state government of WA and state government of Andhra Pradesh provides solid foundation to establish similar partnerships at local level.
- A local level partnership not only enhances trade opportunities but provides cultural bonding and strong linkages at the core between two communities.
- Sister-cities partnerships between Indian cities and WA local government can further enhance the sister-state partnership of WA.
- WA has approx. 160 local governments which are exemplar of our local businesses that help them provide governance in the local area to satisfy the needs of the local communities.
- A sister- cities partnership between Indian and Australian cities is therefore a substantial forum for WA businesses to showcase their offerings and potentially provide solutions through a partnership model.

Opportunities with Indian Local Governments

- Australia's local government infrastructure is well established, highly innovative and community centred where people really want to live and do their businesses.
- Australia's local government governance tools are also highly structured, they manage their own futures, including providing essential services and developing effective planning initiatives, contributing to the prosperity of the economy and the wellbeing of the local communities.
- India is a rising economy and coupled with growing awareness, the community aspirations are ever increasing resulting in increasing demands for high quality local governance and infrastructure.
- Similarly, increasing domestic wealth in the country is creating a large, aspirational consumer class and increased discretionary spending in services and have exaggerated the burden on Indian local governments.
- Population growth is forcing the nation to adopt more sustainable instruments for development and infrastructural reform thus presenting an opportunity for a lot of business in the infrastructure and for essential services, specifically reliable and clean energy, water, sanitation, transportation, safety, telecommunication, as well as quality education and healthcare.

Opportunities with Indian Local Governments contd..

- With rapid urbanization and expanding industries there is ever increasing demands for infrastructural services, which will most prominently lift India's demand for road infrastructure, libraries, parks, community halls, etc.
- Development is truly visualized when the local communities are developing. India and its government is much interested in the development of suburbs and rural areas. The Australian government could really help India to visualize this dream through local level partnerships.
- Local city level partnerships will allow businesses serving the local government sector in WA to demonstrate their offerings to Indian counterparts or setup pilots analogous to Australian solutions for Indian municipalities in urban and rural environments.
- This creates opportunities for Australian businesses to further enhance their ventures in Indian territories show its advanced landscaping technologies, further helps in gaining new businesses.

Some Recommendations

- **Sister Cities Program:** Australian cities are well developed and implemented sustainable technologies across. Establishing sister cities program will enable partnerships facilitating Australian business to reach more extensively to the Indian market at local levels.
- **Mayoral Delegations:** Fund the visit of city officials to India to showcase cities success in implementing sustainable and smart solution. At the same time, further encourage senior Indian city official counterparts to visit WA. The visit cements the sister cities or municipalities partnerships and showcase WA technologies applied in the local governments.
- **Bilateral Local Government Officers Delegation and Local Government specific Industry Delegation:** Fund WA's businesses, industry institutions and companies to visit India, and to encourage senior Indian business chambers, industry institutions and companies to visit WA.
- **Establish Australia-India Local Government Education Programs:** WA government can support to setup Australia-India education partnerships, where the communities from both countries can shares their technologies and innovation.
- Further to articulate both WA and India the opportunities for increased bilateral trade and investment, forward-leaning Indian engagement by WA's Departments and Agencies, trade officers, trading enterprises and Ministers can tangibly support WA's businesses, facilitating trade and investment growth and economic returns for the State.

Thank You